



(Please scan this QR Code to view the Draft Prospectus)

**DRAFT PROSPECTUS**  
Dated: March 22, 2022  
(This Draft Prospectus will be updated upon filing with the RoC)  
Please read Section 26 & 28 of the Companies Act, 2013  
Fixed Price Issue



**GOEL FOOD PRODUCTS LIMITED**  
Corporate Identity Number: U51909WB1996PLC076909

Registered Office	Contact Person	Email and Telephone	Website	
76/1/2, Golaghata Road, Kolkata-700048, West Bengal, India	Mr. Dinesh Goyal Managing Director	Email Id: <a href="mailto:info@goelfood.com">info@goelfood.com</a> Tel No: +91 89613 33312	<a href="http://www.bika.co.in">www.bika.co.in</a>	
<b>PROMOTERS OF THE COMPANY: HILLTOP HEALTHCARE CENTRE LIMITED AND MR. DINESH GOYAL</b>				
DETAILS OF THE ISSUE				
Type	Fresh Issue Size (In ₹ Lakhs)	OFS Size (In ₹ Lakhs)	Total Issue Size	Eligibility
Fresh Issue and Offer for Sale	₹ 301.20 Lakh	₹ 301.20 Lakh	₹ 602.40 Lakh	This issue is being made in terms of chapter IX of the SEBI (ICDR) regulations, 2018 as amended.


DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION			
Name	Type	Number of shares offered / amount in ₹	WACA in ₹ per equity share
Mr. Dinesh Goyal	Equity	3,34,500 Shares of ₹ 200.70 Lakhs	3.11
Ms. Rashmi Goyal	Equity	1,67,500 Shares of ₹ 100.50 Lakhs	0.27


RISK IN RELATION TO THE FIRST ISSUE
The face value of the Equity Shares is ₹ 10 each and the Issue Price is 6.00 times of the face value of the Equity Shares. The Issue Price (determined and justified by our Company in consultation with the Lead Manager as stated in “Basis for Issue Price” on page 82) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS
Investments in Equity and Equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the Draft Prospectus. Specific attention of the investors is invited to the section “Risk Factors” beginning on page 22 of this Draft Prospectus.

ISSUER’S AND SELLING SHAREHOLDERS’ ABSOLUTE RESPONSIBILITY
Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect. Further, each of the Selling Shareholders, severally and not jointly, accepts responsibility for and confirms only those statements specifically made or confirmed by such Selling Shareholders in this Draft Prospectus to the extent of information specifically pertaining to itself and its respective portion of the Offered Shares and assumes responsibility that such statements are true and correct in all material respects and not misleading in any material respect. The Selling Shareholders, severally and not jointly, assume no responsibility for any other statements in this Draft Prospectus, including, inter alia, any of the statements made by or relating to our Company or its business or any other Selling Shareholder.

LISTING
The Equity Shares Issued through this Draft Prospectus are proposed to be listed on the SME Platform of BSE Limited in terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time. For the purpose of this Issue, the Designated Stock Exchange will be the BSE Limited (“BSE”).

LEAD MANAGER TO THE ISSUE		
Name and Logo	Contact Person	Email & Telephone
 GRETEX CORPORATE SERVICES LIMITED	Ms. Dimple Magharam Slun	Email: <a href="mailto:info@gretexgroup.com">info@gretexgroup.com</a> / <a href="mailto:mbk@gretexgroup.com">mbk@gretexgroup.com</a> Tel No.: +91 22 4002 5273 / 96532 49863

REGISTRAR TO THE ISSUE		
Name and Logo	Contact Person	Email & Telephone
 BIGSHARE SERVICES PRIVATE LIMITED	Mr. Swapnil Kate	Email: <a href="mailto:ipo@bigshareonline.com">ipo@bigshareonline.com</a> Tel No.: +91 022 6263 8200

ISSUE PROGRAMME	
ISSUE OPENS ON:  ●	ISSUE CLOSSES ON:  ●



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**DRAFT PROSPECTUS**  
Dated: March 22, 2022  
(This Draft Prospectus will be updated upon filing with the RoC)  
Please read Section 26 & 28 of the Companies Act, 2013  
Fixed Price Issue



**GOEL FOOD PRODUCTS LIMITED**

Our Company was originally incorporated on January 31, 1996 as a Private Limited Company as “Goel Food Products Private Limited” vide Registration No. 21-76909 under the provisions of the Companies Act, 1956 with the Registrar of Companies, West Bengal. Subsequently, pursuant to a special resolution of our Shareholders passed in the Extraordinary General Meeting held on February 17, 2022, our Company was converted from a Private Limited Company to Public Limited Company and consequently, the name of our Company was changed to ‘Goel Food Products Limited’ and a Fresh Certificate of Incorporation consequent to Conversion was issued on February 25, 2022 by the Registrar of Companies, Kolkata. The Corporate Identification Number of our Company is U51909WB1996PLC076909. For further Details of Incorporation and Change in Registered Office of our Company, please refer to section titled ‘*Our History and Certain Other Corporate Matters*’ beginning on page 110 of this Draft Prospectus.

**Registered Office:** 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India  
**Contact Person:** Mr. Dinesh Goyal, Managing Director  
**Tel:** +91 89613 33312; **E-mail:** [info@goelfood.com](mailto:info@goelfood.com); **Website:** [www.bika.co.in](http://www.bika.co.in)  
**Our Promoters:** Hilltop Healthcare Centre Limited and Mr. Dinesh Goyal

**THE ISSUE**

PUBLIC ISSUE OF 10,04,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH (“EQUITY SHARES”) OF GOEL FOOD PRODUCTS LIMITED (THE “COMPANY” OR THE “ISSUER”) FOR CASH AT A PRICE OF ₹ 60 PER EQUITY (THE “ISSUE PRICE”) AGGREGATING TO ₹ 602.40 LAKH (“THE ISSUE”) COMPRISING OF A FRESH ISSUE OF 5,02,000 EQUITY SHARES AGGREGATING TO ₹ 301.20 LAKH (THE “FRESH ISSUE”) AND AN OFFER FOR SALE OF 5,02,000 EQUITY SHARES BY THE SELLING SHAREHOLDERS (“OFFER FOR SALE”) AGGREGATING TO ₹ 301.20 LAKH OF WHICH 52,000 EQUITY SHARES AGGREGATING TO ₹ 31.20 LAKH WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE “MARKET MAKER RESERVATION PORTION”). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. NET ISSUE OF 9,52,000 EQUITY SHARES AGGREGATING TO ₹ 571.20 LAKH (THE “NET ISSUE”). THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.62% AND 25.24% RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY.

**THE FACE VALUE OF THE EQUITY SHARE IS ₹ 10.00 AND THE ISSUE PRICE IS 6.00 TIMES OF THE FACE VALUE OF THE EQUITY SHARES**

This issue is being made through Fixed Price process, in terms of chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 (the “SEBI (ICDR) Regulations”), as amended and rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended, this is an Issue for at least 25% of the Post-Issue Paid-up Equity Share Capital of our Company. For further details, please refer to chapter titled “*Issue Procedure*” beginning on page 191 of this Draft Prospectus. A copy of the Prospectus will be delivered to the Registrar of Companies for filing as required under Section 26 and 28 of the Companies Act, 2013.

**RISK IN RELATION TO THE FIRST ISSUE**

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is ₹ 10.00. The Issue Price (as determined by our Company in consultation with the Lead Manager as stated in ‘*Basis for Issue Price*’ beginning on page 82 of this Draft Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

**GENERAL RISKS**

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offering. For taking an investment decision, investors must rely on their own examination of the Issuer and the Issue including the risks involved. The Equity Shares in the Issue have neither been recommended nor approved by Securities and Exchange Board of India (“SEBI”) nor does SEBI guarantee the accuracy or adequacy of this Draft Prospectus. Specific attention of the investors is invited to the section titled ‘*Risk Factors*’ beginning on page 22 of this Draft Prospectus.

**ISSUER’S AND SELLING SHAREHOLDERS ABSOLUTE RESPONSIBILITY**

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to Our Company and the Issue which is material in the context of the Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading, in any material respect. Further, the Selling Shareholders assumes responsibility that this Draft Prospectus contains all information about themselves as a Selling Shareholders in the context of the Offer for Sale and further assumes responsibility for statements in relation to them included in this Draft Prospectus


**LISTING**

The Equity Shares issued through the Prospectus are proposed to be listed on the SME Platform of BSE Limited. Our Company has received ‘in-principle’ approval from BSE for the listing of the Equity Shares pursuant to letters dated [●]. For the purposes of the Issue, the Designated Stock Exchange shall be BSE Limited.

**LEAD MANAGER TO THE ISSUE**

  
**GRETEX CORPORATE SERVICES LIMITED**  
Office No. 13, 1<sup>st</sup> Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi Modi Street, Fort, Mumbai– 400001, Maharashtra, India.  
**Tel No.:** +91 22 4002 5273 / 96532 49863  
**Email:** [info@gretexgroup.com](mailto:info@gretexgroup.com)  
**Website:** [www.gretexcorporate.com](http://www.gretexcorporate.com)  
**Contact Person:** Ms. Dimple Magharam Slun  
**SEBI Registration No.:** INM000012177  
**CIN:** L74999MH2008PLC288128

**REGISTRAR TO THE ISSUE**

  
**BIGSHARE SERVICES PRIVATE LIMITED**  
1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis, Makwana Road, Marol, Andheri East, Mumbai– 400059, Maharashtra, India.  
**Tel No.:** +91 22 6263 8200; **Fax No.:** +91 22 6263 8299  
**E-mail:** [ipo@bigshareonline.com](mailto:ipo@bigshareonline.com)  
**Investor Grievance E-mail:** [investor@bigshareonline.com](mailto:investor@bigshareonline.com)  
**Website:** [www.bigshareonline.com](http://www.bigshareonline.com)  
**Contact Person:** Mr. Swapnil Kate  
**SEBI Registration No.:** INR000001385  
**CIN:** U99999MH1994PTC076534

**ISSUE PROGRAMME**

**ISSUE OPENS ON: [●]**

**ISSUE CLOSES ON: [●]**



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## SECTION I: GENERAL

### DEFINITIONS AND ABBREVIATIONS

*This Draft Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rules, guidelines or policies shall be to such legislation, act, regulation, rules, guidelines or policies, as amended, supplemented or re-enacted from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.*

*The words and expressions used in this Draft Prospectus but not defined herein shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, the SEBI (ICDR) Regulations, the SCRA, the Listing Regulations, the Depositories Act or the Rules and Regulations made thereunder.*

*Notwithstanding the foregoing, terms used in of the sections “Statement of Possible Tax Benefits”, “Financial Statement as Restated”, “Main Provisions of Articles of Association”, “Basis for Issue Price”, “Our History and Certain Corporate Matters”, “Other Regulatory and Statutory Disclosures” and “Outstanding Litigations and Material Developments” on pages 85, 143, 210, 82, 110, 169 and 161 respectively, shall have the meaning ascribed to such terms in the relevant section.*

#### **GENERAL TERMS**

<b>Term</b>	<b>Description</b>
Goel Food Products Limited “GFPL” “we” or “us” or “Our Company” or “The Issuer”	Unless the context otherwise indicates or implies, refers to Goel Food Products Limited, a Public Limited Company incorporated as Private Limited Company under the Companies Act, 1956 and having registered Office at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India
“you”, “your” or “yours”	Prospective investors in this Issue.
Promoter(s) / Core Promoter	The promoters of our Company being Hilltop Healthcare Centre Limited and Mr. Dinesh Goyal for further details, please refer to chapter titled “ <b>Our Promoter and Promoter Group</b> ” on page 130 of this Draft Prospectus.
Promoter Group	Such persons, entities and companies constituting our promoter group pursuant to Regulation 2(1) (pp) of the SEBI (ICDR) Regulations as disclosed in the Chapter titled “ <b>Our Promoter and Promoter Group</b> ” on page 130 of this Draft Prospectus.

#### **COMPANY RELATED TERMS**

<b>Term</b>	<b>Description</b>
AOA / Articles / Articles of Association	Unless the context otherwise requires, refers to the Articles of Association of Goel Food Products Limited, as amended from time to time.
Audit Committee	Audit Committee of our Company constituted in accordance Section 177 of the Companies Act, 2013 and as described in the chapter titled “ <b>Our Management</b> ” beginning on page 114 of this Draft Prospectus.
Auditor of our Company / Statutory Auditor	The Statutory Auditors of our Company, being R. Kothari & Co LLP, holding a valid Peer Review Certificate as mentioned in the section titled “ <b>General Information</b> ” beginning on page 46 of this Draft Prospectus.
Banker to our Company	[●], as disclosed in the section titled “ <b>General Information</b> ” beginning on page 46 of this Draft Prospectus.
Board / Board of Directors / Our Board	The Board of Directors of our Company, including all duly constituted Committees thereof. For further details of our Directors, please refer to chapter titled “ <b>Our Management</b> ” beginning on page 114 of this Draft Prospectus.
CIN / Corporate Identification Number	U51909WB1996PLC076909
Chief Financial Officer / CFO	The Chief Financial Officer of our Company as mentioned in the chapter titled “ <b>General Information</b> ” beginning on page 46 of this Draft Prospectus.
Company Secretary & Compliance Officer	The Company Secretary and Compliance Officer of our Company as mentioned in the chapter titled “ <b>General Information</b> ” beginning on page 46 of this Draft Prospectus.
Director(s) / our Directors	The Director(s) of our Company, unless otherwise specified
Depositories Act	The Depositories Act, 1996, as amended from time to time
Depositories	National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

Term	Description
Equity Shares / Shares	The equity shares of our Company of face value of ₹10.00 each, unless otherwise specified in the context thereof.
Equity Shareholders / Shareholders	Persons / Entities holding Equity Shares of the Company
Financial Statements as Restated	The Financial Statements as Restated of our Company which comprises of the Restated Balance Sheet, the Profit and Loss Account and the Restated Cash Flow Statement for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019, together with the annexures and the notes thereto, which we have been prepared in accordance with the Companies Act, the applicable Accounting Standards and restated in accordance with the SEBI (ICDR) Regulations.
Group Companies / Entities	Such companies / entities as covered under the applicable accounting standards and such other companies as considered material by the Board. For details of our Group Companies / entities, please refer “ <i>Our Group Entities</i> ” on page 135 of this Draft Prospectus
Indian GAAP	Generally Accepted Accounting Principles in India
Independent Directors	Independent Directors on the Board, and eligible to be appointed as an Independent Director under the provisions of Companies Act and SEBI Listing Regulations. For details of the Independent Directors, please refer chapter titled “ <i>Our Management</i> ” beginning on page 114 of this Draft Prospectus
ISIN	International Securities Identification Number, being INE0K6L01010
Key Management Personnel / KMP	Key Managerial Personnel of our Company in terms of the Companies Act, 2013 and Regulation 2(1) (bb) of the SEBI (ICDR) Regulations 2018 and Section 2(51) of the Companies Act, 2013. For details, see section entitled “ <i>Our Management</i> ” beginning on page 114 of this Draft Prospectus.
MD or Managing Director	The Managing Director of our Company being Mr. Dinesh Goyal
Materiality Policy	The policy on identification of Group Companies, Material Creditors and Material Litigation adopted by our Board on February 26, 2022 in accordance with the requirements of the SEBI (ICDR) Regulations.
MoA / Memorandum of Association	The Memorandum of Association of our Company, as amended from time to time
Nomination & Remuneration Committee	The Nomination and Remuneration Committee of our Company constituted in accordance with Section 178 of the Companies Act, 2013, as disclosed in the chapter titled “ <i>Our Management</i> ” beginning on page 114 of this Draft Prospectus.
Registered Office	The Registered Office of our Company situated at 76/1/2, Golaghata Road, Kolkata-700048, West Bengal, India
RoC / Registrar of Companies	Registrar of Companies, Kolkata
Selling Shareholders	The Selling Shareholders participating in the Issue being, Mr. Dinesh Goyal and Ms. Rashmi Goyal.
Stakeholders’ Relationship Committee	The Stakeholder’s relationship committee of our Company constituted in accordance with Section 178 of Companies Act, 2013 and as described under the chapter titled “ <i>Our Management</i> ” beginning on page 114 of this Draft Prospectus.
Stock Exchange	Unless the context requires otherwise, refers to, the SME Platform of BSE Limited.

## ISSUE RELATED TERMS

Term	Description
Abridged Prospectus	Abridged Prospectus to be issued under Regulation 255 of SEBI ICDR Regulations and appended to the Application Form
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an Applicant as proof of having accepted the Application Form.
Allocation / Allocation of Equity Shares	Unless the context otherwise requires, the allotment of the Equity Shares pursuant to the Issue.
Allot / Allotment / Allotted	Unless the context otherwise requires, allotment of the Equity Shares pursuant to the Issue of Equity Shares to the successful Applicants.
Allottee(s)	A successful Applicant(s) to whom the Equity Shares are being / have been allotted.
Applicant / Investor	Any prospective investor who makes an application pursuant to the terms of the Prospectus and the Application Form.

Term	Description
Application	An indication to make an application during the Issue Period by an Applicant, pursuant to submission of Application Form, to subscribe for or purchase our Equity Shares at the Issue Price including all revisions and modifications thereto, to the extent permissible under the SEBI (ICDR) Regulations.
Application Form	The Form in terms of which the applicant shall apply for the Equity Shares of the Company.
Application Supported by Blocked Amount / ASBA	An application whether physical or electronic, used by ASBA Applicant to make an Application authorizing an SCSB to block the Application Amount in the specified Bank Account maintained with such SCSB and will include amounts blocked by RIIs using the UPI mechanism.
ASBA Account	A bank account maintained with an SCSB and specified in the Application Form submitted by the Applicants or the account of the RII Applicants blocked upon acceptance of UPI Mandate Request by RIIs using the UPI mechanism, to the extent of the Application Amount specified by the Applicant.
ASBA Applicant(s)	Any prospective investor who makes an Application pursuant to the terms of the Prospectus and the Application Form.
ASBA Application / Application	An application form, whether physical or electronic, used by ASBA Applicants which will be considered as the application for Allotment in terms of the Prospectus.
Bankers to the Company	Such banks which are disclosed as Bankers to our Company in the chapter titled titled “ <b>General Information</b> ” on page no. 46 of this Draft Prospectus.
Bankers to the Issue / Refund Banker	The banks which are Clearing Members and registered with SEBI as Banker to an Issue with whom the Escrow Agreement is entered and in this case being ICICI Bank Limited.
Bankers to the Issue Agreement	Bank which is a clearing member and registered with SEBI as Banker to the Issue and with whom the Public Issue Account will be opened, in this case being ICICI Bank Limited.
Basis of Allotment	The basis on which the Equity Shares will be Allotted to successful Applicants under the Issue, described in “ <b>Issue Procedure</b> ” on page 191 of this Draft Prospectus.
Broker Centers	Broker centers notified by the Stock Exchanges, where the Applicants can submit the Application Forms to a Registered Broker. The details of such broker centers, along with the name and contact details of the Registered Brokers, are available on the website of the BSE Limited on the following link- <a href="http://www.bseindia.com">www.bseindia.com</a>
BSE SME	SME Platform of BSE Limited
Business Day	Monday to Friday (except public holidays)
CAN / Confirmation of Allocation Note	Confirmation of Allocation Note / the note or advice or intimation of Allotment, sent to each successful Applicant who has been or is to be Allotted the Equity Shares after approval of the Basis of Allotment by the Designated Stock Exchange.
Circular's on Streamlining of Public Issues	Circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 amended by circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018, circular (SEBI/HO/CFD/DIL2/CIR/P/2019/50) dated April 3, 2019, circular (SEBI/HO/CFD/DIL2/CIR/P/2019/76) dated June 28, 2019, circular (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019 and circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019 and any subsequent circulars issued by SEBI in this regard.
Client ID	Client identification number of the Applicant's beneficiary account
Collecting Depository Participant or CDP	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Application Forms at the Designated CDP Locations in terms of circular no. GR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI.
Controlling Branches / Controlling Branches of the SCSBs.	Such branches of the SCSBs which co-ordinate Application Forms by the ASBA Applicants with the Registrar to the Issue and Stock Exchanges and a list of which is available at <a href="http://www.sebi.gov.in">http://www.sebi.gov.in</a> or at such other website as may be prescribed by SEBI from time to time
Demographic Details	The demographic details of the Applicants such as their Address, PAN, Occupation and Bank Account details and UPI ID wherever applicable.
Depository / Depositories	A depository registered with SEBI under the SEBI (Depositories and Participants) Regulations, 1996.
Depository Participant / DP	A depository participant as defined under the Depositories Act
Designated CDP Locations	Such locations of the CDPs where Applicants can submit the Application Forms to Collecting Depository Participants. The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the website of the Stock Exchange ( <a href="http://www.bseindia.com">www.bseindia.com</a> ).

Term	Description
Designated Date	The date on which relevant amounts are transferred from the ASBA Accounts to the Public Issue Account or the Refund Account, as the case may be, and the instructions are issued to the SCSBs (in case of RIIs using UPI Mechanism, instruction issued through the Sponsor Bank) for the transfer of amounts blocked by the SCSBs in the ASBA Accounts to the Public Issue Account or the Refund Account, as the case may be, in terms of the Prospectus following which Equity Shares will be Allotted in the Issue.
Designated Intermediaries / Collecting Agent	In relation to ASBA Forms submitted by RIIs authorising an SCSB to block the Application Amount in the ASBA Account, Designated Intermediaries shall mean SCSBs.  In relation to ASBA Forms submitted by RIIs where the Application Amount will be blocked upon acceptance of UPI Mandate Request by such RII using the UPI Mechanism, Designated Intermediaries shall mean syndicate members, sub-syndicate members, Registered Brokers, CDPs and RTAs.  In relation to ASBA Forms submitted by QIBs and NIBs, Designated Intermediaries shall mean SCSBs, syndicate members, sub-syndicate members, Registered Brokers, CDPs and RTAs.
Designated Market Maker / Market Maker	In our case, Gretex Share Broking Private Limited having its registered office at Office No. 13, 1 <sup>st</sup> Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi Modi Street, Fort, Mumbai–400023, Maharashtra, India.
Designated RTA Locations	Such locations of the RTAs where Applicants can submit the Application Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Application Forms are available on the website of the Stock Exchange ( <a href="http://www.bseindia.com">www.bseindia.com</a> ).
Designated SCSB Branches	Such branches of the SCSBs which shall collect the Application Forms, a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in/">http://www.sebi.gov.in/</a> or at such other website as may be prescribed by SEBI from time to time.
Designated Stock Exchange / Stock Exchange	BSE Limited
Draft Prospectus	This Draft Prospectus dated March 22, 2022, filed with the BSE Limited in accordance with the SEBI (ICDR) Regulations
DP	Depository Participant
DP ID	Depository Participant's Identity Number
Eligible NRI	NRI eligible to invest under the FEMA Regulations, from jurisdictions outside India where it is not unlawful to make an application or invitation to participate in the Issue and in relation to whom the Application Form and the Prospectus will constitute an invitation to subscribe for Equity Shares and who have opened dematerialized accounts with SEBI registered qualified depository participants
Escrow Account(s)	Account(s) opened with the Banker(s) to the Issue pursuant to Escrow and Sponsor Bank Agreement.
Escrow and Sponsor Bank Agreement	Agreement dated March 05, 2022 entered into amongst the Company, Lead Manager, the Selling Shareholders, the Registrar to the Issue, the Banker to the Issue and Sponsor Bank to receive monies from the Applicants through the SCSBs Bank Account on the Designated Date in the Public Issue Account.
FII / Foreign Institutional Investors	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First / Sole Applicant	Applicant whose name shall be mentioned in the Application Form or the Revision Form and in case of joint Bids, whose name shall also appear as the first holder of the beneficiary account held in joint names.
Fresh Issue	Fresh Issue 5,02,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 301.20 Lakh
Fugitive Economic Offender	An individual who is declared a fugitive economic offender under Section 12 of Fugitive Economic Offenders Act, 2018
General Corporate Purposes	Include such identified purposes for which no specific amount is allocated or any amount so specified towards general corporate purpose or any such purpose by whatever name called, in the offer document. Provided that any issue related expenses shall not be considered as a part of general corporate purpose merely because no specific amount has been allocated for such expenses in the offer document.

Term	Description
General Information Document	The General Information Document for investing in public issues prepared and issued in accordance with the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, as amended by SEBI from time to time and the UPI Circulars. The General Information Document shall be available on the websites of the Stock Exchange and the LM.
Issue / Public Issue / Issue size / Initial Public Offer / Initial Public Offering / IPO / Present Issue	Public Issue of 10,04,000 Equity Shares of face value of ₹10.00 each of our Company for cash at a price of ₹ 60.00 per Equity Shares (including premium of ₹ 50.00 per Equity Shares) aggregating to ₹602.40 Lakh comprising of Fresh Issue of 5,02,000 Equity Shares of face value ₹10.00 each of our Company for cash at a price of ₹60.00 per Equity Shares (including premium of ₹50.00 per Equity Shares) aggregating ₹ 301.20 and Offer for Sale of 5,02,000 equity Shares of face value ₹10.00 each for cash at a price of ₹60.00 per Equity Shares (including premium of ₹50.00 per Equity Shares) aggregating to ₹ 301.20 Lakh by the Selling Shareholders.
Issue Agreement	The agreement dated March 05, 2022, entered into between our Company, the Selling Shareholders and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.
Issue Closing Date	The date on which the Issue closes for subscription
Issue Opening Date	The date on which the Issue opens for subscription
Issue Period	The period between the Issue Opening Date and the Issue Closing Date, inclusive of both days during which prospective Applicants can submit their Applications, including any revisions thereof
Issue Price	The price at which Equity Shares are being issued by our Company being ₹60.00 per Equity Share.
Issue Proceeds	The proceeds of the Issue as stipulated by the Company. For further information about use of the Issue Proceeds, please see the chapter titled “ <i>Objects of the Issue</i> ” beginning on page 76 of this Draft Prospectus.
Lead Manager / LM	The Lead Manager to the Issue, in this case being Gretex Corporate Services Limited
Listing Agreement	Unless the context specifies otherwise, this means the Equity Listing Agreement to be signed between our Company and the BSE Limited.
Lot Size	The Market lot and Trading lot for the Equity Share is 2,000 and in multiples of 2,000 thereafter; subject to a minimum allotment of 2,000 Equity Shares to the successful applicants.
Market Making Agreement	Market Making Agreement dated March 05, 2022, our Company, the Selling Shareholders, the Lead Manager and Market Maker.
Market Maker Reservation Portion	52,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 31.20 Lakh
Mobile App(s)	The mobile applications listed on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a> or such other website as may be updated from time to time, which may be used by RIIs to submit Applications using the UPI Mechanism
Minimum Promoters ‘ Contribution	Aggregate of 20% of the fully diluted Post- Issue Equity Share capital of our Company held by our Promoters which shall be provided towards minimum promoters of 20% and locked-in for a period of three years from the date of Allotment.
Mutual Fund	A Mutual Fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended.
Net Issue	The Issue excluding the Market Maker Reservation Portion of 9,52,000 Equity Shares of face value of ₹10.00 each fully paid up for cash at a price of ₹60.00 per Equity Share (including premium of ₹50.00 per Equity Share) aggregating ₹ 571.20 Lakh by our Company and the Selling Shareholders.
Net Proceeds	Proceeds of the Issue that will be available to our Company, which shall be the gross proceeds of the Issue less the Issue expenses.
Non-Institutional Investors / NIIs	All Applicants, including Category III FPIs that are not QIBs or Retail Individual Investors who have made Application for Equity Shares for an amount of more than ₹ 2.00 Lakh (but not including NRIs other than Eligible NRIs)
Non-Resident	A person resident outside India, as defined under FEMA Regulations
Non-Resident Indian / NRI	A person resident outside India, who is a citizen of India or a Person of Indian Origin as defined under FEMA Regulations, as amended
OCB / Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.



<b>Term</b>	<b>Description</b>
Offer for Sale / OFS	The offer for sale of up to 5,02,000 Equity Shares for cash at a price of ₹60.00 per Equity Share (including premium of ₹50.00 per Equity Share) aggregating up to ₹301.20 Lakh by the Selling Shareholders at the Issue Price in terms of the Draft Prospectus.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, Company, partnership, limited liability Company, joint venture, or trust or any other entity or organization validly constituted and / or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Prospectus	The Prospectus to be filed with the RoC in accordance with the provisions of Section 26 and Section 28 of the Companies Act, 2013.
Public Issue Account	The account to be opened with the Banker to the Issue under Section 40 of the Companies Act, 2013 to receive monies from the ASBA Accounts on the Designated Date.
Qualified Institutional Buyers or QIBs	A qualified institutional buyer as defined under Regulation 2(1) (ss) of the SEBI ICDR Regulations, 2018.
Refund Account	Account to which Application monies to be refunded to the Applicants.
Registered Brokers	Stockbrokers registered with the stock exchanges having nationwide terminals.
Registrar Agreement	The Agreement between the Registrar to the Issue, the Selling Shareholders and the Issuer Company dated March 05, 2022 in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue.
Registrar and Share Transfer Agents or RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI.
Registrar to the Issue	Registrar to the Issue being Bigshare Services Private Limited.
Retail Individual Investors / RIIs	Applicants (including HUFs, in the name of Karta and Eligible NRIs) whose Application Amount for Equity Shares in the Issue is not more than ₹ 2.00 Lakh.
Revision Form	Form used by the Applicants to modify the quantity of the Equity Shares or the Applicant Amount in any of their ASBA Form(s) or any previous Revision Form(s).  QIB Applicants and Non-Institutional Applicants are not allowed to withdraw or lower their Applications (in terms of quantity of Equity Shares or the Application Amount) at any stage. Retail Individual Applicants can revise their Application during the Issue Period and withdraw their Applications until Issue Closing Date.
Sponsor Bank	The Banker to the Issue registered with SEBI which is appointed by the issuer to act as a conduit between the Stock Exchanges and the National Payments Corporation of India in order to push the mandate collect requests and / or payment instructions of the RIIs into the UPI, the Sponsor Bank in this case being ICICI Bank Limited.
Share Escrow Agent	Share Escrow Agent appointed pursuant to the Share Escrow Agreement, being Bigshare Services Private Limited.
Share Escrow Agreement	Agreement dated March 05, 2022 entered into between the Selling Shareholders, our Company, the Escrow Agent and the Lead Manager in connection with the transfer of Equity Shares under the Offer for Sale by the Selling Shareholders and credit of such Equity Shares to the demat account of the Allottees
Underwriter	Gretex Corporate Services Limited and Gretex Share Broking Private Limited.
Underwriting Agreement	The agreement dated March 05, 2022 entered into between the Underwriters, our Company, the Selling Shareholders and the Lead Manager.
UPI	Unified Payments Interface (UPI) is an instant payment system developed by the NPCI. It enables merging several banking features, seamless fund routing & merchant payments into one hood. UPI allows instant transfer of money between any two persons bank accounts using a payment address which uniquely identifies a person's bank a/c.
UP ID	ID created on Unified Payment Interface (UPI) for single-window mobile payment system developed by the National Payments Corporation of India (NPCI)
UPI Mandate Request	A request (intimating the RII by way of a notification on the UPI application and by way of a SMS directing the RII to such UPI application) to the RII initiated by the Sponsor Bank to authorise blocking of funds on the UPI application equivalent to Application Amount and subsequent debit of funds in case of Allotment.
UPI mechanism	The bidding mechanism that may be used by an RII to make an Application in the Issue in accordance with SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 01, 2018 read with SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2019/50) dated April 3, 2019 and SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2019/76) dated June 28, 2019 circular no.

Term	Description
	SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 and circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019.
UPI PIN	Password to authenticate UPI transaction
U.S. Securities Act	U.S. Securities Act of 1933, as amended
Working Days	All days on which commercial banks in Mumbai are open for business; provided however, with reference to (a) announcement of Price Band; and (b) Bid / Issue Period, "Working Day" shall mean all days, excluding all Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business; (c) the time period between the Bid / Issue Closing Date and the listing of the Equity Shares on the Stock Exchanges, "Working Day" shall mean all trading days of Stock Exchanges, excluding Sundays and bank holidays, as per the circulars issued by SEBI.

## CONVENTIONAL AND GENERAL TERMS AND ABBREVIATIONS

Term	Description
A/c	Account
ACS	Associate Company Secretary
AGM	Annual General Meeting
AIF(s)	Alternative Investment Funds as defined in and registered with SEBI under SEBI AIF Regulations
Air Act	The Air (Prevention and Control of Pollution) Act, 1981
AS	Accounting Standards as issued by the Institute of Chartered Accountants of India
ASBA	Applications Supported by Blocked Amount
Authorized Dealers	Authorized Dealers registered with RBI under the Foreign Exchange Management (Foreign Currency Accounts) Regulations, 2000
AY	Assessment Year
B. A.	Bachelor of Arts
B. Com	Bachelor of Commerce
Bn	Billion
Category I Foreign Portfolio Investor(s)	FPIs registered as Category I Foreign Portfolio Investors under the SEBI FPI Regulations.
Category II Foreign Portfolio Investor(s)	An FPI registered as a Category II Foreign Portfolio Investor under the SEBI FPI Regulations
Category III Foreign Portfolio Investor(s)	FPIs registered as category III FPIs under the SEBI FPI Regulations, which shall include all other FPIs not eligible under category I and II foreign portfolio investors, such as endowments, charitable societies, charitable trusts, foundations, corporate bodies, trusts, individuals and family offices
CCI	The Competition Commission of India
CDSL	Central Depository Services (India) Limited
CFO	Chief Financial Officer
CGST	Central GST
CIN	Corporate Identification Number
CIT	Commissioner of Income Tax
COPRA	The Consumer Protection Act, 1986
CST	Central Sales Tax
Companies Act	Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the Notified Sections) and the Companies Act, 2013, to the extent in force pursuant to the notification of the Notified Sections, read with the rules, regulations, clarifications and modifications thereunder
Companies Act 2013	Companies Act, 2013, to the extent in force pursuant to the notification of the Notified Sections, read with the rules, regulations, clarifications and modifications thereunder
Consolidated FDI Policy	The current consolidated FDI Policy, effective from August 28, 2017, issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and any modifications thereto or substitutions thereof, issued from time to time
Contract Act	The Indian Contract Act, 1872
CSR	Corporate Social Responsibility
Depositories Act	The Depositories Act, 1996

<b>Term</b>	<b>Description</b>
Depository	A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996
DIN	Director Identification Number
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, GOI
DP	Depository Participant
DP ID	Depository Participant's Identity Number
DTC	Direct Tax Code, 2013
EBITDA	Earnings Before Interest, Tax, Depreciation and Amortization
ECS	Electronic Clearing System
EGM	Extraordinary General Meeting
Electricity Act	The Electricity Act, 2003
Environment Protection Act	The Environment (Protection) Act, 1986
EPA	The Environment Protection Act, 1986
EPF Act	The Employees' Provident Funds and Miscellaneous Provisions Act, 1952
EPS	Earnings per share
e-RUPI	Prime Minister Narendra Modi launched a contactless, prepaid, electronic prepaid system
ER Act	The Equal Remuneration Act, 1976
ESI Act	The Employees' State Insurance Act, 1948
FCNR Account	Foreign Currency Non-Resident (Bank) account established in accordance with the FEMA
FDI	Foreign Direct Investment
FEMA	The Foreign Exchange Management Act, 1999 read with rules and regulations there under
FEMA 2000	The Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000
FII(s)	Foreign Institutional Investors as defined under SEBI FPI Regulations
Financial Year / Fiscal Year / FY	The period of 12 months commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year
FIPB	Foreign Investment Promotion Board
Foreign Portfolio Investor or FPIs	A foreign portfolio investor, as defined under the SEBI FPI Regulations and registered with SEBI under applicable laws in India.
FVCI	Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEBI
GAAP	Generally Accepted Accounting Principles
GIR Number	General Index Registry Number
GoI / Government	Government of India
Gratuity Act	The Payment of Gratuity Act, 1972
GST Act	The Central Goods and Services Tax Act, 2017
Hazardous Wastes Rules	Hazardous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008
ICAI	The Institute of Chartered Accountants of India
ICSI	The Institute of Company Secretaries of India
ID Act	The Industrial Disputes Act, 1947
IDRA	The Industrial (Development and Regulation) Act, 1951
IE Act	The Indian Easements Act, 1882
IEM	Industrial Entrepreneurs Memorandum
IFRS	International Financial Reporting Standards
IFSC	Indian Financial System Code
IGST	Integrated GST
IT Act	Income Tax Act, 1961
Indian GAAP	Generally Accepted Accounting Principles in India
INR or Rupee or ₹ or Rs.	Indian Rupee, the official currency of the Republic of India
Insider Trading Regulations	The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, as amended.
IPO	Initial Public Offering
ISIN	International Securities Identification Number
ITA	The Indian Tolls Act, 1851

<b>Term</b>	<b>Description</b>
KMP	Key Managerial Personnel
Ltd.	Limited
Maternity Benefit Act	Maternity Benefit Act, 1961
M.A	Master of Arts
M.B.A.	Master of Business Administration
MCA	The Ministry of Corporate Affairs, GoI
M.Com	Master of Commerce
MCI	Ministry of Commerce and Industry, GoI
MMR	Major Maintenance and Repair
MSME	Micro, Small and Medium Enterprise
MSMED Act	The Micro, Small and Medium Enterprises Development Act, 2006
MWA	Minimum Wages Act, 1948
Mn	Million
MoEF	Ministry of Environment and Forests
MoF	Ministry of Finance, Government of India
MOU	Memorandum of Understanding
Mutual Funds	Mutual funds registered with the SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996
NA	Not Applicable
NAV	Net Asset Value
NHA	The National Highways Act, 1956
NHF Rules	The National Highways Fee (Determination of Rates and Collection) Rules, 2008
NHAI Act	National Highway Authority Act, 1988
NI Act	The Negotiable Instruments Act, 1881
No.	Number
Noise Regulation Rules	The Noise Pollution (Regulation & Control) Rules 2000
Notified Sections	The sections of the Companies Act, 2013 that have been notified by the MCA and are currently in effect
NPV	Net Present Value
NR / Non-resident	A person resident outside India, as defined under the FEMA and includes a Non-resident Indian
NRE Account	Non-Resident External Account established and operated in accordance with the FEMA
NRIs	Non-Resident Indians
NRO Account	Non-Resident Ordinary Account established and operated in accordance with the FEMA
NSDL	National Securities Depository Limited
OCB	Overseas Corporate Bodies
O&M	Operation and Maintenance
p.a.	per annum
Pcs	Pieces
P / E Ratio	Price / Earnings Ratio
PAN	Permanent Account Number
Petroleum Act	Petroleum Act, 1934
Petroleum Rules	Petroleum Rules, 1976
PAT	Profit after Tax
PIL	Public Interest Litigation
POB Act	Payment of Bonus Act, 1965
PPP	Public Private Partnership
Public Liability Act / PLI Act	The Public Liability Insurance Act, 1991
Pvt. / (P)	Private
PWD	Public Works Department of state governments
QFI(s)	Qualified Foreign Investor(s) as defined under the SEBI FPI Regulations
QIC	Quarterly Income Certificate
RBI	The Reserve Bank of India
R&D	Research & Development
Registration Act	The Indian Registration Act, 1908
RoC or Registrar of Companies	The Registrar of Companies
ROE	Return on Equity

<b>Term</b>	<b>Description</b>
RONW	Return on Net Worth
RTGS	Real Time Gross Settlement
Rule 144A	Rule 144A under the U.S. Securities Act, 1933
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time.
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act
SEBI (ICDR) Regulations	The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended, including instructions and clarifications issued by SEBI from time to time
SEBI (LODR) Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including instructions and clarifications issued by SEBI from time to time
SEBI Act	The Securities and Exchange Board of India Act, 1992
SEBI AIF Regulations	Securities and Exchange Board of India (Alternate Investment Funds) Regulations, 2012
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000
Sec.	Section
SGST	State GST
SHWW / SHWW Act	The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013
SICA	Sick Industrial Companies (Special Provisions) Act, 1985
SME	Small and Medium Enterprise
STT	Securities Transaction Tax
SEBI Takeover Regulations	The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended from time to time.
TM Act	The Trademarks Act, 1999
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America
U.S. Securities Act	The United States Securities Act, 1933
US\$ or USD or US Dollars	United States Dollar, the official currency of the United States of America
USA or U.S. or US	United States of America
VAT	Value Added Tax
Wages Act	Payment of Wages Act, 1936
Water Act	The Water (Prevention and Control of Pollution) Act, 1974
WACA	Weighted Average Cost of Acquisition
WCA	The Workmen's Compensation Act, 1923
Wilful Defaulter	A wilful defaulter, as defined under Regulation 2(1) (III) of the SEBI ICDR Regulations, means a person or an issuer who or which is categorized as a wilful defaulter by any bank or financial institution (as defined under the Companies Act, 2013) or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India

#### **TECHNICAL / INDUSTRY RELATED TERMS**

AEZ	Agri Export Zone
BR	Butyro Refractometer
FDI	Foreign Direct Investment
GOI	Government of India
CSO	Central Statistical Organisation
DEPB	Duty Entitlement Pass Book Scheme
ERP	Enterprise Resource Planning
F&O	Futures and Options
FFA	Free Fatty Acids
FMC	Forward Market Commission
FOB	Free on Board
ISO	International Standards Organization
GDP	Gross Domestic Product
KG	Kilogram

KL	Kilolitre
MT	Metric tons
NIFTY	National Stock Exchange Sensitive Index
RONW	Return on Net Worth
RM	Reichert-Meissl (Value)
GST	Goods and Service Tax
SENSEX	Bombay Stock Exchange Sensitive Index
SSI	Small Scale Industry
VCF	Venture Capital Funds
WTO	World Trade Organisation



## **CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF FINANCIAL PRESENTATION**

In this Draft Prospectus, the terms “we”, “us”, “our”, the “Company”, “our Company” and “GFPL”, unless the context otherwise indicates or implies, refers to Goel Food Products Limited.

### **CERTAIN CONVENTION**

All references in this Draft Prospectus to “India” are to the Republic of India. Our Company has presented numerical information in “lakhs” units. One lakh represents 1,00,000.

Unless indicated otherwise, all references to page numbers in this Draft Prospectus are to page numbers of this Draft Prospectus.

### **FINANCIAL DATA**

Unless stated otherwise, the financial data in this Draft Prospectus is derived from our Audited Restated Financial Statements for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019 prepared in accordance with Indian GAAP, the Companies Act and restated in accordance with the SEBI (ICDR) Regulations, Guidance Note on “Reports in Company Prospectus (Revised 2019)” issued by ICAI and the Indian GAAP which are included in this Draft Prospectus, and set out in “*Financial Statements as Restated*” on page 143 of this Draft Prospectus.

In this Draft Prospectus, any discrepancies in any table between the total and the sum of the amounts listed are due to rounding off. All figures in decimals have been rounded off to the second decimal place and all percentage figures have been rounded off to two decimal places and accordingly there may be consequential changes in this Draft Prospectus.

Our Company’s financial year commences on April 1 of the immediately preceding calendar year and ends on March 31 of that particular calendar year, so all references to a particular financial year are to the 12-month period commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year.

There are significant differences between Indian GAAP and IND (AS). Accordingly, the degree to which the Restated Financial Statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader’s level of familiarity with Indian accounting practices. Any reliance by persons not familiar with Indian accounting practices, Indian GAAP, IND (AS), the Companies Act and the SEBI (ICDR) Regulations, on the Restated Financial Statements presented in this Draft Prospectus should accordingly be limited. Although we have included a summary of qualitative and quantitative differences between Indian GAAP and IND (AS), our financial statements reported under IND (AS) in future accounting periods may not be directly comparable with our financial statements historically prepared in accordance with Indian GAAP, including disclosed in this Draft Prospectus. You should consult your own advisors regarding such differences and their impact on our financial data.

Any percentage amounts, as set forth in “*Risk Factors*”, “*Our Business*”, “*Management’s Discussion and Analysis of Financial Position and Results of Operations*” and elsewhere in this Draft Prospectus unless otherwise indicated, have been calculated on the basis of the Company’s restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Statutory Auditor, set out in the section titled “*Financial Statements as Restated*” beginning on page 143 of this Draft Prospectus

### **CURRENCY AND UNITS OF PRESENTATION**

In this Draft Prospectus, unless the context otherwise requires, all references to (a) ‘Rupees’ or ‘₹’ or ‘Rs.’ or ‘INR’ are to Indian rupees, the official currency of the Republic of India; (b) ‘US Dollars’ or ‘US\$’ or ‘USD’ or ‘\$’ are to United States Dollars, the official currency of the United States of America. All references to the word ‘Lakh’ or ‘Lakhs’, ‘Lac’ or ‘Lacs’, means ‘One hundred thousand’ and the word ‘Million’ means ‘Ten lakh’ and the word ‘Crore’ means ‘Ten Million’ and the word ‘Billion’ means ‘One Thousand Million’.

Any percentage amounts, as set forth in “*Risk Factors*”, “*Our Business*”, “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” and elsewhere in this Draft Prospectus, unless otherwise indicated, have been calculated based on our financial statements as restated prepared in accordance with Indian GAAP.

## DEFINITIONS

For definitions, please see the Chapter titled “*Definitions and Abbreviations*” on page no. 3 of this Draft Prospectus. In the Section titled “*Main Provisions of Articles of Association*” beginning on page no. 210 of this Draft Prospectus, defined terms have the meaning given to such terms in the Articles of Association.

## INDUSTRY AND MARKET DATA

Unless stated otherwise, industry and market data used throughout this Draft Prospectus has been obtained or derived from Internal Company Reports and Industry and Government publications, publicly available information and sources. Industry and Government publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness are not guaranteed, and their reliability cannot be assured. Although, our Company believes that industry data used in this Draft Prospectus is reliable, it has not been independently verified either by the Company, the Selling Shareholders or the Lead Manager or any of their respective affiliates or advisors.

Further, the extent to which the industry and market data presented in this Draft Prospectus is meaningful depends on the reader's familiarity with and understanding of, the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources. Accordingly, investment decisions should not be based solely on such information

In accordance with the SEBI ICDR Regulations, “*Basis for Issue Price*” on page 82 of this Draft Prospectus includes information relating to our Peer Group Entities. Such information has been derived from publicly available sources, and neither we, nor the LM have independently verified such information. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in “*Risk Factors*” on page 22 of this Draft Prospectus.

## EXCHANGE RATE

This Draft Prospectus may contain conversion of certain other currency amounts into Indian Rupees that has been presented solely to comply with the SEBI (ICDR) Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.



## **FORWARD LOOKING STATEMENTS**

All statements contained in this Draft Prospectus that are not statements of historical fact constitute forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements with respect to our business strategy, our revenue and profitability, our projects and other matters discussed in this Draft Prospectus regarding matters that are not historical facts. Investors can generally identify forward-looking statements by the use of terminology such as “aim”, “anticipate”, “believe”, “expect”, “estimate”, “intend”, “objective”, “plan”, “project”, “may”, “will”, “will continue”, “will pursue”, “contemplate”, “future”, “goal”, “propose”, “will likely result”, “will seek to” or other words or phrases of similar import. All forward looking statements (whether made by us or any third party) are predictions and are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement.

Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management’s beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect.

Further the actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, regulatory changes pertaining to the Hospitality sector in India where we have our businesses and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India and overseas which have an impact on our business activities or investments, the monetary and fiscal policies of India and other jurisdictions in which we operate, inflation, deflation, unanticipated volatility in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes, changes in competition in our industry and incidence of any natural calamities and / or acts of violence. Other important factors that could cause actual results to differ materially from our expectations include, but are not limited to, the following:

1. Impact of the COVID-19 pandemic on our business and operations;
2. General economic and business conditions in India and other countries;
3. Our reliance on internet network and our ability to utilize systems in an uninterrupted manner;
4. Effect of lack of infrastructure facilities on our business;
5. Our ability to attract, retain and manage qualified personnel;
6. Our ability to successfully implement our growth strategy and expansion plans, technological changes;
7. Changes in fiscal, economic or political conditions in India;
8. The effect of wage pressures, seasonal hiring patterns and the time required to train and productively utilize new employees;
9. Any adverse outcome in the legal proceedings in which we are involved;
10. The occurrence of natural disasters or calamities;
11. Failure to obtain any approvals, licenses, registrations and permits in a timely manner;
12. Our ability to compete effectively, particularly in new markets and businesses;
13. Conflict of Interest with group companies, the promoter group and other related parties
14. Other factors beyond our control; and
15. Our ability to manage risks that arise from these factors.



For further discussions of factors that could cause our actual results to differ, please see the section titled “*Risk Factors*”, chapters titled “*Our Business*” and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” beginning on pages 22, 98 and 144 of this Draft Prospectus, respectively.

Neither our Company, our Directors, our Promoters, the Selling Shareholders, the Lead Manager nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company will ensure that investors in India are informed of material developments from the date of this Draft Prospectus until the time of the grant of listing and trading permission by the Stock Exchange.



## SECTION II: SUMMARY OF ISSUE DOCUMENT

### **A. OVERVIEW OF INDUSTRY**

The outbreak of covid-19 has affected the Indian Wedding Industry in an unprecedented manner. Particularly, due to the inherent nature of this industry, it would be among the first ones to confront the tremors of economic slowdown. Priorities for the weddings will be changed majorly. Key factors like spending choices, size of the gathering, wedding arrangements, etc. would be wisely taken into account by the families. India holds the 2<sup>nd</sup> position after US in size of the weddings, as per the report by KPMG in 2017. The researchers recommend using the findings and recommendations for improvising the Indian Wedding Industry in post COVID-19 era and to entertain all the facilities customers would prefer now onwards. In a nutshell, this research paper would help the wedding industry a lot to improvise and adopt the new changes occurred after the pandemic COVID-19.

2021 saw some fundamental ways in which weddings changed in India, with only 60% wanting to plan large weddings with over 200 guests, Covid-led disruptions notwithstanding, there was not a significant drop in spending on wedding apparel, beauty and jewellery, and most people went ahead with their plans to get married despite the third wave, was seen by a survey conducted by a portal listing wedding service. A survey was conducted where it was found that 3,000 users over a period of three months on how the scale, size and preferences of weddings changed. 83% of its users said they went ahead with their original wedding dates regardless of the pandemic. New priorities also reshaped weddings like outdoor venues which were in higher demand post covid. About 25-30% people chose outdoor venues to mark their celebrations to follow higher standards of safety. The survey was conducted by polling both users as well as vendors.

### **B. OVERVIEW OF BUSINESS**

Our Company was incorporated on 31<sup>st</sup> day of January, 1996. Initially, we started as an Indian Snacks and Sweets Manufacturing Company. While being into the Indian snacks and sweets business for more than decade, we delt with various event management company to whom we provided services of marriage and other incidental services. During this period, our promoters saw an opportunity in the catering and event planning industry and in the year 2009, our company opened our 1<sup>st</sup> banquet hall in Ultadanga, Kolkata and since then we have been growing in terms of our presence in Kolkata. From one location we have expanded to four locations in Kolkata and currently we have 8 banquets halls and 2 Indian sweets and snack shop and one hotel and one guest house. We provide services such as organizing events like Marriages, Sangeet, Ring Ceremony, Birthday Parties, Anniversary Parties, Kitty Parties, Corporate Events, Kirtans (Devotional Singing), Thread Ceremony at our banquets hall and we serve Indian snack and Sweets at our retail shop. We also generate rent income from our hotels and guest house. Apart from the event management business. Our company operates only in one city i.e., Kolkata.

At present, we operate and manage our banquet and Indian snacks and sweets shop business under the name “**BIKA**” at various locations in Kolkata. We have a holding company named Hilltop Healthcare Centre Limited which holds 64.60% in our company.

We have our registered office is located at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India as on date of filing of Draft Prospectus.

We have a successful track record of over a decade in the event and catering along with a 2-decade track record in Indian snacks industry which has enabled us to develop an effective business model with stringent control over processes, including raw ingredient procurement, manufacturing, operations, inventory management across our large range of products. We adhere to stringent product quality standards and closely track consumer preferences across segments.

### **C. OUR PROMOTERS**

As on date of filing of Draft Prospectus our company are promoted by Hilltop Healthcare Centre Limited and Mr. Dinesh Goyal.

### **D. DETAILS OF THE ISSUE**

<b>Equity Shares Offered</b> <sup>(1)</sup> Present Issue of Equity Shares by our Company and the Selling Shareholder <sup>(2)</sup>	Issue of 10,04,000 Equity Shares of ₹10.00 each for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating upto ₹ 602.40 Lakh.
<b>The Issue consists of:</b>	
<b>Fresh Issue</b>	5,02,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share



	(including premium of ₹ 50.00 per Equity Share) aggregating upto ₹ 301.20 Lakh.
<b>Offer for Sale</b>	5,02,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹50.00 per Equity Share) aggregating upto ₹ 301.20 Lakh.
<b>Out of which:</b>	
<b>Market Maker Reservation Portion</b>	52,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 31.20 Lakh.
<b>Net Issue to the Public</b>	9,52,000 Equity Shares of ₹10.00 each for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 571.20 Lakh.

#### E. Object of the Issue

The Net Proceeds of the Issue are proposed to be used in accordance with the details provided in the following table:  
(₹ in Lakhs)

Particulars	Amount*
Working Capital Requirements	210.00
General Corporate Purpose	69.05
<b>Total</b>	<b>279.05</b>

\*Except for the Listing fees and Market making fees, which will be borne by our Company, all other expenses relating to the Issue as mentioned above will be borne by our Company and the Selling Shareholders in proportion to the Equity Shares contributed / issued in the Issue.

#### F. PRE - ISSUE SHAREHOLDING OF OUR PROMOTERS AND PROMOTER GROUP AS A PERCENTAGE OF THE PAID-UP SHARE CAPITAL OF THE COMPANY

Category of Promoter	Pre – Issue	
	No. of Shares	As a % of paid-up Equity Capital
1. Promoters	27,21,600	83.24
2. Promoter Group	5,47,200	16.74

#### G. SUMMARY OF RESTATED FINANCIAL INFORMATION

(₹ in Lakhs)

Particulars	For the period ended on	For the year ended on		
	December 31, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Share Capital	81.74	81.74	81.74	81.74
Reserves and surplus	859.64	671.99	672.74	660.19
Net Worth	941.38	753.73	754.48	741.93
Total Income	1,200.68	753.85	1,606.84	1,386.70
Profit after Tax	187.65	(0.76)	63.10	148.38
Total Borrowings	2,850.80	1,489.13	2,264.36	1,735.76
<b>Other Financial Information</b>				
Basic & Diluted EPS (₹)	22.96	(0.09)	7.72	18.15
Return on Net worth (%)	19.93%	(0.10)%	8.36%	20.00%
Net Asset Value Per Share (₹) (Pre-Bonus)	115.17	92.21	92.30	90.77
Net Asset Value Per Share (₹) (Post Bonus)	28.79	23.05	23.08	22.69

#### H. QUALIFICATION OF THE AUDITORS

The Auditor report of Restated Financial Statements of our Company, for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019 does not contain any qualification which have not been given effect to in Restated Financial Statements.



## I. SUMMARY OF OUTSTANDING LITIGATION ARE AS FOLLOWS

(In lakhs)

Nature of case	Number of cases	Amount Involved*
<b>Company</b>		
Direct Tax		
E-Proceedings	-	-
Outstanding Demand	01	0.00561
TDS	-	-
<b>Indirect Tax</b>	-	-
<b>Promoters</b>		
Direct Tax		
E-Proceedings	-	-
Outstanding Demand	-	-
TDS	-	-
Indirect Tax	-	-
<b>Directors #</b>		
Direct Tax		
E-Proceeding	-	-
Outstanding Demand	01	0.00338
TDS	-	-
Indirect Tax	-	-
<b>Group Companies</b>		
Direct Tax		
E-Proceeding	-	-
Outstanding Demand	-	-
TDS	-	-
Indirect Tax	-	-

\*To the extent quantifiable excluding interest and penalty thereon

# Directors excluding Promoters

For the details of litigation proceedings, please refer the chapter titled “*Outstanding Litigations and Material Developments*” on page 161 of this Draft Prospectus.

## J. RISK FACTORS

Investors should read chapter titled “*Risk Factors*” beginning on page 22 of this Draft Prospectus.

## K. SUMMARY OF CONTINGENT LIABILITIES

The following is a summary table of our contingent liabilities as:

(₹ in Lakhs)

Sr. No.	Particulars	Amount
1.	Income Tax demands / Notices before CIT Appeals / TDS	0.00899
2.	Bank Guarantees / Corporate Guarantees	Nil

For further information, please see “*Financial Information*” beginning on page 143 of this Draft Prospectus.

## L. SUMMARY OF RELATED PARTY TRANSACTIONS

Our Company has entered into certain transactions with our related parties including our Promoters, Promoter Group, Directors and their relatives as mentioned below:

(₹ in Lakhs)

Particulars	For the period ended on	For the year ended on		
	December 31, 2021	March 31, 2021	March 31, 2020	March 31, 2019
Remuneration	48.00	20.40	48.00	48.00
Loan Taken	-	61.50	277.50	219.00
Amount repaid / Loan given	465.79	196.37	449.66	712.00
<b>Total</b>	<b>513.79</b>	<b>278.27</b>	<b>775.16</b>	<b>979.00</b>



For details of the Related Party Transactions as reported in the Restated Financials, please refer "*Financial Statements as restated – Annexure VII – Related Party Transactions*" on page no. 143 of this Draft Prospectus.

#### **M. FINANCING ARRANGEMENTS**

There are no financing arrangements whereby our Promoters, members of Promoter Group, the Selling Shareholders, the Director of our Company and their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the business of the financing entity during the period of 6 months immediately preceding the date of filing of this Draft Prospectus.

#### **N. WEIGHTED AVERAGE PRICE OF THE EQUITY SHARES ACQUIRED BY OUR PROMOTERS AND SELLING SHAREHOLDERS IN THE LAST ONE YEAR PRECEDING THE DATE OF THIS DRAFT PROSPECTUS**

The weighted average price of Equity Shares acquired by our Promoters and Selling Shareholders in the last one year preceding the date of this Draft Prospectus is as below:

<b>Name of the Promoters and Selling Shareholders</b>	<b>Weighted Average Price (₹)</b>
Mr. Dinesh Goyal (Promoter and Selling Shareholder)	NIL
Hilltop Healthcare Centre Limited (Promoter)	NIL
Ms. Rashmi Goyal (Selling Shareholder)	NIL

*Note: Since the bonus allotment did not involve any consideration, the weighted average price of such Equity Shares is "Nil"*

#### **O. AVERAGE COST OF ACQUISITION**

The average cost of acquisition per Equity Share to our Promoters as at the date of this Draft Prospectus is:

<b>Name of the Promoters</b>	<b>Average Cost of Acquisition (₹)</b>
Mr. Dinesh Goyal	1.71
Hilltop Healthcare Centre Limited	2.50

#### **P. PRE-IPO PLACEMENT DETAILS**

Our Company has not proposed any Pre-IPO Placement in this Issue.

#### **Q. ISSUE OF EQUITY SHARES FOR CONSIDERATION OTHER THAN CASH IN THE LAST ONE YEAR**

Other than as disclosed in "*Capital Structure*" on page 54 of this Draft Prospectus, no Equity Shares have been issued by our Company for consideration other than cash as on the date of this Draft Prospectus.

#### **R. SPLIT / CONSOLIDATION OF EQUITY SHARES IN THE LAST ONE YEAR**

Other than as disclosed in "*Capital Structure*" on page 54 of this Draft Prospectus, our Company has not undertaken a split or consolidation of the Equity Shares in the one year preceding the date of this Draft Prospectus.

### SECTION III: RISK FACTORS

*An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Draft Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of this Issue including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.*

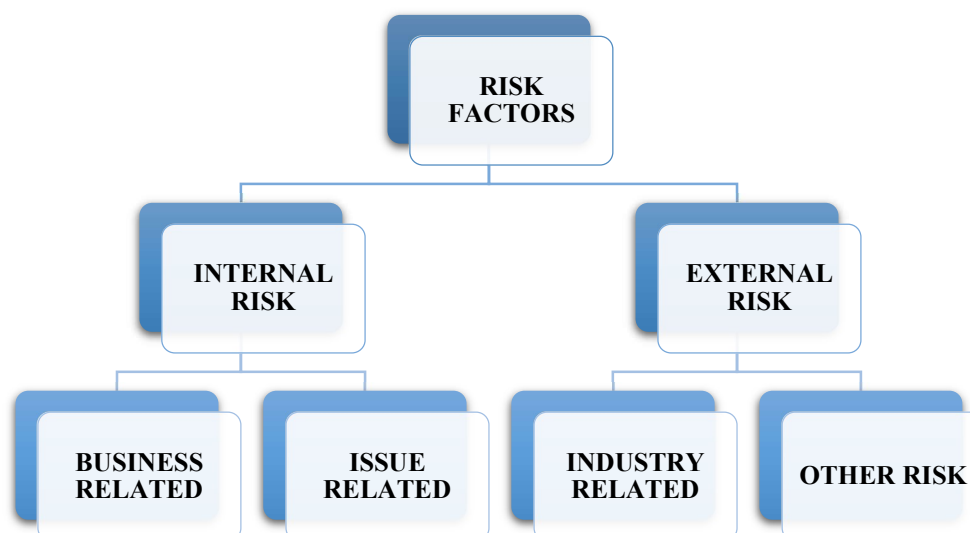
Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. Unless otherwise stated, the financial information of our Company used in this section is derived from our restated financial statements prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI ICDR Regulations. To obtain a better understanding, you should read this section in conjunction with the chapters titled **“Our Business”** beginning on page 98 **“Our Industry”** beginning on page 88 and **“Management’s Discussion and Analysis of Financial Condition and Results of Operations”** beginning on page 144 respectively, of this Draft Prospectus as well as other financial information contained herein.

The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Draft Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled **“Definitions and Abbreviations”** beginning on page 3 of this Draft Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

The risk factors are classified as under for the sake of better clarity and increased understanding:



## **INTERNAL RISKS**

### **A. BUSINESS RELATED RISKS**

- There are outstanding legal proceedings involving our Company and Directors. Any adverse decision in such proceeding may have a material adverse effect on our business, results of operations and financial condition.*

We are involved in certain legal proceedings which are pending at different levels of adjudication before various courts, tribunals, enquiry officers, and appellate authorities. We cannot provide assurance that these legal proceedings will be decided in our favour. Any adverse decisions in any of the proceedings may have a significant adverse effect on our business, results of operations, cash flows and financial condition. A summary of the pending civil and other proceedings involving Our Company is provided below:

A classification of legal proceedings is mentioned below:

		(In lakhs)
<b>Nature of case</b>	<b>Number of cases</b>	<b>Amount Involved*</b>
<b>Company</b>		
Direct Tax		
E-Proceedings	-	-
Outstanding Demand	01	0.00561
TDS	-	-
<b>Indirect Tax</b>	-	-
<b>Promoters</b>		
Direct Tax		
E-Proceedings	-	-
Outstanding Demand	-	-
TDS	-	-
Indirect Tax	-	-
<b>Directors #</b>		
Direct Tax		
E-Proceeding	-	-
Outstanding Demand	01	0.00338
TDS	-	-
Indirect Tax	-	-
<b>Group Companies</b>		
Direct Tax		
E-Proceeding	-	-
Outstanding Demand	-	-
TDS	-	-
Indirect Tax	-	-

\*To the extent quantifiable excluding interest and penalty thereon

# Directors excluding Promoters

For the details of litigation proceedings, please refer the chapter titled “*Outstanding Litigations and Material Developments*” on page 161 of this Draft Prospectus.

- The COVID-19 pandemic has had, and is expected to have, a material adverse effect on the Wedding industry and food industry which had a negative impact on our business, financial condition, results of operations and cash flows.*

Since first being reported in December 2019, the outbreak of COVID-19 has spread globally. The World Health Organization declared the novel coronavirus disease (“COVID-19”) outbreak a Public Health Emergency of International Concern on January 30, 2020, and a pandemic on March 11, 2020. The rapid and diffused spread of COVID-19 and global health concerns relating to this pandemic have had a severe negative impact on, among other things, financial markets, liquidity, economic conditions and trade and could continue to do so or could worsen for an unknown period of time, that could in turn have a material adverse impact on our business, cash flows, results of operations and financial condition, including liquidity and growth. The extent to which the COVID-19 outbreak impacts our business, cash flows, results of operations and financial condition will depend on future developments, including the timeliness and effectiveness of actions taken or not taken to contain and mitigate the effects of COVID-19 both in India and internationally, which are highly uncertain and cannot be predicted. The COVID-19 pandemic has severely restricted the level of economic activity





around the world, and the Indian Wedding sector is one of the sectors that have been impacted most severely. In response to the COVID-19 pandemic, the government in India and governments in many countries and regions have implemented containment measures, such as imposing restrictions on organising physical events and advising or requiring individuals to significantly limit the time spent outside of their homes. Many of our customers and suppliers, including hotels, significantly curtailed their service offerings. These measures are being continuously re-evaluated by the relevant authorities, and whether these measures are eased, continued or increased is outside of our control or ability to predict. In particular, such measures to contain the COVID-19 pandemic have led to unprecedented levels of cancellations and limited new air travel, hotel. We expect to continue to experience demand, resulting in significant customer cancellations and refund requests and reduced new orders, particularly relating to wedding. We have implemented certain measures and modified certain policies in light of the COVID-19 pandemic. For further information,

**3. *Our business has made losses in financial year 2020-2021.***

Our company had incurred a loss in the financial year 2020- 2021. We currently derive our entire operational revenues from providing the catering and event planning and restaurants services to our clients. We depend on a limited number of customers for a significant portion of our revenues. In the financial year 2020-2021 due to covid pandemic there were server restriction imposed by the government over the number of persons in a wedding and other physical event. Due to such restriction our ability to generate business led to operational loss for our company, there is no assurance that our company would keep on generating profits year on years to come if same restriction continue or new restriction are imposed. There might be instances which may or may not be in control of the company due to which the company may incur losses in future.

**4. *We require several approvals, NOCs, licenses, registrations and permits in the ordinary course of our business. Some of the approvals are required to be transferred in the name of “Goel Food Products Limited” from “Goel Food Products Private Limited” pursuant to name change of our company and any failure or delay in obtaining the same in a timely manner may adversely affect our operations.***

We require several approvals, licenses, registrations and permits in ordinary course of our business. Additionally, we need to apply for renewal of approvals which expire, from time to time, as and when required in the ordinary course. Also, we were a private limited company in the name of “**Goel Food Products Private Limited**” which was carrying business. After complying with the relevant procedure of Companies Act, 2013, the said private limited company was converted into a public limited company in the year 2022. After conversion there was change of name of the company from “**Goel Food Products Private Limited**” to “**Goel Food Products Limited**”. We shall be taking necessary steps for transferring the approvals in new name of our Company. In case we fail to transfer/obtain the same in name of the Company the same may adversely affect our business or we may not be able to carry our business. Any failure to renew the approvals that have expired, or to apply for and obtain the required approvals, licenses, registrations or permits, or any suspension or revocation of any of the approvals, licenses, registrations and permits that have been or may be issued to us, could result in delaying the operations of our business, which may adversely affect our business, financial condition, results of operations and prospects. Also, Company is in process for applying registration under West Bengal Shops and Establishments Act, 1963 for our Kolkata Office and Company is in process for renewal of Certificate of Enlistment under Kolkata Municipal Corporation Act, 1980. For more information, see chapter “**Government and Other Statutory Approvals**” on page 165 of this Draft Prospectus.

**5. *We are required to obtain licenses and approvals under several legislations including the FSS Act and the relevant rules and regulations, the Fire Safety and Services Act and the S&E Acts. Our inability to obtain or renew such permits, approvals and licenses in the ordinary course of our business may adversely affect our business, financial condition and results of operations.***

We are required to obtain and renew various licenses and approvals under several legislations from time to time including the FSS Act. Fire Services & Safety Act and the relevant rules and regulations, and the S&E Acts. These approvals, licenses, registrations and permits are subject to several conditions and are primarily valid for a specific period. For example, licenses granted the FSS Act for our outlets and/or manufacturing facilities and depots are typically granted for a period of five years and we are required to renew such licenses after such period. However, in some cases, these licenses could have been granted for shorter period as well. These licenses contain certain terms and conditions which are required to be complied with throughout the period of the license. We cannot assure you that we shall be able to obtain or renew such licenses or be able to continuously meet such conditions specified in such licenses or be able to prove compliance with such conditions to statutory authorities, which may lead to cancellation, revocation or suspension of relevant consents/permits/licenses/approvals. With respect to some of our outlets, while we do not require to obtain any specific approval or license at this stage, we may, in the future, at future relevant stages require to apply for and obtain any such approvals or licenses that may be required to be obtained. We cannot assure you that we shall be able to obtain such licenses or approvals on a timely manner or at all which may affect the timelines or the operations of the outlet. Further, the relevant authorities may also initiate penal actions against us, restrain our operations, impose fines/penalties or initiate legal proceedings for inability to obtain approvals in a timely manner or at all. Any such failure or delay in obtaining such



consents, approvals, permits and licenses may affect our ability to continue our operations, which may in turn have an adverse effect on our business, financial condition and results of operations.

**6. *Our business involves usage of manpower and any unavailability of our employees or shortage of contract labour or any strikes, work stoppages, increased wage demands by workmen or changes in regulations governing contractual labour may have an adverse impact on our cash flows and results of operations.***

Our business involves usage of manpower and we are dependent on the availability of our permanent employees and the supply of a sufficient pool of labourers. Unavailability or shortage of such a pool of workmen or any strikes, work stoppages, increased wage demands by workmen or changes in regulations governing contractual labour may have an adverse impact on our cash flows and results of operations. We may not be able to secure the required number of labourers required for the timely execution of our functions for a variety of reasons including, but not limited to, possibility of disputes with sub-contractors, strikes, less competitive rates. We are subject to laws and regulations relating to employee welfare and benefits such as minimum wage, working conditions, employee insurance, and other such employee benefits and any changes to existing labour legislations, including upward revision of wages required by such state governments to be paid to such contract labourers, limitations on the number of hours of work or provision of improved facilities, such as food or safety equipment, may adversely affect our business and results of our operations.

Further, there can be no assurance that disruptions in our business will not be experienced if there are strikes, work stoppages, disputes or other problems with sub-contractors or contract labourers deployed at our projects. This may adversely affect our business and cash flows and results of operations.

**7. *We have not yet applied for the registration of our logo. If we fail to obtain registration our brand building efforts may be hampered which might lead to adverse effect on our business.***

Our Company is currently using the logo which is not yet registered in the name of our Company neither we have made any application for the registration of the trademark with the respective authorities. If we are unable to get the same registered with the trademark authorities then, our Company may not be able to successfully enforce or protect our intellectual property rights and obtain statutory protections available under the Trademarks Act, 1999, as otherwise available for registered trademarks in future could have a material adverse effect on our business and goodwill, which in turn could adversely affect our results of operations. For further details, please refer to section titled “**Government and Other Approvals**” on page 165 of this Draft Prospectus.

**8. *Our inability to obtain no objections from our lenders for the Issue, in a timely manner or at all could adversely affect raising of funds.***

Our Company is required to obtain prior no objections from our consortium banks pursuant to restrictive covenants contained in the loan documents. Our Company has applied for no-objection/consents from the lead bank of the Consortium and has obtained the consent. Our inability to obtain such no objection certificate in a timely manner or at all, may adversely affect timely raising of funds.

**9. *There are certain discrepancies/errors noticed in some of our corporate records relating to forms filed with the Registrar of Companies and other provisions of Companies Act, 1956/2013. Any penalty or action taken by any regulatory authority in future for non-compliance with provisions of corporate and other law could impact the financial position of the Company to that extent.***

Our company has not complied with certain statutory provisions in the past including but not limited to the following:

- Provisions of SS-1 and SS-2 of the Companies Act, 2013 were not fully complied by the company at the time of preparation of the documents for filling of forms.
- Provisions of Section 12 of the Companies Act, 2013
- Some attachment which was to be attached in the forms filed are not attached by the Company
- Supporting documents attached in some of the Forms are not signed and stamped by the requisite authority

Any penalty or action taken by any regulatory authority in future for non-compliance with provisions of corporate and other law could impact financial position of the company to that extent.

**10. Any contamination or deterioration of our products and Services could result in legal liability, damage our reputation and adversely affect our business prospects and consequently our financial performance.**

We are subject to various contamination related risks which typically affect our food products, including risks posed by the following:

- product tampering;
- low shelf life of certain of our products;
- ineffective storage of finished goods as well as raw materials;
- product labelling errors;
- non-maintenance of high food safety standards;
- contamination of our products during processing; and
- wastage of certain products during transportation.

The risk of contamination or deterioration of our products exists at each stage of the life-cycle of our products such as sourcing of raw materials, production and delivery of the final products. Sourcing, storage and delivery of the raw materials poses significant risk in relation to contamination and deterioration in quality. Packaging, storage and delivery of our products to our consumers and the storage and shelving of our products until final consumption by consumers are also subject to such contamination and deterioration risks. While we follow stringent quality control processes and quality standards at each stage of the production cycle such as conducting sampling tests to ensure that the colour, odour, taste, appearance and nutrients of the raw materials, comply with our requirements or regulatory requirements or standards set by our consumers in the export markets, maintain our facilities and machinery, and conduct our manufacturing operations in compliance with applicable food safety standards, laws and regulations and our own internal policies, and though we have, in the past, not materially suffered due to any of the aforementioned, we cannot assure that our products will not be contaminated or suffer deterioration in the future.

We cannot assure that contamination and deterioration of our products or raw materials will not occur during the transportation, and distribution due to ineffective storage facilities or any other reasons including factors unknown to us or beyond our control. If our products or raw materials are found to be amongst others, spoilt, contaminated, adulterated, tampered with, incorrectly labelled or reported to be associated with any such incidents, we may be forced to recall our products from the market and we could incur criminal or civil liability for any adverse medical condition or other damage resulting from consumption of such products by consumers which we may not be able to fully recover from our suppliers or insurance coverages. We may be also be subject to liabilities arising out of such violations under the provisions of the Food Safety and Standards Act, 2006 (“FSS Act”) along with relevant rules and regulations. Though, we have not been subject to such incidents in the past, however, we may be subject to such an event in the future, which may have a material adverse effect on our reputation, business and financial condition.

**11. Some of our corporate records including forms filed with the Registrar of Companies are not traceable.**

Our Company was incorporated in the year 1996 under the Companies Act, 1956, hence Company is unable to trace certain corporate and other documents in relation to our Company including Bank Statements, Corporate Records, forms filed with the Registrar of Companies prior to the year 2006. Due to change in methods of record keeping over the years, certain forms filed with ROC prior to the year 2006 like Return of Allotment for the year 2002, Registration of charges and modification of charges, Increase in Authorized Capital, etc., could not be traced by our Company. Further online filing of RoC documents was initiated in the year 2006 and all forms prior to the said year were physically filed, hence some of these forms could not be retrieved from Ministry of Corporate Affairs (MCA) portal. As such under the circumstances elaborated above, our Company cannot assure you that the filings were made in a timely manner or the information gathered through other available documents of the Company are correct. Also, our Company may not be in a position to attend to and / or respond appropriately to any legal matter due to lack of lost destroyed records and to that extent the same could adversely affect our business operations.

**12. Our group companies have incurred losses and are not profitable.**

Our group companies such as Hilltop Healthcare Centre Limited, Eragon Sales Private Limited and Ujesh Banquets Private Limited have been incurring loss for further details please refer to section titled “**Our Group Companies**” on page



135 of this Draft Prospectus. No assurance can be given that in the coming future the group companies would be profitable, so the losses in these companies could have an impact on the consolidated financials of our company.

***13. Our Company has not taken any insurance which may expose our company from potential losses to which we may be subject to risk and this may have a material effect on our business and financial condition.***

Our Company has not taken any insurance policy related to our registered office and the properties that we operate our operations of our Company. Any unforeseen situation or any liability will not compensate due to absence of Insurance policy. Further, our business involves risks which may adversely affect our profitability, including failure of systems and employee frauds. We cannot assure you that the operation of our business will not be affected by any of the incidents listed above or by other factors. In addition, in the future, we may not be able to maintain insurance of the types or at levels which we deem necessary or adequate or at rates which we consider reasonable. The occurrence of an event for which we are not adequately or sufficiently insured or the successful assertion of one or more large claims against us that exceed available insurance coverage, or changes in our insurance policies (including premium increases or the imposition of large deductible or co-insurance requirements), could have an effect on our business, results of operations, financial condition and cash flows.

***14. Some of the property used by the Company for the purpose of its operations is not owned by us. Any termination of the relevant lease or leave and license agreement in connection with such property or our failure to renew the same could adversely affect our operations.***

We currently have 4 properties situated at 4<sup>th</sup> Floor, 212, Girish Gosh Road, P.S Bally. Howrah, which are not owned by us. In our business the most integral part is the location and space of the property. We have obtained this property on leave and license basis. Periodic renewals of such lease may increase our costs, since it is subject to rent escalation. Any termination of the lease and/or rental deed in connection with these properties or our failure to renew the same, and upon favourable conditions, in a timely manner or at all could adversely affect our operations. For details regarding properties taken on lease refer the Section title our Properties – “***Our Business***” beginning on page no. 98 of this Draft Prospectus.

***15. Any failure to maintain effective quality control systems for our supply chain or restaurants could have a material adverse effect on our business, reputation, results of operations and financial condition.***

The quality and safety of the food we serve is critical to our success. Maintaining consistent food quality and preventing food contamination and other health hazards depends significantly on the effectiveness of the quality control systems, policies and guidelines that we, our third-party distributor, approved suppliers of our third-party distributor and our suppliers have in place, which in turn depends on a number of factors, including the design of the quality control systems and employee implementation and compliance with those quality control systems. There can be no assurance that the quality control systems that we, our third-party distributor, approved suppliers of our third-party distributor and our suppliers have in place will prove to be effective. Any significant failure or deterioration of these quality control systems could have a material adverse effect on our business, reputation, results of operations and financial condition and can cause negative publicity that can affect our brand. We could also be subject to civil and/or criminal liability and other regulatory consequences in the event that a health hazard were to be found at any of our restaurants as a result of a failure of the quality control systems that we, our third-party distributor, approved suppliers of our third-party distributor, our suppliers and our sub-franchisees have in place, including the spread of any infection or disease. We may be the subject of public interest litigation in India relating to allegations of such hazards, as well as in cases having potential criminal and civil liability filed by regulatory authorities. If such cases are determined against us, there could be an adverse effect on our reputation, business, results of operations and financial condition.

***16. We face competition in our business from organized and unorganized players, which may adversely affect our business operation and financial condition.***

The market in which our company is doing business is highly competitive on account of both the organized and unorganized players. Players in this industry generally compete with each other on key attributes. Some of our competitors may have longer industry experience and greater financial, technical and other resources, which may enable them to react faster in changing market scenario and remain competitive. Moreover, the unorganized sector offers their products at highly competitive prices which may not be matched by us and consequently affect our volume of sales and growth prospects. Growing competition may result in a decline in our market share and may affect our margins which may adversely affect our business operations and our financial condition.

***17. We are dependent on the adequate and timely delivery of quality ingredients, packaging materials and other necessary supplies and if our suppliers fail to provide us with sufficient quality and quantities of ingredients, packaging materials and other necessary supplies, our business, results of operations and financial condition could be adversely affected.***

Our operations are dependent on adequate and timely deliveries of quality ingredients, packaging materials and other necessary supplies that meet our requirements. We depend substantially on approved suppliers from which we and our third-party distributor purchases ingredients and packaging materials. A failure of our suppliers to provide us or our third-party distributor with sufficient quantities of ingredients and packaging materials of adequate quality meeting our standards on a timely basis as a result of shortages, interruptions in their own supplies, such as those that could be caused by weather or other conditions, or their failure to retain their certification or otherwise could result in a disruption or delay in supply of the ingredients, packaging materials and other necessary supplies that we require for our restaurants. Although we generally believe there are sufficient numbers of alternative suppliers for our ingredients and packaging materials, shortages or other industry-wide disruptions could occur and we may not be able to obtain replacement ingredients or packaging materials of adequate quality or sufficient quantity on commercially agreeable terms in the open market, which could require us to incur additional cost, which could have an adverse effect on our business, results of operations and financial condition. If our agreements with such supplier is terminated or not renewed, we may incur additional costs in relation to the beverages we sell, increasing cost of ingredients or packaging materials and other costs could adversely affect our profitability. Most ingredients used in our products are subject to price fluctuations as a result of inflation, seasonality, global supply and demand, weather conditions, demand in local and international markets, fluctuations in currency exchange rates and tax incentives and other factors. We have no control over fluctuations in the price and availability of ingredients, packaging materials or variations in products caused by these factors and they could impact the prices imposed by our suppliers, making the cost of ingredients or packaging materials more expensive for us and increase the prices of our products for our customers, which may reduce demand and therefore affect our overall financial performance. Any increases in cost of ingredients or packaging materials and other costs including manufacturing cost could have a material adverse effect on our business, results of operations and financial condition. We have no control over fluctuations in the price and availability of ingredients caused by these factors. Although we engage in long-term contracting and undertake other measures to counter act fluctuations in the price of our ingredients and packaging materials, there can be no assurance that we can completely budget for or predict any changes in these prices, which may increase the risk to our business and adversely affect our business, results of operations and financial condition.

***18. Changes in governmental regulation or public perception with respect to healthy eating habits could adversely affect our business, results of operations and financial condition.***

There is growing concern among consumers, public health professionals and government agencies about the long-term health problems associated with certain conditions, such as obesity and in particular child obesity, diabetes, tooth decay, cardiovascular disease, high cholesterol, high sodium, high trans-fat, high sugar and hypertension in adults which, have been linked to fast food products such as those sold in banquets, restaurants and retails shops. These health concerns may prompt governments in India to introduce new or increase existing taxes on fast food products, such as implementing a sugar tax on soft drinks, sodium content of food or on foods that are linked with obesity, which may increase the prices of, and consequently reduce demand for, the products we sell in our restaurants. There may also be new laws and regulations that may classify our products as 'unhealthy' or that may impact the ingredients and nutritional content of our menu offerings or that may require us to disclose more about the nutritional content of our products. Any sudden changes in the regulatory environment relating to our products as a result of these or other developments could require us to implement changes to our operations or alter our menu offerings or could negatively impact our ability to sell and market our products profitably. In addition, negative publicity resulting from public health campaigns and associated government measures may reduce consumer demand for our products and could result in regulatory developments that may adversely impact our ability to promote and advertise our business and communicate effectively with our target customers, which could have an adverse effect on our business, results of operations and financial condition. We cannot make any assurances regarding our ability to respond effectively to changes in governmental regulation or public perception with respect to healthy eating habits. Our failure to respond effectively to these and any other related developments could have an adverse effect on our business, results of operations and financial condition.

***19. General economic and market conditions in India and globally could have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.***

Our business is highly dependent on economic and market conditions in India and other jurisdictions where we operate. General economic and political conditions in India, such as macroeconomic and monetary policies, industry-specific trends, mergers and acquisitions activity, legislation and regulations relating to the financial and securities industries, household savings rate, investment in alternative financial instruments, upward and downward trends in the market, business and financial sectors, volatility in security prices, perceived lack of attractiveness of the Indian capital markets, inflation, foreign direct investment, consumer confidence, currency and interest rate fluctuations, availability of short-term and long-term market funding sources and cost of funding, could affect our business. Global economic and political

conditions may also adversely affect the Indian economic conditions. Market conditions may change rapidly and the Indian capital markets have experienced significant volatility in the past. The Indian economy has had sustained periods of high inflation in the recent past. If inflation or real interest rates were to rise significantly, the trends towards increased financial savings might slow down or reverse, our employee costs may increase and the sales of many of our products and services may decline.

***20. An inability to comply with food safety laws, environmental laws and other applicable regulations in relation to our manufacturing facilities may adversely affect our business, financial condition and results of operations.***

Our business operations, in particular our day-to-day manufacturing operations are subject to a broad range of health, safety and environmental laws and regulations, and violations of these laws and regulations can result in fines, penalties or litigation, which may adversely affect our business, financial condition and results of operations. For instance, the provisions of the Food Safety and Standards Act, 2006 (“FSS Act”) and all rules, regulations and subsidiary legislation are applicable to us and our products, which sets forth scientific standards for articles of food and to regulate their manufacture, storage, distribution, sale and import to ensure availability of safe and wholesome food for human consumption and requirements relating to the license and registration of food. Contravention of the requirement to obtain a license or carry a business without obtaining a license under the FSS Act is punishable with imprisonment for a period of up to three years in ordinary cases and beyond three years in special cases, along with fines. Subsequent contraventions are punishable with twice the punishment during the first conviction and higher monetary and other penalties including cancellation of license. To remain compliant with all laws and regulations that apply to our operations and products, we may be required in the future to modify our operations or make capital improvements.

***21. In addition to normal remuneration, other benefits and reimbursement of expenses some of our Directors and Key Management Personnel may be interested in our Company to the extent of their shareholding and dividend entitlement in our Company.***

Our Directors may be interested in our Company to the extent of their shareholding and dividend entitlement in our Company, in addition to normal remuneration or benefits and reimbursement of expenses. We cannot assure you that our Directors or our Key Management Personnel would always exercise their rights as Shareholders to the benefit and best interest of our Company. As a result, our Directors will continue to exercise significant control over our Company, including being able to control the composition of our board of directors and determine decisions requiring simple or special majority voting, and our other Shareholders may be unable to affect the outcome of such voting. Our Directors may take or block actions with respect to our business, which may conflict with our best interests or the interests of other minority Shareholders, such as actions with respect to future capital raising or acquisitions. We cannot assure you that our Directors will always act to resolve any conflicts of interest in our favour, thereby adversely affecting our business and results of operations and prospects.

***22. Our inability or failure to recognise, respond to and effectively manage the accelerated impact of social media could materially adversely affect our business.***

In recent years, there has been a marked increase in the use of social media platforms in India, including blogs, social media websites and applications, and other forms of Internet-based communications which allow individuals access to a broad audience of consumers and other interested persons. Many social media platforms immediately publish the content for their subscribers and participants post, often without filters or checks on accuracy of the content posted. The dissemination of inaccurate information online could harm our business, reputation, prospects, financial condition and operating results, regardless of the information’s accuracy. The damage may be immediate without affording us an opportunity for redress or correction. Other risks associated with the use of social media include improper disclosure of proprietary information, negative comments about our brands, exposure of personally identifiable information, fraud, hoaxes or malicious exposure of false information. The inappropriate use of social media by our customers or employees or suppliers or other third parties could increase our costs, lead to litigation or result in negative publicity that could damage our reputation and adversely affect our business, results of operations and financial condition.

***23. If we are unable to respond to the demands of our existing and new clients, or adapt to technological changes or advances, our business and growth could be adversely affected.***

Our industry is characterized by increasingly complex and integrated infrastructure and services, new and changing business models and rapid technological and regulatory changes. Our clients’ needs and demands for our services evolve with these changes. Our future success will depend, in part, on our ability to respond to our clients’ demands for new services on a timely and cost-effective basis. We also need to adapt to technological advancements and keep pace with changing regulatory standards to address our clients’ increasingly sophisticated requirements. Transitioning to these new technologies may be disruptive to our resources and the services we provide and may increase our reliance on third-party service providers. If we fail to adapt or keep pace with new technologies in a timely manner, provide customers with

better services and user experience, or retain and attract skilled technology staff, it could harm our ability to compete, decrease the value of our services to our clients, and adversely affect our business and future growth.

**24. *We may not be able to identify suitable locations and successfully develop and roll out new banquet halls or new restaurants, and our expansion into new regions and markets may present increased risks due to our unfamiliarity with the areas in which our banquets, restaurants and retail shops are located.***

A key part of our business and growth strategy is to maintain the pace of expansion of our banquets, restaurants and retail shops network, which requires us to continually identify suitable and available banquets, restaurants and retail shops locations and develop and build out banquets, restaurants and retail shops at those locations. The development and roll out of new banquets, restaurants and retail shops involve substantial risks, including in relation to the following:

- the inability to identify or the unavailability of suitable sites on acceptable leasing terms;
- lack of our ability to compete successfully for suitable banquets, restaurants and retail shops sites;
- unavailability of financing;
- lack of suitable contractors for construction;
- development costs that exceed budgeted amounts;
- delays in completion of construction;
- difficulties in relation to the implementation of the systems, procedures and control measures required at new and different locations;
- the inability to obtain all necessary governmental or local authority permits and approvals and other requisite restaurant-related licenses and permits;
- incurring substantial unrecoverable costs if a development project is abandoned prior to completion;
- consumer tastes in new geographic regions and acceptance of our products;
- changes in governmental rules, regulations and interpretations; and
- changes in general economic and business conditions.

In addition, our efforts to develop and roll out new banquets, restaurants and retail shops may also increase the complexity of our operations and place additional strain on our management and operational, financial and human resources. There can be no assurance that we will be able to achieve our expansion goals or that new banquets, restaurants and retail shops will be opened in a timely fashion, or at all. If we are not able to identify suitable locations and successfully develop and build out new banquets, restaurants and retail shops in a timely, cost effective and profitable manner or otherwise manage the growth of our network of banquets, restaurants and retail shops effectively, our business, results of operations, financial condition and prospects may be materially and adversely affected.

**25. *Major fraud, lapses of internal control or system failures could adversely impact the company's business.***

Our Company is vulnerable to risk arising from the failure of employees to adhere to approved procedures, system controls, fraud, system failures, information system disruptions, communication systems failure and interception during transmission through external communication channels or networks. Failure to protect fraud or breach in security may adversely affect our Company's operations and financial performance. Our reputation could also be adversely affected by significant fraud committed by our employees, agents, customers or third parties.

**26. *We continue to explore the diversification of our business and the implementation of new services. These diversifications and our other strategic initiatives may not be successful, which may adversely affect our business and results of operations.***

In order to achieve our goal, we are constantly evaluating the possibilities of expanding our business through new models, innovations and/or starting new services. Although we believe that there are synergies between our current business and our expansion plans, we do have experience or expertise in these new areas. These new businesses and modes of delivery and the implementation of our strategic initiatives may pose significant challenges to our administrative, financial and

operational resources, and additional risks, including some of which we are not aware of. The early stages and evolving nature of some of our businesses also make it difficult to predict competition and consumer demand therein. Our strategic initiatives require capital and other resources, as well as management attention, which could place a burden on our resources and abilities. In addition, we cannot assure you that we will be successful in implementing any or all of our key strategic initiatives. If we are unable to successfully implement some or all of our key strategic initiatives in an effective and timely manner, or at all, our ability to maintain and improve our leading market position may be negatively impacted, which may have an adverse effect on our business and prospects, competitiveness, market position, brand name, financial condition and results of operations.

***27. We face intense competition in our businesses, which may limit our growth and prospects. Our Company faces significant competition from other companies.***

We compete on the basis of a number of factors, including execution, depth of product and service offerings, innovation, reputation and price. Our competitors may have advantages over us, including, but not limited to:

- Substantially greater financial resources;
- Longer operating history than in certain of our businesses;
- Greater brand recognition among consumers;
- More diversified operations which allow profits from certain operations to support others with lower profitability. These competitive pressures may affect our business, and our growth will largely depend on our ability to respond in an effective and timely manner to these competitive pressures.

***28. Our inability to manage growth could disrupt our business and reduce our profitability. We propose to expand our business activities in coming financial years.***

We expect our future growth to place significant demands on both our management and our resources. This will require us to continuously evolve and improve our operational, financial and internal controls across the organisation. In particular, continued expansion increases the challenges we face in:

- Our ability to acquire and retain clients for our services;
- Services, products or pricing policies introduced by our competitors;
- Capital expenditure and other costs relating to our operations;
- The timing and nature of, and expenses incurred in, our marketing efforts;
- Recruiting, training and retaining sufficient skilled technical and management personnel;
- Adhering to our high quality and process execution standards;
- Maintaining high levels of customer satisfaction;
- Developing and improving our internal administrative infrastructure, particularly our financial, operational, communications, and other internal systems.

You should not rely on yearly comparisons of our results of operations as indicators of future performance. It is possible that in some future periods our results of operations may be below the expectations of public, market analysts and investors. If we are unable to manage our growth it could have an adverse effect on our business, results of operations and financial condition.

***29. Our Company has a negative cash flow in its operating activities in the year 2019 and financing activities in the past 2 years and investing activities in the past 3 years, details of which are given below. Sustained negative cash flow could impact our growth and business.***

Our Company had negative cash flows from our operating activities as well as investing activities in the previous year(s) as per the Restated Financial Statements and the same are summarized as under:

**(₹ in lakh)**





Particulars	December 31, 2022	March 31, 2021	March 31, 2020	March 31, 2019
Net Cash from Operating Activities	(811.99)	622.05	70.40	(38.83)
Net Cash from Investing Activities	(0.09)	10.63	(107.82)	(296.35)
Net Cash from Financing Activities	1,259.64	(893.49)	425.07	345.85
Net Increase/ (Decrease) in Cash & Cash Equivalents	447.56	(260.81)	387.64	10.68

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans, and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flows in future, it may adversely affect our business and financial operations.

**30. *If we are unable to source business opportunities effectively, we may not achieve our financial objectives.***

Our ability to achieve our financial objectives will depend on our ability to identify, evaluate and accomplish business opportunities. To grow our business, we will need to hire, train, supervise and manage new employees and to implement systems capable of effectively accommodating our growth. However, we cannot assure you that any such employees will contribute to the success of our business or that we will implement such systems effectively. Our failure to source business opportunities effectively could have a material adverse effect on our business, financial condition and results of operations. It is also possible that the strategies used by us in the future may be different from those presently in use. No assurance can be given that our analyses of market and other data or the strategies we use or plans in future to use will be successful under various market conditions.

**31. *Brand recognition is important to the success of our business, and our inability to build and maintain our brand names will harm our business, financial condition and results of operation.***

Brand recognition is important to the success of our business. Establishing and maintaining our brand name “*Bika*” in the industry or for people relying on services is critical to the success of the customer acquisition process of our business. Although, we expect to allocate significant amount of resources, financial and otherwise, on establishing and maintaining our brands, no assurance can be given that our brand names will be effective in attracting and growing user and client base for our businesses or that such efforts will be cost-effective, which may negatively affect our business, financial condition and results of operations.

**32. *Significant disruptions in our information technology systems or breaches of data security could adversely affect our business and reputation.***

We may also face cyber threats such as: (i) Phishing and Trojans - targeting our customers, wherein fraudsters send unsolicited codes or mails to our customers seeking account sensitive information or to infect customer machines to search and attempt ex-filtration of account sensitive information; (ii) Hacking – wherein attackers seek to hack into our infrastructure with the primary intention of causing reputational damage to us by disrupting services; (iii) Data theft – This can be internal i.e. by someone who has access to data of our Company or external wherein unconnected cyber criminals may attempt to intrude into our network with the intention of stealing our data or information; and (iv) Advanced persistent threat – a network attack in which an unauthorized person gains access to our network and remains undetected for a long period of time In the event of a significant decline in the demand for our products, our business, results of operations and financial condition may be materially and adversely affected.

Our systems are potentially vulnerable to data security breaches, whether by our employees, or our service providers or others that may expose sensitive data to unauthorized persons. We process and transfer data, including personal information, financial information and other confidential data provided to us by our clients. Although we maintain systems and procedures to prevent unauthorized access and other security breaches, it is possible that unauthorized individuals could improperly access our systems, or improperly obtain or disclose sensitive data that we process or handle. Data security breaches could lead to the loss of intellectual property or could lead to the public exposure of personal information (including sensitive financial and personal information) of our clients’ investors or our employees. Any such security breaches or compromises of technology systems could result in institution of legal proceedings against us and potential imposition of penalties, which may have an adverse effect on our business and reputation.

**33. *The nature of our business exposes us to liability claims and contract disputes and our indemnities may not adequately protect us. Any liability in excess of our reserves or indemnities could result in additional costs, which would reduce our profits.***

Time is often of the essence in our business work. In the event there are delays in our current or future service, we will not be able to get extensions from our customers. Further, in some contracts, in case of delay due to deficiency in services by us, clients may have the right to complete the work at our risk and cost by engaging a third party. In the event we fail



to perform under the terms of a particular contract, that could adversely affect our financial conditions and business operations. Failure to effectively cover ourselves against any of these reasons could expose us to substantial costs and potentially lead to material losses. In addition, if there is a customer dispute regarding our performance or workmanship, the customer may delay or withhold payment to us.

***34. Employee fraud or misconduct could harm us by impairing our ability to attract and retain clients and subject us to significant legal liability and reputational harm.***

Our business is exposed to the risk of employee misappropriation, fraud or misconduct. Our employees could make improper use or disclose confidential information, which could result in regulatory sanctions and serious reputational or financial harm. While we strive to monitor, detect and prevent fraud or misappropriation by our employees, through various internal control measures, we may be unable to adequately prevent or deter such activities in all cases. Our dependence upon automated systems to record and process transactions may further increase the risk that technical system flaws or employee tampering or manipulation of those systems will result in losses that are difficult to detect. While we have not been able to identify such issues in the past, there could be instances of fraud and misconduct by our employees, which may go unnoticed for certain periods of time before corrective action is taken. In addition, we may be subject to regulatory or other proceedings, penalties or other actions in connection with any such unauthorized transaction, fraud or misappropriation by our agents or employees, which could adversely affect our goodwill, business prospects and future financial performance. We may also be required to make good any monetary loss to the affected party. Even when we identify instances of fraud and other misconduct and pursue legal recourse or file claims with our insurance carriers, we cannot assure you that we will recover any amounts lost through such fraud or other misconduct.

***35. The average cost of acquisition of Equity Shares by our Promoters is lower than the issue price.***

Our Promoters' average cost of acquisition of Equity Shares in our Company is lower than the Issue Price as decided by the Company in consultation with the Lead Manager. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer chapter title "***Capital Structure***" beginning on page 54 of this Draft Prospectus.

***36. We have entered into related party transactions in the past and may continue to do so in the future.***

Our Company has entered into various transactions with our Promoter and associate companies. While we believe that all such transactions are conducted on arm's length basis, there can be no assurance that we could not have achieved more favorable terms had such transactions were not entered into with related parties. Furthermore, it is likely that we will enter into related party transactions in future. There can be no assurance that such transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operation. For details on the transactions entered by us, please refer to chapter "***Related Party Transactions***" beginning on page 141 of the Draft Prospectus.

***37. Our Promoter and Promoter Group will continue to retain majority control over the Company after the Issue, which will allow them to influence the outcome of matters submitted to shareholders for approval.***

Upon completion of the Issue, our Promoter and Promoter Group will own **73.36%** of the Post-Issue Equity Share capital of the Company. As a result, the Promoter and Promoter Group will have the ability to exercise significant influence over all matters requiring shareholders' approval, including the election of directors and approval of significant corporate transactions. The Promoter and Promoter Group will also have an effective veto power with respect to any shareholder action or approval requiring a majority vote. Such concentration of ownership may also have the effect of delaying, preventing or deterring a change in control. For further details of Promoter' shareholding, please refer chapter titled "***Capital Structure***" beginning on Page No. 54 of this Draft Prospectus.

***38. We are dependent on a number of Key Managerial Personnel and our senior management, and the loss of, or our inability to attract or retain such persons could adversely affect our business, results of operations and financial condition.***

Our performance depends largely on the efforts, expertise and abilities of our Key Managerial Personnel, senior management, and our operational personnel who possess significant experience in the industry in which we operate. We believe that the inputs and experience of our KMP and senior management, in particular, and other key personnel are valuable for the development of our business, operations and the strategic directions taken by our Company. We cannot assure you that these individuals or any other member of our senior management team will not leave us or join a competitor or that we will be able to retain such personnel or find adequate replacements in a timely manner, or at all. We may require a long period of time to hire and train replacement personnel when qualified personnel terminate their employment with our Company. Moreover, we may be required to substantially increase the number of our qualified personnel in connection with any future growth plans, and we may face difficulty in doing so due to the intense



competition in the technology industry for such personnel. We may also be required to increase our levels of employee compensation more rapidly than in the past in order to remain competitive in retaining.

Further, the COVID -19 pandemic has dynamically altered the approach on workplace hygiene and safety and continuity of operations while confirming with measures implemented by the central and state governments in relation to the health and safety of our employees may result in increased costs. In the event a member or members of our senior management team contract COVID-19, it may potentially affect our operations. Further, in the event any of our employees' contract COVID-19, we may be required to quarantine our employees and shut down a part of or the entire operating facility as necessary. Risks arising on account of COVID-19 can also threaten the safe operation of our facility, loss of life, injuries and impact the well-being of our employees.

***39. Our operating expenses include overheads that may remain fixed in the medium term. In case there is any decline in our operating performance, we may be unable to reduce such expenses.***

Our operating expenses include various fixed costs, which are as such, not dependent on sales revenue. Any shortfall in sales may cause significant variations in operating results in any particular quarter, as we would not be able to reduce our fixed operating expenses in the short term. The effect of any decline in sales may thereby be magnified because a portion of our earnings are committed to paying these fixed costs. Accordingly, we believe that period-to-period comparisons of our results may not necessarily give a correct presentation of the performance and should not be relied upon as indications of future performance.

***40. Delays or defaults in payments from our clients could result into a constraint on our cash flows. The efficiency and growth of our business depends on timely payments received from our clients.***

In the event, our client's default or delay in making payments and clearing their dues, we may not have adequate resources to fund our business and implement our growth plans. This could have an adverse effect on the results of operations and our financial condition.

***41. The shortage or non-availability of power facilities may adversely affect our business processes and have an adverse impact on our results of operations and financial condition.***

Our business processes require substantial amount of power facilities. We do not have arrangements for alternative/independent sources of power supply as of now. We are mainly dependent on local electricity service provider for meeting our electricity requirements, there may be factors beyond our control affecting the supply of power. Any power failure may lead to increased costs, thereby affecting the profitability.

***42. Concerns over obesity or nutritional values of our products may reduce demand for some of our products.***

There is growing concern among consumers, public health professionals and government agencies about the health problems associated with obesity. Increasing public concern about obesity; additional governmental regulations concerning the marketing, labelling, packaging or sale of our products; and negative publicity resulting from actual or threatened legal actions against us or other companies in our industry relating to the marketing, labelling or sale of our fried snacks may reduce demand for or increase the cost of our fried snacks, which could adversely affect our profitability.

***43. There are no alternate arrangements for meeting our requirements for the Objects of the Issue. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.***

As on date, we have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. We meet our working capital requirements through our owned funds and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our working capital requirements, which in turn will negatively affect our financial condition and results of operations. Further we have not yet identified any alternate source of funding and hence any failure or delay on our part to raise money from this Issue or any shortfall in the Issue Proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details, please refer chapter titled "***Objects of the Issue***" on page 76 of this Draft Prospectus.

***44. Guarantees from Promoter & Director as well as others have been taken in relation to the debt facilities provided to us.***

In an event any of the guarantors withdraws or terminates this guarantee, the lender for such facilities may ask for alternate guarantee/s, repayment of amounts outstanding under such facilities, or even terminate such facilities. We may not be successful in procuring guarantee/s satisfactory to the lender and as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could adversely affect our financial condition. For more



information, please see the chapter titled “*Statement of Financial Indebtedness*” beginning on page 159 of this Draft Prospectus.

***45. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.***

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Additionally, under some of our loan agreements, we may not be permitted to declare any dividends, if there is a default under such loan agreements or unless our Company has paid all the dues to the lender up to the date on which the dividend is declared or paid or has made satisfactory provisions thereof. Accordingly, realization of a gain on shareholder’s investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, see “*Dividend Policy*” on page 142 of this Draft Prospectus.

***46. Any future acquisitions, joint ventures, partnerships, strategic alliances, tie-ups or investments could fail to achieve expected synergies and may disrupt our business and harm the results of operations and our financial condition.***

Our success will depend, in part, on our ability to expand our business in response to changing technologies, customer demands and competitive pressures. We have, in the past, explored and continue to explore opportunities on our own, through collaborations, tie-ups, strategic alliances, partnerships or joint venture across the country and regions of focus. In some circumstances, we may also decide to acquire, or invest in, complementary technologies instead of internal development. While we are currently evaluating opportunities and negotiating with several potential partners, we have not entered into any definitive agreements. The risks we face in connection with acquisitions may include integration of product and service offerings, co-ordination of R&D and marketing functions and the diversion of management’s time and focus from operating our business to addressing challenges pertaining to acquisition and integration. Our failure to address these risks or other problems encountered in connection with our acquisitions and investments could result in our failure to realize the anticipated benefits of these acquisitions or investments, cause us to incur unanticipated liabilities, and harm our business generally.

***47. Our future funds requirements, in the form of fresh issue of capital or securities and/or loans taken by us, may be prejudicial to the interest of the shareholders depending upon the terms on which they are eventually raised.***

We may require additional capital from time to time depending on our business needs. Any fresh issue of shares or convertible securities would dilute the shareholding of the existing shareholders and such issuance may be done on terms and conditions, which may not be favorable to the then existing shareholders. If such funds are raised in the form of loans or debt, then it may substantially increase our interest burden and decrease our cash flows, thus prejudicially affecting our profitability and ability to pay dividends to our shareholders.

***48. Our lenders have imposed certain restrictive conditions on us under our financing arrangements. Under our financing arrangements, we are required to obtain the prior, written lender consent for, among other matters, changes in our capital structure, and formulation of a scheme of amalgamation or reconstruction and entering into any other borrowing arrangement. Further, we are required to maintain certain financial ratios.***

There can be no assurance that we will be able to comply with these financial or other covenants or that we will be able to obtain the consents necessary to take the actions we believe are necessary to operate and grow our business. Our level of existing debt and any new debt that we incur in the future has important consequences. Any failure to comply with these requirements or other conditions or covenants under our financing agreements that are not waived by our lenders or are not otherwise cured by us, may require us to repay the borrowing in whole or part and may include other related costs. Our Company may be forced to sell some or all of its assets or limit our operations. This may adversely affect our ability to conduct our business and impair our future growth plans. Though these covenants are restrictive to some extent to the Company however it ensures financial discipline, which would help the Company in the long run to improve its financial performance.

For further information, see the chapter titled “*Statement of Financial Indebtedness*” on page 159 of the Draft Prospectus.

**49. *Certain Agreements /deeds may be in the previous name of the company.***

Our certain agreements and deeds may be in the name of the erstwhile name of the company i.e., *Goel Food Products Private Limited*. In case we fail to change the name in the agreements and deeds, it may cause adverse effect on Our company's business.

**50. *There is no guarantee that our Equity Shares will be listed on the Stock Exchanges in a timely manner or at all.***

In accordance with Indian law and practice, permission to list the Equity Shares will not be granted until after the Equity Shares have been issued and allotted. Approval will require all other relevant documents authorizing the issuing of our Equity Shares to be submitted. There could be a failure or delay in listing our Equity Shares on the Stock Exchanges. Any failure or delay in obtaining the approval would restrict your ability to dispose of your Equity Shares.

**51. *Excessive reliance on our information technology systems and their failure could harm our relationship with customers, expose us to lawsuits or administrative sanctions or otherwise adversely affect our provision of service to customers and our internal operation.***

As part of our business strategy, we use high quality of information technology system to deliver our services in the best possible way. We have an exemplary track record for completion of the projects within the stipulated time period but there may be the system interruptions, errors, or downtime which could result from a variety of causes including changes in technology, technology failure, changes in system, and power failure etc. these may affect our business adversely.

**52. *The deployment of funds raised through this Issue shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of Our Company.***

Since, the Issue size is less than ₹10,000 Lakhs, there is no mandatory requirement of appointing an Independent Monitoring Agency for overseeing the deployment of utilization of funds raised through this Issue. The deployment of these funds raised from this Issue, is hence, at the discretion of the management and the Board of Directors of Our Company and Our Company's management will have flexibility in applying the proceeds of the Issue and will not be subject to monitoring by any independent agency. The fund requirement and deployment mentioned in the Objects of the Issue is based on internal management estimates and have not been appraised by any bank or financial institution. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials. However, our Audit Committee will monitor the utilization of the proceeds of this Issue and prepare the statement for utilization of the proceeds of this Issue. Also, in accordance with Section 27 of the Companies Act, 2013, a company shall not vary the objects of the Issue without the Company being authorized to do so by our shareholders by way of special resolution and other compliances as applicable in this regard. Our Promoters and controlling shareholders shall provide exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

**53. *Negative publicity could adversely affect our revenue model and profitability.***

We work in the market where trust of the customers on us and upon the services provided by us matters a lot. Any negative publicity regarding our company or the services rendered by the company due to any other unforeseen events may affect our reputation and image which leads to the adverse effect on our business and goodwill as well.

**54. *Industry information included in this Draft Prospectus has been derived from industry reports commissioned by us for such purpose. There can be no assurance that such third-party statistical, financial and other industry information is either complete or accurate.***

We have relied on the reports of certain independent third party for purposes of inclusion of such information in this Draft Prospectus. These reports are subject to various limitations and based upon certain assumptions that are subjective in nature. We have not independently verified data from such industry reports and other sources. Although we believe that the data may be considered to be reliable, their accuracy, completeness and underlying assumptions are not guaranteed and their depend ability cannot be assured. While we have taken reasonable care in the reproduction of the information, the information has not been prepared or independently verified by us, or any of our respective affiliates or advisors and, therefore, we make no representation or warranty, express or implied, as to the accuracy or completeness of such facts and statistics. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced for other economies and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy as may be the case elsewhere. Statements from parties that involve estimates are subject to change, and actual amounts may differ materially from those included in this Draft Prospectus.

**55. *The requirements of being a public listed company may strain our resources and impose additional requirements.***

With the increased scrutiny of the affairs of a public listed company by shareholders, regulators and the public at large, we will incur significant legal, accounting, corporate governance and other expenses that we did not incur in the past. We will also be subject to the provisions of the listing agreements signed with the Stock Exchanges which require us to file unaudited financial results on a half yearly basis. In order to meet our financial control and disclosure obligations, significant resources and management supervision will be required. As a result, management's attention may be diverted from other business concerns, which could have an adverse effect on our business and operations. There can be no assurance that we will be able to satisfy our reporting obligations and/or readily determine and report any changes to our results of operations in a timely manner as other listed companies. In addition, we will need to increase the strength of our management team and hire additional legal and accounting staff with appropriate public company experience and accounting knowledge and we cannot assure that we will be able to do so in a timely manner.

**Issue Specific Risks:**

**56. *There are restrictions on daily/weekly/monthly movements in the price of the Equity Shares, which may adversely affect a shareholders' ability to sell, or the price at which it can sell, Equity Shares at a particular point in time.***

Once listed, we would be subject to circuit breakers imposed by all stock exchanges in India, which does not allow transactions beyond specified increases or decreases in the price of the Equity Shares. This circuit breaker operates independently of the index-based market-wide circuit breakers generally imposed by SEBI on Indian stock exchanges. The percentage limit on circuit breakers is set by the stock exchanges based on the historical volatility in the price and trading volume of the Equity Shares. The stock exchanges do not inform us of the percentage limit of the circuit breaker in effect from time to time and may change it without our knowledge. This circuit breaker limits the upward and downward movements in the price of the Equity Shares. As a result of this circuit breaker, no assurance may be given regarding your ability to sell your Equity Shares or the price at which you may be able to sell your Equity Shares at any particular time.

**57. *After this Issue, the price of the Equity Shares may be highly volatile, or an active trading market for the Equity Shares may not develop.***

The price of the Equity Shares on the Stock Exchanges may fluctuate as a result of the factors, including:

- a. Volatility in the Indian and global capital market;
- b. Company's results of operations and financial performance;
- c. Performance of Company's competitors,
- d. Adverse media reports on Company or pertaining to the agriculture Industry;
- e. Changes in our estimates of performance or recommendations by financial analysts;
- f. Significant developments in India's economic and fiscal policies; and
- g. Significant developments in India's environmental regulations.

Current valuations may not be sustainable in the future and may also not be reflective of future valuations for our industry and our Company. There has been no public market for the Equity Shares and the prices of the Equity Shares may fluctuate after this Issue. There can be no assurance that an active trading market for the Equity Shares will develop or be sustained after this Issue or that the price at which the Equity Shares are initially traded will correspond to the price at which the Equity Shares will trade in the market subsequent to this Issue.

**58. *You will not be able to sell immediately on Stock Exchange any of the Equity Shares you purchase in the Issue until the Issue receives appropriate trading permissions.***

The Equity Shares will be listed on the Stock Exchange. Pursuant to Indian regulations, certain actions must be completed before the Equity Shares can be listed and trading may commence. We cannot assure you that the Equity Shares will be credited to investor's demat accounts, or that trading in the Equity Shares will commence, within the time periods specified in the Draft Prospectus. Any failure or delay in obtaining the approval would restrict your ability to dispose of the Equity Shares. In accordance with section 40 of the Companies Act, 2013, in the event that the permission of listing the Equity Shares is denied by the stock exchanges, we are required to refund all monies collected to investors.

**59. *The Issue price of our Equity Shares may not be indicative of the market price of our Equity shares after the issue.***

The Issue price of our equity Shares has been determined by fixed price method. This price is based on numerous factors and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuation after the issue and may decline below the issue price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue price. For further details you may refer chapter titled “*Basis for Issue Price*” beginning on the page 82 of this Draft prospectus.

Some of the factors which may affect our share price without limitations are as follows:

- Reports on research by analysts.
- Changes in revenue.
- Variations in growth rate of our financial indicators such as earning per share, income, profit etc.
- General Market Condition
- Domestic and International Economy.

**60. *Sale of Equity Shares by our Promoter or other significant shareholder(s) may adversely affect the Trading price of the Equity Shares.***

Any instance of disinvestments of equity shares by our Promoter or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sales of Equity Shares might occur.

## **EXTERNAL RISKS**

### **Industry Related Risks:**

**61. *Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.***

Our business and industry are regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended/ changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

**62. *Malpractices by some players in the industry affect overall performance of emerging Companies***

The industry in which our Company operates is subject to risk associated with unethical business practices such as unethical marketing, dishonest advertising, questionable pricing practices, inaccurate claims with regards to safety and efficacy of the product etc. Consumers’ attitude toward the industry today is dominated by a sense of mistrust, paving a way for regulators for stricter entry barriers and introduction of code of conducts; making the entire industry environment regulated and controlled. Malpractices by some players in the industry affects the overall performance of the emerging Companies like us as the industry norms are applicable to all at parity. Any unethical business practices by any industry player or intermediary may impact our business and results of operations.

### **Other Risks:**

**63. *You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.***

Under current Indian tax laws and regulations, capital gains arising from the sale of equity shares in an Indian Company are generally taxable in India. Any gain on the sale of shares on a stock exchange held for more than 12 months will not be subject to capital gains tax in India if the securities transaction tax (“STT”) has been paid on the transaction. The STT will be levied on and collected by an Indian stock exchange on which equity shares are sold. Any gain on the sale of shares held for more than 12 months to an Indian resident, which are sold other than on a stock exchange and as a result of which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain on the sale of shares held for a period of 12 months or less will be subject to capital gains tax in India. Further, any gain on the sale of

listed equity shares held for a period of 12 months or less which are sold other than on a stock exchange and on which no STT has been paid, will be subject to short term capital gains tax at a relatively higher rate as compared to the transaction where STT has been paid in India.

In Finance Bill 2017, section 10(38) was amended to provide that exemption under this section for income arising on transfer of equity share acquired on or after 1st day of October 2004 shall be available only if the acquisition of share is chargeable to Securities Transactions Tax (STT) under Chapter VII of the Finance (No 2) Act, 2004. In case this provision becomes effective, sale shares acquired on or after 1st day of October 2004 on which STT was not charged will attract tax under provisions of Long-Term Capital Gains.

As per Finance Bill 2018, exemption under section 10(38) for income arising from long term gains on transfer of equity share shall not be available on or after 1st day of April 2018 if the long-term capital gains exceeds ₹ 1,00,000/- p.a. Such income arising from long term gains on transfer of equity share on or after 1st day of April 2018 in excess of ₹ 1,00,000/- p.a. shall be chargeable at the rate of 10%. Capital gains arising from the sale of shares will be exempt from taxation in India in cases where an exemption is provided under a tax treaty between India and the country of which the seller is a resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdictions on gains arising from a sale of the shares subject to relief available under the applicable tax treaty or under the laws of their own jurisdiction.

***64. Significant differences exist between Indian GAAP and other accounting principles, such as U.S. GAAP and IFRS, which may be material to the financial statements, prepared and presented in accordance with SEBI ICDR Regulations contained in this Draft Prospectus.***

As stated in the reports of the Auditor included in this Draft Prospectus under chapter "***Financial Statements as Restated***" beginning on page 143 the financial statements included in this Draft Prospectus are based on financial information that is based on the audited financial statements that are prepared and presented in conformity with Indian GAAP and restated in accordance with the SEBI ICDR Regulations, and no attempt has been made to reconcile any of the information given in this Draft Prospectus to any other principles or to base it on any other standards. Indian GAAP differs from accounting principles and auditing standards with which prospective investors may be familiar in other countries, such as U.S. GAAP and IFRS. Significant differences exist between Indian GAAP and U.S. GAAP and IFRS, which may be material to the financial information prepared and presented in accordance with Indian GAAP contained in this Draft Prospectus. Accordingly, the degree to which the financial information included in this Draft Prospectus will provide meaningful information is dependent on familiarity with Indian GAAP, the Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian GAAP on the financial disclosures presented in this Draft Prospectus should accordingly be limited.

***65. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.***

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

***66. Financial instability in Indian Financial Markets could adversely affect our Company's results of operation and financial condition.***

In this globalized world, the Indian economy and financial markets are significantly influenced by worldwide economic, financial and market conditions. Any financial turmoil, say in the United States of America, Europe, China or other emerging economies, may have a negative impact on the Indian economy. Although economic conditions differ in each country, investors' reactions to any significant developments in one country can have adverse effects on the financial and market conditions in other countries. A loss in investor confidence in the financial systems, particularly in other emerging markets, may cause increased volatility in Indian financial markets. Indian financial markets have also experienced the contagion effect of the global financial turmoil. Any prolonged financial crisis may have an adverse impact on the Indian economy, thereby resulting in a material and adverse effect on our Company's business, operations, financial condition, profitability and price of its Shares. Stock exchanges in India have in the past experienced substantial fluctuations in the prices of listed securities.



**67. *We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and our industry contained in the Draft Prospectus.***

While facts and other statistics in this Draft Prospectus relating to India, the Indian economy and our industry has been based on various government publications and reports from government agencies that we believe are reliable, we cannot guarantee the quality or reliability of such materials. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in the chapter titled “*Our Industry*” beginning on page 88 of this Draft Prospectus. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

**68. *Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.***

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency a magnitude, which may negatively affect our stock prices.

**69. *Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.***

Under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

**70. *Natural calamities could have a negative impact on the Indian economy and cause Our Company’s business to suffer.***

India has experienced natural calamities such as earthquakes, tsunami, floods etc. In recent years, the extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

**71. *Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.***

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India’s economy and our business. Incidents such as the terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company’s business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

**72. *Any downgrading of India’s sovereign rating by an independent agency may harm our ability to raise financing.***

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

## SECTION IV: INTRODUCTION

### THE ISSUE

The following is the summary of the Issue:

<b>Equity Shares Offered</b> <sup>(1)</sup> Present Issue of Equity Shares by our Company and the Selling Shareholders <sup>(2)</sup>	Issue of 10,04,000 Equity Shares of ₹10.00 each for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating upto ₹ 602.40 Lakh.
<b>The Issue consists of:</b>	
<b>Fresh Issue</b>	5,02,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating upto ₹ 301.20 Lakh.
<b>Offer for Sale</b>	5,02,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹50.00 per Equity Share) aggregating upto ₹ 301.20 Lakh.
<b>Out of which:</b>	
<b>Market Maker Reservation Portion</b>	52,000 Equity Shares of ₹10.00 each fully paid-up of our Company for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 31.20 Lakh.
<b>Net Issue to the Public</b>	9,52,000 Equity Shares of ₹10.00 each for cash at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 571.20 Lakh.
<b>Out of which:</b>	
<b>Allocation to Retail Individual Investors for upto ₹2.00 Lakh</b>	4,76,000 Equity Shares of ₹10.00 each at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 285.60 Lakh.
<b>Allocation to Non-Institutional Investors for above ₹2.00 Lakh</b>	4,76,000 Equity Shares of ₹10.00 each at a price of ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per Equity Share) aggregating to ₹ 285.60 Lakh.
<b>Pre and Post-Issue Equity Shares</b>	
<b>Equity Shares outstanding prior to the Issue</b>	32,69,600 Equity Shares of ₹10.00 each
<b>Equity Shares outstanding after the Issue</b>	37,71,600 Equity Shares of ₹10.00 each
<b>Objects of the Issue</b>	Please refer to the chapter titled “ <b>Objects of the Issue</b> ” beginning on page 76 of this Draft Prospectus.

<sup>(1)</sup> This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details, please see the section titled “**Issue Related Information**” beginning on page no. 181 of this Draft Prospectus.

<sup>(2)</sup> The present Issue has been authorized pursuant to a resolution of our Board dated February 26, 2022 and by Special Resolution passed under Section 62(1)(C) of the Companies Act, 2013 at an Extraordinary General Meeting of our shareholders held on February 28, 2022.

The Selling Shareholders have consented to participate in the Offer for Sale in the following matter:

Name of the Selling Shareholders	Authorisation Letter dated	Consent Letter dated	No. of Equity Shares held	No. of Equity Shares Offered
Mr. Dinesh Goyal	March 05, 2022	March 05, 2022	6,09,600	3,34,500
Ms. Rashmi Goyal	March 05, 2022	March 05, 2022	3,77,600	1,67,500

The Selling Shareholders has confirmed that the Equity Shares proposed to be offered and sold in the Issue are eligible in term of SEBI (ICDR) Regulations and that they have not been prohibited from dealings in securities market and the Equity Shares offered and sold are free from any lien, encumbrance or third-party rights. The Selling Shareholders has also severally confirmed that they are the legal and beneficial owners of the Equity Shares being offered by them under the Offer for Sale.

As per Regulation 253(2) of the SEBI (ICDR) Regulations, 2018, as amended from time to time, the allocation in the net issue to the public category shall be made as follows:

- Minimum 50% (fifty percent) to Retail Individual Investors; and
- Remaining to:
  - a) Individual applicants other than retail individual investors; and
  - b) Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

Provided that the unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

*Explanation to Regulations 253 of ICDR Regulations, 2018: If the retail individual investor category is entitled to more than fifty percent of the size on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.*



**SUMMARY OF FINANCIAL INFORMATION**

**RESTATED STATEMENT OF ASSETS & LIABILITIES**

*(Rs. in Lakhs)*

Particulars		Note No.	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
<b>I.</b>	<b><u>EQUITY AND LIABILITIES</u></b>					
<b>1</b>	<b>Shareholders' Funds</b>					
	(a) Share Capital	2	81.74	81.74	81.74	81.74
	(b) Reserves and Surplus	3	859.64	671.99	672.74	660.19
<b>2</b>	<b>Non-Current liabilities</b>					
	(a) Long-term Borrowings	4	2,710.78	1,329.50	1,314.22	993.50
	(b) Deferred Tax Liabilities (Net)	5	146.50	90.56	83.91	56.84
	(c) Long-term Provisions	6	6.28	5.50	5.14	3.50
<b>3</b>	<b>Current Liabilities</b>					
	(a) Short-term Borrowings	7	140.02	159.63	950.14	742.26
	(b) Trade Payables	8	260.64	130.82	257.93	142.34
	(c) Other Current Liabilities	9	357.07	184.30	166.74	206.95
	(d) Short-term Provisions	10	0.35	0.30	0.28	16.06
	<b>TOTAL</b>		<b>4,563.02</b>	<b>2,654.34</b>	<b>3,532.84</b>	<b>2,903.58</b>
<b>II.</b>	<b><u>ASSETS</u></b>					
<b>1</b>	<b>Non-current Assets</b>					
	(a) Property, Plant & Equipment & Intangible Assets	11				
	(i) Property, Plant & Equipment		1,755.06	1,690.68	1,769.50	1,798.75
	(ii) Capital Work-in-progress		-	115.69	96.39	0.80
	(b) Non- Current Investments	12	-	-	12.00	12.00
	(b) Long-term Loans and Advances	13	1,327.67	175.92	176.66	142.43
<b>2</b>	<b>Current Assets</b>					
	(a) Inventories	14	25.07	54.34	33.02	51.13
	(b) Trade Receivables	15	75.97	10.16	15.11	30.24
	(c) Cash and Cash Equivalents	16	609.41	161.85	422.65	35.01
	(d) Short Term Loans & Advances	17	727.33	426.91	971.94	751.86
	(e) Other Current Assets	18	42.52	18.80	35.57	81.16
	<b>TOTAL</b>		<b>4,563.02</b>	<b>2,654.34</b>	<b>3,532.84</b>	<b>2,903.58</b>



**RESTATED STATEMENT OF PROFIT & LOSS**

*(Rs. in Lakhs)*

Particulars	Note No.	For the period ended 31.12.2021	For the year ended 31.03.2021	For the year ended 31.03.2020	For the year ended 31.03.2019
Revenue from operations	19	1,173.55	713.66	1,548.24	1,326.74
Other income	20	27.13	40.19	58.60	59.96
<b>Total Income</b>		<b>1,200.68</b>	<b>753.85</b>	<b>1,606.84</b>	<b>1,386.70</b>
<b>Expenses:</b>					
Cost of Materials Consumed	21	419.46	218.06	675.94	486.19
Purchase of Stock in Trade		21.39	97.29	6.04	-
Employee Benefit Expenses	22	82.66	66.39	110.27	126.04
Finance Cost	23	102.02	118.26	167.46	137.17
Depreciation and Amortization Expenses	24	78.45	93.99	95.84	76.30
Other Expenses	25	251.20	147.01	461.12	480.29
<b>Total Expenses</b>		<b>955.18</b>	<b>741.00</b>	<b>1,516.66</b>	<b>1,305.99</b>
<b>Profit before Exceptional Items</b>		<b>245.50</b>	<b>12.85</b>	<b>90.17</b>	<b>80.72</b>
Exceptional Items					
Loss on Sale of Investment		-	6.96	-	-
<b>Profit/(Loss) before Tax</b>		<b>245.50</b>	<b>5.89</b>	<b>90.17</b>	<b>80.72</b>
<b>Tax Expenses:</b>					
Current Tax		1.91	-	-	15.87
Mat Credit Entitlement		-	-	-	(15.79)
Deferred Tax		55.94	6.65	27.07	(67.75)
<b>Profit/(Loss) for the year</b>		<b>187.65</b>	<b>(0.76)</b>	<b>63.10</b>	<b>148.38</b>
<b>Earnings per equity share:</b>					
Basic (in Rs.)		22.96	(0.09)	7.72	18.15
Diluted (in Rs.)		22.96	(0.09)	7.72	18.15



**RESTATED CASH FLOW STATEMENT**

*(Rs. in Lakhs)*

Particulars	For the Period ended 31st December, 2021	For the Year ended 31st March, 2021	For the Year ended 31st March, 2020	For the Year ended 31st March, 2019
<b>A CASH FLOW FROM OPERATING ACTIVITIES:</b>				
Net Profit before tax	245.50	12.85	90.17	80.72
Depreciation & Amortisation	78.45	93.99	95.84	76.30
Finance Cost	102.02	118.26	167.46	137.17
Loss/(Profit) on Sale of Property, Plant & Equipment	-	-	(2.35)	(1.48)
Provision for Gratuity	0.83	0.38	1.73	1.33
Interest Income	(27.06)	(40.04)	(52.00)	(39.37)
<b>Operating Profit before Working Capital Charges</b>	<b>399.74</b>	<b>185.44</b>	<b>300.84</b>	<b>254.66</b>
<b>Adjusted for:</b>				
Inventories	29.27	(21.33)	18.11	(42.94)
Trade receivables	(65.81)	4.95	15.13	10.02
Long Term Loans & Advances	(1,151.74)	0.74	(34.23)	(102.42)
Short Term Loans & Advances	(300.43)	545.03	(225.04)	(263.29)
Other Current Assets	(23.72)	16.77	-	-
Trade Payable	129.82	(127.11)	115.59	86.61
Other Current Liabilities	172.77	17.57	(104.14)	34.03
<b>Cash Generated From Operations</b>	<b>(810.09)</b>	<b>622.05</b>	<b>86.27</b>	<b>(23.34)</b>
Payment of Income Tax (Net of Refund)	(1.91)	-	(15.87)	(15.49)
<b>Net cash generated/ (used in) from operating activities</b>	<b>(811.99)</b>	<b>622.05</b>	<b>70.40</b>	<b>(38.83)</b>
<b>B CASH FLOW FROM INVESTING ACTIVITIES:</b>				
Purchase of Property, Plant & Equipment	(27.15)	(15.16)	(102.89)	(325.42)
Capital Work In Progress	-	(19.29)	(95.59)	(0.80)
Sale of Property, Plant & Equipment	-	-	38.66	2.50
Purchase/(Sale) of Investments	-	5.04	-	(12.00)
Interest Income	27.06	40.04	52.00	39.37
<b>Net Cash used in Investing Activities (B)</b>	<b>(0.09)</b>	<b>10.63</b>	<b>(107.82)</b>	<b>(296.35)</b>
<b>C CASH FLOW FROM FINANCING ACTIVITIES:</b>				
Finance Cost	(102.02)	(118.26)	(167.46)	(137.17)
Movement of Long-Term Borrowings	1,381.28	15.28	320.72	(121.25)
Movement Short term borrowings	(19.62)	(790.51)	271.81	604.28
<b>Net Cash used in Financing Activities (C)</b>	<b>1,259.64</b>	<b>(893.49)</b>	<b>425.07</b>	<b>345.85</b>
<b>Net Increase/(Decrease) in Cash and Cash Equivalents</b>	<b>447.56</b>	<b>(260.81)</b>	<b>387.64</b>	<b>10.68</b>
<b>Cash and Cash Equivalents at the beginning of the year</b>	<b>161.85</b>	<b>422.65</b>	<b>35.01</b>	<b>24.34</b>
<b>Cash and Cash Equivalents at the end of the year</b>	<b>609.41</b>	<b>161.85</b>	<b>422.65</b>	<b>35.01</b>



## SECTION V: GENERAL INFORMATION

Our Company was originally incorporated on January 31, 1996 as a Private Limited Company as “Goel Food Products Private Limited” vide Registration No. 21-76909 under the provisions of the Companies Act, 1956 with the Registrar of Companies, West Bengal. Subsequently, pursuant to a special resolution of our Shareholders passed in the Extraordinary General Meeting held on February 17, 2022, our Company was converted from a Private Limited Company to Public Limited Company and consequently, the name of our Company was changed to ‘Goel Food Products Limited’ and a Fresh Certificate of Incorporation consequent to Conversion was issued on February 25, 2022 by the Registrar of Companies, Kolkata. The Corporate Identification Number of our Company is U51909WB1996PLC076909.

For details in relation to the incorporation, Registered Office and other details, please refer to the chapter titled “*Our History and Certain Other Corporate Matters*” beginning on page 110 of this Draft Prospectus.

BRIEF COMPANY AND ISSUE INFORMATION	
<b>Registration Number</b>	076909
<b>Corporate Identification Number</b>	U51909WB1996PLC076909
<b>Address of Registered Office</b>	76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India <b>Tel:</b> +91 89613 33312 <b>Email:</b> <a href="mailto:info@goelfood.com">info@goelfood.com</a> <b>Website:</b> <a href="http://www.bika.co.in">www.bika.co.in</a>
<b>Address of Registrar of Companies</b>	<b>Registrar of Companies, Kolkata</b> Nizam Palace, 2 <sup>nd</sup> MSO Building, 2 <sup>nd</sup> Floor, 234/4, A.J.C.B. Road, Kolkata - 700020, West Bengal, India <b>Tel:</b> 033 2287 7390 / 2290 3795 <b>Email Id:</b> <a href="mailto:roc.kolkata@mca.gov.in">roc.kolkata@mca.gov.in</a> <b>Website:</b> <a href="http://www.mca.gov.in">www.mca.gov.in</a>
<b>Designated Stock Exchange</b>	<b>BSE Limited</b> <b>(SME Platform of BSE Limited)</b> P J Towers, Dalal Street, Fort, Mumbai– 400001, Maharashtra, India.
<b>Issue Programme</b>	Issue Opens on: [●] Issue Closes on: [●]
<b>Chief Financial Officer</b>	<b>Mr. Dinesh Goyal</b> 76/1/2 Golaghata Road, Kolkata-700048, West Bengal, India <b>Tel:</b> +91 89613 33312 <b>Email:</b> <a href="mailto:cfo@goelfood.com">cfo@goelfood.com</a> <b>Website:</b> <a href="http://www.bika.co.in">www.bika.co.in</a>
<b>Company Secretary and Compliance Officer*</b>	[●]

\*The aforesaid will be appointed prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC

## OUR BOARD OF DIRECTORS

Details regarding our Board of Directors as on the date of this Draft Prospectus are set forth in the table hereunder:

Name	Designation	Address	DIN
Mr. Dinesh Goyal	Managing Director	76/1, Golaghata Road, Vip Road, C/o Bika Banquets, Kolkata, Sreebumi, Kolkata- 700048, West Bengal, India	00881868
Ms. Rashmi Goyal	Executive Director	Natural Residency, 76/1 Golaghata Road, Bika Banquet, Kolkata- 700048, West Bengal, India	05253256
Mr. Yatharth Goyal	Non-Executive Director	76/1 Golaghata Road, Block-4, Flat-7A, Natural Residency, Near Bika Banquet, Sreebhumi, North 24 Paraganas, Kolkata- 700048, West Bengal, India	08708033
Mr. Goutam Gupta	Independent Director	Meridian Enclave, 3 <sup>rd</sup> Floor, Flat 3A, 297 Dum Dum Park, Bangur Avenue, Jessore Road, North 24 Parganas, West Bengal- 700055, India	06740979
Mr. Pravin Poddar	Independent Director	HD- 35, Shachindralal Sarani, Ashwini Nagar, Baguiati, Rajarhat, Gopalpur, North 24 Parganas, West Bengal- 700059, India	09003659



For detailed profile of our Directors, refer “*Our Management*” on page 114 respectively of this Draft Prospectus.

#### INVESTOR GRIEVANCES:

Investors may contact the Company Secretary and Compliance Officer and / or the Registrar to the Issue and / or Lead Manager in case of any Pre-Issue or Post-Issue related problems, such as non-receipt of Letter of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and non-receipt of funds by electronic mode.

All grievances may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the Application Form was submitted, giving full details such as Name of the Sole or First Applicant, Application Form Number, Applicant’s DP ID, Client ID, PAN, Address of Applicant, Number of Equity Shares applied for, ASBA Account Number in which the amount equivalent to the Application Amount was blocked or the UPI ID (for Retail Individual Investors who make the payment of Application Amount through the UPI Mechanism), Date of Application Form and the Name and Address of the Relevant Designated Intermediary where the Application was submitted. Further, the Applicant shall enclose the Acknowledgment Slip or the Application Number from the Designated Intermediary in addition to the documents or information mentioned hereinabove. All grievances relating to Applicants submitted through Registered Brokers may be addressed to the Stock Exchanges with a copy to the Registrar to the Issue.

In terms of SEBI Circular SEBI/HO/CFD/DIL2/CIR/P/2018/22 dated February 15, 2018, SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and subject to applicable law, any ASBA Applicant whose Application has not been considered for Allotment, due to failure on the part of any SCSB, shall have the option to seek redressal of the same by the concerned SCSB within three months of the date of listing of the Equity Shares. SCSBs are required to resolve these complaints within 15 days, failing which the concerned SCSB would have to pay interest at the rate of 15% per annum for any delay beyond this period of 15 days. Further, the investors shall be compensated by the SCSBs at the rate higher of ₹ 100 or 15% per annum of the application amount in the events of delayed or withdrawal of applications, blocking of multiple amounts for the same UPI application, blocking of more amount than the application amount, delayed unblocking of amounts for non-allotted / partially-allotted applications for the stipulated period. In an event there is a delay in redressal of the investor grievance in relation to unblocking of amounts, the Lead Manager shall compensate the investors at the rate higher of ₹ 100 or 15% per annum of the application amount.

#### DETAILS OF KEY INTERMEDIARIES PERTAINING TO THIS ISSUE OF OUR COMPANY:

LEAD MANAGER OF THE ISSUE	REGISTRAR TO THE ISSUE / SHARE ESCROW AGENT
<p><b>GRETEX CORPORATE SERVICES LIMITED</b> Office No. 13, 1<sup>st</sup> Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi Modi Street, Fort, Mumbai- 400001, Maharashtra, India <b>Tel No.:</b> +91 22 4002 5273 / 96532 49863 <b>Fax No.:</b> NA <b>Email:</b> info@gretexgroup.com <b>Website:</b> <a href="http://www.gretexcorporate.com">www.gretexcorporate.com</a> <b>Contact Person:</b> Ms. Dimple Magharam Slun <b>SEBI Registration No.:</b> INM000012177 <b>CIN:</b> L74999MH2008PLC288128</p>	<p><b>BIGSHARE SERVICES PRIVATE LIMITED</b> 1<sup>st</sup> Floor, Bharat Tin Works Building, Opp. Vasant Oasis, Makwana Road, Marol, Andheri East, Mumbai- 400059, Maharashtra, India <b>Tel No.:</b> +91 22 6263 8200 <b>Fax No.:</b> +91 22 6263 8299 <b>E-mail:</b> ipo@bigshareonline.com <b>Investor Grievance E-mail:</b> investor@bigshareonline.com <b>Website:</b> www.bigshareonline.com <b>Contact Person:</b> Mr. Swapnil Kate <b>SEBI Registration No.:</b> INR000001385 <b>CIN:</b> U99999MH1994PTC076534</p>
LEGAL ADVISOR TO THE ISSUE	STATUTORY AUDITOR OF THE COMPANY
<p><b>ADV. SHAIILESH L DALVI</b> A-2 / 6 Satya Darshan CHS, Malpa Dongri No. 3 Andheri East, Mumbai- 400093, Maharashtra, India <b>Tel No:</b> +91 98195 01831 <b>Email id:</b> <a href="mailto:shaiileshdalvi@gmail.com">shaiileshdalvi@gmail.com</a> <b>Contact Person:</b> Shaiilesh L Dalvi <b>Bar council number:</b> MAH/3182/2001</p>	<p><b>R. KOTHARI &amp; CO LLP</b> Chartered Accountants, 16A, Shakespeare Sarani, Kolkata- 700071, West Bengal, India <b>Tel No.:</b> +91 033 2282 6807 <b>E-mail:</b> kcsoni1966@gmail.com <b>Contact Person:</b> Mr. Kailash Chandra Soni <b>Membership No.:</b> 057620 <b>Firm Registration No.:</b> 307069E / E300266 <b>Peer Review No:</b> 012195</p>



BANKER TO THE COMPANY	BANKERS TO THE ISSUE / SPONSOR BANK
[•]	<b>ICICI BANK LIMITED</b> Capital Market Division, 1st Floor, 122, Mistry Bhavan, Dinshaw Vaccha Road, Backbay Reclamation, Churchgate, Mumbai- 400020, Maharashtra, India <b>Tel No.:</b> +91 022 6681 8911 / 23 / 24 <b>Fax No.:</b> 022 2261 1138 <b>Email:</b> <a href="mailto:sagar.welekar@icicibank.com">sagar.welekar@icicibank.com</a> <b>Website:</b> <a href="http://www.icicibank.com">www.icicibank.com</a> <b>Contact Person:</b> Mr. Sagar Welekar <b>SEBI Registration No.</b> INBI000000004

#### CHANGES IN AUDITORS DURING LAST THREE FINANCIAL YEARS

Except as mentioned below, there has been no change in the auditors of our Company during the last 3 years:

Sr. No	Date of Change	From	To	Reason for Change
1.	February 11, 2022	<b>KEDIA DHANDHARIA &amp; CO.</b> Chartered Accountants, BC-266, Sector-I, Salt Lake City, Kolkata- 700064, West Bengal, India <b>Tel No.:</b> +91 033 2359 5641 / 42 <b>E-mail:</b> <a href="mailto:kediadhandharia.co@gmail.com">kediadhandharia.co@gmail.com</a> <b>Contact Person:</b> Mr. Manish Raj Dhandharia <b>Membership No.:</b> 062582 <b>Firm Registration No.:</b> 326659E <b>Peer Review No:</b> N.A.	<b>R. KOTHARI &amp; CO LLP,</b> Chartered Accountants, 16A, Shakespeare Sarani, Kolkata- 700071, West Bengal, India <b>Tel No.:</b> +91 033 2282 6776 / 6807 <b>E-mail:</b> <a href="mailto:kolkata@rothari.in">kolkata@rothari.in</a> <b>Contact Person:</b> Mr. Kailash Chandra Soni <b>Membership No.:</b> 057620 <b>Firm Registration No.:</b> 307069E / E300266 <b>Peer Review No:</b> 012195	Pre-occupation in other assignment

#### SELF-CERTIFIED SYNDICATE BANKS

The list of SCSBs notified by SEBI for the ASBA process is available on the SEBI website at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>, or at such other website as may be prescribed by SEBI from time to time. A list of the Designated SCSB Branches with which an ASBA Applicant, (other than an RII using the UPI Mechanism), not Applying through Syndicate or through a Registered Broker, may submit the ASBA Forms, is available at the above-mentioned link, and at such other websites as may be prescribed by SEBI from time to time.

Further, the branches of the SCSBs where the Designated Intermediaries could submit the ASBA Form of Applicants is provided on the website of SEBI at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> which may be updated from time to time or at such other website as may be prescribed by SEBI from time to time

#### INVESTORS BANKS OR ISSUER BANKS FOR UPI

In accordance with UPI Circulars, RIIs Applying via UPI Mechanism may apply through the SCSBs and mobile applications, whose names appear on the website of SEBI (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40>), as updated from time to time. A list of SCSBs and mobile applications, which are live for applying in public issues using UPI mechanism is provided as 'Annexure A' to the SEBI circular, bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019.

#### REGISTERED BROKERS

The list of the Registered Brokers eligible to accept ASBA forms, including details such as postal address, telephone number and e-mail address, is provided on the website of SEBI ([www.sebi.gov.in](http://www.sebi.gov.in)) at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>, respectively, as updated from time to time.



## **REGISTRAR AND SHARE TRANSFER AGENTS**

The list of the RTAs eligible to accept Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the website of the SEBI on <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> , as updated from time to time.

## **COLLECTING DEPOSITORY PARTICIPANTS**

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as name and contact details, is provided on the website of SEBI ([www.sebi.gov.in](http://www.sebi.gov.in)) at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> , respectively, as updated from time to time.

## **STATEMENT OF RESPONSIBILITY OF THE LEAD MANAGER / STATEMENT OF INTER SE ALLOCATION OF RESPONSIBILITIES**

Since, Gretex Corporate Services Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities amongst Lead Manager is not required.

## **CREDIT RATING**

This being an Issue of Equity Shares, there is no requirement of credit rating for the Issue.

## **IPO GRADING**

Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, there is no requirement of appointing an IPO Grading Agency.

## **EXPERT OPINION**

Except for the reports in the section “Financial Information” and “Statement of Tax Benefits” on page 143 and 85 respectively of this Draft Prospectus from the Statutory Auditor, our Company has not obtained any expert opinions. We have received written consent from the Statutory Auditors for inclusion of their name. However, the term “expert” shall not be construed to mean an “expert” as defined under the U.S. Securities Act, 1933.

## **TRUSTEES**

This is an issue of equity shares hence appointment of trustees is not required.

## **MONITORING AGENCY**

Since the proceeds from the Fresh Issue does not exceed 10,000 lakhs in terms of Regulation 262 (1) of the SEBI ICDR Regulations, our Company is not required to appoint a monitoring agency for the purposes of this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

## **APPRAISAL AGENCY**

Our Company has not appointed any appraising agency for appraisal of the Project.

## **FILING OF ISSUE DOCUMENT**

The Draft Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Issue Document in terms of Regulation 246 of SEBI (ICDR), 2018. However, pursuant to Sub-Regulation (5) of Regulation 246, the copy of Draft Prospectus shall also be furnished to the board in a soft copy.

Pursuant to SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the Prospectus will be filed online through SEBI Intermediary Portal at <https://siportal.sebi.gov.in>. A copy of the Prospectus along with the documents required to be filed under Section 26 and Section 28 of the Companies Act, 2013 will be delivered to the Registrar of Company, Kolkata at Nizam Palace, 2<sup>nd</sup> MSO Building, 2<sup>nd</sup> Floor, 234 / 4, A.J.C.B. Road, Kolkata - 700020, West Bengal, India.

## WITHDRAWAL OF THE ISSUE

Our Company and the Selling Shareholders in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraws the Issue any time after the Issue Opening Date but before the allotment of Equity Shares, a public notice will be issued by our Company within two (2) Working Days of the Issue Closing Date, providing reasons for not proceeding with the Issue. The notice of withdrawal will be issued in the same newspapers where the pre-issue advertisements have appeared, and the Stock Exchange will also be informed promptly. The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs and Sponsor Bank (in case of RII's using the UPI Mechanism), to unblock the ASBA Accounts within one (1) working Day from the day of receipt of such instruction.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the Final Listing and Trading Approvals of the Stock Exchange with respect to the Equity Shares Issued through the Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Prospectus.

If our Company and the Selling Shareholders withdraws the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will file a fresh Draft Prospectus with the Stock Exchange where the Equity Shares may be proposed to be listed.

## UNDERWRITING AGREEMENT

This Issue is 100% Underwritten. The Underwriting agreement is dated March 05, 2022. Pursuant to the terms of the Underwriting Agreement, the obligations of the Underwriters are several and are subject to certain conditions specified therein.

The Underwriter have indicated its intention to underwrite the following number of specified securities being offered through this Issue:

Details of the Underwriter	No. of shares underwritten	Amount Underwritten (₹ in Lakh)	% of the Total Issue Size Underwritten
<b>Gretex Corporate Services Limited</b> Office No. 13, 1 <sup>st</sup> Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15 Homi Modi Street, Fort, Mumbai- 400001, Maharashtra, India. Tel No.: +91 22 4002 5273 / 98368 22199 / 98368 21999 Email: <a href="mailto:info@gretexgroup.com">info@gretexgroup.com</a> / <a href="mailto:mbk@gretexgroup.com">mbk@gretexgroup.com</a> Website: <a href="http://www.gretexcorporate.com">www.gretexcorporate.com</a> Contact Person: Ms. Dimple Magharam Slun SEBI Registration No.: INM000012177 CIN: L74999MH2008PLC288128	9,52,000	571.20	94.82%
<b>Gretex Share Broking Private Limited</b> Office No. 13, 1 <sup>st</sup> Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi Modi Street, Fort, Mumbai- 400001, Maharashtra, India Tel No.: +91 22 4002 5273 Email: <a href="mailto:sherwoodpvtltd@yahoo.co.in">sherwoodpvtltd@yahoo.co.in</a> Contact Person: Mr. Alok Harlalka SEBI Registration No: INZ000166934 Market Maker Registration No.: SMEMM0617628062012	52,000	31.20	5.18%
<b>Total</b>	<b>10,04,000</b>	<b>602.40</b>	<b>100%</b>

As per Regulation 260(2) of SEBI (ICDR) Regulations, 2018, the Lead Manager has agreed to underwrite to a minimum extent of 15% of the Issue out of its own account. In the opinion of the Board of Directors (based on certificate given by the Underwriters), the resources of the above-mentioned Underwriters are sufficient to enable them to discharge their respective underwriting obligations in full. The above-mentioned Underwriters are registered with SEBI under Section 12(1) of the SEBI Act or registered as broker with the Stock Exchange.

Allocation among the Underwriters may not necessarily be in proportion to their underwriting commitments set forth in the table above. Notwithstanding the above table, the Lead Manager shall be responsible for ensuring payment with respect to Equity Shares allocated to investors procured by them. In the event of any default in payment, the respective Underwriter, in addition to other obligations defined in the underwriting agreement, will also be required to procure / subscribe to Equity Shares to the extent of the defaulted amount. If the Underwriter(s) fails to fulfil its underwriting obligations as set out in the Underwriting Agreement, the Lead Manager shall fulfil the underwriting obligations in accordance with the provisions of the Underwriting Agreement.

#### **DETAILS OF THE MARKET MAKING ARRANGEMENT FOR THIS ISSUE**

Our Company has entered into Market Making Agreement dated March 05, 2022 with the Lead Manager, the Selling Shareholders and Market Maker to fulfil the obligations of Market Making:

The details of Market Maker are set forth below:

<b>Name</b>	Gretex Share Broking Private Limited
<b>Address</b>	Office No.13, 1 <sup>st</sup> Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi Modi Street, Fort, Mumbai- 400023, Maharashtra, India.
<b>Tel No.</b>	+91 22 4002 5273
<b>Email</b>	<a href="mailto:sherwoodpvtltd@yahoo.co.in">sherwoodpvtltd@yahoo.co.in</a>
<b>Contact Person</b>	Mr. Alok Harlalka
<b>CIN</b>	U65900MH2010PTC289361
<b>SEBI Registration No.</b>	INZ000166934
<b>Market Maker Registration No. (SME Segment of BSE)</b>	SME MM0617628062012

Gretex Share Broking Private Limited, registered with SME Platform of BSE Limited will act as the Market Maker and has agreed to receive or deliver the specified securities in the Market Making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, and its amendments from time to time and the circulars issued by the BSE Limited and SEBI regarding this matter from time to time.

Following is a summary of the key details pertaining to the Market Making Arrangement:

- 1) The Market Maker shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker shall inform the Stock Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker.
- 2) The minimum depth of the quote shall be ₹ 1.00 Lakh. However, the investors with holdings of value less than ₹ 1.00 Lakh shall be allowed to offer their holding to the Market Maker in that scrip provided that they sell their entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 3) After a period of three (3) months from the market making period, the market maker would be exempted to provide quote if the Shares of market maker in our Company reaches to 25% (Including the 5% of Equity Shares of the Issue). Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Equity Shares would not be taken in to consideration of computing the threshold of 25%. As soon as the Shares of market maker in our Company reduce to 24%, the market maker will resume providing 2-way quotes.
- 4) There shall be no exemption / threshold on downside. However, in the event the market maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- 5) Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker, for the quotes given by him.
- 6) There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Gretex Share Broking Private Limited is acting as the sole Market Maker.

- 7) The shares of the Company will be traded in continuous trading session from the time and day the company gets listed at SME Platform of BSE Limited and Market Maker will remain present as per the guidelines mentioned under the BSE Limited and SEBI circulars.
- 8) There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily / fully from the market – for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while *force-majeure* will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 9) The Market Maker shall have the right to terminate said arrangement by giving a three-month notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker.
- 10) In case of termination of the above-mentioned Market Making Agreement prior to the completion of the compulsory Market Making Period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of Regulation 261 of the SEBI (ICDR) Regulations. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particular point of time. The Market Making Agreement is available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.
- 11) SME Platform of BSE Limited will have all margins which are applicable on the BSE Limited Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. BSE Limited can impose any other margins as deemed necessary from time-to-time.
- 12) SME Platform of BSE Limited will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and / or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two-way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.
- 13) The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct / manipulation / other irregularities by the Market Maker from time to time.
- 14) Price Band and Spreads: SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to ₹ 250 crores, the applicable price bands for the first day shall be:
  - a. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
  - b. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the issue price.

Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading. The following spread will be applicable on the SME Platform of BSE Limited.

Sr. No.	Market Price Slab (in ₹)	Proposed Spread (in % to sale price)
1.	Up to 50	9
2.	50 to 75	8
3.	75 to 100	6
4.	Above 100	5

- 1) Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market maker(s) during market making process has been made applicable, based on the issue size and as follows:

Issue Size	Buy quote exemption threshold (Including mandatory initial inventory of 5 % of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5 % of the Issue Size)
Up to ₹ 20 Crores	25%	24%
₹ 20 to ₹ 50 Crores	20%	19%



₹ 50 to ₹ 80 Crores	15%	14%
Above ₹ 80 Crores	12%	11%

- 2) All the above-mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

**On the first day of listing, there will be a pre-open session (call auction) and there after trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction. The securities of the Company will be placed in SPOS and would remain in Trade for Trade settlement for 10 days from the date of listing of Equity Shares on the Stock Exchange.**



## SECTION VI: CAPITAL STRUCTURE

The Equity Share Capital of our Company, as on the date of this Draft Prospectus and after giving effect to the Issue is set forth below:

Sr. No.	Particulars	Amount (₹ in Lakh except share data)	
		Aggregate Nominal Value	Aggregate value at Issue Price
<b>A.</b>	<b>Authorised Share Capital <sup>(1)</sup></b>		
	40,00,000 Equity Shares of ₹ 10 each	400.00	-
<b>B.</b>	<b>Issued, Subscribed and Paid-Up Share Capital before the Issue</b>		
	32,69,600 Equity Shares of ₹ 10 each	326.96	-
<b>C.</b>	<b>Present Issue in terms of this Draft Prospectus</b>		
	Issue of 10,04,000 Equity Shares of ₹ 10/- each fully paid-up of our Company for cash at a price of ₹ 60/- per Equity Share (including premium of ₹ 50/- per Equity Share)	100.40	602.40
	Consisting of		
	<b>Fresh Issue</b> of 5,02,000 Equity Shares of ₹ 10 each fully paid-up of our Company for cash at a price of ₹ 60/- per Equity Share (including premium of ₹ 50/- per Equity Share) <sup>(2)</sup>	50.20	301.20
	<b>Offer for Sale</b> of 5,02,000 Equity Shares of ₹ 10 each fully paid-up of our Company for cash at a price of ₹ 60/- per Equity Share (including premium of ₹ 50/- per Equity Share) <sup>(3)</sup>	50.20	301.20
	<b>Which comprises:</b>		
<b>D.</b>	<b>Reservation for Market Maker portion</b>		
	52,000 Equity Shares of ₹ 10 each fully paid-up of our Company for cash at a price of ₹ 60/- per Equity Share (including premium of ₹ 50/- per Equity Share)	5.20	31.20
<b>E.</b>	<b>Net Issue to the Public</b>		
	9,52,000 Equity Shares of ₹ 10 each fully paid-up of our Company for cash at a price of ₹ 60/- per Equity Share (including premium of ₹ 50/- per Equity Share)	95.20	571.20
	Of which <sup>(4)</sup> :		
	4,76,000 Equity Shares of ₹ 10/- each fully paid-up of our Company for cash at a price of ₹ 60/- per Equity Share (including premium of ₹ 50/- per Equity Share) will be available for allocation to Retail Individual Investors of up to ₹ 2.00 Lakh	47.60	285.60
	4,76,000 Equity Shares of ₹ 10/- each fully paid-up of our Company for cash at a price of ₹ 60/- per Equity Share (including premium of ₹ 50/- per Equity Share) will be available for allocation to Non-Institutional Investors including Qualified Institutional Buyers of above ₹ 2.00 Lakh	47.60	285.60
<b>F.</b>	<b>Issued, Subscribed and Paid-up Share Capital after the Issue</b>		
	37,71,600 Equity Shares of ₹ 10 each	377.16	-
<b>G.</b>	<b>Securities Premium Account</b>		
	Before the Issue	NIL	
	After the Issue	251.00	

<sup>(1)</sup>For details in relation to the changes in the authorised share capital of our Company, please refer to section titled "History and Certain Other Corporate Matters - Amendments to our Memorandum of Association" on page 110.

<sup>(2)</sup>The Issue has been authorized by a resolution of our Board of Directors through their meeting dated February 26, 2022 and by a special resolution of our Shareholders at Extraordinary General Meeting dated February 28, 2022.

<sup>(3)</sup>The Equity Shares being offered by the Selling Shareholders have been held for a period of at least one year immediately preceding the date of This Draft Prospectus, and are eligible for being offered for sale pursuant to the Issue in terms of

the SEBI (ICDR) Regulations. For details on authorisation of the Selling Shareholders in relation to his portion of Offered Shares, please refer to the chapters titled “The Issue” and “Other Regulatory and Statutory Disclosures” on page 41 and 169 respectively of this Draft Prospectus. The Offer for Sale has been authorised by the Selling Shareholders by their consent letter dated March 05, 2022

<sup>(4)</sup> Allocation to all categories shall be made on a proportionate basis subject to valid Applications received at or above the Issue Price. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.

## CLASS OF SHARES

As on date of the Draft Prospectus, our Company has only one class of shares i.e., Equity Shares of ₹ 10.00 each. All Equity Shares issued are fully paid up. Our Company does not have any outstanding convertible instruments as on the date of the Draft Prospectus.

## NOTES TO CAPITAL STRUCTURE

### 1. History of Issued and Paid-Up Share Capital of our Company

The history of the equity share capital of our Company is set forth below:

Date of allotment	Number of Equity Shares allotted	Face value (₹)	Issue Price (₹)	Nature of Consideration	Nature of allotment	Cumulative number of Equity Shares	Cumulative paid-up Equity Share capital (₹)	Cumulative Securities Premium (₹)
Upon Incorporation January 31, 1996	200	10	10	Cash	Subscriber to the MOA (I)	200	2,000	-
April 29, 2002	90,000	10	10	Cash	Preferential Issue (II)	90,200	9,02,000	-
December 31, 2007	8,000	10	100	Cash	Preferential Issue (III)	98,200	9,82,000	7,20,000
February 28, 2008	62,200	10	10	Cash	Preferential Issue (IV)	1,60,400	16,04,000	7,20,000
May 20, 2010	3,45,000	10	100	Cash	Preferential Issue (V)	5,05,400	50,54,000	3,17,70,000
May 20, 2010	1,00,000	10	50	Cash	Preferential Issue (VI)	6,05,400	60,54,000	3,57,70,000
May 20, 2010	77,000	10	100	Cash	Preferential Issue (VII)	6,82,400	68,24,000	4,27,00,000
November 19, 2010	1,00,000	10	10	Cash	Preferential Issue (VIII)	7,82,400	78,24,000	4,27,00,000
March 07, 2012	35,000	10	100	Cash	Preferential Issue (IX)	8,17,400	81,74,000	4,58,50,000
February 24, 2022	24,52,200	10	0	Other than Cash	Bonus Issue (X)	32,69,600	3,26,96,000	2,13,28,000

#### (i) Initial Subscribers to the Memorandum of Association of our Company on January 31, 1996:

Sr. No.	Name	No. of Equity Shares*
1	Ms. Bimla Devi Goyal	100
2	Mr. Rajesh Goyal	100
<b>Total</b>		<b>200</b>

#### (ii) Preferential Issue of 90,000 Equity Shares at a price of ₹ 10/- per share on April 29, 2002:

Sr. No.	Name	No. of Equity Shares
1	Mr. Shiv Ratan Goyal	90,000
<b>Total</b>		<b>90,000</b>



**(iii) Preferential Issue of 8,000 Equity Shares at a price of ₹ 100/- per share on December 31, 2007:**

Sr. No.	Name	No. of Equity Shares
1	Blaise Impex Private Limited	4,000
2	Mysol Engineering Private Limited	4,000
<b>Total</b>		<b>8,000</b>

**(iv) Preferential Issue of 62,200 Equity Shares at a price of ₹ 10/- per share on February 28, 2008:**

Sr. No.	Name	No. of Equity Shares
1	Ms. Bimla Devi Goyal	3,000
2	Mr. Dinesh Goyal	4,000
3	Dinesh Goyal (HUF)	5,200
4	Mr. Rajesh Goyal	22,000
5	Rajesh Goyal (HUF)	7,500
6	Ms. Rashmi Goyal	4,500
7	Ms. Rekha Goyal	11,000
8	Shiv Ratan Goyal (HUF)	2,000
9	Ms. Shoba Goyal	3,000
<b>Total</b>		<b>62,200</b>

**(v) Preferential Issue of 3,45,000 Equity Shares at a price of ₹ 100/- per share on May 20, 2010:**

Sr. No.	Name	No. of Equity Shares
1	Best Commodities Private Limited	20,000
2	Capstan Real Estate Private Limited	10,000
3	Ganesham Ashlyana Private Limited	35,000
4	Gurukul Properties Private Limited	15,000
5	Maa Jagdamba Nirma Private Limited	25,000
6	Melody Residency Private Limited	35,000
7	Nirdesh Trading Private Limited	30,000
8	Rajgharana Properties Private Limited	30,000
9	Sneha Residency Private Limited	25,000
10	Dreiser Traders Private Limited	30,000
11	Rajwara Traders Private Limited	30,000
12	Sujla Tie Up Private Limited	30,000
13	Utkars Tie Up Private Limited	30,000
<b>Total</b>		<b>3,45,000</b>

**(vi) Preferential Issue of 1,00,000 Equity Shares at a price of ₹ 50/- per share on May 20, 2010:**

Sr. No.	Name	No. of Equity Shares
1	Ashish Vanijya Private Limited	16,000
2	Ms. Chanda Agarwal	3,000
3	Ivory Tie Up Private Limited	18,000
4	Mr. Jai Prakash Saraf	3,000
5	Nitesh Credit & Investment Private Limited	10,000
6	Mr. Ram Niwas Lohia	3,000
7	Mr. Ram Niwas Nikhil Kumar	2,000
8	Ms. Suman Lohia	2,000
9	Zodiac Vyaper Private Limited	43,000
<b>Total</b>		<b>1,00,000</b>

**(vii) Preferential Issue of 77,000 Equity Shares at a price of ₹ 100/- per share on May 20, 2010:**

Sr. No.	Name	No. of Equity Shares
1	Ashish Vanijya Private Limited	10,000
2	Magnum Vincom (P) Limited	4,000
3	Suban Traders Limited	9,000



4	Mr. Jai Prakash Saraf	3,000
5	Kusum Vinimoy Private Limited	15,000
6	Rajwara Traders Private Limited	20,000
7	Nitesh Credit & Investment Private Limited	16,000
<b>Total</b>		<b>77,000</b>

**(viii) Preferential Issue of 1,00,000 Equity Shares at a price of ₹ 10/- per share on November 19, 2010:**

Sr. No.	Name	No. of Equity Shares
1	Mr. Dinesh Goyal	1,00,000
<b>Total</b>		<b>1,00,000</b>

**(ix) Preferential Issue of 35,000 Equity Shares at a price of ₹ 100/- per share on March 07, 2012:**

Sr. No.	Name	No. of Equity Shares
1	Ans Properties Private Limited	3,500
2	Shiv Mangal Realcon Private Limited	31,500
<b>Total</b>		<b>35,000</b>

**(x) Bonus Issue of 24,52,200 Equity Shares of Face Value of ₹ 10/- each fully paid in the ratio of 3 Bonus Equity Shares for 1 equity share held on February 24, 2022:**

Sr. No.	Name	No. of Equity Shares*
1	Ms. Bimla Devi Goyal	300
2	Ms. Rashmi Goyal	2,83,200
3	Mr. Dinesh Goyal	4,57,200
4	Dinesh Goyal & Sons (HUF)	15,600
5	Mr. Deepak Pandey	300
6	Mr. Mithilesh Mishra	300
7	Hilltop Healthcare Centre Limited	15,84,000
8	Mr. Yogesh Goyal	1,11,300
<b>Total</b>		<b>24,52,200</b>

\*Bonus Issue dated February 24, 2022 have been made out of Capitalization of Revenue Reserves (Profit and Loss Account).

**2. Issue of Equity Shares for Consideration other than Cash.**

Except as disclosed in point 1 (x) above, we have not issued any Equity Shares for consideration other than cash.

3. Our Company has not allotted any Equity Shares pursuant to any scheme approved under Section 391-394 of the Companies Act, 1956 and Section 230-234 of the Companies Act, 2013.
4. We have not re-valued our assets since inception and have not issued any equity shares (including bonus shares) by capitalizing any revaluation reserves.
5. Our Company does not have any Employee Stock Option Scheme / Employee Stock Purchase Scheme for our employees, and we do not intend to allot any shares to our employees under Employee Stock Option Scheme / Employee Stock Purchase Scheme from the proposed Issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.

**6. Issue of Equity Shares at price lower than the Issue Price during the preceding 1 (one) year**

Our Company has not issued any Equity Shares at a price lower than the Issue Price during a period of one year preceding the date of this Draft Prospectus, except as disclosed in point 1 (x) above, Bonus Issue of 24,52,200 Equity Shares of Face Value of ₹ 10/- each fully paid in the ratio of 3 Bonus Equity Shares for 1 equity share held.

**7. Our Shareholding Pattern**

- a) The table below presents the current shareholding pattern of our Company as on the date of this Draft Prospectus.

**I. Our Shareholding Pattern: -**

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)				No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)
								No of Voting Rights			Total as a % of (A+B+C)			No (a)	As a % of total Shares held (b)	No (a)	As a % of total Shares held (b)	
								Class-Equity	Class	Total								
A	Promoters & Promoter Group	6	32,68,800	-	-	32,68,800	99.98%	32,68,800	-	32,68,800	99.98%	-	99.98%	-	-	-	-	32,68,800
B	Public	2	800	-	-	800	0.02%	800	-	800	0.02%	-	0.02%	-	-	-	-	800
C	Non - Promoter Non - Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
C1	Shares underlying DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
C2	Shares held by Employee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Total</b>	<b>8</b>	<b>32,69,600</b>	-	-	<b>32,69,600</b>	<b>100.00%</b>	<b>32,69,600</b>	-	<b>32,69,600</b>	<b>100.00%</b>	-	<b>100.00%</b>	-	-	-	-	<b>32,69,600</b>

\*As on date of this Draft Prospectus 1 Equity share holds 1 vote.

We have only one class of Equity Shares of face value of ₹ 10/- each.

Our Company will file the shareholding pattern in the form prescribed under Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, one day prior to the listing of the Equity shares. The shareholding pattern will be uploaded on the Website of the Stock Exchange before commencement of trading of such Equity Shares.

## II. Shareholding pattern of the Promoter and Promoter Group

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)			No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)	
								No of Voting Rights					Total as a % of (A+B+C)	No (a)	As a % of total Shares held (b)	No (a)		As a % of total Shares held (b)
								Class-Equity	Class	Total								
<b>1)</b>	<b>Indian</b>																	
a	Individuals / Hindu undivided Family	5	11,56,800	-	-	11,56,800	35.38	11,56,800	-	11,56,800	35.38	-	35.38	-	-	-	-	11,56,800
	Mr. Dinesh Goyal	1	6,09,600	-	-	6,09,600	18.64	6,09,600	-	6,09,600	18.64	-	18.64	-	-	-	-	6,09,600
	Ms. Bimla Devi Goyal	1	400	-	-	400	0.01	400	-	400	0.01	-	0.01	-	-	-	-	400
	Ms. Rashmi Goyal	1	3,77,600	-	-	3,77,600	11.55	3,77,600	-	3,77,600	11.55	-	11.55	-	-	-	-	3,77,600
	Dinesh Goyal (HUF)	1	20,800	-	-	20,800	0.64	20,800	-	20,800	0.64	-	0.64	-	-	-	-	20,800
	Mr. Yogesh Goyal	1	1,48,400	-	-	1,48,400	4.54	1,48,400	-	1,48,400	4.54	-	4.54	-	-	-	-	1,48,400
b	Central Government / State Government(s)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)				No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)	
								No of Voting Rights			Total as a % of (A+B+C)			No (a)	As a % of total Shares held (b)	No (a)	As a % of total Shares held (b)		
								Class-Equity	Class	Total									
c	Financial Institutions / Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
d	Any Other	1	21,12,000	-	-	21,12,000	64.60	21,12,000	-	21,12,000	64.60	-	64.60	-	-	-	-	-	21,12,000
	Hilltop Healthcare Centre Limited	1	21,12,000	-	-	21,12,000	64.60	21,12,000	-	21,12,000	64.60	-	64.60	-	-	-	-	-	21,12,000
	<b>Sub-Total (A)(1)</b>	<b>6</b>	<b>32,68,800</b>	<b>-</b>	<b>-</b>	<b>32,68,800</b>	<b>99.98</b>	<b>32,68,800</b>	<b>-</b>	<b>32,68,800</b>	<b>99.98</b>	<b>-</b>	<b>99.98</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>32,68,800</b>
2)	<b>Foreign</b>																		
a	Individuals (Non - Resident Individuals / Foreign Individuals)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
b	Government	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
c	Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
d	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)				No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)
								No of Voting Rights			Total as a % of (A+B+C)			No (a)	As a % of total Shares held (b)	No (a)	As a % of total Shares held (b)	
								Class-Equity	Class	Total								
e	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Sub-Total (A) (2)</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)</b>	<b>6</b>	<b>32,68,800</b>	<b>-</b>	<b>-</b>	<b>32,68,800</b>	<b>99.98</b>	<b>32,68,800</b>	<b>-</b>	<b>32,68,800</b>	<b>99.98</b>	<b>-</b>	<b>99.98</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>32,68,800</b>

\*As on date of this Draft Prospectus 1 Equity share holds 1 vote.

### III. Shareholding pattern of the public shareholder

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)				No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)
								No of Voting Rights			Total as a % of (A+B+C)			No (a)	As a % of total Shares held (b)	No (a)	As a % of total Shares held (b)	
								Class-Equity	Class	Total								
<b>1)</b>	<b>Institutions</b>																	
A	Mutual Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
b	Venture Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
c	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
d	Foreign Venture Capital Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
e	Foreign Portfolio Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
f	Financial Institutions / Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
g	Insurance Companies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
h	Provident Funds / Pension Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)				No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)
								No of Voting Rights			Total as a % of (A+B+C)			No (a)	As a % of total Shares held (b)	No (a)	As a % of total Shares held (b)	
								Class-Equity	Class	Total								
i	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Sub-Total (B)(1)</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2)	<b>Central Government / State Government(s) / President of India</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Sub-Total (B)(2)</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3)	<b>Non - institutions</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
a	Individuals																	
	i. Individual shareholders holding nominal share capital up to ₹ 2 lakhs.	2	400	-	-	400	0.02	400	-	400	0.02	-	0.02	-	-	-	-	400
	ii. Individual shareholders	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)				No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)	
								No of Voting Rights			Total as a % of (A+B+C)			No (a)	As a % of total Shares held (b)	No (a)	As a % of total Shares held (b)		
								Class-Equity	Class	Total									
	holding nominal share capital in excess of ₹ 2 lakhs.																		
b	NBFCs registered with RBI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
c	Employee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
d	Overseas Depositories (Holding DRs) (Balancing figure)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
e	Any Other Body Corporate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Sub-Total (B)(3)</b>	<b>2</b>	<b>400</b>	<b>-</b>	<b>-</b>	<b>400</b>	<b>0.02</b>	<b>400</b>	<b>-</b>	<b>400</b>	<b>0.02</b>	<b>-</b>	<b>0.02</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>400</b>
	<b>Total Public Shareholding (B)= (B)(1) + (B)(2) + (B)(3)</b>	<b>2</b>	<b>400</b>	<b>-</b>	<b>-</b>	<b>400</b>	<b>0.02</b>	<b>400</b>	<b>-</b>	<b>400</b>	<b>0.02</b>	<b>-</b>	<b>0.02</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>400</b>

**IV. Shareholding pattern of the Non-Promoter- Non-Public shareholder**

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+(V)+(VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)				No. of Underlying Outstanding convertible securities (including Warrants) (X)	Shareholding as a % assuming full convertible securities (as a percentage of diluted share capital) (XI) = (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)
								No of Voting Rights			Total as a % of (A+B+C)			No (a)	As a % of total Shares held (b)	No (a)	As a % of total Shares held (b)	
								Class-Equity	Class	Total								
1)	Custodian / DR Holder	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Name of Holder (if available)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Sub Total (c) (1)</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2)	Employee Benefit Trust under SEBI (Share based Employee Benefit Regulations, 2014)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Sub Total (C) (2)</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	<b>Total Non - Promoter Non-Public shareholding (C) = (C) (1) + (C) (2)</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

**b) Equity Shareholding of Directors and Key Managerial Personnel in our Company:**

Except as stated below, none of our Directors or Key Managerial Personnel hold any Equity Shares in our Company:

Sr. No.	Name of Shareholder	No. of Equity Shares	% of Pre-Issue Capital	No. of Equity Shares	% of Post-Issue Capital
1.	Mr. Dinesh Goyal	6,09,600	18.64%	2,75,100 <sup>(1)</sup>	7.29%
2.	Ms. Rashmi Goyal	3,77,600	11.55%	2,10,100 <sup>(2)</sup>	5.57%
	<b>Total</b>	<b>9,87,200</b>	<b>30.19%</b>	<b>4,85,200</b>	<b>12.86%</b>

<sup>(1)</sup> Out of the total holding of Mr. Dinesh Goyal, shares aggregating to 3,34,500 Equity Shares (8.87% of the post issue no. of shares) are Offered as part of Offer for Sale

<sup>(2)</sup> Out of the total holding of Ms. Rashmi Goyal, shares aggregating to 1,67,500 Equity Shares (4.44% of the post issue no. of shares) are Offered as part of Offer for Sale

**c) List of shareholders holding 1% or more of the paid-up capital of our Company as on date of this Draft Prospectus:**

Sr. No.	Name of Shareholder	No. of Equity Shares	% of Pre-Issue Capital
1.	Mr. Dinesh Goyal	6,09,600	18.64%
2.	Ms. Rashmi Goyal	3,77,600	11.55%
3.	Hilltop Healthcare Centre Limited	21,12,000	64.60%
4.	Mr. Yogesh Goyal	1,48,400	4.54%
	<b>Total</b>	<b>17,78,938</b>	<b>99.33%</b>

\* 22,000 Equity Shares of the Company are held by Promoter Group and Public Shareholders which amounts to 0.67 holding percentage of the Company

**d) List of shareholders holding 1% or more of the paid-up capital of our company as on date ten days prior to the date of this Draft Prospectus:**

Sr. No.	Name of Shareholder	No. of Equity Shares	% of Pre-Issue Capital*
1.	Mr. Dinesh Goyal	6,09,600	18.64%
2.	Ms. Rashmi Goyal	3,77,600	11.55%
3.	Hilltop Healthcare Centre Limited	21,12,000	64.60%
4.	Mr. Yogesh Goyal	1,48,400	4.54%
	<b>Total</b>	<b>17,78,938</b>	<b>99.33%</b>

\* remaining 22,000 Equity Shares of the Company are held by Promoter Group and Public Shareholders which amounts to 0.67 holding percentage of the Company

**e) List of shareholders holding 1% or more of the paid-up capital of our company as on date one year prior to the date of this Draft Prospectus:**

Sr. No.	Name of Shareholder	No. of Equity Shares	% of Pre-Issue Capital*
1.	Mr. Dinesh Goyal	1,52,400	18.64%
2.	Ms. Rashmi Goyal	94,400	11.55%
3.	Hilltop Healthcare Centre Limited	5,28,000	64.60%
4.	Mr. Yogesh Goyal	37,100	4.54%
	<b>Total</b>	<b>8,11,900</b>	<b>99.33%</b>

\* remaining 5,500 Equity Shares of the Company are held by Promoter Group and Public Shareholders which amounts to 0.67 holding percentage of the Company

**f) List of shareholders holding 1% or more of the paid-up capital of our company as on date two year prior to the date of this Draft Prospectus:**

Sr. No.	Name of shareholder	No. of Equity Shares	% of Pre-Issue Capital*
1.	Mr. Dinesh Goyal	1,52,400	18.64%
2.	Ms. Rashmi Goyal	94,400	11.55%
3.	Hilltop Healthcare Centre Limited	5,28,000	64.60%
4.	Mr. Yogesh Goyal	37,100	4.54%
	<b>Total</b>	<b>8,11,900</b>	<b>99.33%</b>

\* 5,500 Equity Shares of the Company are held by Promoter Group and Public Shareholders which amounts to 0.67 holding percentage of the Company

8. Our Company has not issued any convertible instruments like warrants, debentures etc. since its Incorporation and there are no outstanding convertible instruments as on date of this Draft Prospectus.
9. Our Company has not made any public issue (including any rights issue to the public) since its incorporation.
10. There will be no further issue of capital, whether by way of issue of bonus shares, preferential allotment, Right issue or in any other manner during the period commencing from the date of the Draft Prospectus until the Equity Shares of our Company have been listed or application money unblocked on account of failure of Issue.
11. Our Company does not intend to alter its capital structure within six months from the date of opening of the issue, by way of split / consolidation of the denomination of Equity Shares. However, our Company may further issue equity shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board of Directors may deem fit, if an opportunity of such nature is determined by the Board of Directors to be in the interest of our Company.

## 12. Details of our Promoters Shareholding

As on the date of this Draft Prospectus, our Promoters hold 100 % of the pre-issued, subscribed and paid-up Equity Share capital of our Company.

### a) Build-up of our Promoters shareholding in Our Company

#### (i) Mr. Dinesh Goyal

Date of Allotment / Transfer	Number of Equity Shares	Face Value (₹)	Issue / Acquisition / Transfer Price (₹)	Nature of Consideration	Nature of transaction	% of pre-Issue equity share capital	% of post Issue equity share capital
February 28, 2008	4,000*	10	10	Preferential Issue	Cash	0.12	0.00
November 19, 2010	1,00,000*	10	10	Preferential Issue	Cash	3.06	0.00
May 10, 2013	3,000*	10	0	Gift of Shares from Ms. Shoba Goyal	Consideration other than Cash	0.09	0.00
May 10, 2013	11,000*	10	0	Gift of Shares from Ms. Rekha Goyal	Consideration other than Cash	0.34	0.00
May 10, 2013	22,000*	10	0	Gift of Shares from Mr. Rajesh Goyal	Consideration other than Cash	0.67	0.00
May 10, 2013	7,500*	10	0	Gift of Shares from Rajesh Goyal (HUF)	Consideration other than Cash	0.23	0.00
May 10, 2013	3,000*	10	0	Gift of Shares from Ms. Bimla Devi Goyal	Consideration other than Cash	0.09	0.00
May 10, 2013	89,900	10	0	Gift of Shares from Mr. Shiv Ratan Goyal	Consideration other than Cash	2.75	2.38
May 10, 2013	1,900*	10	0	Gift of Shares from Shiv Ratan Goyal HUF	Consideration other than Cash	0.06	0.00
September 12, 2013	(89,900)	10	0	Gift of Shares to Ms. Rashmi Goyal	Consideration other than Cash	-2.75	-2.38
	1,82,100*	10	0	Bonus Issue		5.57	0.00

Date of Allotment / Transfer	Number of Equity Shares	Face Value (₹)	Issue / Acquisition / Transfer Price (₹)	Nature of Consideration	Nature of transaction	% of pre-Issue equity share capital	% of post Issue equity share capital
February 24, 2022	2,75,100				Consideration other than Cash	8.41	7.29
<b>Total</b>	<b>6,09,600</b>					<b>18.64</b>	<b>7.29</b>

\* Out of the total holding of Mr. Dinesh Goyal, shares aggregating to 3,34,500 Equity Shares (8.87% of the post issue no. of shares) are Offered as part of Offer for Sale

**(ii) Hilltop Healthcare Centre Limited**

Date of Allotment / Transfer	Number of Equity Shares	Face Value (₹)	Issue / Acquisition / Transfer Price (₹)	Nature of Consideration	Nature of transaction	% of pre-Issue equity share capital	% of post Issue equity share capital
July 12, 2013	20,000	10	10	Transfer from Manali Commotrade Private Limited	Cash	0.61	0.53
September 12, 2013	30,000	10	10	Transfer from Davlat Tradecomm Private Limited	Cash	0.92	0.80
September 12, 2013	10,000	10	10	Transfer from Davlat Tradecomm Private Limited	Cash	0.31	0.27
September 12, 2013	30,000	10	10	Transfer from Davlat Tradecomm Private Limited	Cash	0.92	0.80
September 12, 2013	25,000	10	10	Transfer from Davlat Tradecomm Private Limited	Cash	0.76	0.66
September 12, 2013	35,000	10	10	Transfer from Everest Tradecom Private Limited	Cash	1.07	0.93
September 12, 2013	25,000	10	10	Transfer from Everest Tradecom Private Limited	Cash	0.76	0.66
September 12, 2013	35,000	10	10	Transfer from Everest Tradecom Private Limited	Cash	1.07	0.93
September 12, 2013	15,000	10	10	Transfer from Everest Tradecom Private Limited	Cash	0.46	0.40
September 12, 2013	4,000	10	10	Transfer from Utkars Tie Up Private Limited	Cash	0.12	0.11
September 12, 2013	4,000	10	10	Transfer from Utkars Tie Up Private Limited	Cash	0.12	0.11
September 12, 2013	30,000	10	10	Transfer from Utkars Tie Up Private Limited	Cash	0.92	0.80
September 12, 2013	2,000	10	10	Transfer from Ms. Suman Lohia	Cash	0.06	0.05

Date of Allotment / Transfer	Number of Equity Shares	Face Value (₹)	Issue / Acquisition / Transfer Price (₹)	Nature of Consideration	Nature of transaction	% of pre-Issue equity share capital	% of post Issue equity share capital
September 12, 2013	43,000	10	10	Transfer from Zodiac Vyaper Private Limited	Cash	1.32	1.14
September 12, 2013	3,000	10	10	Transfer from Mr. Ram Niwas Lohia	Cash	0.09	0.08
September 12, 2013	30,000	10	10	Transfer from Sujla Tie Up Private Limited	Cash	0.92	0.80
September 12, 2013	10,000	10	10	Transfer from Nitesh Credit & Investment Private Limited	Cash	0.31	0.27
September 12, 2013	16,000	10	10	Transfer from Nitesh Credit & Investment Private Limited	Cash	0.49	0.42
September 12, 2013	30,000	10	10	Transfer from Rajwara Traders Private Limited	Cash	0.92	0.80
September 12, 2013	20,000	10	10	Transfer from Rajwara Traders Private Limited	Cash	0.61	0.53
September 12, 2013	9,000	10	10	Transfer from Suban Traders Limited	Cash	0.28	0.24
September 12, 2013	4,000	10	10	Transfer from Mysol Engineering Private Limited	Cash	0.12	0.11
September 12, 2013	15,000	10	10	Transfer from Kusum Vinimoy Private Limited	Cash	0.46	0.40
September 12, 2013	30,000	10	10	Transfer from Dreiser Traders Private Limited	Cash	0.92	0.80
September 12, 2013	3,000	10	10	Transfer from Ms. Chanda Agarwal	Cash	0.09	0.08
September 12, 2013	18,000	10	10	Transfer from Ivory Tie Up Private Limited	Cash	0.55	0.48
September 12, 2013	3,000	10	10	Transfer from Mr. Jai Prakash Saraf	Cash	0.09	0.08
September 12, 2013	3,000	10	10	Transfer from Mr. Jai Prakash Saraf	Cash	0.09	0.08
September 12, 2013	16,000	10	10	Transfer from Ashish Vanijya Private Limited	Cash	0.49	0.42
September 12, 2013	10,000	10	10	Transfer from Ashish Vanijya Private Limited	Cash	0.31	0.27
February 24, 2022	15,84,000	10	0	Bonus Issue	Consideration other than Cash	48.45	42.00
<b>Total</b>	<b>21,12,000</b>					<b>64.60</b>	<b>56.00</b>

**Notes:**

- None of the shares belonging to our Promoters have been pledged till date.
- The entire Promoters shares shall be subject to lock-in from the date of allotment of the equity shares issued through the Draft Prospectus for periods as per applicable Regulations of the SEBI (ICDR) Regulations.
- All the shares held by our Promoters, were fully paid-up on the respective dates of acquisition of such shares.

b) *The shareholding pattern of our Promoters and Promoter Group before and after the Issue is set forth below:*

Sr. No.	Particulars	Pre-Issue		Post-Issue	
		No. of Shares	% Holding	No. of Shares	% Holding
A)	<b>Promoters</b>				
1.	Mr. Dinesh Goyal	6,09,600	18.64	2,75,100 <sup>(1)</sup>	7.29
2.	Hilltop Healthcare Centre Limited	21,12,000	64.60	21,12,000	56.00
	<b>Total (A)</b>	<b>27,21,600</b>	<b>83.24</b>	<b>23,87,100</b>	<b>63.29</b>
B)	<b>Promoter Group</b>				
1.	Ms. Bimla Devi Goyal	400	0.01	400	0.01
2.	Ms. Rashmi Goyal	3,77,600	11.55	2,10,100 <sup>(2)</sup>	5.57
3.	Dinesh Goyal (HUF)	20,800	0.64	20,800	0.55
4.	Mr. Yogesh Goyal	1,48,400	4.54	1,48,400	3.93
	<b>Total (B)</b>	<b>5,47,200</b>	<b>16.74</b>	<b>3,79,700</b>	<b>10.07</b>
	<b>Total (A+B)</b>	<b>32,68,800</b>	<b>99.98</b>	<b>27,66,800</b>	<b>73.36</b>

<sup>(1)</sup> Out of the total holding of Mr. Dinesh Goyal, shares aggregating to 3,34,500 Equity Shares (8.87% of the post issue no. of shares) are Offered as part of Offer for Sale

<sup>(2)</sup> Out of the total holding of Ms. Rashmi Goyal, shares aggregating to 1,67,500 Equity Shares (4.44% of the post issue no. of shares) are Offered as part of Offer for Sale

**13. The average cost of acquisition of or subscription of shares by our Promoter is set forth in the table below:**

Sr. No.	Name of the Promoter	No. of Shares held	Average cost of Acquisition (in ₹)
1	Mr. Dinesh Goyal	6,09,600	1.71
2	Hilltop Healthcare Centre Limited	21,12,000	2.50

**14.** We have 8 (Eight) Shareholders as on the date of this Draft Prospectus

**15.** We hereby confirm that

- Except as stated below, there has been no acquisition, sale or transfer of Equity Shares by our Promoters, Promoter Group, Directors and their immediate relatives in the last 6 months preceding the date of filing of this Draft Prospectus:

Date of Allotment / Transfer	Name of Shareholder	No. of Equity Shares allotted / Transferred / Acquired	% of Pre-Issue Capita	Subscribed / Acquired / Transfer	Category of Allottees (Promoter / Promoter Group / Relatives)
February 22, 2022	Shiv Ratan Goyal (HUF)	(100)	(0.00)	Transfer	Relatives
February 22, 2022	Mr. Rajesh Goyal	(100)	(0.00)	Transfer	Relatives
February 24, 2022	Ms. Bimla Devi Goyal	300	0.01	Subscribed (Bonus Issue)	Promoter Group
February 24, 2022	Ms. Rashmi Goyal	2,83,200	8.66	Subscribed (Bonus Issue)	Promoter Group
February 24, 2022	Mr. Dinesh Goyal	4,57,200	13.98	Subscribed (Bonus Issue)	Promoter



February 24, 2022	Dinesh Goyal (HUF)	15,600	0.48	Subscribed (Bonus Issue)	Promoter Group
February 24, 2022	Hilltop Healthcare Centre Limited	15,84,000	48.45	Subscribed (Bonus Issue)	Promoter
February 24, 2022	Mr. Yogesh Goyal	1,11,300	3.40	Subscribed (Bonus Issue)	Promoter Group

- No financing arrangements have been entered into by the members of the Promoter Group, the Directors, or their relatives for the purchase by any other person of the securities of our Company other than in the normal course of business of the financing entity during a period of six months preceding the date of filing of this Draft Prospectus.

## 16. Details of Promoters' Contribution and Lock-in for Three Years

Pursuant to Regulation 236 and 238 of SEBI (ICDR) Regulations, 2018, an aggregate of 20% of the post issue capital held by our Promoter shall be considered as Promoter's Contribution ("Promoter's Contribution") and shall be locked-in for a period of three years from the date of allotment of Equity shares issued pursuant to this Issue. The lock in of Promoter's Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

As on the date of this Draft Prospectus, our Promoter hold 27,21,600 Equity Shares constituting 83.24% of the Post – Issued, subscribed and paid-up Equity Share Capital of our Company, which are eligible for the Promoter's contribution.

Our Promoter have given written consent to include 7,54,320 Equity Shares held by them and subscribed by them as part of Promoter's Contribution constituting 20.00% of the post issue Equity Shares of our Company. Further, they have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoter's contribution, for a period of three years from the date of allotment in the Issue.

Date of Allotment / transfer and made fully paid up	No. of Equity Shares locked in*	Face Value Per Share (₹)	Issue / Acquisition / Transfer Price (₹)	Nature of transaction	Post-Issue Shareholding %	Lock in Period
<b>Mr. Dinesh Goyal</b>						
February 24, 2022	1,68,957	10	0	Bonus Issue	4.48	3 years
<b>Hilltop Healthcare Centre Limited</b>						
July 12, 2013	20,000	10	10	Transfer from Manali Commotrade Private Limited	0.53	3 years
September 12, 2013	30,000	10	10	Transfer from Davlat Tradecomm Private Limited	0.80	3 years
September 12, 2013	10,000	10	10	Transfer from Davlat Tradecomm Private Limited	0.27	3 years
September 12, 2013	30,000	10	10	Transfer from Davlat Tradecomm Private Limited	0.80	3 years
September 12, 2013	25,000	10	10	Transfer from Davlat Tradecomm Private Limited	0.66	3 years
September 12, 2013	35,000	10	10	Transfer from Everest Tradecom Private Limited	0.93	3 years
September 12, 2013	25,000	10	10	Transfer from Everest Tradecom Private Limited	0.66	3 years





September 12, 2013	35,000	10	10	Transfer from Everest Tradecom Private Limited	0.93	3 years
September 12, 2013	15,000	10	10	Transfer from Everest Tradecom Private Limited	0.40	3 years
September 12, 2013	4,000	10	10	Transfer from Utkars Tie Up Private Limited	0.11	3 years
September 12, 2013	4,000	10	10	Transfer from Utkars Tie Up Private Limited	0.11	3 years
September 12, 2013	30,000	10	10	Transfer from Utkars Tie Up Private Limited	0.80	3 years
September 12, 2013	2,000	10	10	Transfer from Ms. Suman Lohia	0.05	3 years
September 12, 2013	43,000	10	10	Transfer from Zodiac Vyaper Private Limited	1.14	3 years
September 12, 2013	3,000	10	10	Transfer from Mr. Ram Niwas Lohia	0.08	3 years
September 12, 2013	30,000	10	10	Transfer from Sujla Tie Up Private Limited	0.80	3 years
September 12, 2013	10,000	10	10	Transfer from Nitesh Credit & Investment Private Limited	0.27	3 years
September 12, 2013	16,000	10	10	Transfer from Nitesh Credit & Investment Private Limited	0.42	3 years
September 12, 2013	30,000	10	10	Transfer from Rajwara Traders Private Limited	0.80	3 years
September 12, 2013	20,000	10	10	Transfer from Rajwara Traders Private Limited	0.53	3 years
September 12, 2013	9,000	10	10	Transfer from Suban Traders Limited	0.24	3 years
September 12, 2013	4,000	10	10	Transfer from Mysol Engineering Private Limited	0.11	3 years
September 12, 2013	15,000	10	10	Transfer from Kusum Vinimoy Private Limited	0.40	3 years
September 12, 2013	30,000	10	10	Transfer from Dreiser Traders Private Limited	0.80	3 years
September 12, 2013	3,000	10	10	Transfer from Ms. Chanda Agarwal	0.08	3 years
September 12, 2013	18,000	10	10	Transfer from Ivory Tie Up Private Limited	0.48	3 years
September 12, 2013	3,000	10	10	Transfer from Mr. Jai Prakash Saraf	0.08	3 years
September 12, 2013	3,000	10	10	Transfer from Mr. Jai Prakash Saraf	0.08	3 years
September 12, 2013	16,000	10	10	Transfer from Ashish Vanijya Private Limited	0.42	3 years
September 12, 2013	10,000	10	10	Transfer from Ashish Vanijya Private Limited	0.27	3 years
February 24, 2022	57,363	10	0	Bonus Issue	1.52	3 years
<b>Total</b>	<b>7,54,320</b>				<b>20.00</b>	

\*Assuming full subscription to the Issue.

The Equity Shares that are being locked-in are not, and will not be, ineligible for computation of Promoters' Contribution under Regulation 237 of the SEBI (ICDR) Regulations, 2018. In this computation, as per Regulation 237 of the SEBI (ICDR) Regulations, our Company confirms that the Equity Shares locked-in do not, and shall not, consist of:



- The Equity Shares offered for minimum 20% Promoters' Contribution have not been acquired in the three years preceding the date of this Draft Prospectus for consideration other than cash and revaluation of assets or capitalization of intangible assets nor resulted from a bonus issue out of the revaluation reserves or unrealized profits of the Company or against Equity Shares which are otherwise ineligible for computation of Promoters' contribution;
- The minimum Promoters' contribution does not include Equity Shares acquired during the one year preceding the date of this Draft Prospectus at a price lower than the Issue Price;
- No equity shares have been issued to our Promoters upon conversion of a partnership firm during the preceding one year at a price less than the Issue Price;
- The Equity Shares held by the Promoters and offered for minimum Promoters' contribution are not subject to any pledge;
- All the Equity Shares of our Company held by the Promoters are in dematerialized form and
- The Equity Shares offered for Promoter's contribution do not consist of Equity Shares for which specific written consent has not been obtained from the Promoters for inclusion of its subscription in the Promoters contribution subject to lock-in.

**We further confirm that our Promoters Contribution of 20% of the Post Issue Equity does not include any contribution from Alternative Investment Funds or FVCI or Scheduled Commercial Banks or Public Financial Institutions or Insurance Companies.**

#### **17. Equity Shares locked-in for one year other than Minimum Promoters Contribution**

In terms of Regulation 238(b) and 239 of the SEBI (ICDR) Regulations, 2018, in addition to the Minimum Promoter's contribution which is locked in for three years, as specified above, the entire pre-issue equity share capital constituting 20,13,280 Equity Shares shall be locked in for a period of one year from the date of allotment of Equity Shares in this Issue after deducting the Offer for Sale portion of 5,02,000 shares.

In terms of Regulation 241 of the SEBI (ICDR) Regulations, 2018, the Equity Shares which are subject to lock-in shall carry inscription 'non-transferable' along with the duration of specified non-transferable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.

#### **18. Inscription or Recording of non-transferability**

In terms of Regulation 241 of the SEBI (ICDR) Regulations, 2018, our Company confirms that certificates of Equity Shares which are subject to lock in shall contain the inscription "Non-Transferable" and specify the lock-in period and in case such equity shares are dematerialized, the Company shall ensure that the lock in is recorded by the Depository.

#### **19. Pledge of Locked in Equity Shares**

Pursuant to Regulation 242 of the SEBI (ICDR) Regulations, 2018, the locked-in Equity Shares held by our Promoters can be pledged with any scheduled commercial bank or public financial institution or systematically important non-banking finance company or a housing finance company as collateral security for loans granted by them, provided that:

- a) if the equity shares are locked-in in terms of clause (a) of Regulation 238, the loan has been granted to the company or its subsidiary(ies) for the purpose of financing one or more of the objects of the Issue and pledge of equity shares is one of the terms of sanction of the loan;
- b) if the specified securities are locked-in in terms of clause (b) of Regulation 238 and the pledge of specified securities is one of the terms of sanction of the loan.

Provided that such lock-in shall continue pursuant to the invocation of the pledge and such transferee shall not be eligible to transfer the equity shares till the lock-in period stipulated in these regulations has expired.

#### **20. Transferability of Locked in Equity Shares**

In terms of Regulation 243 of the SEBI (ICDR) Regulations, 2018 and subject to provisions of SEBI (SAST) Regulations, 2011 as applicable;



- a) The Equity Shares held by our Promoters and locked in as per Regulation 238 of the SEBI (ICDR) Regulations, 2018 may be transferred to another Promoters or any person of the Promoter Group or to a new promoter(s) or persons in control of our Company, subject to continuation of lock-in for the remaining period with transferee and such transferee shall not be eligible to transfer them till the lock-in period stipulated has expired.
- b) The equity shares held by persons other than promoters and locked in as per Regulation 239 of the SEBI (ICDR) Regulations, 2018 may be transferred to any other person (including Promoters and Promoter' Group) holding the equity shares which are locked-in along with the equity shares proposed to be transferred, subject to continuation of lock-in for the remaining period with transferee and such transferee shall not be eligible to transfer them till the lock-in period stipulated has expired.
21. Our Company, our Directors and the Lead Manager to this Issue have not entered into any buy-back or similar arrangements with any person for purchase of our Equity Shares issued by our Company.
22. As on date of this Draft Prospectus, there are no partly paid-up equity shares and all the Equity Shares of our Company are fully paid up. Further, since the entire money in respect of the Issue is being called on application, all the successful applicants will be issued fully paid-up equity shares.
23. As on the date of filing of this Draft Prospectus, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments which would entitle Promoter or any shareholders or any other person any option to acquire our Equity Shares after this Initial Public Offer
24. As on the date of this Draft Prospectus, the Lead Manager and their respective associates (as defined under the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992) do not hold any Equity Shares of our Company. The Lead Manager and their affiliates may engage in the transactions with and perform services for our Company in the ordinary course of business or may in the future engage in commercial banking and investment banking transactions with our Company for which they may in the future receive customary compensation.
25. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed under "Basis of Allotment" in the chapter titled "**Issue Procedure**" beginning on page 191 of this Draft Prospectus. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 253 (2) of SEBI (ICDR) Regulations, as amended from time to time.
26. An over-subscription to the extent of 10% of the Net Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post Issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
27. Our Company has not raised any bridge loan against the proceeds of this Issue. However, depending on business requirements, we might consider raising bridge financing facilities, pending receipt of the Net Proceeds.
28. Our Company undertakes that at any given time, there shall be only one denomination for our Equity Shares, unless otherwise permitted by law.
29. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
30. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net issue to the public portion.
31. Our Company shall comply with such accounting and disclosure norms as specified by SEBI from time to time.
32. There are no Equity Shares against which depository receipts have been issued.
33. As per RBI regulations, OCBs are not allowed to participate in this issue
34. This Issue is being made through Fixed Price Issue
35. In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended, (the SCRR) the Issue is being made for at least 25% of the post-issue paid-up Equity Share capital of our Company. Further, this Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. No



payment, direct or indirect in the nature of discount, commission, allowances or otherwise shall be made either by us or our Promoters to the persons who receive allotments, if any, in this Issue.

36. No person connected with the Issue shall offer any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Applicant.
37. None of our Promoters and Promoter Group will participate in the Issue.
38. Our Company shall ensure that transactions in the Equity Shares by the Promoters and the Promoter Group between the date of filing this Draft Prospectus and the Issue Closing Date shall be reported to the Stock Exchange within twenty-four hours of such transaction.



## SECTION VII: PARTICULARS OF THE ISSUE

### OBJECTS OF THE ISSUE

The Issue includes a fresh Issue of 5,02,000 Equity Shares and an Offer for Sale of 5,02,000 Equity Shares by the Selling Shareholders of our Company at an Issue Price of ₹60.00 per Equity Share.

#### **Offer For Sale**

The Selling Shareholders will be entitled to the proceeds of the Offer for Sale of his respective portion of the Offered Shares, respectively net of his proportion of Issue related expenses. The fees and expenses relating to Issue shall be shared in proportion mutually agreed between our Company and the respective Selling Shareholders in accordance with applicable law. Our Company will not receive any proceeds from the Offer for Sale.

#### **Fresh Issue**

The details of the proceeds of the Fresh Issue are summarized below:

(₹ in lakhs)

<b>Particulars</b>	<b>Amount</b>
Gross Proceeds from the Fresh Issue	301.20
Less: Issue related expenses*	22.15
Net Proceeds of the Fresh Issue	279.05

\*Except for the Listing fees and Market making fees, which will be borne by our Company, all other expenses relating to the Issue as mentioned above will be borne by our Company and the Selling Shareholders in proportion to the Equity Shares contributed / issued in the issue.

#### **Requirement of Funds**

Our Company intends to utilize the Net Fresh Issue Proceeds for the following Objects (“Objects of the Issue”):

- To Meet Working Capital Requirements
- General Corporate Purposes

In addition to the aforementioned objects, our Company intends to strengthen its capital base and expects to receive the benefits of listing of the Equity Shares on the Stock Exchanges, including among other things, enhancing the visibility of our brand and our Company among our existing and potential customers.

We believe that listing will enhance our corporate image and brand name and create a public market for Equity Share of our Company in India and will further enable us to avail future growth opportunities. Initially we started as an Indian snacks and sweets manufacturing company. While being into the Indian snacks and sweets business for more than decade, we delt with various event management company to whom we provided services of marriage and other incidental services. During this period, our promoters saw an opportunity in the catering and event planning industry and in the year 2009, our company opened our 1<sup>st</sup> banquet hall in Ultadanga, Kolkata and since then we have been growing in terms of our presence in Kolkata. From one location we have expanded to four locations in Kolkata and currently we have 8 banquets halls and 2 Indian sweets and snack shop and one hotel and one guest house. We provide services such as organizing events like Marriages, Sangeet, Ring Ceremony, Birthday Parties, Anniversary Parties, Kitty Parties, Corporate Events, Kirtans (Devotional Singing), Thread Ceremony at our banquets hall and we serve Indian snack and Sweets at our retail shop. We also generate rent income from our hotels and guest house. Apart from the event management business. Our company operates only in one city i.e., Kolkata.

#### **Utilization of Net Fresh Issue Proceeds**

The Net Fresh Issue Proceeds are proposed to be used in the manner set out in the following table:

(₹ in lakhs)

<b>Sr. No.</b>	<b>Particulars</b>	<b>Total Estimated Expenditure</b>	<b>Amount proposed to be financed from Net Issue Proceeds</b>	<b>Amount proposed to be financed from Bank Loan / Financial Institutions</b>
1	Funding of Working Capital Requirements of our company	210.00	210.00	-



2	General Corporate Purposes	69.05	69.05	-
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(1) The entire amount is proposed to be funded from the Net Proceeds to be utilized in the Financial Year 2022-23.

### Details of Means of Finance

The above-mentioned fund requirement will be met from the proceeds of the Issue. We intend to fund the shortfall, if any, from internal accruals. Set forth below are the means of finance for the above-mentioned fund requirement:

Sr. No.	Object of the Issue	Total Estimate Cost	Amount Deployed Till Date	Amount to be financed from Net Proceeds	Estimated Net Proceeds Utilization	
					Fiscal 2021-22	Fiscal 2022-23
1.	Working Capital Requirements	298.44	0.00	210.00	0.00	210.00
2.	General Corporate Purposes	--	0.00	69.05	0.00	69.05
	<b>Total</b>	<b>298.44</b>	<b>0.00</b>	<b>279.05</b>	<b>0.00</b>	<b>279.05</b>

The requirements of the objects detailed above are intended to be funded from the Proceeds of the Fresh Issue and Internal Accruals.

Since the fund requirements set out for the aforesaid objects of the Issue are proposed to be met entirely from the Net Proceeds and internal accruals. Accordingly, we confirm that we are in compliance with the requirement to make firm arrangements of finance under Regulation 230(1)(e) of the SEBI (ICDR) Regulations, 2018 through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised through the Net Proceeds and existing identifiable internal accruals.

The fund requirements are based on internal management estimates and have not been appraised by any bank or financial institution or any other independent agency. These are based on current conditions and are subject to change in the light of changes in external circumstances or costs or other financial conditions and other external factors.

In case of any increase in the actual utilization of funds earmarked for the Objects, such additional funds for a particular activity will be met by way of means available to our Company, including from internal accruals. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding existing objects, if required. In case of delays in raising funds from the Issue, our Company may deploy certain amounts towards any of the above-mentioned Objects through a combination of Internal Accruals or Unsecured Loans.

As we operate in competitive environment, our Company may have to revise its business plan from time to time and consequently our fund requirements may also change. Our Company's historical expenditure may not be reflective of our future expenditure plans. Our Company may have to revise its estimated costs, fund allocation and fund requirements owing to various factors such as economic and business conditions, increased competition and other external factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of the Company's management.

For further details on the risks involved in our business plans and executing our business strategies, please see the chapter titled "**Risk Factors**" beginning on page 22 of this Draft Prospectus.

### Details of the use of the proceeds

#### 1) To Meet Working Capital Requirements

Our business is working capital intensive. We finance our working capital requirement from our internal accruals. Considering the existing and future growth, the incremental working capital needs of our company, as assessed based on the internal workings of our Company is ₹ 511.39 Lakh for FY 2021-2022 and is expected to reach ₹ 3809.83 Lakh in FY 2022-2023. We intend to meet our working capital requirements to the extent of ₹210.00 Lakh from the Net Proceeds of this Issue and the balance will be met from internal accruals at an appropriate time as per the requirement.



### *Basis of estimation of working capital*

The details of our Company's composition of working capital as at March 31, 2023, March 31, 2022 and December 31, 2021 based on the Restated Summary Statements. Further the source of funding of the same are as set out in the table below:

(₹ in Lakhs)

Particulars	December 31, 2021	March 31, 2022 Estimated	March 31, 2023 Estimated
<b>Current Assets</b>			
Inventories	25.07	37.61	52.65
Trade Receivable	75.97	83.57	91.92
Cash & Cash Equivalents	609.41	520.00	584.00
Short term Loans & Advances	727.33	736.41	821.65
Other Current Assets	42.52	45.32	51.71
<b>Total (I)</b>	<b>1,480.30</b>	<b>1,422.90</b>	<b>1,601.93</b>
<b>Current Liabilities</b>			
Short-Term Borrowings	140.02	214.32	232.47
Trade Payables	260.64	240.56	150.00
Other Current Liabilities	357.07	376.60	306.62
Short Term Provisions	0.35	80.03	103.01
<b>Total (II)</b>	<b>758.08</b>	<b>911.51</b>	<b>792.10</b>
<b>Net Working Capital (I) – (II)</b>	<b>722.22</b>	<b>511.39</b>	<b>809.83</b>
<b>Incremental Working Capital</b>			<b>298.44</b>
Funding Pattern:			
Internal Accruals			88.44
Part of the IPO Proceeds			<b>210.00</b>

### *Assumption for Working Capital Requirement*

Assumptions for holding level

Particulars	December 31, 2021 Restated	March 31, 2022 Estimated	March 31, 2023 Estimated
<b>Current Assets</b>			
Trade Receivables	24	23	22
<b>Current Liabilities</b>			
Trade Payable	227	190	103

### *Justification for Holding Period Levels*

Particulars	Details
Trade Receivables	We expect trade receivables holding days to be at 22 days in the financial year 2022-23 based on increased Revenue from Operation and better Credit Management policies ensuring timely recovery of dues.
Trade Payables	We expect creditors payment days to be 103 days due to reduction in credit period and avail better negotiation and discounts from suppliers.

Pursuant to the certificate dated March 07, 2022, M/s R. Kothari & Co. LLP, Chartered Accountants, have verified the working capital requirements for the Period ended December 31, 2021 from the Restated Financial Information and working capital estimates for the financial year 2022-23 as approved by the Board pursuant to its resolution dated March 04, 2022.

## **2) General Corporate Purposes**

The Net Proceeds will be first utilized towards the Objects as mentioned above. The balance Net fresh Issue Proceeds of ₹63.70 Lakhs is proposed to be utilized for general corporate purposes, subject to such utilization not exceeding 25% of the Net Proceeds, in compliance with the SEBI (ICDR) Regulations, 2018. Our Company intends to deploy ₹63.70 Lakhs



of the Net Proceeds for general corporate purposes, subject to above mentioned limit, as may be approved by our management, including but not restricted to, the following:

- (i) strategic initiatives
- (ii) brand building and strengthening of marketing activities; and
- (iii) on-going general corporate exigencies or any other purposes as approved by the Board subject to compliance with the necessary regulatory provisions.

The quantum of utilization of funds towards each of the above purposes will be determined by our Board of Directors based on the permissible amount actually available under the head “General Corporate Purposes” and the business requirements of our Company, from time to time. We, in accordance with the policies of our Board, will have flexibility in utilizing the Net Proceeds for general corporate purposes, as mentioned above.

### Proposed Year wise Deployment of Funds / Schedule of Implementation

The entire Net Fresh Issue Proceeds are proposed to be deployed in the Financial Year 2022 – 23.

### Public Issue Expense

The estimated Issue related expenses include Issue Management Fee, Marketing Fee, Underwriting and Selling Commissions, Printing and Distribution Expenses, Legal Fee, Advertisement Expenses, Registrar’s Fees, Depository Fee and Listing Fee. The total expenses for this Issue are estimated to be approximately ₹40.00 Lakhs. All the Issue related expenses shall be met out of the proceeds of the Issue and the break-up of the same is as follows:

Particulars	Expenses	% of Total Issue Expenses	% of Total Issue size
	(₹ In Lakh)		
Payment to the Lead Manager & Underwriter	29.00	72.50%	4.81%
Market Making Fees	4.00	10.00%	0.66%
Fees payable to Registrar to Issue	0.50	1.25%	0.08%
Fees to Legal Advisor	1.25	3.13%	0.21%
Advertisement Expenses	0.80	2.00%	0.13%
Fees payable to Regulators including Stock Exchange	1.70	4.25%	0.28%
Printing & Distribution Expenses	0.75	1.88%	0.12%
Marketing & Selling Expenses	0.50	1.25%	0.08%
Payment to Sponsor Bank	0.50	1.25%	0.08%
Statutory & Other Reports	1.00	2.50%	0.17%
<b>Total</b>	<b>40.00</b>	<b>100.00%</b>	<b>6.64%</b>

\*\* SCSBs will be entitled to a processing fee of ₹ 1.00 per Application Form for processing of the Application Forms procured by other Application Collecting Intermediary and submitted to them.

Selling commission payable to Registered broker, SCSBs, RTAs, CDPs on the portion directly procured from Retail Individual Applicants and Non-Institutional Applicants, would be 0.001 % on the Allotment Amount# or ₹ 50.00 whichever is less on the Applications wherein shares are allotted.

The commissions and processing fees shall be payable within 30 working days post the date of receipt of final invoices of the respective intermediaries.

#Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price.

### Funds Deployed and Sources of Funds Deployed

Our Statutory Auditor, M/s. R. Kothari & Co. LLP, Chartered Accountants, vide their certificate dated March 07 2022 have also confirmed that the no fund has been deployed so far towards the Object of the Issue

Sr. No.	Particulars	Amount deployed (in Lakhs)
1	N.A.	Nil
	<b>Total</b>	Nil





## Sources of Financing for the Funds Deployed

Our Statutory Auditor, M/s. R. Kothari & Co. LLP, Chartered Accountants, vide their certificate dated March 07, 2022 have also confirmed the no amount has been deployed so far towards part of the Issue expenses.

Sr. No.	Particulars	Amount deployed (in Lakhs)
1.	N.A.	Nil
	<b>Total</b>	Nil

## Appraisal by Appraising Fund

None of the Objects have been appraised by any bank or financial institution or any other independent third-party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

## Bridge Financing Facilities

As on the date of this Draft Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds. However, we may draw down such amounts, as may be required, from an overdraft arrangement/ cash credit facility with our lenders, to finance additional working capital needs until the completion of the Issue.

## Monitoring Utilization of Funds

As the size of the Fresh Issue does not exceed ₹10,000 Lakhs, in terms of Regulation 262 of the SEBI (ICDR) Regulations, 2018, our Company is not required to appoint a monitoring agency for the purposes of this Issue. Our Board and Audit Committee shall monitor the utilization of the Net Proceeds.

Pursuant to Regulation 32 of the SEBI (LODR) Regulation, 2015, our Company shall on a half yearly basis disclose to the Audit Committee the uses and application of the Net Proceeds. Until such time as any part of the Net Proceeds remains unutilized, our Company will disclose the utilization of the Net Proceeds under separate heads in our Company's balance sheet(s) clearly specifying the amount of and purpose for which Net Proceeds have been utilized so far, and details of amounts out of the Net Proceeds that have not been utilized so far, also indicating interim investments, if any, of such unutilized Net Proceeds. In the event that our Company is unable to utilize the entire amount that we have currently estimated for use out of the Net Proceeds in a Fiscal Year, we will utilize such unutilized amount in the next financial year. Further, in accordance with Regulation 32(1)(a) of the SEBI (LODR) Regulation, 2015 our Company shall furnish to the Stock Exchanges on a half yearly basis, a statement indicating material deviations, if any, in the utilization of the Net Proceeds for the objects stated in this Draft Prospectus.

## Interim Use of Proceeds

Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed Company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

## Variation in Objects

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. Further, pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half- yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution ("Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Hindi, the vernacular language of the jurisdiction where the Registered Office is situated. Our Promoters will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.



### **Other Confirmations**

There are no material existing or anticipated transactions with our Promoters, our Directors, our Company's Key Managerial Personnel in relation to the utilization of the Net Proceeds. No part of the Net Proceeds will be paid by us as consideration to our Promoters, our Directors or Key Managerial Personnel except in the normal course of business and in compliance with the applicable laws.



## BASIS FOR ISSUE PRICE

*Investors should read the following summary with the chapter titled “Risk Factors”, the details about our Company under the chapter titled “Our Business” and its financial statements under the chapter titled “Financial Statements as Restated” beginning on pages 22, 98 and 143 respectively of the Draft Prospectus. The trading price of the Equity Shares of Our Company could decline due to these risks and the investor may lose all or part of his investment.*

The Issue Price has been determined by the Company in consultation with the Lead Manager on the basis of the key business strengths of our Company. The face value of the Equity Shares is ₹10.00 each and the Issue Price is ₹60.00 which is 6.0 times of the face value.

### QUALITATIVE FACTORS

- Rich Management Experience
- Quality Service
- Progressive Employer
- Quality Assurance and Standards
- Needs of customers

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to chapter titled “**Our Business**” beginning on page 98 of this Draft Prospectus.

### QUANTITATIVE FACTORS

Information presented in this section is derived from our Company’s restated financial statements prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

#### **Basic Earnings and Diluted Earnings per Equity Share (EPS) as per Accounting Standard 20**

##### **As per Restated Financial Statements (Pre-Bonus):**

Period	Basic and Diluted EPS (in ₹)	Weight
March 31, 2019	18.15	1
March 31, 2020	7.72	2
March 31, 2021	(0.09)	3
<b>Weighted Average</b>	<b>5.55</b>	
For the Period from April 01, 2021 to December 31, 2021 (Not-Annualised)	<b>22.96</b>	

##### **As per Restated Financial Statements (Post Bonus):**

Period	Basic and Diluted EPS (in ₹)	Weight
March 31, 2019	4.54	1
March 31, 2020	1.93	2
March 31, 2021	(0.02)	3
<b>Weighted Average</b>	<b>1.39</b>	
For the Period from April 01 2021 to December 31, 2021 (Not-Annualised)	<b>5.74</b>	

**Note:** The earnings per share has been calculated by dividing the net profit as restated, attributable to equity shareholders by restated weighted average number of Equity Shares outstanding during the period. Restated weighted average number of equity shares has been computed as per AS 20. The face value of each Equity Share is ₹10.00.



### Price / Earnings Ratio (P/E) in relation to the Issue Price of ₹60.00

Particulars	P/E Ratio
<b>Based on Restated Financial Statements</b>	
P/E ratio based on the Basic & Diluted EPS, as restated for FY 2020-21	--
P/E ratio based on the Weighted Average Basic & Diluted EPS, as restated	43.17

### Return on Net Worth

#### As per Restated Financial Statements:

Period	RONW (%)	Weight
March 31, 2019	20.00	1
March 31, 2020	8.36	2
March 31, 2021	(0.10)	3
<b>Weighted Average</b>	<b>6.07</b>	
For the Period from April 01, 2021 to December 31, 2021 (Not-Annualised)	<b>19.93</b>	

*Note: The RONW has been computed by dividing net profit after tax (as restated), by Net worth (as restated) as at the end of the year.*

#### As per Restated Financial Statements:

Minimum return on Post Issue Net Worth to maintain the Pre- Issue EPS (Post Bonus) for the period ended December 31, 2021 will be 17.77%.

### Net Asset Value (NAV) per Equity Share

Sl. No.	Particulars	On the basis of Restated Financial Statements (₹)
a)	As on December 31, 2021 (Post Bonus)	28.79
b)	After Issue	32.30
c)	Issue Price	60.00

*Note: NAV has been calculated as net worth divided by number of Equity Shares at the end of the year.*

### Peer Group Comparison of Accounting Ratios:

Particulars	CMP	EPS (₹)	PE Ratio	RONW (%)	NAV (₹)	Face Value (₹)	Revenue from Operations (₹ in Lakh)
Goel Food Products Limited	60.00*	(0.02)	--	0.10%	23.05	10.00	713.66
<b>Peer Group **</b>							
TGB Banquets and Hotels Ltd.	9.45	(2.82)	--	-8.55%	32.90	10.00	510.00
EIH Ltd.	124.55	(2.58)	--	-11.90%		10.00	18789.00

\* CMP for our Company is considered as Issue Price

\*\* Source: [www.bseindia.com](http://www.bseindia.com).

#### Notes:

- The figures of Goel Food Products Limited are based on financial statements as restated as on March 31, 2021.
- Considering the nature and size of business of the Company, the peers are not strictly comparable. However same have been included for broad comparison.
- Current Market Price (CMP) is the closing price of peer group scripts as on March 14, 2022.
- The figures for the peer group are based on the audited financials for the year ended March 31, 2021.

The face value of our share is ₹10.00 per share and the Issue Price is of ₹60.00 per share are 6 times of the face value.



The Company in consultation with the Lead Manager believes that the Issue Price of ₹60.00 per share for the Public Issue is justified in view of the above parameters. Investor should read the above mentioned information along with the chapter titled “***Risk Factors***” beginning on page 22 of this Draft Prospectus and the financials of our Company including important profitability and return ratios, as set out in the chapter titled “***Financial Statements as Restated***” beginning on page 143 of this Draft Prospectus.



## STATEMENT OF POSSIBLE TAX BENEFITS

To,  
The Board of Directors,  
**Goel Food Products Limited,**  
76/1/2, Golaghata Road,  
Kolkata- 700048, West Bengal,  
India

Dear Sirs,

**Sub: Statement of possible special tax benefits (“the Statement”) available to GOEL FOOD PRODUCTS LIMITED (“the Company”) and its shareholders prepared in accordance with the requirements in Point No. 9 (L) of Part A of Schedule VI of the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2018, as amended (“the Regulations”)**

We hereby report that this certificate along with the annexure (hereinafter referred to as “**The Statement**”) states the possible special tax benefits available to the Company and the shareholders of the Company under the Income Tax Act, 1961 (‘IT Act’) (read with Income Tax Rules, Circulars and Notifications) as amended by the Finance Act, 2021 (i.e. applicable to F.Y. 2021-22 relevant to A.Y. 2022-23) (hereinafter referred to as the “IT Regulations”) and under the Goods And Service Tax Act, 2017 (read with Goods And Service Tax[GST] Rules, Circulars and Notifications), presently in force in India. The Statement has been prepared by the management of the Company in connection with the proposed Public Issue, which we have initialed for identification purposes only.

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the said relevant provisions of the tax laws and regulations applicable to the Company. Hence, the ability of the Company or its shareholders to derive the special tax benefits, if any, is dependent upon fulfilling such conditions which based on business imperatives which the Company may or may not choose to fulfill or face in the future.

The benefits discussed in the enclosed annexure cover only special tax benefits available to the Company and its shareholders and do not cover any general tax benefits available to the Company or its shareholders. Further, the Preparation of enclosed statement and the contents stated therein is not exhaustive and is the responsibility of the Company’s management. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. A shareholder is advised to consult his/ her/ its own tax consultant with respect to the tax implications arising out of his/her/its participation in the proposed issue, particularly in view of ever changing tax laws in India. Further, we give no assurance that the income tax authorities/ other indirect tax authorities/courts will concur with our views expressed herein.

We do not express any opinion or provide any assurance as to whether:

- the Company or its shareholders will continue to obtain these benefits in future; or
- the conditions prescribed for availing the benefits have been/would be met.

The contents of this annexure are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company and the provisions of the tax laws.

No assurance is given that the revenue authorities/ courts will concur with the views expressed herein. The views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. We would not assume responsibility to update the view, consequence to such change.

Our views are based on facts indicated to us, the existing provisions of tax law and its interpretations, which are subject to change or modification from time to time. Any such changes, which could also be retrospective, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any such events subsequent, which may have a material effect on the discussions herein. Our views are exclusively for the limited use of the captioned Company in connection with its proposed public issue referred to herein above and shall not, without our prior written consent, be disclosed to any other person.

We shall not be liable to Company for any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith of intentional misconduct. We are not liable to any other person in respect of this statement.



This certificate along with the annexure is provided solely for the purpose of assisting the addressee Company in discharging its responsibility under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 for inclusion in the Draft Prospectus/Prospectus in connection with the proposed issue of equity shares and is not to be used, referred to or distributed for any other purpose without our written consent.

**For R. Kothari & Co LLP**  
**Chartered Accountants**  
**FRN: 307069E / E300266**

**Sd/-**  
**Kailash Chandra Soni**  
**Partner**  
**Membership No.: 057620**  
**UDIN: 22057620AEIETL1188**

**Place: Kolkata**  
**Date: March 07, 2022**



**ANNEXURE TO THE STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO GOEL FOOD PRODUCTS LIMITED (“THE COMPANY”) AND IT’S SHAREHOLDERS UNDER THE APPLICABLE TAX LAWS IN INDIA**

Outlined below are the possible special tax benefits available to the Company and its shareholders under the current direct tax laws in India for the financial year 2020-21. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

**1. Special Tax Benefits to the Company**

There are no Special tax benefits available to the Company.

**2. Special Tax Benefits available to the shareholders of the Company**

There are no Special tax benefits available to the shareholders of the Company.

**Notes:**

1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.
3. The above statement of possible special tax benefits are as per the current direct tax laws relevant for the F.Y.2021-22 relevant to A.Y. 2022-23.
4. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

***YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAXIMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION.***

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the offer document.

**For R. Kothari & Co LLP  
Chartered Accountants  
FRN: 307069E / E300266**

Sd/-  
**Kailash Chandra Soni**  
**Partner**  
**Membership No.: 057620**  
**UDIN: 22057620AEIETL1188**

**Place:** Kolkata  
**Date:** March 07, 2022





## SECTION VIII: ABOUT THE ISSUER COMPANY

### OUR INDUSTRY

*The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. Neither we nor any other person connected with the issue has independently verified the information provided in this section. Industry sources and publications, referred to in this section, generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured, and, accordingly, investment decisions should not be based on such information.*

#### **GLOBAL ECONOMY AT LARGE**

The global economy enters 2022 in a weaker position than previously expected. As the new Omicron COVID-19 variant spreads, countries have reimposed mobility restrictions. Rising energy prices and supply disruptions have resulted in higher and more broad-based inflation than anticipated, notably in the United States and many emerging market and developing economies. The ongoing retrenchment of China's real estate sector and slower-than-expected recovery of private consumption also have limited growth prospects. Global growth is expected to moderate from 5.9 in 2021 to 4.4 percent in 2022 - half a percentage point lower for 2022 than in the October World Economic Outlook (WEO), largely reflecting forecast markdowns in the two largest economies. A revised assumption removing the Build Back Better fiscal policy package from the baseline, earlier withdrawal of monetary accommodation, and continued supply shortages produced a downward 1.2 percentage-points revision for the United States. In China, pandemic-induced disruptions related to the zero-tolerance COVID-19 policy and protracted financial stress among property developers have induced a 0.8 percentage-point downgrade. Global growth is expected to slow to 3.8 percent in 2023. Although this is 0.2 percentage point higher than in the previous forecast, the upgrade largely reflects a mechanical pickup after current drags on growth dissipate in the second half of 2022. The forecast is conditional on adverse health outcomes declining to low levels in most countries by end-2022, assuming vaccination rates improve worldwide and therapies become more effective. Elevated inflation is expected to persist for longer than envisioned in the October WEO, with ongoing supply chain disruptions and high energy prices continuing in 2022. Assuming inflation expectations stay well anchored, inflation should gradually decrease as supply-demand imbalances wane in 2022 and monetary policy in major economies responds.

- Risks to the global baseline are tilted to the downside. The emergence of new COVID-19 variants could prolong the pandemic and induce renewed economic disruptions. Moreover, supply chain disruptions, energy price volatility, and localized wage pressures mean uncertainty around inflation and policy paths is high. As advanced economies lift policy rates, risks to financial stability and emerging market and developing economies' capital flows, currencies, and fiscal positions—especially with debt levels having increased significantly in the past two years—may emerge. Other global risks may crystallize as geopolitical tensions remain high, and the ongoing climate emergency means that the probability of major natural disasters remains elevated. With the pandemic continuing to maintain its grip, the emphasis on an effective global health strategy is more salient than ever. Worldwide access to vaccines, tests, and treatments is essential to reduce the risk of further dangerous COVID-19 variants. This requires increased production of supplies, as well as better in-country delivery systems and fairer international distribution. Monetary policy in many countries will need to continue on a tightening path to curb inflation pressures, while fiscal policy—operating with more limited space than earlier in the pandemic—will need to prioritize health and social spending while focusing support on the worst affected. In this context, international cooperation will be essential to preserve access to liquidity and expedite orderly debt restructurings where needed. Investing in climate policies remains imperative to reduce the risk of catastrophic climate change.

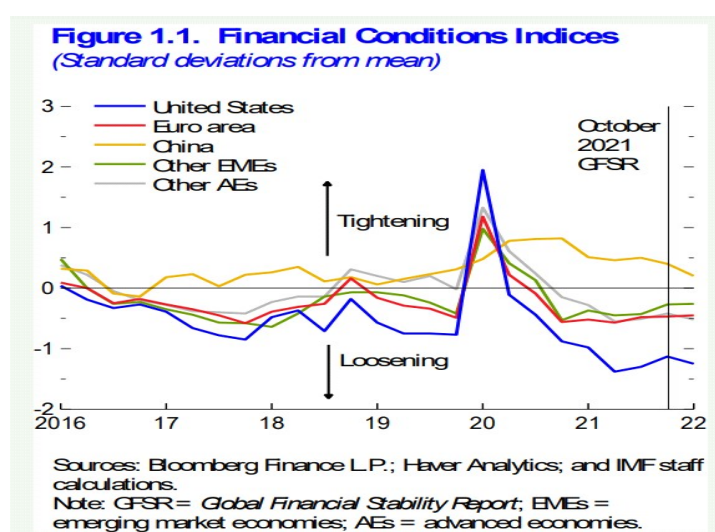
Adverse developments since the October WEO mean that the global economy is entering 2022 in a weaker position than anticipated. News of the Omicron variant led to increased mobility restrictions and financial market volatility at the end of 2021. Supply disruptions have continued to weigh on activity. Meanwhile, inflation has been higher and more broad-based than anticipated, particularly in the United States. Adding to these pressures, the retrenchment in China's real estate sector appears to be more drawn out and the recovery in private consumption is weaker than previously expected.

The pandemic's continued grip: Since the start of October, COVID-19 deaths have averaged about 7,000 a day worldwide, down from about 10,000 in late August. The diffusion of vaccines—although still uneven—has played a major role, with over 55 percent of people having received at least one dose. Yet the emergence of the Omicron variant in late November threatens to set back this tentative path to recovery. As of mid-January, Omicron appeared to be more transmissible than Delta, but its symptoms are perhaps less severe. The net effect on hospitalizations and deaths is still unknown. The baseline forecast is conditioned on adverse health outcomes—severe illness, hospitalizations, and deaths—coming down to low levels in most countries by the end of 2022. This assumes that most countries achieve vaccination rates consistent with the IMF's pandemic proposal<sup>1</sup> by end-2022, therapies become widely accessible, and the combination proves effective in protecting against Omicron and any other variants that emerge. Some emerging market and developing economies are anticipated to fall short of the vaccination target in 2022 and achieve sufficiently broad coverage only in

2023. Downside surprises in the second half of 2021: Supply disruptions continued into the fourth quarter, hindering global manufacturing—especially in Europe and the United States. A resurgence in COVID cases (particularly in Europe) also held back a broader recovery. In China, disruptions from COVID outbreaks, interruptions to industrial production from power outages, declining real estate investment, and a faster-than-expected withdrawal of public investment all contributed to a second-half slowdown. Although there were signs of a global turnaround in November—with a pickup in international trade and upside surprises for services activity and industrial production data—this only partially offset earlier declines. Broadening price pressures: The emergence of a new variant is not the only risk that has crystallized in recent months. Inflation continued to rise throughout the second half of 2021, driven by several factors of varying importance across regions (Figure 1). Fossil fuel prices have almost doubled in the past year, driving up energy costs and causing higher inflation, most prominently in Europe. Rising food prices have contributed to higher inflation, for example in sub-Saharan Africa. Meanwhile, ongoing supply chain disruptions, clogged ports, land-side constraints, and high demand for goods have also led to broadening price pressures, especially in the United States. Higher imported goods prices have contributed to inflation for example in Latin America and the Caribbean region.

### Monetary Conditions Tighten Globally amid Heightened Inflation Risks

Global financial conditions have remained broadly accommodative since the October Global Financial Stability Report, despite some recent tightening driven by rising interest rates and spread of the Omicron variant (Figure 1.1).



The ensuing surge in new infections has increased global financial market volatility, delayed business re-openings, and clouded the inflation outlook. Amid price pressure persisting more than anticipated, central banks in advanced economies have taken steps toward policy normalization, while policymakers in several emerging markets have continued to tighten monetary policy. As a result, front-end interest-rate-implied volatility has risen significantly (Figure 1.2) as the market-implied expected path of policy has moved higher (Figure 1.3). Driven by higher real rates, global long-term rates have increased sharply since the beginning of 2022 to pandemic-era highs, reflecting in part the perception that the Federal Reserve will accelerate its normalization process, thus undoing the decline seen in December on concerns about the impact of Omicron. Meanwhile, market-based measures of inflation expectations have declined in the last few weeks partially reversing increases during 2021. Higher real rates have weighed on risk asset prices, with equity markets losing some ground. Emerging market assets have remained under pressure due to concerns about inflation, the policy outlook, and expected Fed policy tightening. Spreads on hard currency bonds have widened, especially for frontier economies. Emerging market capital flows have also come under pressure, with a moderation in hard currency bond issuance and continued weakness in local currency bond flows, excluding China Market indicators point to expectations of inflation pressure, albeit with considerable regional differentiation. Facing mounting price pressures, many emerging market central banks have continued to raise policy rates, above prepandemic levels in several countries. Market participants expect the tightening cycle in emerging markets to continue over the next few quarters, particularly in Latin America and emerging Europe. Spillover effects to emerging markets from the policy normalization process.

Inflation is expected to remain elevated in the near term, averaging 3.9 percent in advanced economies and 5.9 percent in emerging market and developing economies in 2022, before subsiding in 2023. Assuming medium-term inflation expectations remain well anchored and the pandemic eases its grip, higher inflation should fade as supply chain disruptions ease, monetary policy tightens, and demand rebalances away from goods-intensive consumption towards services. The rapid increase in fuel prices is also expected to moderate during 2022–23, which will help contain headline inflation. Futures markets indicate oil prices will rise about 12 percent and natural gas prices about 58 percent in 2022 (both considerably lower than the increases seen in 2021) before retreating in 2023 as supply-demand imbalances recede further. Similarly, food prices are expected to increase at a more moderate pace of about 4½ percent in 2022 and decline in 2023. In many countries, nominal wage growth remains contained despite employment and participation returning almost to pre-pandemic levels. But in the United States the story is different: a sharp decline in unemployment has been accompanied by buoyant nominal wage growth. This suggests a degree of tightening in US labor markets not evident elsewhere. If US labor force participation remains below pre-pandemic levels and discouraged workers remain on the sidelines, tighter labor markets may feed through to higher prices. As a result, the Federal Reserve communicated in December 2021 that it will taper asset purchases at a faster pace and signaled that the federal funds rate will likely be raised to 0.75–1.00 percent by the end of 2022, some 50 basis points higher than in the previous guidance. Less accommodative monetary policy in the United States is expected to prompt tighter global financial conditions, putting pressure on emerging market and developing economy currencies. Higher interest rates will also make borrowing more expensive worldwide, straining public finances. For countries with high foreign currency debt, the combination of tighter financial conditions, exchange rate depreciations, and higher imported inflation will lead to challenging monetary and fiscal policy trade-offs. Although fiscal consolidation is anticipated in many emerging market and developing economies in 2022, high post-pandemic debt burdens will be an ongoing challenge for years to come. Global trade is expected to moderate in 2022 and 2023, in line with the overall pace of the expansion. Assuming that the pandemic eases over 2022, supply chain problems are expected to abate later in the year. The accompanying moderation in global goods demand will also help reduce imbalances. Cross-border services trade—particularly tourism—is expected to remain subdued. (<https://www.imf.org/en/Publications/WEO/Issues/2022/01/25/world-economic-outlook-update-january-2022>)

## INDIAN ECONOMY

The last two years have been difficult for the world economy on account of the COVID-19 pandemic. Repeated waves of infection, supply-chain disruptions and, more recently, inflation have created particularly challenging times for policy-making. Faced with these challenges, the Government of India's immediate response was a bouquet of safety-nets to cushion the impact on vulnerable sections of society and the business sector. It next pushed through a significant increase in capital expenditure on infrastructure to build back medium-term demand as well as aggressively implemented supply-side measures to prepare the economy for a sustained long-term expansion. This chapter explains how this flexible and multi-layered approach is partly based on an “Agile” framework that uses feedback-loops, and the monitoring of real-time data. Advance estimates suggest that the Indian economy is expected to witness real GDP expansion of 9.2 per cent in 2021-22 after contracting in 2020-21. This implies that overall economic activity has recovered past the pre-pandemic levels. Almost all indicators show that the economic impact of the “second wave” in Q1 was much smaller than that experienced during the full lockdown phase in 2020-21 even though the health impact was more severe. Agriculture and allied sectors have been the least impacted by the pandemic and the sector is expected to grow by 3.9 per cent in 2021-22 after growing 3.6 per cent in the previous year. Advance estimates suggest that the GVA of Industry (including mining and construction) will rise by 11.8 per cent in 2021-22 after contracting by 7 per cent in 2020-21. The Services sector has been the hardest hit by the pandemic, especially segments that involve human contact. This sector is estimated to grow by 8.2 per cent this financial year following last year's 8.4 per cent contraction. Total Consumption is estimated to have grown by 7.0 per cent in 2021-22 with significant contributions from government spending. Similarly, Gross Fixed Capital Formation exceeded pre-pandemic levels on the back of ramped up public expenditure on infrastructure. Exports of both goods and services have been exceptionally strong so far in 2021-22, but imports also recovered strongly with recovery in domestic demand as well as higher international commodity prices.

With the vaccination programme having covered the bulk of the population, economic momentum building back and the likely long-term benefits of supply-side reforms in the pipeline, the Indian economy is in a good position to witness GDP growth of 8.0-8.5 per cent in 2022-23. Nonetheless, the global environment still remains uncertain. At the time of writing, a new wave in the form of the Omicron variant was sweeping across the world, inflation had jumped up in most countries, and the cycle of liquidity withdrawal was being initiated by major central banks. This is why it is especially important to look at India's macroeconomic stability indicators and their ability to provide a buffer against the above stresses. Despite all the disruptions caused by the global pandemic, India's balance of payments remained in surplus throughout the last two years. This allowed the Reserve Bank of India to keep accumulating foreign exchange reserves (they stood at US\$ 634 billion on December 31, 2021). This is equivalent to 13.2 months of merchandise imports and is higher than the country's external debt. The combination of high foreign exchange reserves, sustained foreign direct investment, and rising export earnings will provide an adequate buffer against possible global liquidity tapering in 2022-23. The fiscal support given to the economy as well as to the health response caused the fiscal deficit and government debt to rise in 2020-21. However, a strong rebound in government revenues in 2021-22 has meant that the Government will comfortably

meet its targets for the year while maintaining the support, and ramping up capital expenditure. The strong revival in revenues (revenue receipts were up over 67 per cent YoY in April-November 2021) means that the Government has fiscal space to provide additional support if necessary. The financial system is always a possible area of stress during turbulent times. However, India's capital markets, like many global markets, have done exceptionally well and have allowed record mobilization of risk capital for Indian companies. More significantly, the banking system is well capitalized and the overhang of Non-Performing Assets seem to have structurally declined even allowing for some lagged impact of the pandemic. Vaccination is not merely a health response but is critical for opening up the economy, particularly contact-intensive services. Therefore, it should be treated for now as a macro-economic indicator. Over the course of a year, India delivered 157 crore doses that covered 91 crore people with at least one dose and 66 crores with both doses. The vaccination process for boosters and for the 15–18-year age group was also gathering pace at the time of writing. Inflation has reappeared as a global issue in both advanced and emerging economies. India's Consumer Price Index inflation stood at 5.6 per cent YoY in December 2021 which is within the targeted tolerance band. Wholesale price inflation, however, has been running in double-digits. Although this is partly due to base effects that will even out, India does need to be wary of imported inflation, especially from elevated global energy prices. Overall, macro-economic stability indicators suggest that the Indian economy is well placed to take on the challenges of 2022-23. One of the reasons that the Indian economy is in a good position is its unique response strategy. Rather than pre-commit to a rigid response, Government of India opted to use safety-nets for vulnerable sections on one hand while responding iteratively based on Bayesian-updating of information. This "barbell strategy" was discussed in last year's Economic Survey. A key enabler of this flexible, iterative "Agile" approach is the use of eighty High Frequency Indicators (HFIs) in an environment of extreme uncertainty. Another distinguishing feature of India's response has been an emphasis on supply-side reforms rather than a total reliance on demand management. These supply-side reforms include deregulation of numerous sectors, simplification of processes, removal of legacy issues like 'retrospective tax', privatisation, production-linked incentives and so on. These have been discussed in detail in the respective chapters. Even the sharp increase in capital spending by the Government can be seen both as demand and supply enhancing response as it creates infrastructure capacity for future growth. This year's Survey particularly highlights the importance of process reforms in a number of sectors while Chapter 11 provides a brief demonstration of the use of satellite images and geo-spatial data, both recently deregulated sectors, for gauging economic development.

## **BARBELL STRATEGY, SAFTEY NETS & AGILE RESPONSE**

The last two years have been particularly challenging for policy-making around the world with repeated waves from a mutating virus, travel restrictions, supply-chain disruptions and, more recently, global inflation. Faced with all this uncertainty, the Government of India opted for a "Barbell Strategy" that combined a bouquet of safety-nets to cushion the impact on vulnerable sections of society / business, with a flexible policy response based on a Bayesian updating of information. As explained in last year's Economic Survey, this is a common strategy used in financial markets to deal with extreme uncertainty by combining two seemingly disparate legs. As some readers will have guessed, the iterative leg of this strategy is the same as the "Agile" approach that uses feedback-loops, and real-time adjustment. The Agile approach is a well-established intellectual framework that is increasingly used in fields like project management and technology development. In an uncertain environment, the Agile framework responds by assessing outcomes in short iterations and constantly adjusting incrementally. It is important here to distinguish Agile from the "Waterfall" framework which has been the conventional method for framing policy in India and most of the world. The Waterfall approach entails a detailed, initial assessment of the problem followed by a rigid upfront plan for implementation. This methodology works on the premise that all requirements can be understood at the beginning and therefore pre-commits to a certain path of action. This is the thinking reflected in five-year economic plans, and rigid urban master-plans. While some form of feedback-loop based policy-making was always possible, it is particularly effective at a time when we have wealth of real-time data. Over the last two years, Government leveraged a host of High Frequency Indicators (HFIs) both from government departments / agencies as well as private institutions that enabled constant monitoring and iterative adaptations. Such information includes GST collections, power consumption, mobility indicators, digital payments, satellite photographs, cargo movements, highway toll collections, and so on. These HFIs helped policy makers tailor their responses to an evolving situation rather than rely on pre-defined responses of a Waterfall framework. Notice that the flexibility of Agile improves responsiveness and aids evolution, but it does not attempt to predict future outcomes. This is why the other leg of the Barbell strategy is also needed. It cushions for unpredictable negative outcomes by providing safety nets. This explains why the Government's initial measures in 2020-21 were mostly about making food available to the poor, providing emergency liquidity support for MSMEs and holding the Insolvency and Bankruptcy Code in abeyance. Once these were in place, the Government made its way forward by regularly announcing packages targeted at specific challenges. Contrast this with the approach adopted by many other countries pre-committing to a particular response path. The following discussion provides an overview of the safety-net measures used to cushion the economy, while Chapter 2 provides a detailed analysis of how the fiscal mix changed over time towards supporting demand through capital expenditure and the supply-side through measures like production linked incentives. In line with Agile approach, this mix can be changed again as per the requirements of an evolving situation. Safety Nets used to Cushion Vulnerable Sections. The recognition of extreme uncertainty associated with a 'once-in-a-century' pandemic meant that the Government opted for a careful mix of emergency support and economic policy State of the Economy 15 actions to provide a cushion against pandemic induced shocks while flexibly adapting to an evolving situation. In early 2020, when

the first wave of the pandemic was making its way around the world, the Government focused on saving lives through emergency policy actions. The first among these actions was the imposition of a stringent lockdown in March 2020 when cases were still few. This provided the necessary time to ramp up testing infrastructure, create quarantine facilities and so on. Most importantly, it gave time to understand the COVID-19 virus, its symptoms and how it spread. The government recognised that lockdowns and quarantines disrupt economic activity. Therefore, it quickly put in place economic safety nets comprised of world's largest free food program, direct cash transfers and relief measures for small businesses (details in Table 5). The Reserve Bank of India simultaneously provided monetary support to the economy. Many of these safety net provisions continued during the second wave and have been extended further as appropriate. This was combined with a rapid ramp-up of the vaccination programme as discussed.

([https://www.ibef.org/download/Economic\\_Survey-2021-22.pdf](https://www.ibef.org/download/Economic_Survey-2021-22.pdf))

## INDIAN WEDDING INDUSTRY IN INDIA

2021 saw some fundamental ways in which weddings changed in India, with only 60% wanting to plan large weddings with over 200 guests, Covid-led disruptions notwithstanding, there was not a significant drop in spending on wedding apparel, beauty and jewellery, and most people went ahead with their plans to get married despite the third wave, said a survey conducted by a portal listing wedding service. WedMeGood conducted a survey of 3,000 users over a period of three months on how the scale, size and preferences of weddings changed. 83% of its users said they went ahead with their original wedding dates regardless of the pandemic. The company covered weddings between January 2021 and January 2022. Yet 80% of vendors the company spoke to said at least 30% of their business had been affected. New priorities also reshaped weddings like outdoor venues which were in higher demand post covid. About 25-30% people chose outdoor venues to mark their celebrations to follow higher standards of safety. The survey was conducted by polling both users as well as vendors listed on the platform, the company said. Mehak Sagar, co-founder of the platform said 2021 saw some fundamental ways in which weddings changed in India. Perhaps the biggest indication of that was that only 60% of its users wanted to plan large weddings with over 200 guests. "We are continuing to see that guest counts are shrinking, even without covid-curbs, people are preferring smaller weddings of 100-200 people. We are also seeing a difference in the way covid impacted different parts of the industry differently. While digital adoption rose, we also saw service providers like decorators and venues lose out as the events scaled down," she told Mint. She added that 2022 is likely to be seen as the year in which the industry will make a comeback -- both because of easing travel norms for destination weddings and also as covid becomes a way of life. While there are no recent figures, India's largely unorganised wedding market was estimated to be ₹3681 billion in 2016, as per a KPMG report on Market Study of Online Matrimony and Marriage Services in India. The year 2021 was eventful for the wedding industry which scaled down to adjust to the new normal. Close to 16.71% of users who responded to the survey said that while planning their wedding the most important aspect was booking the venue. 16.59% said catering services was critical even though there was a decrease in spending in these two categories as weddings scaled down. Yet the two categories remained the focal points even for smaller, more intimate weddings. Photography remained important as did safety, makeup and unique guest experiences. Traditional ways of weddings have also changed, the survey said. Invitations saw a huge digital jump post covid. Couples became more creative with their invitations. While 31.90% of their users sent out only e-invites for their wedding, 59.05% sent out both traditional and e-invites. The pandemic has also been a huge disruptor for those who operated only offline earlier. Except for venues that were mostly discovered offline, most other services were booked online using virtual meetings. A majority, or 54.25% users booked services after doing virtual calls. Saaj Weddings' founder Sanjay Gupta from Jaipur said there has been a big change in the way he does business now. He is dealing with many more couples planning their own weddings rather than their parents. "There is much more digital awareness. A lot of work gets done online. Also, this generation understands why certain services cost more than others and so we don't have to keep justifying our costs," he said.

(<https://www.livemint.com/industry/wedding-industry-to-make-a-comeback-in-2022-wedmegood-11645006300830.html>)

The outbreak of covid-19 has affected the Indian wedding industry in an unprecedented manner. Particularly, due to the inherent nature of this industry, it would be among the first ones to confront the tremors of economic slowdown. Priorities for the weddings will be changed majorly. Key factors like spending choices, size of the gathering, wedding arrangements, etc. would be wisely taken into account by the families. This research paper attempts to analyze the changing trends of Indian wedding industry during the COVID-19 era. India holds the 2nd position after US in size of the weddings, a report by KPMG in 2017. The researchers recommend using the findings and recommendations for improvising the Indian wedding industry in post COVID-19 era and to entertain all the facilities customers would prefer now onwards. In a nutshell, this research paper would help the wedding industry a lot to improvise and adopt the new changes occurred after the pandemic COVID-19.

## **THE FATE OF INDIAN WEDDING INDUSTRY IN POST COVID-19 ERA**

### **INTRODUCTION**

Wedding is something where two individuals are united by a bond called “marriage”. However, in India, it is believed that marriage is not only between two individuals rather it is a bond shared by two families i.e.; bride’s family and groom’s family. Wedding can be of different types with different cultures, aspects and beliefs. Wedding in India is more like a huge celebration or like a festival. A very grand occasion focused with sparkles, colour, lavish arrangements with a lot of pomp and show. Indian weddings usually begin at least a week in advance. All the guests, music, dance, with trending decorations, delicious food all are the part of this extravaganza. The word “Indian Wedding” itself carries a bunch of an entire fortune and luck which people long to spend. In my perception, an Indian wedding creates an aura of joy and excitement all over and one’s happiness knows no bounds. There is an environment where gifts are exchanged, elaborated preparations are done more focused on food, fun, decorations, clothes, floral, etc. The entire crowd and their eyes are enthralled towards the gorgeous bride and handsome groom. They are adorned with most precious jewels and attire. Although the expenditure, pomp and show make it an extravagant affair and not only the ceremonies but the whole environment at an Indian wedding is grand, full of colors and bright. The rituals and ceremonies are religious in nature and can vary from families to families, religions to religions and moreover place to places. Sometimes, people spend their entire fortunes in a wedding and this could decide their fate as well, because many a family becomes bankrupt and the worst part is that even after spending their life’s earnings in the wedding, the couple’s happiness after the marriage is not ensured. An Indian wedding takes place for almost 5-6 days depending upon the rituals and ceremonies. Starting with all the planning till the execution of the planning an Indian wedding is all planned in terms of demand, ongoing trends, budget and all the requirements by both the families as well. Nowadays, a sum up of industries like event management companies, associate industries, etc., in weddings are emerging which helps the couple’s families to execute all their planning and moreover giving more than they have expected. This wedding industry comprises of different industries which all are a major part of a wedding.

Talking about the wedding industry, Indian wedding industry includes wide variety of Industries namely a) Gems & Jewellery Industry b) Event Management Industry (comprises aspects like hospitality, venue, lightings & decor) c) Apparel Industry (includes attire, dresses) d) Associated Services (involves the horizons like cards, video-photography, beauty products industry, etc.)

All the above industry work together with best co-ordination and co-operates well to create a wedding event. The wedding industry is globally diverse consisting of different variety of types and traditions and rituals that are involved in ceremonies between ethnic groups, countries and parties involved. Nowadays, most wedding ceremonies involve the couple exchanging vows although in some religion there is an exchange of traditional vows that has been customary but these days couples often choose to create their own vows. The demand for wedding services is dependent upon the personal income of the consumer / families, as well as consumer preferences for their wedding ceremony. A report by KPMG which was conducted in the year 2017, reveals that Indian wedding industry holds the second position after USA in size i.e.; it has estimated that Indian wedding to be around \$40-50 billion in size. To be precise, India celebrates about 10 million weddings per year. Without the assistance of above wedding industry, no wedding can take place properly likewise without strong pillars no building can stand upright.

We can find that in pre COVID era 49% of the population opted for all the industries is having maximum growth-related reliance but when asked about which industry would get negatively affected by the pandemic the percentage decreased to 33%, whereas 52% of the population chosen for event management industry specifically. 9 Data revealed that in pre COVID era 45% of the population thinks that 25%-50% of general public’s personal savings are utilized in an event like wedding but after the pandemic they think 44% of the population agrees with the fact that spending capacity would be decreased. 9 36% of the population respectively opted for each size slot attended a gathering of 200-600 and 600-1000 people in pre COVID era whereas 50% of the population agreed upon that there will be an effect in size of the gatherings in post COVID era. 9 When questioned about whether Indian Wedding Industry be accessed and trusted through various elements of technology like websites, TV adverts, social media platforms, etc. in the pre COVID era, 57% of the population was at neutral (i.e.; they was not sure about this horizon). However, in post COVID era 42% of the population believes that technology will overtake the manual arrangements and will change the way of operating businesses involved in wedding industry. 9 Researchers also found that 44% of the respondents agreed upon the fact that occasions like weddings can majorly affect the economy of a country like India which reveals that wedding industry plays a vital role in economic upliftment too. 9 The researchers also observed that 53% of the population thinks social status is the ultimate factor which governed the spending capacity in a wedding. 9 38% of the population stands for the new trend statement i.e.; “SMALL VIRTUAL WEDDING” will be preferred more than “BIG FAT WEDDING” in post COVID-19 era. 9 A major change that will occur after the pandemic COVID-19 is the priority of using sanitizers, e-invitations and hygienic procedures; it will become a major prior part from the initial stage of wedding i.e.; planning of the wedding.

<https://www.cms.ac.in/pdf/The-Fate-of-Indian-Wedding-Industry-in-Post-Covid-19-Era.pdf>

## Introduction

The Indian tourism and hospitality industry have emerged as one of the key drivers of growth among the services sector in India. Tourism in India has significant potential considering the rich cultural and historical heritage, variety in ecology, terrains and places of natural beauty spread across the country. Tourism is an important source of foreign exchange in India similar to many other countries. The foreign exchange earnings from 2016 to 2019 grew at a CAGR of 7% but dipped in 2020 due to the COVID-19 pandemic.

In FY20, tourism sector in India accounted for 39 million jobs, which was 8.0% of the total employment in the country. By 2029, it is expected to account for about 53 million jobs.

According to WTTC, India ranked 10th among 185 countries in terms of travel & tourism's total contribution to GDP in 2019. During 2019, contribution of travel & tourism to GDP was 6.8% of the total economy, ~ Rs. 13,68,100 crore (US\$ 194.30 billion).



## Market Size

India is the most digitally advanced traveller nation in terms of digital tools being used for planning, booking, and experiencing a journey. India's rising middle class and increasing disposable income has supported the growth of domestic and outbound tourism. By 2028, Indian tourism and hospitality is expected to earn US\$ 50.9 billion as visitor exports compared with US\$ 28.9 billion in 2018. The travel market in India is projected to reach US\$ 125 billion by FY27 from an estimated US\$ 75 billion in FY20. The Indian airline travel market was estimated at ~US\$ 20 billion and is projected to double in size by FY27 due to improving airport infrastructure and growing access to passports. The Indian hotel market including domestic, inbound and outbound was estimated at ~US\$ 32 billion in FY20 and is expected to reach ~US\$ 52 billion by FY27, driven by the surging demand from travelers and sustained efforts of travel agents to boost the market. During 2019, foreign tourist arrivals (FTAs) in India stood at 10.93 million, achieving a growth rate of 3.5% y-o-y. During 2019, FEEs from tourism increased 4.8% y-o-y to Rs. 1,94,881 crore (US\$ 29.96 billion). In 2019, arrivals through e-Tourist Visa increased by 23.6% y-o-y to 2.9 million. In 2020, FTAs decreased by 75.5% YoY to 2.68 million and arrivals through e-Tourist Visa (Jan-Nov) decreased by 67.2% YoY to 0.84 million. As of March 2021, the e-Tourist Visa facility was extended to citizens of 171 countries. In April 2021, the percentage share of FTAs was highest from USA (26.85%), followed by Bangladesh (15.65%), Afghanistan (6.92%), UK (5.87%), Nepal (4.59%), Canada (4.27%), Iraq (2.99%), Portugal (2.40%), Germany (1.42%), Russian Fed (1.41%) Maldives (1.39%), France (1.33%), Sudan (1.21%), Korea (Rep.) (1.18%), and Australia (1.02%). In April 2021, the percentage share of FTAs in India was highest at Bengaluru Airport (29.96%), followed by Mumbai Airport (17.48%), Ahmedabad Airport (15.72%), Delhi Airport (9.21%), Cochin Airport (4.91%), Chennai Airport (4.04%), Hyderabad Airport (3.34%), Lucknow Airport (2.40%), Bhavnagar Seaport (2.37%), Kolkata Airport (2.11%), Calicut Airport (1.41%), Amritsar Airport (1.35%), Kakinada Seaport (1.32%), Dabolim (Goa) (0.91%), Mangalore Airport (0.72%). Between January 2021 and April 2021, FTAs was 376,083 as compared with 2.35 million between January 2020 and April 2020, registering a negative growth of -84.0% Y-o-Y due to COVID-19. By 2028, international tourist arrivals are expected to reach 30.5 billion and generate revenue over US\$ 59 billion. However, domestic tourists are expected to drive the growth, post pandemic. International hotel chains are increasing their presence in the country, and it will account for around 47% share in the tourism and hospitality

sector of India by 2020 and 50% by 2022. As per the Federation of Hotel & Restaurant Associations of India (FHRAI), in FY21, the Indian hotel industry has taken a hit of >Rs. 1.30 lakh crore (US\$ 17.81 billion) in revenue due to impact of the COVID-19 pandemic. The United Nations World Tourism Organisation selected Pochampally in Telangana as one of the best tourism villages in November 2021.

### **Investments**

India was globally the third largest in terms of investment in travel and tourism with an inflow of US\$ 45.7 billion in 2018, accounting for 5.9% of the total investment in the country. The hotel & tourism sector received cumulative FDI inflow of US\$ 15.89 billion between April 2000 and June 2021. Indian government has estimated that India would emerge with a market size of 1.2 million cruise visitors by 2030-31. Dream Hotel Group plans to invest around US\$300 million in the next 3-5 years for the development of the cruise sector in India.

### **Government Initiatives**

The Indian Government has realised the country's potential in the tourism industry and has taken several steps to make India a global tourism hub.

Some of the major initiatives planned by the Government of India to boost the tourism and hospitality sector of India are as follows:

- From November 15, 2021, India allowed fully vaccinated foreign tourists to visit India, which in turn will help revive the Indian travel and hospitality sector.
- In November 2021, the Ministry of Tourism signed a Memorandum of Understanding (MoU) with Indian Railway Catering and Tourism Corporation to strengthen hospitality and tourism industry. The ministry has also signed an MoU with Easy My Trip, Cleartrip, Yatra.com, Make My Trip and Goibibo.
- In November 2021, the Indian government planned a conference to boost film tourism in the country with an aim to establish domestic spots as preferred filming destinations. This move is expected to create jobs and boost tourism in the country.
- In October 2021, Prime Minister, Mr. Narendra Modi launched the Kushinagar International Airport in Uttar Pradesh to boost tourism.
- The COVID-19 pandemic has greatly disrupted the Tourism industry. In September 2021, the Ministry of Tourism announced plans to allow international tourists to enter India and formal protocols are under discussion. According to the previous announcements, the first five lakh foreign tourists will be issued visas free of cost.
- In September 2021, the government launched NIDHI 2.0 (National Integrated Database of Hospitality Industry) scheme which will maintain a database of hospitality sector components such as accommodation units, travel agents, tour operators, & others. NIDHI 2.0 will facilitate the digitalisation of the tourism sector by encouraging all hotels to register themselves on the platform.
- In July 2021, the ministry drafted a proposal titled 'National Strategy and Roadmap for Medical and Wellness Tourism' and has requested recommendations and feedback from several Central Ministries, all state and UT governments and administrations as well as industry partners to make the document more comprehensive.
- In May 2021, the Union Minister of State for Tourism & Culture Mr. Prahlad Singh Patel participated in the G20 tourism ministers' meeting to collaborate with member countries in protecting tourism businesses, jobs and taking initiatives to frame policy guidelines to support the sustainable and resilient recovery of travel and tourism.
- Government is planning to boost the tourism in India by leveraging on the lighthouses in the country. 71 lighthouses have been identified for development as tourist spots.
- The Ministry of Road Transport and Highways has introduced a new scheme called 'All India Tourist Vehicles Authorisation and Permit Rules, 2021', in which a tourist vehicle operator can register online for All India Tourist Authorisation / Permit. This permit will be issued within 30 days of submitting the application.
- In February 2021, the Ministry of Tourism under the Government of India's Regional Office (East) in Kolkata collaborated with Eastern Himalayas Travel & Tour Operator Association (resource partner) and the IIAS School of Management as (knowledge partner) to organise an 'Incredible India Mega Homestay Development & Training'



workshop. 725 homestay owners from Darjeeling, Kalimpong and the foothills of Dooars were trained in marketing, sales and behavioural skills

- On January 25, 2021, Union Tourism and Culture Minister Mr. Prahlad Singh Patel announced plan to develop an international-level infrastructure in Kargil (Ladakh) to promote adventure tourism and winter sports.
- The Indian Railway Catering and Tourism Corporation (IRCTC) runs a series of Bharat Darshan tourist trains aimed at taking people to various pilgrimages across the country.
- On November 4, 2020, the Union Minister of State (IC) for Tourism & Culture Mr. Prahlad Singh Patel inaugurated the “Tourist Facilitation Centre” facility constructed under the project “Development of Guruvayur, Kerala” (under the PRASHAD Scheme of the Ministry of Tourism).
- Under Budget 2020-21, the Government of India has allotted Rs. 207.55 crore (US\$ 29.70 million) for development of tourist circuits under PRASHAD scheme.
- The Ministry of Tourism’s ‘DekhoApnaDesh’ webinar series titled ‘12 Months of Adventure Travel’ on November 28, 2020, is likely to promote India as an adventure tourism destination.
- On January 26, 2021, Maharashtra Chief Minister Mr. Uddhav Thackeray inaugurated Balasaheb Thackeray Gorewada International Zoological Park in Nagpur. It is India’s largest zoological park spread over 564 hectares and expected to attract ~2.5 million tourists a year.
- The Ministry of Tourism developed an initiative called SAATHI (System for Assessment, Awareness & Training for Hospitality Industry) by partnering with the Quality Council of India (QCI) in October 2020. The initiative will effectively implement guidelines / SOPs issued with reference to COVID-19 for safe operations of hotels, restaurants, B&Bs and other units.
- Statue of Sardar Vallabhbhai Patel, also known as ‘Statue of Unity’, was inaugurated in October 2018. It is the highest standing statue in the world at a height of 182 metre. It is expected to boost the tourism sector in the country and put it on the world tourism map.
- Under Budget 2020-21, the Government of India has allotted Rs. 1,200 crore (US\$ 171.70 million) for development of tourist circuits under Swadesh Darshan for eight Northeast states.

#### State Government Initiatives

- In October 2021, the Tripura government collaborated with Infovalley Educational & Research (P) Ltd. as part of a public-private partnership (PPP) to run the State Institute of Hotel Management (SIHM). Through the SIHM, the government aims to empower the youth and contribute to the growth of hotels and hospitality management in the state.
- In July 2021, the Kerala government, in collaboration with Vythiri in Wayanad, has initiated a campaign to vaccinate all tourism and hospitality stakeholders.
- The Ministry of Tourism sanctioned three projects for a total amount of Rs. 179.68 crore (US\$ 24.24 million) under the Swadesh Darshan scheme in Gujarat.
- In July 2021, the Odisha Tourism Development Corporation (OTDC) invited applications to operate shacks in six major beaches of the state.
- In July 2021, the Tamil Nadu state government decided to implement an integrated mega tourism plan, which included new lighting arrangements for the Thiruvalluvar statue at Kanyakumari, starting renovations at Poompuhar tourist spot and improving roads leading to tourist spots, spiritual places and adventure tourism spots. It also includes unveiling a new tourism policy, establishing more hotels, resorts, and convention centres and increasing contribution of public and private sectors in the tourism sector.
- In July 2021, Andhra Pradesh Tourism Authority urged stakeholders in the tourism sector in the state to register with the Andhra Pradesh Tourism under the Tourism Trade Registration and Facilitation Guidelines 2020.
- In June 2021, the Odisha state government announced to provide a financial package for the COVID-hit tourism sector of the state.

## **Achievements**

Following are the achievements of the Government during 2019-20:

- During 2019-20, an additional fund Rs. 1,854.67 crore (US\$ 269.22 million) was sanctioned for new projects under the Swadesh Darshan scheme.
- Ministry of Tourism sanctioned 18 projects covering all the North Eastern States for Rs. 1,456 crore (US\$ 211.35 million) to develop and promote of tourism in the region under Swadesh Darshan and PRASHAD schemes.
- Statue of Sardar Vallabhbhai Patel, also known as ‘State of Unity’, was inaugurated in October 2018 and the total revenue generated till November 2019 stood at Rs. 82.51 crore (US\$ 11.81 million).

## **Road Ahead**

Staycation is seen as an emerging trend where people stay at luxurious hotels to revive themselves of stress in a peaceful getaway. To cater to such needs, major hotel chains such as Marriott International, IHG Hotels & Resorts and Oberoi hotels are introducing staycation offers where guests can choose from a host of curated experiences, within the hotel.

India’s travel and tourism industry has huge growth potential. The industry is also looking forward to the expansion of e-Visa scheme, which is expected to double the tourist inflow in India. India's travel and tourism industry has the potential to expand by 2.5% on the back of higher budgetary allocation and low-cost healthcare facility according to a joint study conducted by ASSOCHAM and Yes Bank.

Note: \*in US\$ terms

Note: Conversion rate used in October 2021, Rs. 1 = US\$ 0.013

References: Media Reports, Ministry of Tourism, Press Releases, Department for Promotion of Industry and Internal Trade (DPIIT), Press Information Bureau (PIB), Union Budget 2020-21

(<https://www.ibef.org/industry/tourism-hospitality-india.aspx>)



## OUR BUSINESS

The following information is qualified in its entirety by, and should be read together with, the more detailed financial and other information included in this Draft Prospectus, including the information contained in the section titled “*Risk Factors*”, beginning on page 22 of this Draft Prospectus.

This section should be read in conjunction with, and is qualified in its entirety by, the more detailed information about our Company and its financial statements, including the notes thereto, in the section title “*Risk Factors*” and the chapters titled “*Financial Statement as Restated*” and “*Management Discussion and Analysis of Financial Conditions and Results of Operations*” beginning on page 22, 143 and 144 of this Draft Prospectus

Unless the context otherwise requires, in relation to business operations, in this section of this Draft Prospectus, all references to “we”, “us”, “our” and “our Company” are to “*Goel Food Products Limited*” and Group Entities as the case may be.

### OVERVIEW

Our Company was incorporated on 31<sup>st</sup> day of January, 1996. Initially, we started as an Indian Snacks and Sweets Manufacturing Company. While being into the Indian snacks and sweets business for more than decade, we dealt with various event management company to whom we provided services of marriage and other incidental services. During this period, our promoters saw an opportunity in the catering and event planning industry and in the year 2009, our company opened our 1<sup>st</sup> banquet hall in Ultadanga, Kolkata and since then we have been growing in terms of our presence in Kolkata. From one location we have expanded to four locations in Kolkata and currently we have 8 banquets halls and 2 Indian sweets and snack shop and one hotel and one guest house. We provide services such as organizing events like Marriages, Sangeet, Ring Ceremony, Birthday Parties, Anniversary Parties, Kitty Parties, Corporate Events, Kirtans (Devotional Singing), Thread Ceremony at our banquets hall and we serve Indian snack and Sweets at our retail shop. We also generate rent income from our hotels and guest house. Apart from the event management business. Our company operates only in one city i.e., Kolkata. Our banquets halls are as follows;

Sr. No	Particulars	Location
1.	Banquet-I	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
2.	Banquet-II	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
3.	Banquet-III	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
4.	Banquet-IV	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
5.	Banquet-V	Golaghata road, Kolkata, West Bengal 700048
6.	Banquet-VI	Golaghata, Kolkata, West Bengal-700048
7.	Banquet-VII	6 <sup>th</sup> floor, Baguihati, Kolkata – 700059
8.	Banquet-VIII	Above roof of 6 <sup>th</sup> floor Baguihati, Kolkata – 700059

We sell Indian snacks and sweets at our retail outlets located at;

Sr. No	Particulars	Location
1.	Indian Snack and Sweets Shop-I	Rangoli, Mall Howrah, Kolkata, West Bengal 711202.
2.	Indian Snack and Sweets Shop-II	Golaghata road, Kolkata – 700048

Our Hotel:

Sr. No	Particulars	Location	No of rooms
1.	Hotel-I	Rangoli, Mall Howrah, Kolkata, West Bengal-711202.	47

Our Guest House:

Sr. No	Particulars	Location	No of rooms
1.	Guest House	48/14, Jessore Road, Bangur Avenue, Tulsidham Complex, Kolkata -700055.	20

Apart from above mentioned properties we do rent other properties on order-to-order basis depending upon the demand. With such properties we do not have a full-time agreement.



At present we operate and manage our banquet and Indian snacks and sweets shop business under the name “**BIKA**” at various locations in Kolkata. We have a holding company named Hilltop Healthcare Centre Limited which holds 64.60% in our company.

Our Skilled team does a spectacular job in customizing the decoration of the entire venue preparation of food and management of the entire event. The contemporary design and lighting inside the venue gives every event a chic vibe. The beautifully decorated banquet hall and excellent services with a pleasant ambiance makes our banquet hall a perfect venue for small- and large-scale weddings or pre wedding events. An additional open area is also provided for setting-up the food. There is a new trend growing i.e., destination weddings and our company sees a great opportunity which can be taken upon. Our company have started wedding packages which includes the destination weddings. We provide Marriage packages wherein we provide hotel for the guest to stay and banquet hall. This gives an opportunity to our company to enter into hospitality sector as well.

We are always committed to fulfil the requirements of our clientele according to their needs. In order to meet these requirements, we have adapted the best measures in the industry. We believe that we carry out extensive research, training of our staff and maintain the standards and quality of our services. We are providing services that ensures customer satisfaction. We believe that we have long-term and stable relationships developed over the years with our key customers through the quality of services we provide.

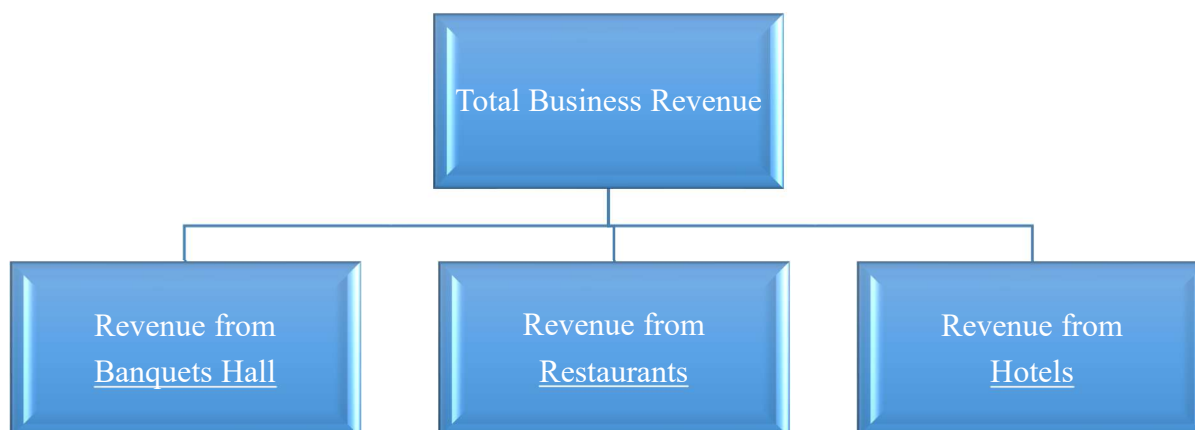
We have our registered office is located at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India as on date of filing of Draft Prospectus.

We have a successful track record of over a decade in the event and catering along with a 2-decade track record in Indian snacks industry which has enabled us to develop an effective business model with stringent control over processes, including raw ingredient procurement, manufacturing, operations, inventory management across our large range of products. We adhere to stringent product quality standards and closely track consumer preferences across segments.

Our Company is promoted by Mr. Dinesh Goyal and Hilltop Healthcare Centre Limited, Mr. Goyal is the guiding force behind all the strategic decisions of our Company and has been an anchor to our company since incorporation. Our Promoter have an expertise of over one decade in the field of catering and event planning Industry. The promoters are the frontline force behind the company, he is leading the company from the front. In addition to our individual Promoter, our senior management team includes qualified, experienced and skilled professionals who have experience across. We believe the stability of our management team and the industry experience brought on by our individual Promoter and the senior management team will enable us to continue to take advantage of future market opportunities and expand into newer markets. Our senior management team is able to leverage our market position with their collective experience and knowledge in the catering and event planning Industry, to execute our business strategies and drive our future growth.

Our Company was originally incorporated on January 31, 1996 as a Private Limited Company as “Goel Food Products Private Limited” vide Registration No. 21-76909 under the provisions of the Companies Act, 1956 with the Registrar of Companies, West Bengal. Subsequently, pursuant to a special resolution of our Shareholders passed in the Extraordinary General Meeting held on February 17, 2022, our Company was converted from a Private Limited Company to Public Limited Company and consequently, the name of our Company was changed to ‘Goel Food Products Limited’ and a Fresh Certificate of Incorporation consequent to Conversion was issued on February 25, 2022 by the Registrar of Companies, Kolkata. The Corporate Identification Number of our Company is U51909WB1996PLC076909.

Our revenue model is summarized as below





**REVENUE FROM BANQUETS HALL:** Our motto is to give great and unforgettable banquet services. We are renowned and known for organising and offering people sumptuous food and time. We offer services like Marriages, Sangeet, Ring Ceremony, Birthday Parties, Anniversary Parties, Kitty Parties, Corporate Events, Kirtans (Devotional Singing), Thread Ceremony. let's look for various types of banquet services in marriage, such as

- **Buffet:** This is a popular banquet service, chosen in events with a large number of attendees. There is a buffet line of food choices, which the guests pass through and serve themselves. It is a convenient way of choosing what an individual wants to choose.
- **Reception:** It is a popular term known across countries involving a gathering where people mill around the room while eating and chatting. This is a special gathering of a varied number of people, came together for a special occasion.
- **Food Stations:** This is an event that comprises food stalls or stations offering various cuisines, courses and dishes to the guests. Many times, these stations are manned by chefs who prepare food in front of the guests. The most common food stations include pasta bars, sushi stations, desserts, etc.
- **Cafeteria-Style:** This is very similar to the buffet-style banquet service, with a difference that servers themselves serve the food. The practice is used to control the portion sizes.
- **Plated:** In this service, the guests are seated, and servers bring food already portioned into the plates from the kitchen. This is believed to be one of the most efficient types of banquet service. The plated style is the most common one seen at formal events, seminars, conferences, and formal dinners.
- **Pre-Set Service:** If the food is already showing up on the table at the time of your arrival, it is known as a pre-set arrangement. This is applicable mostly with bread, desserts, salads, and beverages.

**REVENUE FROM RESTAURANTS:** Currently we operate 2 restaurants in Kolkata. At this restaurant we serve Namkeen, Bhujia, Sweets, Samosa, Dhokla and various other Indian snacks and sweets. Indian snack market can be divided in the following segment.

**REVENUE FROM HOTELS:** Our company has rented out 2 hotels, both properties together have 47 rooms. We provide lodging and boarding services to clients and also use the said hotels to provide a composite service where the entire property is taken over for a marriage function along with the banquet hall.

**Business response to COVID-19**

In view of the nationwide lockdown announced by the Government of India to control the spread of COVID-19, the Company's business operations were severely disrupted from March 24, 2020. From May 2020, we resumed our business activities in a phased manner in line with directives issued by the central and state governments. Our business operations were severely impacted in particular by the loss of peak season in FY 20-21, interruption of production, disruptions in the supply chain, loss on materials etc. Similarly, the second wave of Covid was also during the peak summer months of March 2021 to May 2021 which impacted us adversely. We continue to actively review costs and focus on working capital and effective inventory management. The impact of COVID19 pandemic on the overall economic environment continues to be uncertain. We will continue to closely monitor the situation and any material changes to future economic conditions. For the COVID-19 risk that we envisage impacting our business.

**OUR LOCATIONS**

<b>Registered Office</b>	76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India
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**OUR COMPETITIVE STRENGTHS**

**Strong Value Proposition**

We strive to provide our customers a superior experience during their events. We provide various amenities required by our customers at prices which we believe are relatively lower than our competitors. This is achieved by identifying facilities which would enhance services to our customers and allocating our financial resources accordingly. This approach ensures efficient allocation of our financial resources and gives us an advantage in terms of cost of servicing our customers.



### **Locational Advantage**

All our existing banquets properties and food outlets are located in prime locations in Kolkata with easy access to airport, railway station and main shopping destinations. Operating in prime locations would continue to be an important part of our business strategy.

### **Low Set-up Cost**

We have strong in-house design capabilities, which coupled with our sourcing abilities enable us to set up facilities at lower cost while ensuring quality.

### **Established brand and reputation**

We believe that our Group brand “**BIKA**” is a recognizable brand in Kolkata, when it comes to banquets hall and food outlets and is a differentiating factor for our customers. Our vast experience and proven track record helps us to establish customer confidence. We also believe that our established brand and reputation has enabled and will enable us to obtain future business opportunities. We have gained significant experience and have established track record and reputation for efficient management of events.

### **Rich Management Experience**

Our Promoter and senior management have a decade of experience in catering and event planning Business. Our Company is managed by a team of experienced and professional personnel, exclusively focused on different aspects of the industry. The team comprises of personnel having vast operational experience in every aspect of business including management. With the cumulative experience of more than 20 years of our senior management we are capable of facing every challenge and creating a substantial growth within our Company. Our management’s experience and knowledge enable us in addressing and mitigating various risks inherent in any business such as competition, price fluctuations.

### **Progressive Employer**

Our company is continuously focused on creating an engaging atmosphere for our Employees to learn, contribute and grow. We nurture a sense of equality among our team members and offer them ample opportunities to pursue their passion and grow. There is an active FUN team that creates opportunities for enjoyment even while working. We believe in timely compliance of all statutory payments especially related to employees. Our company ensures a safe environment, dignity and respect for all our employees irrespective of gender, religion, caste.

### **Quality Service**

We believe in providing quality and timely service to our customers. We have a set of standards for ourselves when it comes to timeliness and quality of service we provide to our customers. We believe that our quality service for the last 26 years has earned us a goodwill from our customers, has also helped us to add new customers to our existing customer base. Our company focuses on maintaining the level of consistently in our service, thereby building customer loyalty for our Brand.

## **BUSINESS STRATEGY**

### **Build Strength and Awareness of “BIKA” Brand**

Our portfolio of banquets hall, hotel and food outlets is operated under our umbrella brand; “**BIKA**”. The Company’s brand vision is to build long-term loyalty and competitive advantage in the global marketplace by positioning “**BIKA**” as a luxury and lifestyle brand leader. We plan to leverage this exposure to further develop the “**BIKA**” name as a prestige brand on the national level. We are working to accomplish this vision by delivering a consistent level of product and service that aims to be excellent, innovative and customer-driven. We also intend to maintain a high standard of quality for our guest facilities and services with regular renovation and refurbishment of our existing properties.

### **Expand Presence to Other Major Cities**

We intend to establish our presence with opening up banquet hall and food outlets and hotels key travel and business destinations in India. As destination wedding is a new trend and people are opting for the same, we want to be open hotels at various places across the country.

## Building-up as a Professional Organisation

We believe for a business to grow beyond a certain size, it needs to be run as a professional organisation. No organisation run in a promoter-centric or an unorganised manner can become a large business. We believe in transparency, commitment and coordination in our work, with all our stakeholders. We have the right blend of experienced and dynamic team and staff which takes care of our day-to-day operations. We also consult with external agencies on a case-to-case basis on technical and financial aspects of our business.

## Continue to attract and retain talent

As part of our business strategy, we are focused on attracting and retaining high quality talent as we continue to expand our service offering. We have recruited and retained talented employees from a variety of backgrounds. We expect to continue to attract talented employees through our retention initiatives. We intend to invest adequate time and resources for training our employees, which we believe would foster mutual trust, improve the quality of our customer service and place further emphasis on our continued retention.

## Strategic Acquisition and Alliance Opportunities

We intend to explore and evaluate strategic acquisition and technology alliance opportunities to gain access to new clients and sectors, add new technology capabilities to our offerings that drive synergies with our existing business ventures.

## COLLABORATIONS

Our Company has not entered into any collaboration agreements as on date of this Draft Prospectus.

## INFRASTRUCTURE FACILITIES FOR UTILITIES LIKE ELECTRICITY WATER & POWER.

### Infrastructure Facilities

Our registered office is situated at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India and our registered office is well equipped with computer systems, internet connectivity, other communication equipment, security and other facilities, which are required for our business operations to function smoothly.

### Power

The company does not require much power except the normal requirement of the office of the Company, and for lighting, systems running etc. Adequate power is available for office from Calcutta Electric Supply Corporation. Also, all our banquets and food outlets halls have adequate power supply.


### Water


Our registered office has adequate water supply arrangements for human consumption purpose. The requirements are fully met at the existing premises.

## EXPORT AND EXPORT OBLIGATIONS

As on date of this Draft Prospectus, our Company does not have any export and export obligation.

## INTELLECTUAL PROPERTY RIGHTS

Sr. No.	LOGO	Application No. / Trademark No.	Class	Current Status
1.		1879266	43	Registered

2.		1966634	30	Abandoned by Applicant
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#### CAPACITY AND CAPACITY UTILIZATION

Capacity and capacity utilization is not applicable to our Company since our business is not in the nature of a manufacturing concern with specified installed capacity.

#### HUMAN RESOURCE

Human resource is the key element for our Company's growth strategy and handling the day-to-day activities within the organization. We focus on attracting and retaining the best possible talent. Our team is a blend of experienced, in catering and event planning Industry. Our Company does not have any Employee Unions.

As of March 01, 2022, we had approximately 23 employees in our company. The registered office contains our principal corporate office which conducts administrative and reporting activities. We have not experienced any material strikes, work stoppages, labour disputes or actions by or with our employees, and we consider our relationship with our employees to be good.

The Managing Director of the Company himself leads the marketing activities work along with the capable marketing team. He builds customers relationship by personal involvement by giving the customers the most importance. He puts customer and his satisfaction at the center of the business and ensures the same by solution-based approach and performance on ground. And all the employees who are employed in their respective departments also work with integrity to make sure the operation the company are fulfilled and the targets the company has set are achieved.

#### HEALTH, SAFETY, SECURITY AND ENVIRONMENT

We have also adopted best practices, including deployment of advanced technology at our banquet halls, and regularly undertaking mock drills and other safety orientation programmes to promote a safe working environment. Our operations are subject to governmental, state and municipal laws and regulations relating to the protection of the environment, including requirements for water discharges, use of sound, the use, management and disposal of solid wastes and the cleanup of contamination.

#### MARKETING AND DISTRIBUTION STRATEGY

We are mindful of the fact that there is stiffer competition in catering and event planning Industry; hence we have been able to hire some of the best marketing experts to handle our sales and marketing. Our sales and marketing team is recruited on the basis of experience in the industry and are trained on a regular basis so as to be well equipped to meet their targets and the overall business goal of our Company. Our corporate goal is to grow our company to attain a prime position for catering and event planning through execution excellence in the India which is why we have mapped out strategy that will help us take advantage of the available market and grow to become a major force to reckon with not only in the India but also in other parts of the world.

Our company make use of the following marketing and sales strategies to attract clients;

- Introduce our company by sending introductory letters alongside our brochure to individuals, corporate organizations.
- Visiting Existing as well as Prospective clients.
- Encourage word of Mouth marketing from loyal & satisfied customers.
- Generating references thru Industry experts.
- Fully functional and self-explanatory web portal ([www.bika.co.in](http://www.bika.co.in))





- We are in the era of digitalization; hence our company aims at creating visibility through all digital media channels.
- Advertise our business in relevant business magazines and newspapers.
- Engage direct marketing approach.

## PROPERTIES

### Properties owned by the Company

Sr. No	Location	Date of Agreement	Area	Purpose
1.	76/1/2, Golaghata Road, Kolkata-700048, West Bengal, India	September 03, 2009	4790 sq. ft	Used as the Banquet Hall/ Registered office/ Sweet and Snack Shop
2.	Space No. VI/2/1, 6 <sup>th</sup> Floor, Baguihati, Kolkata- 700059, West Bengal, India	May 14, 2014	5953 sq. ft	Used as the Banquet Hall
3.	Space No. Roof/2 above 6 <sup>th</sup> Floor, Baguihati, Kolkata- 700059, West Bengal, India.	May 14, 2014	9088 sq. ft	Used as the Banquet Hall
4.	Unit 1B, Golaghata Road, Kolkata, West Bengal-700048, India.	December 22, 2009	6296 sq. ft	Used as the Banquet Hall

### Properties taken on rent by the Company

Sr. No	Location	Document and Date	Rent (In ₹)	Area	Purpose
1.	4 <sup>th</sup> Floor, 212, Girish Gosh Road, P.S Bally, Howrah.	October 20, 2020	3,50,000/- p.m.	4644 sq. ft	Used as the Banquet Hall
2.	4 <sup>th</sup> Floor, 212, Girish Gosh Road, P.S Bally, Howrah.	October 20, 2020	5,00,000/- p.m.	11187 sq. ft	Used as the Banquet Hall
3.	4 <sup>th</sup> Floor, 212, Girish Gosh Road, P.S Bally, Howrah.	October 20, 2020	4,00,000/- p.m.	19104 sq. ft	Used as the Banquet Hall
4.	4 <sup>th</sup> Floor, 212, Girish Gosh Road, P.S Bally, Howrah.	October 20, 2020	4,00,000/- p.m.	12428 Sq. ft	Used as the Banquet Hall
5.	2 <sup>nd</sup> Floor Rangoli, Mall Howrah, Kolkata, West Bengal-711202.	April 01, 2021	4,54,252/- p.m.	25959 Sq. ft	Used as Hotel
6.	48/14, Jessore Road, Bangur Avenue, Tulsidham Complex, Kolkata -700055	April 01, 2021	50,000/- p.m.	12750 Sq. ft	Used as Guest House
7.	Ground Floor Rangoli, Mall Howrah, Kolkata, West Bengal-711202.	April 01, 2021	50,000/- p.m.	1100 Sq. ft	Used as Indian Sweet and Snack Shop

## COMPETITION

In particular, we compete with other companies belonging in the hospitality sector, operating in the same geographies as ours. Our competition depends on various factors, such as the location, Food, Décor, health and safety records and the availability of skilled personnel are key factors in client decisions among competitors, price often is the deciding factor in most tender awards. Some of our competitors may have greater resources than those available to us. We believe that we face competition from other construction companies which operate in the same geographies as us and undertake projects in the road.

## INSURANCE DETAILS:

As on date of filing of Draft Prospectus, we do not have any insurance policies.

## **KEY INDUSTRY REGULATIONS AND POLICIES**

*Except as otherwise specified in this Draft Prospectus, the Companies Act, 2013, we are subject to several central and state legislations which regulate substantive and procedural aspects of our business.*

*Additionally, our operations require sanctions from the concerned authorities, under the relevant Central and State legislations and local bye-laws. The following is an overview of some of the important laws, policies and regulations which are pertinent to our business as a player in providing efficient management solutions in Highway Operations, Highway maintenance, consultancy services and equipment sales. Taxation statutes such as the I.T. Act, and applicable Labour laws, contractual laws, intellectual property laws as the case may be, apply to us as they do to any other Indian company. The statements below are based on the current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. The regulations set out below may not be exhaustive and are only intended to provide general information to Investors and is neither designed nor intended to be a substitute for professional legal advice.*

### **APPROVALS**

For the purpose of the business undertaken by our Company, its required to comply with various laws, statutes, rules, regulations, executive orders, etc. that may be applicable from time to time. The details of such approvals have more particularly been described for your reference in the chapter titled “**Government and Other Statutory Approvals**” beginning on page 165 of this Draft Prospectus.

### **APPLICABLE LAWS AND REGULATIONS**

#### **BUSINESS / TRADE RELATED LAWS / REGULATIONS**

##### **Food Safety and Standards Act, 2006 (“FSSA”) and the Food Safety and Standards (Amendment) Bill, 2020**

The FSSA was enacted with a view to consolidate the laws relating to food and to establish the FSSAI for laying down scientific standards for articles of food and to regulate their manufacture, storage, distribution, sale and import to ensure availability of safe and wholesome food for human consumption. The FSSAI is required to provide scientific advice and technical support to the Government of India and the state governments in framing the policy and rules relating to food safety and nutrition. The FSSA also sets out requirements for licensing and registering food businesses, general principles for food safety, and responsibilities of the food business operator (“FBO”) and liability of manufacturers and sellers, and adjudication by the Adjudicating Officer (Joint Commissioner or Additional Collector) or the Food Safety Appellate Tribunal, as the case may be. The FSSA also lays down penalties and / or imprisonment for various offences (including recall procedures).

In exercise of powers under the FSSA, FSSAI has framed, inter alia, the Food Safety and Standard Rules, 2011 (“FSSR”). The FSSR sets out the enforcement structure of ‘commissioner of food safety’, ‘food safety officer’ and ‘food analyst’ and procedures of taking extracts of books of accounts and other relevant documents, seizure of food articles, sampling of food articles and analysis. The Food Safety and Standards (Licensing and Registration of Food Businesses) Regulations, 2011 provide for the conditions and procedures for registration and licensing process for food business and lays down general requirements to be fulfilled by various FBOs, including petty food business operators as well as specific requirements to be fulfilled by businesses dealing with certain food products.

FSSAI has issued guidance note on ‘Food Hygiene and Safety Guidelines for Food Businesses during Coronavirus Disease (COVID-19) Pandemic’ (“Guidance Note”) with an intent to provide guidance to food businesses, including their personnel involved in handling of food and other employees to prevent spread of COVID19 in the work environment and any incidental contamination of food / food packages. It also provides guidance in relation to operative mechanism such as establishment of an in-house emergency response team in large food businesses to deal with suspected infections effectively. It mandates that employers should have a COVID-19 screening protocol in place to screen all personnel entering the premise. All the employees or visitors should be screened at entry point for the symptoms of COVID-19 such as, among others, temperature (using non-contact type thermometer), cough, cold etc. The entrance shall mandatorily have measures installed for hand hygiene. Employees and food handlers should be encouraged to self-declare any symptoms of any respiratory illness before visiting the premises. To spread awareness and contain the spread of the disease, employers should employ and ensure compliance with numerous measures such as, among others, display of posters / standees / audio visuals on preventive measures for COVID-19, frequent usage of alcohol-based sanitisers, avoidance of close contact with symptomatic personnel, usage of face masks, and frequent cleaning and disinfection. Food sectors involved in food services, takeaways and deliveries shall ensure, among others, that the food service area shall be thoroughly cleaned and disinfected after every meal, hand wash facilities should be made available to the workers, employees wear a clean uniform, mask / face cover, gloves and head covers at all time, adoption of contactless delivery.

The Guidance Note prescribes guidelines for the management of the food establishment to handle a Covid-19 suspect / positive case in accordance with the guidelines issued by Ministry of Health and Family Welfare and clean and disinfect the premises accessed by the suspected Covid-19 case.

The Guidance Note mandates strict adherence to General Hygiene Practices specified under Schedule 4 of Food Safety and Standards (Licensing and Registration of Food Businesses) Regulation, 2011 (“Schedule”). The Schedule enumerates multiple compulsory measures to be adopted by food business operators in the interest of human nutrition, safety and hygiene. The Schedule mandates that the premises shall be clean, adequately lighted and ventilated, and sufficient free space for movement shall be made available. In relation to personal hygiene – all employees should wash their hands properly and they should be made aware of measures to avoid cross-contamination. Further, among other things, eating, chewing, smoking, spitting and nose blowing shall be prohibited within the premises especially while handling food, and persons suffering from infectious diseases shall not be permitted to work. Any cuts or wounds shall remain covered at all time and the person should not be allowed to come in direct contact with food.

Further, the Ministry of Health & Family Welfare framed the Food Safety and Standards (Amendment) Bill 2020, introducing 70 new amendments in the FSSA to alter huge parts of FSSAI functioning and its jurisdiction.

### **Legal Metrology Act, 2009 (the “Legal Metrology Act”) and Legal Metrology (Packaged Commodities) Rules, 2011**

The Legal Metrology Act seeks to establish and enforce standard weights and measures regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number and for matters connected therewith or incidental thereto. The Legal Metrology Act and rules framed thereunder regulate inter alia, the labelling and packaging of commodities, verification of weights and measures used, and lists penalties for offences and compounding of offences under it. The Controller of Legal Metrology Department is the competent authority to grant the licence under the Legal Metrology Act. Any manufacturer dealing instruments for weights and measuring of goods must procure a license from the state department under the Legal Metrology Act. Any non-compliance or violation under the Legal Metrology Act may result in inter alia a monetary penalty on the manufacturer or seizure of goods or imprisonment in certain cases. The Legal Metrology (Packaged Commodities) Rules, 2011 framed under the Legal Metrology Act lay down specific provisions applicable to packages intended for retail sale, wholesale packages and for export and import of packaged commodities and also provide for registration of manufacturers and packers. Further, the Legal Metrology (Packaged Commodities) Amendment Rules, 2017 lay down specific provisions for e-commerce transactions and online sale of packaged commodities.

### **Police Laws and Fire Prevention Laws**

The state legislatures in India have enacted laws regulating public order and police, which provide, inter alia, for the registration of eating houses and obtaining a ‘no objection certificate’ for operating such eating houses, from the police licensing authority, along with prescribing penalties for non-compliance. The state legislatures have also enacted legislations for fire control and safety including the West Bengal Fire Services Act, 1950 and Rules thereunder which are applicable to our restaurants, banquets, ceremonial halls, eating houses and retailers / wholesalers established in the State of West Bengal. The legislations include provisions in relation to provision of fire safety and life saving measures by occupiers of buildings, licensing provisions and penalties and / or suspension or cancellation of license for non-compliance.

### **Municipality Laws**

The respective state legislatures in India have the power to endow the municipalities with the power to implement schemes and perform functions in relation to matters listed in the Twelfth Schedule to the Constitution of India which includes regulation of public health. The respective state governments have enacted laws empowering the Municipalities to regulate public health including the issuance of a health trade license for operating eating outlets and implementation of regulations relating to such license along with prescribing penalties for non-compliance.

Kolkata Municipal Corporation (Control, Restraint and Levy of Fees and Charges upon premises permitted to let out for holding Ceremonial Functions) Regulations, 2003 along-with & WBF&ES NOC is applicable to us.

### **Trade Marks Act, 1999 (“Trade Marks Act”)**

The Trade Marks Act provides for the application and registration of trademarks in India. The purpose of the Trade Marks Act is to grant exclusive rights to marks such as a brand, label and heading and to obtain relief in case of infringement of such marks. Application for the registration of trademarks has to be made to Controller-General of Patents, Designs and Trade Marks who is the Registrar of Trademarks for the purposes of the Trade Marks Act. The Trade Marks Act prohibits any registration of deceptively similar trademarks or chemical compound among others. It also provides for penalties in

form of imprisonment or fine or both for infringement, falsifying and falsely applying trademarks and using them to cause confusion among the public.

### **The Micro, Small and Medium Enterprises Development Act, 2006 (“MSME Act”)**

In order to promote and enhance the competitiveness of Micro, Small and Medium Enterprise (MSME) the Micro, Small and Medium Enterprises Development Act, 2006 is enacted. A National Board shall be appointed and established by the Central Government for MSME enterprise with its head office at Delhi in the case of the enterprises engaged in the manufacture or production of goods pertaining to any industry mentioned in first schedule to Industries (Development and Regulation) Act, 1951.

The Central Government has vide its notification numbering 1702(E) dated June 1, 2020 amended the definition of MSME which has come into effect from July 1, 2020. The revised definition is as under:

- i. a micro enterprise, where the investment in Plant and Machinery or Equipment does not exceed one Crore rupees and turnover does not exceed five Crore rupees;
- ii. a small enterprise, where the investment in Plant and Machinery or Equipment does not exceed ten Crore rupees and turnover does not exceed fifty Crore rupees; and
- iii. a medium enterprise, where the investment in Plant and Machinery or Equipment does not exceed fifty Crore rupees and turnover does not exceed two hundred and fifty Crore rupees.

The MSMED Act provides for the memorandum of micro, small and medium enterprises to be submitted by the relevant enterprises to the prescribed authority.

The MSMED Act also provides for the establishment of the Micro and Small Enterprises Facilitation Council (‘Council’). The Council has jurisdiction to act as an arbitrator or conciliator in a dispute between the supplier located within its jurisdiction and a buyer located anywhere in India.

### **LAWS RELATING TO SPECIFIC STATE WHERE ESTABLISHMENT IS SITUATED**

#### **Shops and establishments laws in various states**

As per the provisions of local Shops and Establishments laws applicable in the state of West Bengal. Such laws regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

#### **Professions, Trade, Callings and Employments Act in various states**

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of West Bengal, are empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the income of individuals, profits of business or gains of vocations. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such persons before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such persons and employer has to obtain the registration from the assessing authority in the prescribed manner.

#### **Stamp Act in various states**

The purpose of Stamp Act was to streamline and simplify transactions of immovable properties and securities by the State Government. The Stamp Act provides for the imposition of stamp duty at the specified rates on instruments listed in Schedule IA of the Stamp Act. Stamp duty is payable on all instruments / documents evidencing a transfer or creation or extinguishment of any right, title or interest in immoveable property. However, under the Constitution of India, the states are also empowered to prescribe or alter the stamp duty payable on such documents executed within the states. Therefore, the West Bengal, Maharashtra, Chennai, and Karnataka are empowered to prescribe or alter the stamp duty as per their need.

## **WEST BENGAL**

### **GENERAL CORPORATE COMPLIANCE**

#### **Companies Act, 2013 (the “Companies Act”)**

The Companies Act, 2013, has replaced the Companies Act, 1956 in a phased manner. The Act received the assent of President of India on August 29, 2013.

The Companies Act deals with incorporation of companies and the procedure for incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act, 2013. The procedure related to appointment of Directors. The procedure relating to winding up, voluntary winding up, appointment of liquidator also forms part of the Act.

Further, Schedule V (read with sections 196 and 197), Part I lays down the conditions to be fulfilled for the appointment of a managing or whole-time director or manager. It provides the list of Acts under which if a person is prosecuted, he cannot be appointed as the director or Managing Director or Manager of a Company. The provisions relating to remuneration of the directors payable by the companies is under Part II of the said schedule.

#### **The Registration Act, 1908 (“Registration Act”)**

The Registration Act was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act was designed was to ensure information about all deals concerning land so that correct land records could be maintained. The Registration Act is used for proper recording of transactions relating to other immovable property also. The Registration Act provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

### **EMPLOYMENT AND LABOUR LAWS**

#### **The Code on Wages, 2019 (the “Code”)**

The Code received the assent of the President of India on August 8, 2019 and is published in the official gazette. The Code replaces the four existing ancient laws namely (i) the Payment of Wages Act, 1936, (ii) the Minimum Wages Act, 1948, (iii) the Payment of Bonus Act, 1965, and (iv) the Equal Remuneration Act, 1976. The Code will apply to all employees and allows the Central Government to set a minimum statutory wage.

#### **The Code on Social Security, 2020 (the “Code”)**

The Code received the assent of the President of India on September 28, 2020 and is published in the official gazette. The code will replace the nine existing laws namely (i) The Employees’ Compensation Act, 1923 (ii) The Employees’ State Insurance Act, 1948 (iii) The Employees’ Provident Funds and Miscellaneous Provisions Act, 1952 (iv) The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959 (v) The Maternity Benefit Act, 1961 (vi) The Payment of Gratuity Act, 1972 (vii) The Cine Workers Welfare Fund Act, 1981 (viii) The Building and Other Construction Workers Welfare Cess Act, 1996 (ix) Unorganised Workers’ Social Security Act, 2008. The Code extends to the whole of India and covers all employees and workers whether in the organised, unorganised or any other sector and other connected and incidental matters.

#### **Child and Adolescent Labour (Prohibition and Regulation) Act, 1986(the “Child Labour Act”)**

The Child Labour Act prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Employment of Child Labour in our industry is prohibited as per Part B (Processes) of the Schedule.

#### **The Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013 (the “Act”)**

In order to curb the rise in sexual harassment of women at workplace, this Act was enacted for prevention and redressal of complaints and for matters connected therewith or incidental thereto. The terms sexual harassment and workplace are both defined in the Act. Every employer should also constitute an “Internal Complaints Committee” and every officer and member of the company shall hold office for a period of not exceeding three years from the date of nomination. Any aggrieved woman can make a complaint in writing to the Internal Committee in relation to sexual harassment of female at workplace. Every employer has a duty to provide a safe working environment at workplace which shall include safety from the persons coming into contact at the workplace, organising awareness programs and workshops, display of rules

relating to the sexual harassment at any conspicuous part of the workplace, provide necessary facilities to the internal or local committee for dealing with the complaint, such other procedural requirements to assess the complaints.

## **TAX RELATED LEGISLATIONS**

### **Income Tax Act, 1961 (“IT Act”)**

The IT Act is applicable to every Company, whether domestic or foreign whose income is taxable under the provisions of the IT Act or Rules made thereunder depending upon its Residential Status and Type of Income involved. The IT Act provides for the taxation of persons resident in India on global income and persons not resident in India on income received, accruing or arising in India or deemed to have been received, accrued or arising in India. Every Company assessable to income tax under the IT Act is required to comply with the provisions thereof, including those relating to Tax Deduction at Source, Advance Tax, Minimum Alternative Tax and like. Every such Company is also required to file its returns by September 30 of each assessment year.

### **Central Goods and Services Tax Act, 2017 (the "GST Act")**

The GST Act levies indirect tax throughout India to replace many taxes levied by the Central and State Governments. The GST Act was applicable from July 1, 2017 and combined the Central Excise Duty, Commercial Tax, Value Added Tax (VAT), Food Tax, Central Sales Tax (CST), Introit, Octroi, Entertainment Tax, Entry Tax, Purchase Tax, Luxury Tax, Advertisement Tax, Service Tax, Customs Duty, Surcharges. GST is levied on all transactions such as sale, transfer, purchase, barter, lease, or import of goods and / or services. India has adopted a dual GST model, meaning that taxation is administered by both the Union and State Governments. Transactions made within a single state is levied with Central GST (CGST) by the Central Government and State GST(SGST) by the government of that state. For inter-state transactions and imported goods or services, an Integrated GST (IGST) is levied by the Central Government. GST is a consumption-based tax; therefore, taxes are paid to the state where the goods or services are consumed and not the state in which they were produced.

## **ANTI-TRUST LAWS**

### **Competition Act, 2002 (the “Act”)**

The Act is to prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect interest of consumer and to ensure freedom of trade in India. The Act deals with prohibition of anti-competitive agreements. No enterprise or group shall abuse its dominant position in various circumstances as mentioned under the Act.

## **GENERAL LAWS**

Apart from the above list of laws – which is inclusive in nature and not exhaustive - general laws like the Negotiable Instrument Act 1881, Employees Deposit Linked Insurance Scheme, 1976, The Employees Pension Scheme, 1995, Consumer Protection Act 2019, Indian Contract Act, 1872, Transfer of Property Act, 1882, Information Technology Act, 2000 etc.



## HISTORY AND CERTAIN OTHER CORPORATE MATTERS

### **BRIEF HISTORY AND CORPORATE PROFILE**

Our Company was originally incorporated on January 31, 1996 as a Private Limited Company as “Goel Food Products Private Limited” vide Registration No. 21-76909 under the provisions of the Companies Act, 1956 with the Registrar of Companies, West Bengal. Subsequently, pursuant to a special resolution of our Shareholders passed in the Extraordinary General Meeting held on February 17, 2022, our Company was converted from a Private Limited Company to Public Limited Company and consequently, the name of our Company was changed to ‘Goel Food Products Limited’ and a Fresh Certificate of Incorporation consequent to Conversion was issued on February 25, 2022 by the Registrar of Companies, Kolkata. The Corporate Identification Number of our Company is U51909WB1996PLC076909.

Our Company is promoted by Mr. Dinesh Goyal and Hilltop Healthcare Centre Limited, Mr. Goyal is the guiding force behind all the strategic decisions of our Company and has been an anchor to our company since incorporation. Our Promoter have an expertise of over one decade in the field of catering and event planning Industry. The promoter is the frontline force behind the company, he is leading the company from the front. In addition to our individual Promoter, our senior management team includes qualified, experienced and skilled professionals who have experience across the industry. We believe the stability of our management team and the industry experience brought on by our individual Promoter and the senior management team will enable us to continue to take advantage of future market opportunities and expand into newer markets. Our senior management team is able to leverage our market position with their collective experience and knowledge in the catering and event planning Industry, to execute our business strategies and drive our future growth.

For information on our Company’s business profile, activities, services, managerial competence, and customers, see chapters titled, “*Our Business*”, “*Financial Statements as Restated*”, and “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” beginning on page 98, 143 and 144 respectively of this Draft Prospectus.

### **CHANGES IN OUR REGISTERED OFFICE**

At present our Registered Office is located at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India. Prior to this, following changes were made in the location of our Registered Office:

From	To	With effect from	Reason for Change
80, Ashutosh Mukherjee Road, Kolkata-700025		Upon Incorporation	
80, Ashutosh Mukherjee Road, Kolkata-700025, India.	15A, Hemant Basu Sarani, 5th Floor, Continental Chamber, Kolkata-700007, West Bengal, India.	2005-06	Administration Purpose
15A, Hemant Basu Sarani, 5th Floor, Continental Chamber, Kolkata-700007, West Bengal, India	80, Ashutosh Mukherjee Road, Kolkata-700025, India.	2006-07	To increase Operational Efficiency
80, Ashutosh Mukherjee Road, Kolkata-700025, India.	76/1/2 Golaghata Road Kolkata-700048, West Bengal, India	September 01, 2014	To increase Operational Efficiency

### **MAJOR EVENTS AND MILESTONES**

The table below sets forth some of the key events in the history of our Company:

Calendar Year	Particulars
1996	Incorporation of our Company
2009	Set up First Banquet Hall in Golaghata, Kolkata
2009	Set up Second Banquet Hall in Golaghata, Kolkata
2014	Set up Banquet Hall in Baguihati, Kolkata
2020	Rented a Banquet Hall in Howrah, Kolkata
2020	Rented a Second Banquet Hall in Howrah, Kolkata
2020	Rented a Third Banquet Hall in Howrah, Kolkata.
2020	Opened its 1 <sup>st</sup> Indian Snacks and Sweet Shop, Howrah, Kolkata
2020	Rented a Fourth Banquet Hall in Howrah, Kolkata.
2020	Opened its 2 <sup>nd</sup> Indian Snacks and Sweet Shop, Golaghata, Kolkata



2022	Conversion of a Company from Private Limited to Public Limited
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## DETAILS REGARDING MATERIAL ACQUISITION OR DIVESTMENTS OF BUSINESS / UNDERTAKINGS, MERGERS, AMALGAMATIONS OR REVALUATION OF ASSETS

Our Company has not made any material acquisitions or divestments of any business or undertaking, and has not undertaken any mergers, amalgamation or revaluation of assets in the last ten years.

## MAIN OBJECTS OF OUR COMPANY

The object clauses of the Memorandum of Association of our Company enable us to undertake the activities for which the funds are being raised in the present Issue. Furthermore, the activities of our Company which we have been carrying out until now are in accordance with the objects of the Memorandum. The objects of our Company are:

1. To carry on the business as caterers, hoteliers, hotel proprietors, hotel managers and operators, refreshment contractor's restaurant keepers, banquets, marriage halls, refreshment room proprietors, milk and snack bar proprietors, café and tavern proprietors, lodging house proprietors, ice cream merchants, sweetmeat merchants, milk manufacturers and merchants, bakers, confectioners, professional merchants, licensed victuallers, wine and spirit merchants, blenders and bottlers, lodging, bar, hospitality and event management.
2. To carry on the business of manufacturers, fabricators, processors, producers, growers, makers, exporters, buyers, sellers, suppliers, stockiest, agendas, merchant, distributors, concessionaires of dealers in flours, cakes, pastry, cornflakes, bread biscuits, chocolates, confectionary sweets, fruit drops, sugar, glucose, chewing gums, milk cream, ice-cream, aerated or mineral waters, fruit juices, wines, liquors, and other alcoholic drinks, and fermentation products, canned fruits and fruit products, milk and malted food, cigarettes, cigars, protein foods, maize products, butter ghee, cheese and other dairy products, pickles, jams, jellies, sausages, cider, poultry and eggs, pulses, spices, oils, powder and condensed milk, honey, fresh and dehydrated vegetables, coffee, tea, cocoa, seeds, fruits and all kinds of processed foods as well as materials required or used for preparation of or being food articles.
3. To manufacture, process, prepare, preserve, can, refine, bottle, buy, sell, and deal whether as wholesalers or retailers, or as exporters, or importers, or as principals or agents, in spices, foods, meats, eggs, poultry, vegetable, canned and tinned and processed foods, protein, health, and instant foods of all kinds including baby and dietetic foods, cereals, beverages, cordials, tonics, aerated mineral waters and food stuffs and consumable provisions, of every description for human or animal consumption and to carry on business in all natural, artificial, synthetic or chemical edible food colour.
4. To Purchase, sell, let out, take on lease or in exchange, hire or by other means acquire or obtain options over any freehold or other property for any estate or otherwise acquire or let out any movable or immovable property and any rights or privileges which the company may think necessary or convenient for the purpose of its business.
5. To carry on the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, preservation, dealing in any manner whatsoever in all type of goods on retail as well as on wholesale basis in India or elsewhere.

## AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION OF OUR COMPANY FOR LAST TEN YEARS

The following changes have been made in the Memorandum of Association of our Company for last 10 years:

Date of Meeting	Meeting	Nature of Amendment
April 10, 2010	EGM	<b><u>Alteration in Capital Clause:</u></b> Increase in Authorized Share Capital from ₹ 20,00,000/- (Rupees Twenty Lakhs only) comprising of 2,00,000 Equity Shares of ₹10/- each to ₹ 1,00,00,000 (Rupees One Core only) comprising of 10,00,000 Equity Shares of ₹10/- each
February 11, 2022	EGM	<b><u>Alteration in Object Clause</u></b> The Object Clause was altered by addition of sub clause 1, 4 and 5 to the main clause.
February 11, 2022	EGM	<b><u>Alteration in Capital Clause:</u></b> Increase in Authorized Share Capital from ₹ 1,00,00,000/- (Rupees One crore only) comprising of 10,00,000 Equity Shares of ₹10/- each to ₹ 4,00,00,000 (Rupees Four Core only) comprising of 40,00,000 Equity Shares of ₹10/- each.
February 17, 2022	EGM	<b><u>Alteration in Name Clause:</u></b> Conversion from Private Limited Company into Public Limited Company.





## **DETAILS REGARDING HOLDING / ASSOCIATE COMPANIES AND JOINT VENTURE**

As on date of filing of this Draft Prospectus, our Company has only one Holding Company i.e., Hilltop Healthcare Centre Limited. Further, the Company does not have any Associate Company or Joint Venture.

## **SUBSIDIARY COMPANIES**

As on date of filing of this Draft Prospectus, our Company does not have any subsidiary or Joint Venture Company.

## **CAPACITY / FACILITY CREATION, LOCATION OF PLANTS**

Our Company is engaged in the business of hospitality services and hence capacity creation and related information is not applicable.

## **GUARANTEES PROVIDED BY OUR PROMOTERS**

As on the date of this Draft Prospectus, no guarantee has been issued by Promoters except as disclosed in the “**Statement of Financial Indebtedness**” on page 159 of this Draft Prospectus.

## **CHANGES IN THE ACTIVITIES OF OUR COMPANY DURING THE LAST FIVE YEARS**

There have been no changes in the activities of our Company since last five years which may have had a material effect on the profits and loss account of our Company, including discontinuance of lines of business, loss of agencies or markets and similar factors.

## **DEFAULTS OR RESCHEDULING OF BORROWINGS FROM FINANCIAL INSTITUTIONS / BANKS**

There have been no defaults or rescheduling / restructuring of borrowings with financial institutions / banks in respect of borrowings of our Company.

## **LOCK OUTS AND STRIKES**

There have been no lock outs or strikes at any of the units of our Company.

## **TIME AND COST OVER RUNS**

Our Company has not implemented any projects and has therefore, not experienced any time or cost overrun in setting up of projects.

## **SHAREHOLDERS' AGREEMENTS**

As on the date of this Draft Prospectus, our Company has not entered into any Shareholders' Agreements.

## **AGREEMENTS WITH KEY MANAGERIAL PERSONNEL OR A DIRECTOR OR PROMOTERS OR ANY OTHER EMPLOYEE OF THE COMPANY**

There are no agreements entered into by key managerial personnel or a Director or Promoter or any other employee of the Company, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of the Company.

## **MATERIAL AGREEMENTS**

As on the date of this Draft Prospectus, our Company has not entered into any material agreements other than in the ordinary course of business carried on by our Company. For details on business agreements of our Company, please refer to the section titled ‘**Our Business**’ beginning on page 98 of this Draft Prospectus.

## **STRATEGIC PARTNERS**

As of the date of this Draft Prospectus, our Company does not have any Strategic Partners.



## **FINANCIAL PARTNERS**

As on the date of this Draft Prospectus, apart from the various arrangements with bankers and financial institutions which our Company undertakes in the ordinary course of business, our Company does not have any other financial partners.

## OUR MANAGEMENT

### **BOARD OF DIRECTORS**

Under Articles of Association of our Company, the number of directors shall not be less than 3 (three) and not be more than 15 (Fifteen), subject to the applicable provisions of the Companies Act, 2013.

As of the date of this Draft Prospectus, our Company has 5 (five) Directors on the Board, 1 (one) as Managing Director, 1 (one) as Executive Director, 1 (one) as Non-Executive Directors and 2 (two) as Independent Directors. Further, we have one (1) Director is a Woman Director.

Set forth below are details regarding the Board of Directors as on the date of this Draft Prospectus:

Name, Father's / Husband's Name, Age, Designation, Address, Occupation, Nationality, DIN and Term	Date of Appointment / Reappointment	Other Directorships
<p><b>Name:</b> Mr. Dinesh Goyal</p> <p><b>Father's Name:</b> Mr. Shiv Ratan Goyal</p> <p><b>Designation:</b> Chairman and Managing Director</p> <p><b>Date of Birth:</b> February 14, 1974</p> <p><b>Age:</b> 48 Years</p> <p><b>Qualification:</b> Master of Engineering and Bachelor of Commerce</p> <p><b>Experience:</b> 21 + years</p> <p><b>Address:</b> 76/1, Golaghata Road, Vip Road, C/o Bika Banquets, Kolkata, Sreebumi, Kolkata- 700048, West Bengal, India</p> <p><b>Nationality:</b> Indian</p> <p><b>Occupation:</b> Business</p> <p><b>DIN:</b> 00881868</p> <p><b>PAN:</b> ADQPG1810M</p> <p><b>Term:</b> Appointed as Chairman and Managing Director for a period of 5 (five) years with effect from February 11, 2022 till February 10, 2027</p>	<p><b>Appointed as Director:</b> February 10, 1996</p> <p><b>Re-designated as Chairman and Managing Director:</b> February 11, 2022</p>	<p><b>Indian Public Limited Companies</b></p> <ul style="list-style-type: none"> <li>• Hilltop Healthcare Centre Limited</li> </ul> <p><b>Indian Private Limited Companies</b></p> <ul style="list-style-type: none"> <li>• Subhrekha Business Private Limited</li> <li>• Eragon Sales Private Limited</li> <li>• Makelife Construction Private Limited</li> <li>• Mahamani Nirman Private Limited</li> <li>• Brijdhara Vanijya Private Limited</li> <li>• Ujesh Banquets Private Limited</li> </ul> <p><b>Indian Companies Limited by Guarantee</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Limited Liability Partnerships</b></p> <ul style="list-style-type: none"> <li>• Akansha Banquet LLP</li> </ul>
<p><b>Name:</b> Ms. Rashmi Goyal</p> <p><b>Father's Name:</b> Mr. Shyam Sunder Patwari</p> <p><b>Designation:</b> Executive Director</p> <p><b>Date of Birth:</b> July 12, 1976</p> <p><b>Age:</b> 45 Years</p> <p><b>Qualification:</b> Higher Secondary Education</p>	<p><b>Appointed as Director:</b> August 14, 2012</p> <p><b>Change in Designation to Non-Executive Director:</b> September 29, 2012</p> <p><b>Change in Designation to Executive Director:</b> February 26, 2022.</p>	<p><b>Indian Public Limited Companies</b></p> <ul style="list-style-type: none"> <li>• Hilltop Healthcare Centre Limited</li> </ul> <p><b>Indian Private Limited Companies</b></p> <ul style="list-style-type: none"> <li>• Eragon Sales Private Limited</li> <li>• Fastspeed Residency Private Limited</li> </ul>

Name, Father's / Husband's Name, Age, Designation, Address, Occupation, Nationality, DIN and Term	Date of Appointment / Reappointment	Other Directorships
<p><b>Experience:</b> 9+ years</p> <p><b>Address:</b> Natural Residency, 76/1 Golaghata Road, Bika Banquet, Kolkata-700048, West Bengal, India</p> <p><b>Nationality:</b> Indian</p> <p><b>Occupation:</b> Business</p> <p><b>DIN:</b> 05253256</p> <p><b>PAN:</b> AFHPG7380K</p> <p><b>Term:</b> Liable to retire by rotation</p>		<ul style="list-style-type: none"> <li>• Speedfast Realty Private Limited</li> <li>• Brijdhara Vanijya Private Limited</li> <li>• Ujesh Banquets Private Limited</li> </ul> <p><b>Indian Companies Limited by Guarantee</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Limited Liability Partnerships</b></p> <ul style="list-style-type: none"> <li>• Akansha Banquet LLP</li> </ul>
<p><b>Name:</b> Mr. Yatharth Goyal</p> <p><b>Father's Name:</b> Mr. Dinesh Goyal</p> <p><b>Designation:</b> Non-Executive Director</p> <p><b>Date of Birth:</b> September 07, 2000</p> <p><b>Age:</b> 21 Years</p> <p><b>Qualification:</b> Bachelor of Commerce</p> <p><b>Experience:</b> 1 year</p> <p><b>Address:</b> 76/1 Golaghata Road, Block-4, Flat-7A, Natural Residency, Near Bika Banquet, Sreebhumi, North 24 Paraganas, Kolkata- 700048, West Bengal, India</p> <p><b>Nationality:</b> Indian</p> <p><b>Occupation:</b> Business</p> <p><b>DIN:</b> 08708033</p> <p><b>PAN:</b> CYAPG1225M</p> <p><b>Term:</b> Liable to retire by rotation</p>	<p><b>Appointed as Non- Executive Director:</b> on February 25, 2020</p>	<p><b>Indian Public Limited Companies</b></p> <ul style="list-style-type: none"> <li>• Hilltop Healthcare Centre Limited</li> </ul> <p><b>Indian Private Limited Companies</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Companies Limited by Guarantee</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Limited Liability Partnerships</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul>
<p><b>Name:</b> Mr. Pravin Poddar</p> <p><b>Father's Name:</b> Pramod Kumar Poddar</p> <p><b>Designation:</b> Independent Director</p> <p><b>Date of Birth:</b> April 10, 1986</p> <p><b>Age:</b> 35 years</p> <p><b>Qualification:</b> Chartered Accountant</p>	<p><b>Appointed as Independent Director</b> on February 11, 2022</p>	<p><b>Indian Public Limited Companies</b></p> <ul style="list-style-type: none"> <li>• Hilltop Healthcare Centre Limited</li> </ul> <p><b>Indian Private Limited Companies</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Companies Limited by Guarantee</b></p>

Name, Father's / Husband's Name, Age, Designation, Address, Occupation, Nationality, DIN and Term	Date of Appointment / Reappointment	Other Directorships
<p><b>Address:</b> HD- 35, Shachindralal Sarani, Ashwini Nagar, Baguiati, Rajarhat, Gopalpur, North 24 Parganas, West Bengal-700059, India</p> <p><b>Occupation:</b> Business</p> <p><b>Nationality:</b> Indian</p> <p><b>DIN:</b> 09003659</p> <p><b>PAN:</b> ALFPP9448R</p> <p><b>Term:</b> Appointed as Independent Director for a period of 5 (five) years with effect from February 11, 2022</p>		<ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Limited Liability Partnerships</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul>
<p><b>Name:</b> Mr. Goutam Gupta</p> <p><b>Father's Name:</b> Mr. Rajendra Prasad Gupta</p> <p><b>Designation:</b> Independent Director</p> <p><b>Date of Birth:</b> May 28, 1977</p> <p><b>Age:</b> 44 years</p> <p><b>Qualification:</b> S.S.C.</p> <p><b>Address:</b> Meridian Enclave, 3rd Floor, Flat 3A, 297 Dum Dum Park, Bangur Avenue, Jessore Road, North 24 Parganas, West Bengal- 700055, India</p> <p><b>Nationality:</b> Indian</p> <p><b>Occupation:</b> Freelancer</p> <p><b>DIN:</b> 06740979</p> <p><b>PAN:</b> ADOPG1384J</p> <p><b>Term:</b> Appointed as Independent Director for a period of 5 (five) years with effect from February 11, 2022</p>	<p><b>Appointed as Independent Director</b> on February 11, 2022</p>	<p><b>Indian Public Limited Companies</b></p> <ul style="list-style-type: none"> <li>• Gretex Corporate Services Limited</li> </ul> <p><b>Indian Private Limited Companies</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Companies Limited by Guarantee</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul> <p><b>Indian Limited Liability Partnerships</b></p> <ul style="list-style-type: none"> <li>• NIL</li> </ul>

## BRIEF PROFILE OF OUR DIRECTORS

### 1. Mr. Dinesh Goyal, Managing Director and Chairman

Aged 48 years, is associated with our Company since 1996 as a Director and was further re-designated as Chairman and Managing Director of our Company for a period of 5 (five) years with effect from February 11, 2022 till February 10, 2027. Mr. Dinesh Goyal is a driving force behind our Company. He has Master's Degree in Engineering from the University of South Carolina in the year 1998 and has a Bachelor's Degree in Commerce from University of Calcutta in the year 1996. Having more than two decades of experience in the field of finance, management, strategy making, he handles the overall affairs of the Company.



## 2. Ms. Rashmi Goyal, Executive Director

Aged 45 years, is the Executive Director of our Company. She has been on board of our Company since 2012 as Non-Executive Director. She was further re-designated as Executive Director with effect from February 26, 2022. She has more than 9 years of experience in operational and administrative work. She plays a vital role in planning, coordinating and managing all the administration procedures and responsible for day to day activity of our Company.

## 3. Mr. Yatharth Goyal, Non-Executive Director

Aged 21 years, he is the youngest Director in the board of our Company. He was appointed as Non-Executive Director in our Company with effect from February 25, 2020. He has a Bachelor's Degree in Commerce from St. Xavier's College, Kolkata in the year 2021. Mr. Yatharth Goyal has knowledge, skills and experience of more than 1 year in the field of finance and management.

## 4. Mr. Pravin Poddar, Independent Director

Aged 35 years, is the Independent Director of our Appointed for a period of 5 (five) years with effect from February 11, 2022. He is a Chartered Accountant and he has completed the examination of the same from the Institute Chartered Accountant of India in the year 2011. He is guiding the Company with his Independent view and impartial opinion.

## 5. Mr. Goutam Gupta, Independent Director

Aged 44 years, is the Independent Director of our Company. He was appointed on the Board of our Company from February 11, 2022. He has completed his Secondary School Examination from National Open School, New Delhi. He is a business professional with industry experience of over two decade in business operations of diversified sectors such as textiles, embroidery, machinery, infrastructure and edible oils. He is currently a freelancer and management consultant.

## CONFIRMATIONS

- Except as stated below, none of the Directors of our Company are related to each other as per Section 2(77) of the Companies Act, 2013.

Sr. No.	Name of the Director	Name of the Director	Relationship
1.	Mr. Dinesh Goyal	Ms. Rashmi Goyal	Spouse
2.	Mr. Dinesh Goyal	Mr. Yatharth Goyal	Father-Son
3.	Ms. Rashmi Goyal	Mr. Yatharth Goyal	Mother-Son

- There are no arrangements or understanding with major shareholders, customers, suppliers or others, pursuant to which any of the Directors or Key Managerial Personnel were selected as a Director or member of senior management.
- There are no service contracts entered into by the Directors with our Company providing for benefits upon termination of employment.
- None of the Directors are categorized as a wilful defaulters or fraudulent borrowers, as defined under Regulation 2 (1) (III) of SEBI (ICDR) Regulations.
- As on the date of the Draft Prospectus, none of our Directors are a Fugitive Economic Offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- As on the date of the Draft Prospectus, none of our Director is or was a director of any listed Company during the last 5 (five) years preceding, whose shares have been or were suspended from being traded on the Stock Exchange(s), during the term of their directorship in such Company.
- As on the date of the Draft Prospectus, none of our Director is or was a director of any listed Company which has been or was delisted from any stock exchange during the term of their directorship in such Company.
- As on the date of the Draft Prospectus, none of the Promoters, Persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoters, director or person in control of any



other Company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

#### TERMS AND CONDITIONS OF EMPLOYMENT OF OUR DIRECTORS

##### Mr. Dinesh Goyal, Managing Director

<b>Remuneration</b>	Upto ₹ 25 Lakh per annum
<b>Bonus and Profit-sharing Ratio</b>	Not Applicable
<b>Term</b>	Appointed as Chairman and Managing Director for a period of 5 (five) years with effect from February 11, 2022 till February 10, 2027.
<b>Remuneration in the event of loss or inadequacy of profits</b>	In the event of inadequacy or absence of profits in any financial years during his tenure, the Director will be paid remuneration as mentioned in Schedule V as may be approved by the Shareholders of the Company

##### Ms. Rashmi Goyal, Executive Director

<b>Remuneration</b>	Upto ₹ 25 Lakh per annum
<b>Bonus and Profit-sharing Ratio</b>	Not Applicable
<b>Term</b>	Liable to retire by rotation
<b>Remuneration in the event of loss or inadequacy of profits</b>	In the event of inadequacy or absence of profits in any financial years during his tenure, the Director will be paid remuneration as mentioned in Schedule V as may be approved by the Shareholders of the Company

#### SITTING FEES

The payment of sitting fees to the Independent Directors of the Company for attending the meeting of the Board of Directors and meetings of the Committees of the Board of Directors in following manner:

Sr. No.	Name of Director	Fees for attending the meeting of	
		Board of Directors	Committee Meetings
1.	Mr. Dinesh Goyal	No Sitting fees, being Executive Director	No Sitting fees, being Executive Director
2.	Ms. Rashmi Goyal	No Sitting fees, being Executive Director	No Sitting fees, being Executive Director
3.	Mr. Yatharth Goyal	₹ 2,500 per Meeting	₹ 2,500 per Meeting
4.	Mr. Pravin Poddar	₹ 2,500 per Meeting	₹ 2,500 per Meeting
5.	Mr. Goutam Gupta	₹ 2,500 per Meeting	₹ 2,500 per Meeting

#### REMUNERATION / COMPENSATION TO OUR DIRECTORS

The compensation payable to our Directors will be governed as per the terms of their appointment and shall be subject to the provisions of Section 2(54), Section 2(94), Section 188, Section 196, Section 197, Section 198 and Section 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force). Set forth below is the remuneration paid by our Company to our Directors during the financial year ended March 31, 2021:

(₹ in Lakh)

Sr. No.	Name of Director	Remuneration paid
1.	Mr. Dinesh Goyal	7.20
2.	Ms. Rashmi Goyal	7.20

#### BORROWING POWERS OF OUR BOARD

Our Articles of Association, subject to applicable law, authorize our Board to raise or borrow money or secure the payment of any sum of money for the purposes of our Company. Pursuant to a resolution passed by our shareholders at their Extra Ordinary General Meeting held on February 11, 2022, our shareholders have authorized our Board to borrow any sum of money from time to time notwithstanding that the sum or sums so borrowed together with the monies, if any, already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business) exceed the paid up capital and free reserves of the Company provided such amount does not exceed ₹ 10,000.00 Lakh in excess of its paid up capital and free reserves which may have not been set apart for any purpose.



## SHAREHOLDING OF DIRECTORS IN OUR COMPANY

Our Articles of Association do not require our Directors to hold qualification shares.

As on date of this Draft Prospectus, our Directors hold the following number of Equity Shares of our Company:

Sr. No.	Name of Directors	No. of Equity Shares	% of pre-Issue capital
1.	Mr. Dinesh Goyal	6,09,600	18.64
2.	Ms. Rashmi Goyal	3,77,600	11.55
3.	Mr. Yatharth Goyal	Nil	Nil
4.	Mr. Pravin Poddar	Nil	Nil
5.	Mr. Goutam Gupta	Nil	Nil
	<b>Total</b>	<b>9,87,200</b>	<b>30.19</b>

## INTEREST OF OUR DIRECTORS

### *Interest as Directors of Our Company*

Our Managing Director and Executive Director may be interested to the extent of remuneration paid to them, respectively for services rendered as a Director of our Company and reimbursement of expenses payable to them. Further, all our Non-Executive Director and Independent Directors may be interested to the extent of fees payable to them and / or the commission payable to them and / or sitting fees for attending meetings of the Board of Directors or a committee thereof. The Independent Directors also entitled to reimbursement of other expenses payable to them as per their terms of appointment.

Our Directors may also be regarded as interested in the Equity Shares, if any, held by them or allotted to the companies in which they are interested as Directors, Members, and Promoters, pursuant to this Issue. All of our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares.

### *Interest in promotion and formation of our Company*

Mr. Dinesh Goyal is interested in the promotion and formation of our Company other than in the ordinary course of business. Ms. Rashmi Goyal is interested in the promotion of our Company other than in the ordinary course of business

### *Interest in the property of our Company*

Except as stated in the heading titled “*Our Properties*” under the chapter titled “*Our Business*”, beginning on page 98 of this Draft Prospectus, none of our Directors have interest in any property acquired or proposed to be acquired by our Company.

### *Interest as Member of our Company*

Except as stated in this chapter titled “*Our Management*”, heading titled “*Related Party Transactions*” under chapter titled “*Financial Statements as Restated*”, the Chapter “*Capital Structure*” and the chapter “*Our Business*” on page nos. 114, 141, 143, 54 and 98 of this Draft Prospectus respectively, our Directors do not have any other interest in our business, except to the extent of their respective shareholding and the dividend declared and other distributions, if any, by our Company.

### *Interest as Creditor of our Company*

Except as stated in the chapter titled “*Statement of Financial Indebtedness*” and heading titled “*Related Party Transactions*” under chapter titled “*Financial Statements as Restated*”, our Company has not availed any loans from Directors of our Company.

## PAYMENT OF BENEFITS

Except to the extent of remuneration payable to the Managing Director and Other Executive Directors for services rendered to our Company and to the extent of other reimbursement of expenses payable to them as per their terms of appointment, our Company has not paid in the last 2 (two) years preceding the date of this Draft Prospectus, and does not intend to pay, any amount or benefits to our Directors.





## APPOINTMENT OF RELATIVES OF DIRECTORS TO ANY OFFICE OR PLACE OF PROFIT

Except as disclosed in this Draft Prospectus, none of the relatives of our Directors currently hold any office or place of profit in our Company.

## BONUS OR PROFIT-SHARING PLAN FOR OUR DIRECTORS

None of our Directors are a party to any bonus or profit-sharing plan.

## CHANGES IN OUR BOARD DURING THE LAST THREE YEARS

Except as disclosed below, there have been no changes in our Board during the last 3 (three) years.

Sr. No.	Name of the Directors	Date of Appointment / Change in designation	Reason for Change
1.	Mr. Yatharth Goyal	February 25, 2020	Appointment as Non-Executive Director
2.	Mr. Dinesh Goyal	February 11, 2022	Change in Designation to Chairman and Managing Director
3.	Mr. Gautam Gupta	February 11, 2022	Appointment as Independent Director
4.	Mr. Pravin Poddar	February 11, 2022	Appointment as Independent Director
5.	Ms. Rashmi Goyal	February 26, 2022	Appointment Executive Director

## CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act, 2013 with respect to Corporate Governance, provisions of the SEBI (LODR) Regulation, 2015 will also be complied with the extent applicable to our Company immediately upon the listing of the Equity Shares on the Stock Exchange.

Our Company stands committed to good Corporate Governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, in respect of corporate governance including constitution of the Board and Committees thereof.

The Corporate governance framework is based on an effective Independent Board, the Board's Supervisory role from the executive management team and constitution of the Board Committees, as required under law.

The Board functions either as a full board or through the various committees constituted to oversee specific operational areas.

As on the date of this Draft Prospectus, there are 5 (five) Directors, out of which 1 (one) as Managing Director, 1 (one) are Executive Director, 1 (one) as Non-Executive Directors and 2 (two) are Independent Directors Further, we have one (1) Director is a Woman Director. Our Company is in compliance with the corporate governance norms prescribed under the Companies Act, 2013, particularly, in relation to appointment of Independent Directors to our Board and constitution of Board-level committees.

Our Company undertakes to take all necessary steps to continue to comply with all the requirements of the SEBI (LODR) Regulation, 2015 and the Companies Act, 2013.

## COMMITTEES OF OUR BOARD

**The following committees have been constituted in terms of SEBI (LODR) Regulations, 2015 and the Companies Act, 2013:**

- a. Audit Committee
- b. Stakeholders' Relationship Committee
- c. Nomination and Remuneration Committee
- d. Internal Complaints Committee

### **Audit Committee**

Our Company has constituted an Audit Committee, as per Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI (LODR) Regulation, 2015; vide resolution passed at the meeting of the Board of Directors held February 26, 2022.

The terms of reference of Audit Committee adheres to the requirements of Regulation 18 of the SEBI (LODR) Regulation, 2015, proposed to be entered into with the Stock Exchange in due course.

The committee presently comprises the following 3 (Three) directors:

<b>Sr. No.</b>	<b>Name of Director</b>	<b>Status in Committee</b>	<b>Nature of Directorship</b>
1.	Mr. Pravin Poddar	Chairman	Independent Director
2.	Mr. Goutam Gupta	Member	Independent Director
3.	Mr. Dinesh Goyal	Member	Managing Director

The Company Secretary & Compliance Officer of our Company shall act as the Secretary to the Audit Committee.

Set forth below are the scope, functions and the terms of reference of our Audit Committee, in accordance with Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI (LODR) Regulation, 2015.

#### ***Meetings of Audit Committee and Quorum***

As required under Regulation 18 of the SEBI (LODR) Regulation, 2015, the Audit Committee shall meet at least 4 (four) times in a year, and not more than 120 (one hundred twenty) days shall elapse between two meetings. The quorum shall be two members present, or one-third of the members, whichever is greater, provided that there should be a minimum of two independent members present.

#### ***Powers of Audit Committee***

The Audit Committee shall have powers, including the following:

- To investigate any activity within its terms of reference;
- To seek information from any employee;
- To obtain outside legal or other professional advice; and
- To secure attendance of outsiders with relevant expertise, if it considers necessary.

#### ***Role of Audit Committee***

The role of the Audit Committee shall include the following:

- oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
- matters required to be included in the director's responsibility statement to be included in the board's report in terms of Section 134(3)(c) of the Companies Act, 2013;
- changes, if any, in accounting policies and practices and reasons for the same;
- major accounting entries involving estimates based on the exercise of judgment by management;
- significant adjustments made in the financial statements arising out of audit findings;

- compliance with listing and other legal requirements relating to financial statements;
- disclosure of any related party transactions;
- modified opinion(s) in the draft audit report;
- reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the issue document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- approval or any subsequent modification of transactions of the listed entity with related parties;
- scrutiny of inter-corporate loans and investments;
- valuation of undertakings or assets of the listed entity, wherever it is necessary;
- evaluation of internal financial controls and risk management systems;
- reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- discussion with internal auditors of any significant findings and follow up there on;
- reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- to look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- to review the functioning of the whistle blower mechanism;
- approval of appointment of chief financial officer after assessing the qualifications, experience and background, etc. of the candidate;
- carrying out any other function as is mentioned in the terms of reference of the audit committee.

Further, the Audit Committee shall mandatorily review the following information:

- management discussion and analysis of financial condition and results of operations;
- statement of significant related party transactions (as defined by the audit committee), submitted by management;
- management letters / letters of internal control weaknesses issued by the statutory auditors;
- internal audit reports relating to internal control weaknesses; and

- the appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- statement of deviations: (a) quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1); (b) annual statement of funds utilized for purposes other than those stated in the issue document / prospectus / notice in terms of Regulation 32(7).

### **Stakeholders' Relationship Committee**

Our Company has constituted Stakeholders' Relationship Committee" as per Section 178 of the Companies Act, 2013 and Regulation 20 of the SEBI (LODR) Regulation, 2015; vide resolution passed at the meeting of the Board of Directors held on February 26, 2022.

The Stakeholders' Relationship Committee comprises:

<b>Sr. No.</b>	<b>Name of Director</b>	<b>Status in Committee</b>	<b>Nature of Directorship</b>
1.	Mr. Pravin Poddar	Chairman	Independent Director
2.	Mr. Goutam Gupta	Member	Independent Director
3.	Ms. Rashmi Goyal	Member	Executive Director

The Company Secretary & Compliance Officer of our Company shall act as the Secretary to the Stakeholders' Relationship Committee.

The Stakeholders Relationship Committee shall oversee all matters or redress complaints pertaining to investors or shareholders of our Company. The scope and function of the Stakeholders' Relationship Committee and its terms of reference shall include the following:

#### ***Tenure***

The Stakeholder's Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholder's Relationship Committee as approved by the Board.

#### ***Meetings***

The Stakeholder's Relationship Committee shall meet at least 1 (one) time in a year. The Chairperson of the Stakeholders Relationship Committee shall be present at the annual general meetings to answer queries of the security holders.

#### ***Role of the Stakeholders' Relationship Committee***

The Committee shall consider and resolve grievances of security holders, including but not limited to:

- Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the cages in the reverse for recording transfers have been fully utilized
- Issue of duplicate certificates and new certificates on split / consolidation / renewal, etc.; and
- Review the process and mechanism of redressal of Shareholders / Investors grievance and suggest measures of improving the system of redressal of Shareholders / Investors grievances.
- Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest / dividend warrants, non-receipt of annual report and any other grievance / complaints with Company or any officer of the Company arising out in discharge of his duties.
- Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended from time to time.

- Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting.
- Carrying out any other function contained in the equity listing agreements as and when amended from time to time.

### **Nomination and Remuneration Committee**

Our Company has constituted a Nomination and Remuneration Committee in accordance Section 178 of Companies Act, 2013 and Regulation 19 of the SEBI (LODR) Regulation, 2015. The constitution of the Nomination and Remuneration Committee was approved by a Meeting of the Board of Directors held on February 26, 2022.

The Nomination and Remuneration Committee comprises the following Directors:

<b>Sr. No.</b>	<b>Name of Director</b>	<b>Status in Committee</b>	<b>Nature of Directorship</b>
1.	Mr. Goutam Gupta	Chairman	Independent Director
2.	Mr. Pravin Poddar	Member	Independent Director
3.	Mr. Yatharth Goyal	Member	Non-Executive Director

The Company Secretary & Compliance Officer of our Company shall act as the Secretary of the Nomination and Remuneration Committee.

The scope and function of the Committee and its terms of reference shall include the following:

#### ***Tenure***

The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.

#### ***Meetings***

The committee shall meet as and when the need arises for review of Managerial Remuneration. The quorum for a meeting of the nomination and remuneration committee shall be either two members or one third of the members of the committee, whichever is greater, including atleast one independent director in attendance.

#### ***Role of the Nomination and Remuneration Committee not limited to but includes:***

- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to, the remuneration for directors, KMPs and other employees.
- Identifying persons who are qualified to become directors and may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board of Directors their appointment and removal
- Formulation of criteria for evaluation of performance of independent directors and Board of Directors
- Devising a policy on diversity of board of directors
- Deciding on, whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.
- Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors.
- Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.
- Decide the amount of Commission payable to the Whole Time Director / Managing Directors.
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc.
- To formulate and administer the Employee Stock Option Scheme

### **Internal Complaints Committee**

An Internal Complaints Committee is constituted for our Company by the Board to look into the matters concerning sexual harassment pursuant to resolution of the Board of Directors dated February 26, 2022. The Internal Complaints consists of the following members:

<b>Sr. No.</b>	<b>Name of Director</b>	<b>Status in Committee</b>	<b>Gender</b>
1.	Ms. Rashmi Goyal	Presiding Officer	Female
2.	Mr. Pradip Agrawal	Member	Male
3.	Ms. Bimla Devi Goyal	Member	Female
4.	Mr. Abhinav Sharma	Member	Male

A complainant can approach any member of the committee with her written complaint.

#### ***Tenure***

The President and other members of the committee shall hold office for such period, not exceeding 3 (three) years, from the date of their nomination as may be specified by the employer.

#### ***Scope***

This policy is applicable to employees, workers, volunteers, probationer and trainees including those on deputation, part time, contract, working as consultants or otherwise (whether in the office premises or outside while on assignment). This policy shall be considered to be a part of the employment contract or terms of engagement of the persons in the above categories.

Where the alleged incident occurs to our employee by a third party while on a duty outside our premises, the Company shall perform all reasonable and necessary steps to support our employee.

#### ***What Constitutes Sexual Harassment?***

Sexual Harassment means such unwelcome sexually determined behaviour (directly or through implication), like physical contact and advances by the employee(s) including:

1. A demand or request for sexual favours, sexually coloured remarks, showing pornography, any other unwelcome physical conduct of sexual nature, lurid stares, physical contact or molestation, stalking, sounds, display of pictures, signs;
2. Eve teasing, innuendos and taunts, physical confinement against one's will;
3. A demand or request for sexual favours, whether verbally or non-verbally, where the submission to such conduct is made either explicitly or implicitly a term or condition of an individual's employment or promotion / evaluation of work thereby denying an individual equal opportunity at employment;
4. An act or conduct by a person in authority which makes the environment at workplace hostile or intimidating to a person or unreasonably interferes with the individual's privacy and productivity at work;
5. Verbal harassment of a sexual nature, such as lewd comments, sexual jokes or references, and offensive personal references; demeaning, insulting, intimidating, or sexually suggestive comments (oral or written) about an individual's personal appearance or electronically transmitted messages (Jokes, remarks, letters, phone calls);
6. Any other behaviour which an individual perceives as having sexual overtones.

#### ***Redressal Mechanism:***

Once the complaint is received by the Committee:

- i. The person who is accused by the complainant will be informed that a complaint has been filed against him (he will be made aware of the details of the allegation and also the name of the complainant as it would be necessary for proper inquiry) and no unfair acts of retaliation or unethical action will be tolerated.



- ii. The complainant has the opportunity to ask for conciliation proceedings by having communication with the accused in the presence of the Committee. Please note that in such conciliation the complainant cannot demand monetary compensation.
- iii. The Committee shall provide the copies of the settlement as recorded during conciliation to the aggrieved employee and the respondent.
- iv. If the matter has been settled by conciliation but the respondent is not complying with the terms and conditions, the aggrieved party can approach the Committee for Redressal.
- v. The Committee will question both the complainant and the alleged accused separately. If required, the person who has been named as a witness will need to provide the necessary information to assist in resolving the matter satisfactorily.
- vi. The Committee shall call upon all witnesses mentioned by both the parties.
- vii. The Committee can ask for specific documents from a person if it feels that they are important for the purpose of investigation.
- viii. The complainant has the option to seek transfer or leave so that the inquiry process can continue smoothly and to prevent recurrence of similar situations or discomfort to the complainant. The leave can extend for a maximum period of 3 months. Leave granted under this provision will be paid leave and will not be counted in the number of leaves that the complainant is statutorily entitled to. The complainant may be required to work from home, if it is practicable, keeping in mind the nature of work of the complainant, health and mental condition. However, the complainant is under a good faith obligation and shall not abuse the process to request unjustifiably long periods of leave, keeping in mind the economic effects of the leave to the organization. The Committee shall have the discretion to grant leave of an appropriate duration, depending on the facts and circumstances of the case, or grant an alternate measure such as transferring the employee or the accused, as it deems fit.

Where leave is granted to the complainant, the Committee shall make best attempts to ensure speedy completion of the inquiry process and to minimize adverse economic consequences to the Company arising out of the absence of the complainant from the workplace.

- i. The complainant and the accused shall be informed of the outcome of the investigation. The investigation shall be completed within 3 months of the receipt of the complaint. If the investigation reveals that the complainant has been sexually harassed as claimed, the accused will be subjected to disciplinary action accordingly.
  - a. The report of the investigation shall be supplied to the employer (or the District Officer), the accused and the complainant within 10 days of completion of the investigation.
  - b. The employer or the District Officer will act on the recommendations of the Committee within 60 days of the receipt of the report.
- ii. The contents of the complaint made, the identity and addresses of the aggrieved employee, respondent and witnesses, any information relating to conciliation and inquiry proceedings, recommendations of the Internal Committee and the action taken by the employer shall not be published, communicated or made known to the public, press and media in any manner

Any party aggrieved by the report can prefer an appeal in the appropriate Court or Tribunal in accordance with the service rules within 90 days of the recommendation been given to the employer / District Officer.

#### ***Disciplinary Action:***

Where any misconduct is found by the Committee, appropriate disciplinary action shall be taken against the accused. Disciplinary action may include transfer, withholding promotion, suspension or even dismissal. This action shall be in addition to any legal recourse sought by the complainant.

If it is found out through evidence by the Committee that the complainant has maliciously given false complaint against the accused, disciplinary action shall be taken against the complainant as well.

Regardless of the outcome of the complaint made in good faith, the employee lodging the complaint and any person providing information or any witness, will be protected from any form of retaliation. While dealing with complaints of sexual harassment, the Committee shall ensure that the complainant or the witness are not victimized or discriminated

against by the accused. Any unwarranted pressures, retaliatory or any other type of unethical behaviour by the accused against the complainant while the investigation is in progress should be reported by the complainant to the Complaints Committee as soon as possible. Disciplinary action will be taken by the Committee against any such complaints which are found genuine.

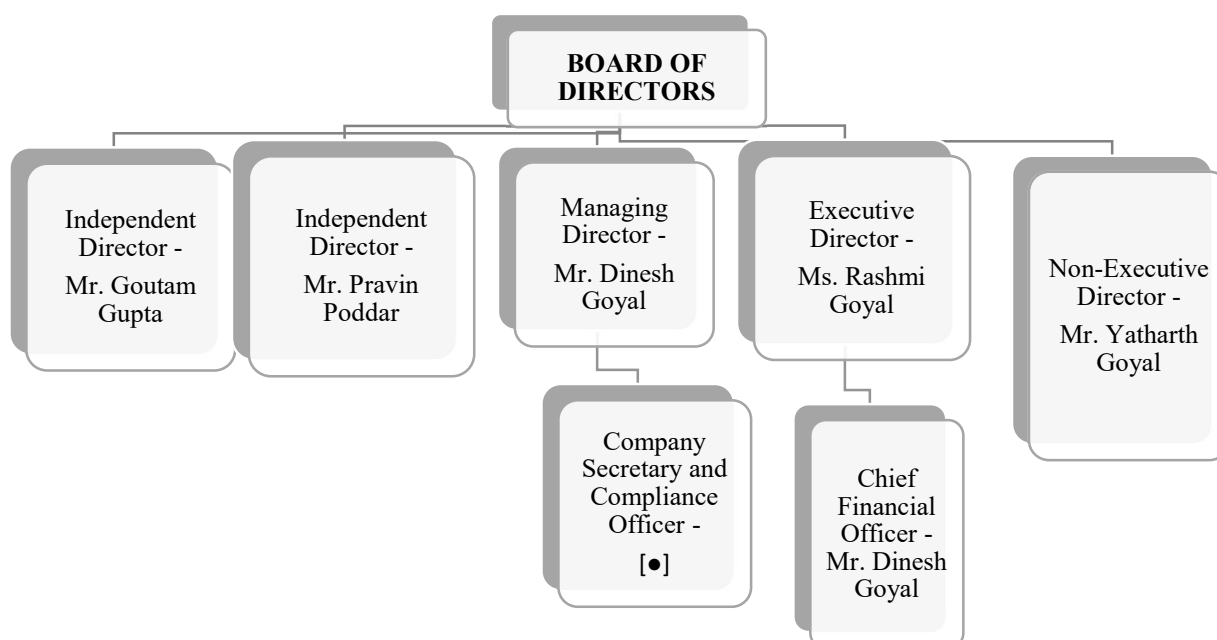
This policy shall be disseminated to each employee of the Company as well as new recruits who will have to acknowledge that they have read and understood the policy and that they shall abide by the policy.

## POLICY ON DISCLOSURES AND INTERNAL PROCEDURE FOR PREVENTION OF INSIDER TRADING

The provisions of Regulation 9(1) of the SEBI (Prohibition of Insider Trading) Regulations, 2015 (“SEBI PIT Regulations”) will be applicable to our Company immediately upon the listing of its Equity Shares on the SME Platform of BSE Limited. We shall comply with the requirements of the SEBI (PIT) Regulations on listing of Equity Shares on stock exchanges. Further, Board of Directors have formulated and adopted the code of conduct to regulate, monitor and report trading by its employees and other connected persons.

The Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the board.

## ORGANISATION STRUCTURE



## OUR KEY MANAGERIAL PERSONNEL

Our Company is managed by our Board of Directors, assisted by qualified and experienced professionals, who are permanent employees of our Company. Given below are the details of the Key Managerial Personnel of our Company as prescribed under the Companies Act, 2013:

**Mr. Dinesh Goyal**, is the Chairman and Managing Director and Chief Financial Officer of our Company. For details, see “*Brief Profile of our Directors*”. For details of compensation paid to him during Financial Year 2021, see “*Remuneration / Compensation to our Directors*”.

The Company Secretary and Compliance Officer of the Company will be appointed prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.

## STATUS OF KEY MANAGERIAL PERSONNEL

All our Key Managerial Personnel are permanent employees of our Company.





## RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL (KMPs)

None of the aforementioned KMPs are related to each other

## SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

None of our KMP's holds any shares of our Company as on the date of this Draft Prospectus except as mentioned below:

Sr. No.	Name of Key Managerial Personnel	Designation of KMP	No. of Equity Shares Held (Pre-Issue)	% of pre-Issue capital
1.	Mr. Dinesh Goyal	Managing Director & CFO	6,09,600	18.64
	<b>Total</b>		<b>6,09,600</b>	<b>18.64</b>

## SERVICE CONTRACTS WITH KEY MANAGERIAL PERSONNEL

Our Key Managerial Personnel have not entered into any service contracts with our Company which provide for any benefits upon termination of their employment in our Company.

## BONUS OR PROFIT-SHARING PLAN FOR OUR KEY MANAGERIAL PERSONNEL

As of this Draft Prospectus, our Company does not have any performance linked bonus or profit-sharing plan with any of our Key Managerial Personnel.

## CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO KEY MANAGERIAL PERSONNEL

None of our Key Managerial Personnel has received or is entitled to any contingent or deferred compensation.

## LOANS TO KEY MANAGERIAL PERSONNEL

There is no outstanding loan against our Key Managerial Personnel as on the date of this Draft Prospectus.

## INTEREST OF KEY MANAGERIAL PERSONNEL

None of our Key Management Personnel has any interest in our Company except to the extent of their remuneration, benefits, reimbursement of expenses incurred by them in the ordinary course of business. Our Key Managerial Personnel may also be interested to the extent of Equity Shares, if any, held by them and any dividend payable to them and other distributions in respect of such Equity Shares.

## CHANGES IN KEY MANAGERIAL PERSONNEL IN THE LAST THREE YEARS

Set forth below are the changes in our Key Managerial Personnel in the last 3 (three) years immediately preceding the date of this Draft Prospectus:

Name	Designation	Reason	Date of Appointment / Change in designation
Mr. Dinesh Goyal	Chairman and Managing Director	Appointment as Chairman and Managing Director	February 11, 2022
Mr. Dinesh Goyal	Chief Financial Officer	Appointed as Chief Financial Officer	February 11, 2022

## EMPLOYEES STOCK OPTION SCHEME / EMPLOYEE STOCK PURCHASE SCHEME

Our Company does not have any Employee Stock Option Scheme / Employee Stock Purchase Scheme as on the date of filing of this Draft Prospectus.

## PAYMENT OR BENEFIT TO OUR KEY MANAGERIAL PERSONNEL

Except as stated in this Draft Prospectus and any statutory payments made by our Company, no non-salary amount or benefit has been paid, in two preceding years, or given or is intended to be paid or given to any of our Company's officers except remuneration of services rendered as Directors, officers or employees of our Company.

Except as stated in the chapter titled "*Financial Statements as Restated*" beginning on page 143 of this Draft Prospectus, none of the beneficiaries of loans and advances and sundry debtors are related to our Company, our Directors, Our Key Managerial Personnel or our Promoters.



## **ARRANGEMENTS OR UNDERSTANDING WITH MAJOR SHAREHOLDERS / CUSTOMERS / SUPPLIERS**


There are no arrangements or understanding with major shareholders, customers, suppliers or others, pursuant to which any of the Key Managerial Personnel was selected as a member of our senior management.

## OUR PROMOTERS AND PROMOTER GROUP

### OUR PROMOTER

The Promoters of our Company are (i) Mr. Dinesh Goyal (ii) Hilltop Healthcare Centre Limited. As on the date of this Draft Prospectus, our promoters holds an aggregate of 27,21,600 Equity Shares, representing 83.24% of the pre-issue issued, subscribed and Paid-Up Equity Share Capital of our Company.

### BRIEF PROFILE OF OUR INDIVIDUAL PROMOTERS

<b>Mr. Dinesh Goyal</b>	
	<p><b>Mr. Dinesh Goyal</b>, aged 48 years, is associated with our Company since 1996 as a Director and was further re-designated as Chairman and Managing Director of our Company for a period of 5 (five) years with effect from February 11, 2022 till February 10, 2027. Mr. Dinesh Goyal is a driving force behind our Company. Having more than two decades of experience in the field of finance, management, strategy making, he handles the overall affairs of the Company.</p> <p><b>Date of Birth:</b> February 14, 1974</p> <p><b>Age:</b> 48 Years</p> <p><b>Residential Address:</b> 76/1, Golaghata Road, Vip Road, C/o Bika Banquets, Kolkata, Sreebumi, Kolkata- 700048, West Bengal, India</p> <p><b>Nationality:</b> Indian</p> <p><b>PAN:</b> ADQPG1810M</p> <p>For further details of his qualification, experience in his business, position / posts held in the past directorships held, special achievements, his business and financial activities please refer to section titled “<i>Our Management</i>” on page 114 of this Draft Prospectus.</p>

### BRIEF PROFILE OF OUR CORPORATE PROMOTER

**M/s. Hilltop Healthcare Centre Limited**, is the Promoter and our Holding Company who holds 64.60% shareholding in our company. The detail of holding company are as under:

#### (a) Brief History of Hilltop Healthcare Centre Limited (“HHCL”)

HHCL was incorporated on July 19, 1994 as a public limited company under the Companies Act, 1956 at Registrar of Companies, West Bengal. HHCL received its certificate of commencement of business on August 16, 1994. As on the date of this Draft Prospectus, HHCL holds 21,12,000 Equity Shares, representing 64.60% of the pre-Issue issued, subscribed and paid-up Equity Share capital of our Company. The registered office of HHCL is situated at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India.

- **The main objects:**

1. *To carry on the business as caterers, hoteliers, hotel proprietors, hotel managers and operators, refreshment contractor's restaurant keepers, refreshment room proprietors, milk and snack bar proprietors, café and tavern proprietors, lodging house proprietors, ice cream merchants, sweetmeat merchants, milk manufacturers and merchants, bakers, confectioners, professional merchants, licensed victuallers, wine and spirit merchants, blenders and bottlers.*
2. *To Purchase, sell, let out, take on lease or in exchange, hire or by other means acquire or obtain options over any freehold or other property for any estate or otherwise acquire of let out any movable or immovable property and any rights or privileges which the company may think necessary or convenient for the purpose of its business.*



3. To carry on the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, dealing in any manner whatsoever in all type of goods on retail as well as on wholesale basis in India or elsewhere.

- **Change in Activity:**

There has been no change in the business of HHCL since its incorporation.

**(b) None of the promoters of the HHCL are companies or body corporates**

**(c) Board of directors of HHCL**

The board of directors of HHCL comprises of:

Sr. No.	DIN	Name of Directors
1.	00881868	Mr. Dinesh Goyal
2.	05253256	Ms. Rashmi Goyal
3.	08708033	Mr. Yatharth Goyal

**(d) Capital structure of HHCL**

<b>Authorised Capital:</b>
The Authorised share capital of HHCL as on date of Draft Prospectus is ₹50.00 Lakh divided into 5,00,000 equity shares of face value of ₹10.00 each.
<b>Paid-up Capital:</b>
Issued, subscribed and paid-up share capital of HHCL as on date of Draft Prospectus is ₹38.17 Lakh divided into 3,81,700 equity shares of face value ₹10.00 each.

**(e) Promoter / Promoter Group Holding of HHCL**

The Promoters and Promoter Group holding of HHCL as on the date of filing of this Draft Prospectus are as follows:

- **Individual promoters:**

Sr. No.	Name of the Promoters and Promoter Group	No. of equity shares	Percentage (%)
1.	Mr. Dinesh Goyal	1,90,100	49.80
2.	Ms. Rashmi Goyal	1,75,000	45.85
<b>Total</b>			<b>95.65</b>

- **Corporate promoters:**

None of the promoters of HHCL are companies or other body corporates

**(f) The Shareholding Pattern of as on March 07, 2022 is as follows:**

Sr. No.	Name of the Promoters and Promoter Group	No. of equity shares	Percentage (%)
1.	Ms. Bimla Devi Goyal	100	0.03
2.	Mr. Dinesh Goyal	1,90,100	49.80
3.	Ms. Sobha Jain	100	0.03
4.	Ms. Rekha Goyal	100	0.03
5.	Ms. Rashmi Goyal	1,75,000	45.85
6.	Mr. Vijay Sharma	5,000	1.31
7.	Mr. Yogesh Goyal	11,300	2.96
<b>Total</b>			<b>100.00</b>

**(g) Change in control of HHCL including change in controlling interest in last 3 years**

Except as stated below, there has been no change in the control of HHCL during the last 3 years preceding the date of this Draft Prospectus.



Sr. No.	Name of the Promoters and Promoter Group	2020-21		2019-20		2018-19	
		No. of equity shares	(%)	No. of equity shares	(%)	No. of equity shares	(%)
1.	Ms. Bimla Devi Goyal	100	0.03	100	0.03	100	0.03
2.	Mr. Dinesh Goyal	1,90,100	49.80	1,90,100	49.80	1,90,100	49.80
3.	Ms. Sobha Jain	100	0.03	100	0.03	100	0.03
4.	Ms. Rekha Goyal	100	0.03	100	0.03	100	0.03
5.	Ms. Rashmi Goyal	1,75,000	45.85	1,75,000	45.85	1,75,000	45.85
6.	Mr. Vijay Sharma	5,000	1.31	5,000	1.31	5,000	1.31
7.	Mr. Yogesh Goyal	11,300	2.96	11,300	2.96	11,300	2.96
<b>Total</b>			<b>100.00</b>		<b>100.00</b>		<b>100.00</b>

## DECLARATION

We declare and confirm that the details of the permanent account number, passport number and bank account number of our Promoters will be submitted to the Stock Exchange where the Equity Shares are proposed to be listed at the time of filing this Draft Prospectus.

## INTEREST OF OUR PROMOTER

### *Interest of Promoters*

Our Promoters does not have any interest in our Company except to the extent of compensation payable / paid, rents on properties owned by him or his relatives but used by our company and reimbursement of expenses (if applicable) and to the extent of any equity shares held by him or his relatives and associates or held by the companies, firms and trusts in which he is interested as director, member, partner, and / or trustee, and to the extent of benefits arising out of such shareholding. For further details please see the chapters titled “*Capital Structure*”, “*Financial Statements as Restated*” and “*Our Management*” beginning on page 54, 143 and 114 of this Draft Prospectus.

Except as stated otherwise in this Draft Prospectus, we have not entered into any contract, agreements or arrangements in which our Promoters is directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them including the properties purchased by our Company and development rights entered into by our Company other than in the normal course of business. For further details, please refer the section titled “*Related Party Transactions*” in chapter “*Financial Statements as Restated*” on page no. 143 of this Draft Prospectus.

### *Interest in promotion of our Company*

Our Company is currently promoted by the Promoters in order to carry on its present business. Our Promoters is interested in our Company to the extent of their shareholding and directorship in our Company and the dividend declared, if any, by our Company.

### *Interest in the property, land, construction of building, supply of machinery, etc.*

Except as mentioned in the chapter titled ‘*Our Business*’ beginning on page 98 of this Draft Prospectus, our Promoters do not have any other interest in any property acquired or proposed to be acquired by our Company in a period of 3 (three) years before filing of this Draft Prospectus or in any transaction by our Company for acquisition of land, construction of building or supply of machinery or any other contract, agreement or arrangement entered into by our Company and no payments have been made or are proposed to be made in respect of these contracts, agreements or arrangements.

### *Payment or Benefit to the Promoters or Promoter Group in the last 2 (two) years*

Except as stated above in “*Our Management*” and “*Financial Statements as Restated*” beginning on pages 114 and 143 respectively of this Draft Prospectus, there has been no amount or benefit paid or given during the preceding 2 (two) years of filing Draft Prospectus or intended to be paid or given to any Promoters or member of our Promoter Group and no consideration for payment of giving of the benefit.

## MATERIAL GUARANTEES GIVEN TO THIRD PARTIES

Except as stated in the “*Financial Information*” beginning on page 143 of this Draft Prospectus, our Promoters have not given material guarantees to the third party(ies) with respect to the specified securities of our Company.



## LITIGATION INVOLVING OUR PROMOTER

For details relating to legal proceedings involving the Promoters, please refer “*Outstanding Litigation and Material Developments*” beginning on page 161 of this Draft Prospectus.

## COMMON PURSUITS

Other than as disclosed in the chapter titled “*Our Group Entities*” beginning on page 135 of this Draft Prospectus, our Promoter does not have any interest in any venture that is involved in any activities similar to those conducted by our Company.

## CONFIRMATIONS

- Our Company, our individual Promoter and members of the promoter group are not Wilful Defaulters or a fraudulent and there are no violations of securities laws committed by our Promoter in the past and no proceedings for violation of securities laws are pending against them.
- None of our Promoters are a Fugitive Economic Offender.
- Our Promoter and members of the Promoter Group have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.
- Our Promoter is not and has never been Promoter, directors or persons in control of any other Company which is prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.
- Except as disclosed in “*Outstanding Litigation and Material Developments*” beginning on page 161 of this Draft Prospectus, there is no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority during the last five years preceding the date of the Issue against our Promoters.
- Except as disclosed in “*Financial Statements as Restated*” beginning on page 143 of this Draft Prospectus, our Promoter is not related to any of the sundry debtors or is not beneficiary of Loans and Advances given by / to our Company.

## RELATIONSHIP OF OUR PROMOTERS WITH OUR DIRECTORS

As on the date of the Draft Prospectus, none of our Promoter(s) are related to any of our Company’s Directors within the meaning of Section 2 (77) of the Companies Act, 2013.

## COMPANIES WITH WHICH OUR PROMOTERS HAVE DISASSOCIATED IN THE PRECEDING THREE YEARS

Except as stated below, as on the date of the Draft Prospectus, none of our Promoter(s) have disassociated with any Companies in the preceding three years.

Sr. No.	Promoter	Name of entity from which disassociated	Date of disassociation	Reason / circumstances and terms of disassociation
1.	Mr. Dinesh Goyal	Vaibhav Laxmi Capital Market Private Limited	November 24, 2021	Resignation from the Directorship

## OUR PROMOTER GROUP

**Our Promoter Group in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 is as under:**

### A. Natural Persons who form part of our Promoter Group:

<b>Name of the Promoter</b>	<b>Mr. Dinesh Goyal</b>
<b>Relation with Promoter</b>	<b>Name of the Relative</b>
Father	Late Shiv Ratan Goyal
Mother	Ms. Bimla Devi Goyal
Spouse	Ms. Rashmi Goyal
Brother(s)	Mr. Rajesh Goyal

Brother(s)	N.A.
Sister(s)	Ms. Shobha Jain
Son(s)	Mr. Yatharth Goyal
Son(s)	Mr. Harshit Goyal
Daughter(s)	N.A.
Spouse's Father	Late Shyam Sundar Patwari
Spouse's Mother	Ms. Anjana Devi Patwari
Spouse's Brother(s)	Mr. Ranjan Patwari
Spouse's Brother(s)	Mr. Mehul Patwari
Spouse's Sister(s)	N.A.

**B. In case promoter is a Body Corporate:**

Sr. No.	Nature of Relationship	Name of the Promoter Entities / Company
1.	Subsidiary or Holding Company of Promoter Company	Goel Food Products Limited Subsidiary company
2.	Any Body corporate in which Promoter (Body Corporate) holds 20% or more of the equity share capital or which holds 20% or more of the equity share capital of the promoter (Body Corporate).	Goel Food Products Limited
3.	Anybody corporate in which a group of individuals or companies or combinations thereof acting in concert, which hold 20% or more of the equity share capital in that body corporate and such group of individuals or companies or combinations thereof also holds 20% or more of the equity share capital of the issuer and are also acting in concert.	Not Applicable

**C. In case promoter is an Individual:**

Sr. No.	Nature of Relationship	Entity
1.	Any Body Corporate in which 20% or more of the equity share capital is held by promoter or an immediate relative of the promoter or a firm or HUF in which promoter or any one or more of his immediate relative is a member.	1. Hilltop Healthcare Centre Limited 2. Eragon Sales Private Limited 3. Ujesh Banquets Private Limited 4. Brijdhara Vanjiya Private Limited 5. Fast Speed Residency Private Limited 6. Speedfast Reality Private Limited 7. Makelife Construction Private Limited 8. Akansha Banquets LLP
2.	Any Body Corporate in which Body Corporate as provided above holds 20% or more of the equity share capital.	N.A.
3.	Any Hindu Undivided Family or firm in which the aggregate shareholding of the promoter and his immediate relatives is equal to or more than ten percent.	1. Dinesh Goyal HUF 2. Shiv Ratan Goyal HUF



## OUR GROUP COMPANIES

In terms of the SEBI (ICDR) Regulations, the term “group companies”, includes (i) such companies (other than promoter(s) and subsidiary(ies) with which the relevant issuer company had related party transactions during the period for which financial information is disclosed, as covered under applicable accounting standards, and (ii) any other companies considered material by the board of directors of the relevant issuer company. Accordingly, for (i) above, all such companies (other than our Subsidiaries) with which there were related party transactions during the periods covered in the Restated Financial Statement, as covered under the applicable accounting standards, shall be considered as Group Companies in terms of the SEBI (ICDR) Regulations. For the purpose of avoidance of doubt and pursuant to regulation 2(1)(t) of SEBI (ICDR) Regulations, 2018 it is clarified that our promoters and subsidiaries will not be considered as Group Companies.

In terms of the SEBI (ICDR) Regulations and in terms of the policy of materiality defined by the Board of Directors pursuant to its resolution dated February 26, 2022 our Group Companies includes:

Those companies disclosed as having related party transactions in accordance with Accounting Standard (“AS 18”) issued by the Institute of Chartered Accountants of India, in the Restated Financial Statements of the Company for the last three financial years,

Provided, companies which have been disclosed as related parties in the Restated Financial Statements of our Company for the last three financial years, and which are no longer associated with our Company have not been disclosed as Group Companies.

All such companies which the board has deemed to be material to be considered as Group Companies / Associates Companies.

Based on the above, the following Company is only identified as our Group Company: -

1. Hilltop Healthcare Centre Limited
2. Eragon Sales Private Limited
3. Ujesh Banquets Private Limited

Brief details about the top three unlisted Group companies based on the Turnover for the Fiscal year 2021 are as below:

### 1. HILLTOP HEALTHCARE CENTRE LIMITED;

<b>Corporate Information</b>	
<b>Brief Description of Business</b>	i) The main business of the Company is to carry on the business as caterers, hoteliers, hotel proprietors, hotel managers and operators, refreshment contractor’s restaurant keepers, refreshment room proprietors, milk and snack bar proprietors, café and tavern proprietors, lodging house proprietors, ice cream merchants, sweetmeat merchants, milk manufacturers and merchants, bakers, confectioners, professional merchants, licensed victualless, wine and spirit merchants, blenders and bottlers.  ii) The company is also engaged in carrying on the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, dealing in any manner whatsoever in all type of goods on retail as well as on wholesale basis in India or elsewhere.
<b>Date of Incorporation</b>	July 19, 1994
<b>CIN</b>	U74110WB1994PLC063997
<b>PAN</b>	AAACH6344P
<b>Registered Office</b>	76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India
<b>Board of Directors*</b>	<b>Name of Directors</b>
	<b>DIN</b>
	Mr. Dinesh Goyal
	00881868
	Ms. Rashmi Goyal
	05253256
	Mr. Yatharth Goyal
	08708033
Audited Financial Information (₹ in Lakhs) , rounded off except per share data)	



For The Year Ended			
	March 31, 2021	March 31, 2020	March 31, 2019
<b>Equity Share Capital</b>	38.17	38.17	38.17
<b>Reserves and Surplus</b>	82.22	140.44	163.38
<b>Revenue from operations</b>	-	50.18	32.40
<b>Profit / (Loss) after tax</b>	(58.22)	(22.82)	4.58
<b>Basic Earnings per share (face value of ₹ 10 each) (based on Weighted Average number of Shares)</b>	(15.26)	(5.98)	1.20
<b>Diluted Earnings per share (face value of ₹ 10 each) (based on Weighted Average number of Shares)</b>	(15.26)	(5.98)	1.20
<b>Net asset value per share (Rs) (based on Actual Number of Shares)</b>	31.54	46.80	52.80

\*As on date of this Draft Prospectus

The shareholding pattern of Hilltop Healthcare Centre Limited as on the date of this Draft Prospectus is as mentioned below: -

Sr. No.	Name of Shareholders	No of Shares	% Percentage
1.	Mr. Dinesh Goyal	1,90,100	49.8%
2.	Ms. Rashmi Goyal	1,75,000	45.8%
3.	Ms. Bimla Devi Goyal	100	0.026%
4.	Ms. Sobha Jain	100	0.026%
5.	Ms. Rekha Goyal	100	0.026%
6.	Mr. Vijay Sharma	5,000	1.30%
7.	Mr. Yogesh Goyal	11,300	2.96%
	<b>TOTAL</b>	<b>3,81,700</b>	<b>100%</b>

### **Nature and extent of interest of our Promoter**

Our Promoter Mr. Dinesh Goyal interested to the extent of his shareholding. Further, our promoter may be deemed to be interested to the extent of their position held in the company and any remuneration etc. received from the company by them or their relatives.

Hilltop Healthcare Centre Limited is an unlisted Company and it has not made any public issue (including any rights issue to the public) in the preceding three years. It has not become a sick Company under the meaning of SICA or Insolvency and Bankruptcy Code, 2016 nor is under winding up.

There are no defaults in meeting any statutory / bank / institutional dues. No proceedings have been initiated for economic offences against the Company.

### **2. ERAGON SALES PRIVATE LIMITED**

<b>Corporate Information</b>	
<b>Brief Description of Business</b>	<p>i. To carry on the business as caterers, hoteliers, hotel proprietors, hotel managers and operators, refreshment contractor's restaurant keepers, refreshment room proprietors, milk and snack bar proprietors, café and tavern proprietors, lodging house proprietors, ice cream merchants, sweetmeat merchants, milk manufacturers and merchants, bakers, confectioners, professional merchants, licensed victualless, wine and spirit merchants, blenders and bottlers.</p> <p>ii. To Purchase, sell, let out, take on lease or in exchange, hire or by other means acquire or obtain options over any freehold or other property for any estate or otherwise acquire or let out any movable or immovable property and any rights or privileges which the company may think necessary or convenient for the purpose of its business.</p>



	iii. To carry on the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, dealing in any manner whatsoever in all type of goods on retail as well as on wholesale basis in India or elsewhere.		
<b>Date of Incorporation</b>	June 18, 2012		
<b>CIN</b>	U74110WB2012PTC182802		
<b>PAN</b>	AADCE1422E		
<b>Registered Office</b>	76/1/2, Golaghat Road, Kolkata- 700048, West Bengal, India		
<b>Board of Directors</b>	<b>Name of Directors</b>	<b>DIN</b>	
	Mr. Dinesh Goyal	00881868	
	Ms. Rashmi Goyal	05253256	
Audited Financial Information (₹ In Lacs, rounded off except per share data)			
<b>For The Year Ended</b>			
	<b>March 31, 2021</b>	<b>March 31, 2020</b>	<b>March 31, 2019</b>
<b>Equity Share Capital</b>	1.00	1.00	1.00
<b>Reserves and Surplus</b>	(67,26,755.84)	(25.89)	(18.19)
<b>Revenue from operations</b>	-	14.26	1.77
<b>Profit / (Loss) after tax</b>	(41.37)	(7.69)	(17.42)
<b>Basic Earnings per share (face value of ₹ 10 each) (based on Weighted Average number of Shares)</b>	(413.74)	(76.96)	(174.29)
<b>Diluted Earnings per share (face value of ₹ 10 each) (based on Weighted Average number of Shares)</b>	(413.74)	(76.96)	(174.29)
<b>Net asset value per share (Rs) (based on Actual Number of Shares)</b>	(662.68)	(248.94)	(171.97)

\*As on date of this Draft Prospectus

The shareholding pattern of Eragon Sales Private Limited as on the date of this Draft Prospectus is as mentioned below:

-

Sr. No.	Name of Shareholders	No of Shares	% Percentage
1.	Mr. Dinesh Goyal	5,000	50%
2.	Ms. Rashmi Goyal	5,000	50%
	<b>TOTAL</b>	<b>10,000</b>	<b>100%</b>

### **Nature and extent of interest of our Promoter:**

Our Promoter, Mr. Dinesh Goyal interested to the extent of his shareholding. Further, our promoter may be deemed to be interested to the extent of their position held in the company and any remuneration etc. received from the company by them or their relatives.

Eragon Sales Private Limited is an unlisted Company and it has not made any public issue (including any rights issue to the public) in the preceding three years. It has not become a sick Company under the meaning of SICA or Insolvency and Bankruptcy Code, 2016 nor is under winding up.

There are no defaults in meeting any statutory / bank / institutional dues. No proceedings have been initiated for economic offences against the Company.

### **3. UJESH BANQUETS PRIVATE LIMITED**

<b>Corporate Information</b>	
<b>Brief Description of Business</b>	The Company is engaged is in the business of undertaking, handling and carrying on business in India, and abroad connected with events for different corporate, companies or individuals and all activities related to event management.
<b>Date of Incorporation</b>	July 2, 2018



<b>CIN</b>	U74993WB2018PTC226824		
<b>PAN</b>	AACCU2710J		
<b>Registered Office</b>	BL-4, 76, Golaghata Road, Kolkata Parganas North, West Bengal- 700048, India		
<b>Board of Directors*</b>	Name of Directors		DIN
	Mr. Dinesh Goyal		00881868
	Ms. Rashmi Goyal		05253256
Audited Financial Information (₹ in Lacs, rounded of except per share data)			
<b>For The Year Ended</b>			
	<b>March 31, 2021</b>	<b>March 31, 2020</b>	<b>March 31, 2019</b>
<b>Equity Share Capital</b>	1.00	1.00	1.00
<b>Reserves and Surplus</b>	(52.78)	(16.56)	(16.12)
<b>Revenue from operations</b>	1.78	35.89	2.95
<b>Profit / (Loss) after tax</b>	(36.21)	(0.44)	(16.12)
<b>Basic Earnings per share (face value of ₹ 10 each) (based on Weighted Average number of</b>	(362.18)	(4.48)	(161.21)
<b>Diluted Earnings per share (face value of ₹ 10 each) ( based on Weighted Average number of Shares)</b>	(362.18)	(4.48)	(161.21)
<b>Net asset value per share (Rs) (based on Actual Number of Shares)</b>	(517.87)	(155.69)	(151.21)

\*As on date of this Draft Prospectus

The shareholding pattern of Ujesh Banquets Private Limited as on the date of this Draft Prospectus is as mentioned below:

Sr. No.	Name of Shareholders	No of shares	% Percentage
1.	Mr. Dinesh Goyal	5,000	50%
2.	Ms. Rashmi Goyal	5,000	50%
	<b>TOTAL</b>	<b>10,000</b>	<b>100%</b>

#### **Nature and extent of interest of our Promoter**

Our Promoter Mr. Dinesh Goyal interested to the extent of his shareholding. Further, our promoter may be deemed to be interested to the extent of their position held in the company and any remuneration etc. received from the company by them or their relatives.

Ujesh Banquets Private Limited is an unlisted Company and it has not made any public issue (including any rights issue to the public) in the preceding three years. It has not become a sick Company under the meaning of SICA or Insolvency and Bankruptcy Code, 2016 nor is under winding up.

There are no defaults in meeting any statutory / bank / institutional dues. No proceedings have been initiated for economic offences against the Company.

Loss Making Company

Below is the Group Companies which has incurred losses in the past 3 years –

1. Hilltop Healthcare Centre Limited
2. Eragon Sales Private Limited
3. Ujesh Banquets Private Limited



## **Litigations**

Except as disclosed below or in this Draft Prospectus, there are no outstanding litigation involving our Group Companies which may have a material impact on our Company.

## **Defunct / Strike-off Company**

Our Group Companies have not remained defunct and no application has been made to the RoC for striking off the name of any of the Group Companies during the five years preceding the date of this Draft Prospectus.

## **INTEREST OF OUR GROUP COMPANY**

Interest in the promotion of our Company

Except as disclosed in this Draft Prospectus, our Group Companies has no interest in the promotion of our Company.

Interest in the properties acquired or proposed to be acquired by our Company in the past three years or proposed to be acquired

Except as mentioned in the chapter titled "**Our Business**" under the heading Land & Property beginning on page of this Draft Prospectus, Our Group Companies don't have any interest in the properties acquired or proposed to be acquired by our Company in the three years preceding the filing of Draft Prospectus.

Interest in the transactions for acquisition of land, construction of building and supply of machinery

Our Group Companies are not interested in any transaction for acquisition of land or supply of machinery to our Company.

Related Business transactions between our Company & Group Companies and significance on the financial performance of our Company

Except as disclosed under the Notes "**Related Party Transactions**" on page 141 of this Draft Prospectus, there are no related business transactions of our Company with its Group Companies and significance of the same on the financial performance of our Company.

## **Business interests of Group Company in our Company**

Other than as disclosed under the Note "**Related Party Transactions**" on page 141 of this Draft Prospectus, the group companies don't have any interest in the business of our Company or interest of any other nature as on the date of this Draft Prospectus.

## **Payment or benefit to our Group Companies**

Except as stated under the Note "**Related Party Transactions**" beginning on page 141 of this Draft Prospectus, there has been no payment of benefits to our group companies for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019.

## **Undertaking / Confirmations**

As on the date of this Draft Prospectus, none of our Promoter or Promoter Group or Group Company or person in control of our Company has been

- i. Prohibited from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority; or
- ii. Refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

None of our Promoter, person in control of our Company has ever been a Promoter, Director or person in control of any other Company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoter, the relatives of our individual Promoter (as defined under the Companies Act) nor our Group Company / Promoter Group entities have been declared as a wilful defaulter or a fraudulent borrower by the RBI



or any other government authority and there are no violations of securities laws committed by them or any entities they are connected with in the past and no proceedings for violation of securities laws are pending against them.

None of our Promoter, Promoter Group or the Group Company has become sick Companies under the SICA and no application has been made in respect of any of them, to the Registrar of Companies for striking off their names. Further no winding up proceedings have been initiated against the Promoter or the Group Company.



## RELATED PARTY TRANSACTIONS

For details on Related Party Transactions of our Company, please refer to Annexure- VII of section titled “*Financial Statements as Restated*” beginning on page 143 of this Draft Prospectus.



## **DIVIDEND POLICY**

Under the Companies Act, 2013, an Indian Company pays dividends upon a recommendation by its Board of Directors and approval by majority of the Shareholders. Under the Companies Act, 2013, dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. No dividend shall be payable for any financial year except out of profits of our Company for that year or that of any previous financial year or years, which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not declared any dividend on the Equity Shares since incorporation.



**SECTION IX: FINANCIAL INFORMATION**

**FINANCIAL STATEMENTS AS RESTATED**

<b>Sl. No.</b>	<b>Particulars</b>	<b>Page No.</b>
1	Restated Financial Statements	F – 1 to F - 27



## RESTATED FINANCIAL STATEMENT

### AUDITORS' REPORT ON RESTATED FINANCIAL INFORMATION

To,  
The Board of Directors  
**Goel Food Products Limited**  
76/1/2 Golaghata Road  
Kolkata - 700048 IN

Dear Sirs,

**Subject: - Financial Information of Goel Food Products Limited**

We have examined, the attached Restated Statement of Assets and Liabilities of Goel Food Products Limited ('the Company') as at December 31, 2021, March 31, 2021, March 31, 2020 and March 31, 2019, the Restated Summary Statement of Profit and Loss Account and the Restated Summary Statement of Cash Flows for the period/year ended December 31, 2021, March 31, 2021, March 31, 2020 and March 31, 2019 and annexed to this report (collectively, the "Restated Financial Information") as approved by the Board of Directors of the Company for the Purpose of Inclusion in the offer document prepared by the Company in connection with its proposed Initial Public Offer (IPO) of equity share prepared in the term of the requirement of :

- a. Section 26 of Part 1 of Chapter III of the Companies Act ,2013 ("the Act") read with Rule 4 to 6 of Companies (Prospectus and Allotment of Securities) rule, 2014 ("the Rules");
  - b. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time in pursuance of provisions of Securities and Exchange Board of India Act 1992 ("SEBI-ICDR Regulations"); and
  - c. The Guidance Note on Reports in Company Prospectuses (Revised 2016) issued by the Institute of Chartered Accountants of India as amended from time to time (the "Guidance Note")
1. The Restated summary statements of the Company have been extracted by the Management from Audited Financial Statements of the Company for the year ended December 31, 2021, March 31, 2021, March 31,2020 and March 31, 2019. Our responsibility is to examine the Restated Financial Information and confirm whether such Restated Financial information comply with the requirements of the Act, the Rules, SEBI-ICDR Regulations and the Guidance Note.
  2. There Restated Financial Information have been complied by the Management from the Audited Financial statement of the Company for the year ended December 31, 2021, March 31, 2021, March 31,2020 and March 31, 2019. Which have been approved by the Board of Director of the Company. We, R. Kothari & Co, Chartered Accountants, have been subject to peer review process of the Institute of Chartered Accountant of India (ICAI) and hold a valid peer review certificate issued by the "Peer review Board" of the ICAI. We have relied upon the Audit report for the year ended December 31, 2021, March 31, 2021, March 31, 2020 & March 31, 2019 in preparation of the restated financial statements.
  3. Based on our examination, we report that
    - a. The Restated Summary Statement of Assets and Liabilities of the Company examined and reported as at December 31, 2021, March 31, 2021, March 31, 2020 and March 31, 2019 examined by us, as set out in Annexure I read with significant accounting policies and related notes to account in Annexure 5 are after making adjustment and regrouping /reclassifications as in our opinion were appropriate and more fully described in schedule /Notes to the related summary statements.
    - b. The Restated Summary Statement of Profit & Loss of the Company for the year/period ended December 31, 2021, March 31, 2021, March 31, 2020 and March 31, 2019 examined by us, as set out in Annexure 2 read with significant accounting policies and related notes to account in Annexure 5 are after making adjustment

and regrouping /reclassifications as in our opinion were appropriate and more fully described in schedule /Notes to the related summary statements.

- c. The Restated Summary Statement of Statement of Cash Flow of the Company for the year/period ended December 31, 2021, March 31, 2021, March 31,2020 and March 31, 2019 examined by us, as set out in Annexure 3 read with significant accounting policies and related notes to account in Annexure 5 are after making adjustment and regrouping /reclassifications as in our opinion were appropriate and more fully described in schedule /Notes to the related summary statements.
- d. Based on the above, according to the information and explanations given to us we are of opinion that the Restated Financial Information:
  - i. have been made after incorporating adjustment for changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per changed accounting policy for all the reporting period.
  - ii. have been made after incorporating adjustment for the material amounts in the respective financial years to which they related; and
  - iii. do not contain any extra –ordinary items that need to be disclosed separately.
  - iv. There were no qualification in the Audit Report of the Company for the year/period ended for the year ended December 31, 2021, March 31, 2021, March 31,2020 and March 31, 2019 which would require adjustment in this restated Financial Statement of the Company

4. We have also examined the following financial information as set out in Annexure prepared by the management and approved by the Board of Directors relating to for the year/period ended December 31, 2021, March 31, 2021, March 31, 2020 and March 31, 2019.

Annexure 1	Restated Statement of Assets & Liabilities
Annexure 2	Restated Statement of Profit & Loss Account
Annexure 3	Restated Cash Flow Statement
Annexure 4	Significant Accounting Policies
Annexure 5	Notes to Restated Financial Information
Annexure 6	Additional Notes to Restated Financial Information
Annexure 7	Statement of Related Party Transactions
Annexure 8	Statement of Adjustments to Audited Financial Statements
Annexure 9	Restated Statement of Capitalization
Annexure 10	Other Financial Information
Annexure 11	Restated Statement of Tax Shelter
Annexure 12	Restated Statement of Contingent Liabilities
Annexure 13	Restated Statement of Accounting Ratios

According to the information and explanations given to us in our opinion the Restated Financial Information contained Annexure 1 to 11 accompanying this report read along with the Significant Accounting Policies and Notes are prepared after making adjustment and regroupings as considered appropriate and have been prepared in accordance with section 26 of Part I of Chapter III of the Companies Act, 2013 read with Rule 4 to 6 of the Companies ( Prospectus and Allotment of Securities) Rules , 2014 SEBI-ICDR Regulation and the Guidance Note.

5. This report should not in any way be constructed as reissuance or re dating of any of the previous audit report issued by us, nor should this report be construed as new opinion on any of the financial statements referred to herein.
6. We have no responsibility to update our report for events and circumstances occurring after the date of the report.

Our report is intended solely for use of the Management for inclusion in the offer document to be filed with BSE Limited and Registrar of Companies, Kolkata in connection with the proposed IPO of equity shares of the Company. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing.

**For, R Kothari & Co LLP**  
**Chartered Accountants**  
**FRN: 307069E / E300266**

**Sd/-**  
**Kailash Chandra Soni**  
**(Partner)**  
**Membership No. 057620**

**Place: Kolkata**  
**Date: the 7th Day of March, 2022**

**UDIN: 22057620AEOLQW6588**

## GOEL FOOD PRODUCTS LIMITED

## RESTATED STATEMENT OF ASSETS &amp; LIABILITIES

(Rs. in Lakhs)

Particulars	Note No.	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
<b>I. EQUITY AND LIABILITIES</b>					
<b>1 Shareholders' Funds</b>					
(a) Share Capital	2	81.74	81.74	81.74	81.74
(b) Reserves and Surplus	3	859.64	671.99	672.74	660.19
<b>2 Non-Current liabilities</b>					
(a) Long-term Borrowings	4	2,710.78	1,329.50	1,314.22	993.50
(b) Deferred Tax Liabilities (Net)	5	146.50	90.56	83.91	56.84
(c) Long-term Provisions	6	6.28	5.50	5.14	3.50
<b>3 Current Liabilities</b>					
(a) Short-term Borrowings	7	140.02	159.63	950.14	742.26
(b) Trade Payables	8	260.64	130.82	257.93	142.34
(c) Other Current Liabilities	9	357.07	184.30	166.74	206.95
(d) Short-term Provisions	10	0.35	0.30	0.28	16.06
<b>TOTAL</b>		<b>4,563.02</b>	<b>2,654.34</b>	<b>3,532.84</b>	<b>2,903.58</b>
<b>II. ASSETS</b>					
<b>1 Non-current Assets</b>					
(a) Property, Plant & Equipment & Intangible Assets	11				
(i) Property, Plant & Equipment		1,755.06	1,690.68	1,769.50	1,798.75
(ii) Capital Work-in-progress		-	115.69	96.39	0.80
(b) Non- Current Investments	12	-	-	12.00	12.00
(b) Long-term Loans and Advances	13	1,327.67	175.92	176.66	142.43
<b>2 Current Assets</b>					
(a) Inventories	14	25.07	54.34	33.02	51.13
(b) Trade Receivables	15	75.97	10.16	15.11	30.24
(c) Cash and Cash Equivalents	16	609.41	161.85	422.65	35.01
(d) Short Term Loans & Advances	17	727.33	426.91	971.94	751.86
(e) Other Current Assets	18	42.52	18.80	35.57	81.16
<b>TOTAL</b>		<b>4,563.02</b>	<b>2,654.34</b>	<b>3,532.84</b>	<b>2,903.58</b>

The accompanying notes 1 - 26 are integral part of financial statements  
As per our report of even date

For. R. Kothari & Co LLP  
Chartered Accountants  
FRN: 307069E / E300266

Sd/-  
Kailash Chandra Soni  
(Partner)  
Membership No. 057620

Place: Kolkata  
Date: 07th March, 2022

For & on behalf of the board of directors,

Sd/-  
DINESH GOYAL  
Director  
DIN: 00881868

Sd/-  
RASHMI GOYAL  
Director  
DIN: 05253256

## GOEL FOOD PRODUCTS LIMITED

## RESTATED STATEMENT OF PROFIT &amp; LOSS

(Rs. in Lakhs)

Particulars	Note No.	For the period ended 31.12.2021	For the year ended 31.03.2021	For the year ended 31.03.2020	For the year ended 31.03.2019
Revenue from operations	19	1,173.55	713.66	1,548.24	1,326.74
Other income	20	27.13	40.19	58.60	59.96
<b>Total Income</b>		<b>1,200.68</b>	<b>753.85</b>	<b>1,606.84</b>	<b>1,386.70</b>
<b>Expenses:</b>					
Cost of Materials Consumed	21	419.46	218.06	675.94	486.19
Purchase of Stock in Trade		21.39	97.29	6.04	-
Employee Benefit Expenses	22	82.66	66.39	110.27	126.04
Finance Cost	23	102.02	118.26	167.46	137.17
Depreciation and Amortization Expenses	24	78.45	93.99	95.84	76.30
Other Expenses	25	251.20	147.01	461.12	480.29
<b>Total Expenses</b>		<b>955.18</b>	<b>741.00</b>	<b>1,516.66</b>	<b>1,305.99</b>
<b>Profit before Exceptional Items</b>		<b>245.50</b>	<b>12.85</b>	<b>90.17</b>	<b>80.72</b>
Exceptional Items					
' -Loss on Sale of Investment		-	6.96	-	-
<b>Profit/(Loss) before Tax</b>		<b>245.50</b>	<b>5.89</b>	<b>90.17</b>	<b>80.72</b>
<b>Tax Expenses:</b>					
Current Tax		1.91	-	-	15.87
Mat Credit Entitlement		-	-	-	(15.79)
Deferred Tax		55.94	6.65	27.07	(67.75)
<b>Profit/(Loss) for the year</b>		<b>187.65</b>	<b>(0.76)</b>	<b>63.10</b>	<b>148.38</b>
<b>Earnings per equity share:</b>					
Basic (in Rs.)		22.96	(0.09)	7.72	18.15
Diluted (in Rs.)		22.96	(0.09)	7.72	18.15

The accompanying notes 1 - 26 are integral part of financial statements  
As per our report of even date

For. R. Kothari & Co LLP  
Chartered Accountants  
FRN: 307069E / E300266

Sd/-  
Kailash Chandra Soni  
(Partner)  
Membership No. 057620

Place: Kolkata  
Date: 07th March, 2022

For & on behalf of the board of directors,

Sd/-  
DINESH GOYAL  
Director  
DIN: 00881868

Sd/-  
RASHMI GOYAL  
Director  
DIN: 05253256

## GOEL FOOD PRODUCTS LIMITED

## RESTATE CASH FLOW STATEMENT

(Rs. in Lakhs)

Particulars	For the Period ended 31st December, 2021	For the Year ended 31st March, 2021	For the Year ended 31st March, 2020	For the Year ended 31st March, 2019
<b>A CASH FLOW FROM OPERATING ACTIVITIES:</b>				
Net Profit before tax	245.50	12.85	90.17	80.72
Depreciation & Amortisation	78.45	93.99	95.84	76.30
Finance Cost	102.02	118.26	167.46	137.17
Loss/(Profit) on Sale of Property, Plant & Equipments	-	-	(2.35)	(1.48)
Provision for Gratuity	0.83	0.38	1.73	1.33
Interest Income	(27.06)	(40.04)	(52.00)	(39.37)
<b>Operating Profit before Working Capital Charges</b>	<b>399.74</b>	<b>185.44</b>	<b>300.84</b>	<b>254.66</b>
<b>Adjusted for:</b>				
Inventories	29.27	(21.33)	18.11	(42.94)
Trade receivables	(65.81)	4.95	15.13	10.02
Long Term Loans & Advances	(1,151.74)	0.74	(34.23)	(102.42)
Short Term Loans & Advances	(300.43)	545.03	(225.04)	(263.29)
Other Current Assets	(23.72)	16.77	-	-
Trade Payable	129.82	(127.11)	115.59	86.61
Other Current Liabilities	172.77	17.57	(104.14)	34.03
<b>Cash Generated From Operations</b>	<b>(810.09)</b>	<b>622.05</b>	<b>86.27</b>	<b>(23.34)</b>
Payment of Income Tax (Net of Refund)	(1.91)	-	(15.87)	(15.49)
<b>Net cash generated/ (used in) from operating activities</b>	<b>(811.99)</b>	<b>622.05</b>	<b>70.40</b>	<b>(38.83)</b>
<b>B CASH FLOW FROM INVESTING ACTIVITIES:</b>				
Purchase of Property, Plant & Equipment	(27.15)	(15.16)	(102.89)	(325.42)
Capital Work In Progress	-	(19.29)	(95.59)	(0.80)
Sale of Property, Plant & Equipment	-	-	38.66	2.50
Purchase/(Sale) of Investments	-	5.04	-	(12.00)
Interest Income	27.06	40.04	52.00	39.37
<b>Net Cash used in Investing Activities (B)</b>	<b>(0.09)</b>	<b>10.63</b>	<b>(107.82)</b>	<b>(296.35)</b>
<b>C CASH FLOW FROM FINANCING ACTIVITIES:</b>				
Finance Cost	(102.02)	(118.26)	(167.46)	(137.17)
Movement of Long Term Borrowings	1,381.28	15.28	320.72	(121.25)
Movement Short term borrowings	(19.62)	(790.51)	271.81	604.28
<b>Net Cash used in Financing Activities (C)</b>	<b>1,259.64</b>	<b>(893.49)</b>	<b>425.07</b>	<b>345.85</b>
<b>Net Increase/(Decrease) in Cash and Cash Equivalents</b>	<b>447.56</b>	<b>(260.81)</b>	<b>387.64</b>	<b>10.68</b>
<b>Cash and Cash Equivalents at the beginning of the year</b>	<b>161.85</b>	<b>422.65</b>	<b>35.01</b>	<b>24.34</b>
<b>Cash and Cash Equivalents at the end of the year</b>	<b>609.40</b>	<b>161.85</b>	<b>422.65</b>	<b>35.01</b>

Note :-

1. Components of Cash &amp; Cash Equivalent

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
a. Balances with banks				
- Current Accounts	393.09	54.74	363.72	7.28
b. Cash on hand (As certified by the management)	216.32	107.11	58.93	27.74
<b>Total</b>	<b>609.41</b>	<b>161.85</b>	<b>422.65</b>	<b>35.01</b>

2. The above cash flow statement has been prepared under the indirect method set out in AS-3 issued by the Institute of

3. Figures in Brackets represents outflow.

The accompanying notes 1 - 26 are integral part of financial statements

As per our report of even date

For. R. Kothari & Co LLP  
Chartered Accountants  
FRN: 307069E / E300266

Sd/-  
Kailash Chandra Soni  
(Partner)  
Membership No. 057620

Place: Kolkata  
Date: 07th March, 2022

For &amp; on behalf of the board of directors.

Sd/-  
DINESH GOYAL  
Director  
DIN: 00881868

Sd/-  
RASHMI GOYAL  
Director  
DIN: 05253256

## GOEL FOOD PRODUCTS LIMITED

**NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES****1.1 Basis of preparation of financial statements**

(a) The financial statements are prepared in accordance with Generally Accepted Accounting Principles (Indian GAAP) under the historical cost convention on accrual basis and on principles of going concern. The accounting policies are consistently applied by the Company.

(b) The financial statements are prepared to comply in all material respects with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and provisions of Companies Act, 2013.

(c) The preparation of the financial statements requires estimates and assumptions to be made that affect the reported amounts of assets and liabilities on the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Differences between the actual results and estimates are recognized in the period in which the results are known / materialize.

**1.2 Revenue Recognition**

(a) Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

(b) Sales are recognized on accrual basis, and only after transfer of goods or services to the customer.

(c) Dividend on Investments are recognized on receipt basis.

(d) Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

**1.3 Property, Plant & Equipment & Depreciation**

(a) Fixed Assets are stated at Cost less accumulated depreciation. The Company has capitalized all cost relating to the acquisition and installation of Fixed Assets.

(b) Depreciation is provided on Fixed Assets on Straight Line Method on the basis of Useful Life as prescribed under Part C of Schedule - II of the Companies Act, 2013.

(c) Cost of the fixed assets not ready for their intended use at the Balance Sheet date together with all related expenses are shown as Capital Work-in-Progress.

**1.4 Impairment of Assets**

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of the asset's net selling price and value in use, which is determined by the present value of the estimated future cash flows.

**1.5 Investments**

Investments classified as long-term investments are stated at cost. Provision is made to recognize any diminution other than temporary in the value of such investments. Current investments are carried at lower of cost and fair value.

**1.6 Inventories**

Inventories consisting of Raw Materials, Finished Goods are valued at lower of cost and net realizable value.

**1.7 Employee Benefits****(a) Defined Contribution Plan:**

Contributions as per the Employees' Provident Funds and Miscellaneous Provisions Act, 1952 towards provident fund and pension fund are charged to the Statement of Profit and Loss for the year when the contributions to the respective funds are due. There is no other obligation other than the contribution payable to the respective funds.

**(b) Defined Benefit Plan:**

Gratuity being unfunded and are provided based on actuarial valuation made at the end of each financial year using the projected unit credit method.

**1.8 Borrowing Costs**

(a) Borrowing costs that are directly attributable to the acquisition of qualifying assets are capitalized for the period until the asset is ready for its intended use. A qualifying asset is an asset that necessarily takes substantial period of time to get ready for its intended use.

(b) Other Borrowing costs are recognized as expense in the period in which they are incurred.

**1.9 Taxes on Income**

Tax expense comprises of current tax and deferred tax.

Current income tax is measured at the amount expected to be paid to the tax authorities, computed in accordance with the applicable tax rates and tax laws.

Deferred Tax arising on account of "timing differences" and which are capable of reversal in one or more subsequent periods is recognized, using the tax rates and tax laws that are enacted or substantively enacted. Deferred tax asset is recognized only to the extent there is reasonable certainty with respect to reversal of the same in future years as a matter of prudence.

**1.10 Earnings per Share (EPS)**

(a) Basic earnings per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

(b) For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

**1.11 Prior Period Items**

Prior Period and Extraordinary items and Changes in Accounting Policies having material impact on the financial affairs of the Company are disclosed in financial statements.

**1.12 Provisions / Contingencies**

(a) Provision involving substantial degree of estimation in measurements is recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources.

(b) Contingent Liabilities are shown by way of notes to the Accounts in respect of obligations where, based on the evidence available, their existence at the Balance Sheet date is considered not probable.

(c) A Contingent Asset is not recognized in the Accounts.

**1.13 Segment Reporting**

**A. Business Segments:**

Based on the guiding principles given in Accounting Standard 17 (AS - 17) on Segment Reporting issued by ICAI, the Company has only one reportable Business Segment, which is Sale of Goods and services relating to food and catering. Accordingly, the figures appearing in these financial statements relate to the Company's single Business Segment.

**B. Geographical Segments:**

The Company activities / operations are confined to India and as such there is only one geographical segment. Accordingly, the figures appearing in these financial statements relate to the Company's single geographical segment.



**NOTES TO RESTATED FINANCIAL INFORMATION****NOTE 2  
SHARE CAPITAL**

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
	Rs. In Lakhs	Rs. In Lakhs	Rs. In Lakhs	Rs. In Lakhs
<b>Authorised</b> 10,00,000 (P. Y. 10,00,000) Equity Shares of Rs.10/- each	100.00	100.00	100.00	100.00
<b>Issued, Subscribed &amp; Fully Paid-up</b> 8,17,400 (P. Y. 8,17,400) Equity Shares of Rs.10/- each fully paidup	81.74	81.74	81.74	81.74
<b>Total</b>	<b>81.74</b>	<b>81.74</b>	<b>81.74</b>	<b>81.74</b>

**NOTE 2A : Reconciliation of the shares outstanding at the beginning and at the end of the reporting period**

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
Shares outstanding at the beginning of the year	8,17,400	8,17,400	8,17,400	8,17,400
Shares Issued during the year	-	-	-	-
Shares bought back during the year	-	-	-	-
Shares outstanding at the end of the year	<b>8,17,400</b>	<b>8,17,400</b>	<b>8,17,400</b>	<b>8,17,400</b>

**NOTE 2B: Term/rights attached to equity shares:**

The Company has only one class of equity shares having a par value of Rs10 per share. Holder of each equity share is entitled to one vote. The Company declares and pays dividends in Indian Rupees. The dividend proposed by the board of directors is subject to the approval of shareholders at the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution to equity shareholders will be in proportion to the number of equity shares held by the shareholders.

**NOTE 2C : Shares held by promoters at the end of the period**

Sl. No.	Promoter Name	% of total shares	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019	% Change during the period
			No. of Shares	No. of Shares	No. of Shares	No. of Shares	
1	Hilltop Healthcare Centre Ltd.	64.60%	5,28,000	5,28,000	5,28,000	5,28,000	-
2	Dinesh Goyal	18.64%	1,52,400	1,52,400	1,52,400	1,52,400	-
3	Rashmi Goyal	11.55%	94,400	94,400	94,400	94,400	-
	<b>Total</b>	<b>94.79%</b>	<b>7,74,800</b>	<b>7,74,800</b>	<b>7,74,800</b>	<b>7,74,800</b>	<b>-</b>

**NOTE 2D : The details of Shareholders holding more than 5% shares:**

Sl.No	Name of Shareholder	% of Holding	As at 31.12.2021 No. of Shares held	As at 31.03.2021 No. of Shares held	As at 31.03.2020 No. of Shares held	As at 31.03.2019 No. of Shares held
1	Hilltop Healthcare Centre Ltd.	64.60%	5,28,000	5,28,000	5,28,000	5,28,000
2	Dinesh Goyal	18.64%	1,52,400	1,52,400	1,52,400	1,52,400
3	Rashmi Goyal	11.55%	94,400	94,400	94,400	94,400

**NOTE 2E : Holding Company**

<b>Name of Company :</b>	Hilltop Healthcare Centre Ltd.
<b>No. of Shares held :</b>	528000
<b>% of Holding :</b>	64.60%

**NOTE 3****RESERVE & SURPLUS***(Rs. In Lakhs)*

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
<b>a. Securities Premium Reserve</b>				
Opening Balance	458.50	458.50	458.50	458.50
Add : Securities premium credited on Share issue	-	-	-	-
<b>Closing Balance</b>	<b>458.50</b>	<b>458.50</b>	<b>458.50</b>	<b>458.50</b>
<b>b. Surplus/(Deficit) in Statement of Profit &amp; Loss</b>				
Opening balance	213.49	214.24	201.69	60.57
Add/(Less): Net Profit/(Net Loss) for the current year	187.65	(0.76)	63.10	148.38
Less: MAT Credit Entitlement	-	-	(50.55)	-
Less: Taxes for Earlier Years	-	-	-	(0.36)
Less: Income Tax Refundable written off	-	-	-	(2.12)
Less: Goodwill written off	-	-	-	(2.42)
Less : Earlier year Gratuity (Refer Note No 26I)	-	-	-	(2.36)
<b>Closing Balance</b>	<b>401.14</b>	<b>213.49</b>	<b>214.24</b>	<b>201.69</b>
<b>Total</b>	<b>859.64</b>	<b>671.99</b>	<b>672.74</b>	<b>660.19</b>

**NOTE 4****LONG TERM BORROWINGS***(Rs. In Lakhs)*

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
<b>(i) SECURED LOANS</b>				
Term Loan from Bank (Secured by Way of Hypothecation of Immovable property & Personal Gurantee of the Promoter)	1,821.35	1,401.16	1,365.08	1,118.89
Term Loan from Financial Institution (Secured against Hypothecation of Motor Car)	6.17	11.98	19.22	-
	1,827.52	1,413.14	1,384.30	1,118.89
<b>(ii) UNSECURED LOANS</b>				
Term Loan from Bank (Secured by Way of Loan against Immovable property in the name of group companies)	1,023.28	-	-	-
<b>Total (i)+(ii)</b>	<b>2,850.80</b>	<b>1,413.14</b>	<b>1,384.30</b>	<b>1,118.89</b>
<b>(iii) Less: Current Maturities of Long Term Debts (Refer Note No. 7)</b>	<b>(140.02)</b>	<b>(83.64)</b>	<b>(70.07)</b>	<b>(125.39)</b>
<b>Total (i) + (ii) - (iii)</b>	<b>2,710.78</b>	<b>1,329.50</b>	<b>1,314.22</b>	<b>993.50</b>

Particulars	As at 31.12.2021 (Rs. in Lakhs)	As at 31.03.2021 (Rs. in Lakhs)	Repayment Details		
<b>Details of Secured Loans from Bank :-</b>					
Secured Loan from ICICI Bank	496.00	-	Repayable in 180 equated monthly installements of Rs. 4.74 Lakhs. Starting from - 10th April 2021, Ending on - 10th August 2029		
Secured Loan from Kotak Mahindra Bank	789.02	846.90	Repayable in 120 equated monthly installements of Rs. 11.27 Lakhs post moratorium of 18 Months from the date of first disbursement.		
Secured Loan from Standard Chartered Bank	444.00	460.39	Repayable in 180 equated monthly installements of Rs. 5.13 Lakhs Starting from - 10th Sept 2018, Ending on - 10th Sept 2033		
Secured Loan from Standard Chartered Bank	92.33	93.88	Repayable in 48 equated monthly installements. Starting from - 1st Dec 2020, Ending on - 1st Dec 2024		
<b>Details of Secured Loans from Others :-</b>					
Secured Loan from Dialmer Finance Limited	6.17	11.98	Repayable in 48 equated monthly installements of Rs. 0.71 Lakhs. Starting from - 07th October 2017, Ending on - 07th September 2022		
<b>Details of Unsecured Loans from Bank :-</b>					
Unsecured Loan from HDFC Bank	360.09	-	Repayable in 180 equated monthly installements of Rs. 3.27 Lakhs Starting from - 7th October 2022, Ending on - 7th September 2033		
Unsecured Loan from HDFC Bank	71.96	-	Repayable in 180 equated monthly installements of Rs. 0.65 Lakhs. Starting from - 7th November 2022, Ending on - 7th October 2033		
Unsecured Loan from HDFC Bank	98.48	-	Repayable in 180 equated monthly installements of Rs. 0.89 Lakhs Starting from - 7th November 2022, Ending on - 7th October 2033		
Unsecured Loan from HDFC Bank	492.75	-	Repayable in 180 equated monthly installements of Rs. 4.47 Lakhs Starting from - 7th October 2022, Ending on - 7th September 2033		
<i>The interest rate on borrowings taken ranges from 7.00% to 9.00%.</i>					
<b>NOTE 5 DEFERRED TAX LIABILITIES (NET)</b>					
<i>(Rs. In Lakhs)</i>					
<b>Particulars</b>	<b>As at 31.12.2021</b>	<b>As at 31.03.2021</b>	<b>As at 31.03.2020</b>	<b>As at 31.03.2019</b>	
Fixed assets: Impact of difference between tax depreciation and depreciation/ amortization charged for the financial reporting.	148.17	146.97	133.15	116.76	
Unabsorbed Depreciation carried forward.	-	(54.95)	(47.87)	(58.78)	
Expenses allowable on payment basis against taxable income in future years	(1.67)	(1.46)	(1.36)	(1.14)	
<b>Total</b>	<b>146.50</b>	<b>90.56</b>	<b>83.91</b>	<b>56.84</b>	
<b>NOTE 6 LONG TERM PROVISIONS</b>					
<i>(Rs. In Lakhs)</i>					
<b>Particulars</b>	<b>As at 31.12.2021</b>	<b>As at 31.03.2021</b>	<b>As at 31.03.2020</b>	<b>As at 31.03.2019</b>	
Provision for Gratuity ( <i>Refer Note - 26.4</i> )	6.28	5.50	5.14	3.50	
<b>Total</b>	<b>6.28</b>	<b>5.50</b>	<b>5.14</b>	<b>3.50</b>	
<b>NOTE 7 SHORT TERM BORROWINGS</b>					
<i>(Rs. In Lakhs)</i>					
<b>Particulars</b>	<b>As at 31.12.2021</b>	<b>As at 31.03.2021</b>	<b>As at 31.03.2020</b>	<b>As at 31.03.2019</b>	
<b>Secured</b>					
Current Maturities of Long Term debt	140.02	83.64	70.07	125.39	
<b>Unsecured</b>					
<b>Repayable on demand</b>					
From Related Parties	-	-	314.48	63.77	
From Others	-	75.99	565.58	553.10	
<b>Total</b>	<b>140.02</b>	<b>159.63</b>	<b>950.14</b>	<b>742.26</b>	
<b>NOTE 8 TRADE PAYABLES</b>					
<i>(Rs. In Lakhs)</i>					
<b>Particulars</b>	<b>As at 31.12.2021</b>	<b>As at 31.03.2021</b>	<b>As at 31.03.2020</b>	<b>As at 31.03.2019</b>	
Micro, Small and Medium Enterprise	-	-	-	-	
From Others	260.64	130.82	257.93	142.34	
<b>Total</b>	<b>260.64</b>	<b>130.82</b>	<b>257.93</b>	<b>142.34</b>	
<b>PARTICULARS</b>	<b>Ageing Schedule of Trade Payable</b>				
	<b>Less than 6 months</b>	<b>6 months- 1 year</b>	<b>1-2 yrs</b>	<b>2-3 yrs</b>	<b>More Than 3 yrs</b>
As on 31.12.2021	47.89	137.80	8.58	66.37	-
As on 31.03.2021	51.06	5.37	74.39	-	-
As on 31.03.2020	152.01	55.18	50.74	-	-
As on 31.03.2019	132.98	9.15	0.20	-	-
<b>Total</b>	<b>260.64</b>	<b>130.82</b>	<b>130.82</b>	<b>257.93</b>	<b>142.34</b>
<b>NOTE 9 OTHER CURRENT LIABILITIES</b>					
<i>(Rs. In Lakhs)</i>					
<b>Particulars</b>	<b>As at 31.12.2021</b>	<b>As at 31.03.2021</b>	<b>As at 31.03.2020</b>	<b>As at 31.03.2019</b>	
Statutory Dues	34.62	8.55	18.81	11.31	
Bank Overdraft due to reconciliation	-	-	-	17.29	
<b>Other Advances</b>					
From Related Parties	2.82	-	-	-	
From Others	166.08	70.00	70.00	70.00	
Advance from Customers	115.23	86.75	57.56	83.15	
Expenses Payable	38.33	19.01	20.37	25.20	
Interest Payable	8.61	8.61	8.61	-	
<b>Total</b>	<b>357.07</b>	<b>184.30</b>	<b>166.74</b>	<b>206.95</b>	
<b>NOTE 10 SHORT TERM PROVISIONS</b>					
<i>(Rs. In Lakhs)</i>					
<b>Particulars</b>	<b>As at 31.12.2021</b>	<b>As at 31.03.2021</b>	<b>As at 31.03.2020</b>	<b>As at 31.03.2019</b>	
Provision for Income Tax	-	-	-	15.87	
Provision for Gratuity ( <i>Refer Note - 26.4</i> )	0.35	0.30	0.28	0.19	
<b>Total</b>	<b>0.35</b>	<b>0.30</b>	<b>0.28</b>	<b>16.06</b>	

NOTE 12 NON CURRENT INVESTMENTS						
(Rs. In Lakhs)						
Particulars	Details of Investment	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019	
(a) In Equity shares - Unquoted Fully Paid-up Pushpak Fincap Pvt. Ltd.						
	No. of Shares	-	-	24,000	24,000	
	Amt Rs. In Lakhs	-	-	12.00	12.00	
<b>Total</b>		-	-	<b>12.00</b>	<b>12.00</b>	
NOTE 13 LONG TERM LOANS AND ADVANCES						
(Rs. In Lakhs)						
Particulars		As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019	
<b>a. Capital Advances</b> (Unsecured, considered good)						
To Related Parties (Refer Note 26F(i))		119.18	-	-	-	
To Others		11.00	11.00	11.00	11.00	
		<b>130.18</b>	<b>11.00</b>	<b>11.00</b>	<b>11.00</b>	
<b>b. Security Deposit</b> (Unsecured, considered good)						
For Electricity		13.66	13.66	13.39	13.15	
<b>For Rent</b>						
To Related Parties		115.00	115.00	115.00	115.50	
To Others		33.49	33.49	34.49	-	
<b>For Business Arrangement ( Refer Note No - 26B)</b>						
To Related Parties		1,032.56	-	-	-	
For Others		2.78	2.78	2.78	2.78	
		<b>1,197.49</b>	<b>164.92</b>	<b>165.66</b>	<b>131.43</b>	
<b>Total</b>		<b>1,327.67</b>	<b>175.92</b>	<b>176.66</b>	<b>142.43</b>	
NOTE 14 INVENTORIES						
(Rs. In Lakhs)						
Particulars		As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019	
(As Valued & certified by the Management)						
Raw-materials		25.07	54.34	33.02	51.13	
<b>Total</b>		<b>25.07</b>	<b>54.34</b>	<b>33.02</b>	<b>51.13</b>	
NOTE 15 TRADE RECEIVABLES						
(Rs. In Lakhs)						
Particulars		As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019	
Unsecured, considered good						
Trade Receivables		75.97	10.16	15.11	30.24	
<b>Total</b>		<b>75.97</b>	<b>10.16</b>	<b>15.11</b>	<b>30.24</b>	
PARTICULARS	Ageing Schedule of Trade Receivable					Total
	Less than 6 months	6 months- 1 year	1-2 yrs	2-3 yrs	More Than 3 yrs	
As on 31.12.2021	59.81	9.88	-	5.44	0.85	75.97
As on 31.03.2021	2.82	-	6.50	0.77	0.08	10.16
As on 31.03.2020	11.46	0.25	3.32	0.08	-	15.11
As on 31.03.2019	19.26	8.09	2.89	-	-	30.24
NOTE 16 CASH AND CASH EQUIVALENTS						
(Rs. In Lakhs)						
Particulars		As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019	
<b>a. Balances with banks</b>						
- Current Accounts		393.09	54.74	363.72	7.28	
<b>b. Cash on hand (As certified by the management)</b>						
		216.32	107.11	58.93	27.74	
<b>Total</b>		<b>609.41</b>	<b>161.85</b>	<b>422.65</b>	<b>35.01</b>	
NOTE 17 SHORT TERM LOANS AND ADVANCES						
(Rs. In Lakhs)						
Particulars		As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019	
(Unsecured, considered good)						
<b>a. Loans</b>						
To Related Parties		616.74	363.01	696.13	554.47	
		<b>616.74</b>	<b>363.01</b>	<b>696.13</b>	<b>554.47</b>	
(Recoverable in Cash or in Kind or value to be received)						
<b>b. Advances</b>						
Advance to Suppliers		3.93	17.03	111.87	22.55	
Advance to Others		102.44	42.18	163.94	174.84	
Advance to Related Parties		4.22	4.68	-	-	
		<b>110.59</b>	<b>63.89</b>	<b>275.82</b>	<b>197.39</b>	
<b>Total</b>		<b>727.33</b>	<b>426.91</b>	<b>971.94</b>	<b>751.86</b>	

<b>NOTE 18 OTHER CURRENT ASSETS</b>				
<i>(Rs. In Lakhs)</i>				
<b>Particulars</b>	<b>As at 31.12.2021</b>	<b>As at 31.03.2021</b>	<b>As at 31.03.2020</b>	<b>As at 31.03.2019</b>
Interest Accrued but not due	27.06	-	-	-
<b>Recoverable from Govt Authorities</b>				
Advance Income Tax and TDS	15.10	16.62	13.89	15.19
GST TDS receivable	0.03	0.02	-	-
Advance VAT	-	1.83	2.39	2.39
MAT Credit Entitlement	-	-	-	50.55
GST Input	-	-	18.96	13.03
Excess Payment to GST	0.32	0.32	0.32	-
<b>Total</b>	<b>42.52</b>	<b>18.80</b>	<b>35.57</b>	<b>81.16</b>
<b>NOTE 19 REVENUE FROM OPERATIONS</b>				
<i>(Rs. In Lakhs)</i>				
<b>Particulars</b>	<b>For the period from 01.04.21 to 31.12.21</b>	<b>For the year ended 31.03.2021</b>	<b>For the year ended 31.03.2020</b>	<b>For the year ended 31.03.2019</b>
<b>Sale of Products</b>				
Trading Sales (Food Items)	62.31	189.16	8.79	-
Sweets & Namkeen Sales	604.26	234.52	788.94	630.94
<b>Sale of Services</b>				
Catering Service & Hall Charges Received	333.38	161.47	659.51	488.56
Room Rent	145.85	127.15	53.63	188.54
<b>Other Operating Revenue</b>				
Commission Income	22.75	-	12.62	11.70
Other Operating Incomes	5.00	1.36	24.75	7.00
<b>Total</b>	<b>1,173.55</b>	<b>713.66</b>	<b>1,548.24</b>	<b>1,326.74</b>
<b>NOTE 20 OTHER INCOME</b>				
<i>(Rs. In Lakhs)</i>				
<b>Particulars</b>	<b>For the period from 01.04.21 to 31.12.21</b>	<b>For the year ended 31.03.2021</b>	<b>For the year ended 31.03.2020</b>	<b>For the year ended 31.03.2019</b>
<b>Recurring and Related to Business</b>				
Interest on Loan	27.06	40.04	52.00	39.37
<b>Non- Recurring and Not Related to Business</b>				
Miscellaneous Income	0.07	0.15	3.57	19.10
Profit on sale of Asset	-	-	2.35	1.48
Insurance Claim Received	-	-	0.67	-
<b>Total</b>	<b>27.13</b>	<b>40.19</b>	<b>58.60</b>	<b>59.96</b>
<b>NOTE 21 COST OF MATERIALS CONSUMED</b>				
<i>(Rs. In Lakhs)</i>				
<b>Particulars</b>	<b>For the period from 01.04.21 to 31.12.21</b>	<b>For the year ended 31.03.2021</b>	<b>For the year ended 31.03.2020</b>	<b>For the year ended 31.03.2019</b>
Opening Stock of Raw materials	54.34	33.02	51.13	8.18
Add: Purchases of Food Items	390.19	239.39	657.83	529.13
	444.53	272.41	708.95	537.31
Less: Closing Stock of Raw Materials	25.07	54.34	33.02	51.13
<b>Total</b>	<b>419.46</b>	<b>218.06</b>	<b>675.94</b>	<b>486.19</b>
<b>NOTE 22 EMPLOYEES BENEFITS EXPENSE</b>				
<i>(Rs. In Lakhs)</i>				
<b>Particulars</b>	<b>For the period from 01.04.21 to 31.12.21</b>	<b>For the year ended 31.03.2021</b>	<b>For the year ended 31.03.2020</b>	<b>For the year ended 31.03.2019</b>
Salaries & Wages	30.65	41.94	55.85	71.63
Directors Remuneration	48.00	20.40	48.00	48.00
Keyman Insurance	1.08	1.08	1.08	1.08
Contribution to ESI & PF	2.09	2.37	2.99	3.08
Employees Welfare Expense	0.00	0.22	0.64	0.91
Gratuity Expenses (Refer Note 25A)	0.83	0.38	1.73	1.33
<b>Total</b>	<b>82.66</b>	<b>66.39</b>	<b>110.27</b>	<b>126.04</b>
<b>NOTE 23 FINANCE COST</b>				
<i>(Rs. In Lakhs)</i>				
<b>Particulars</b>	<b>For the period from 01.04.21 to 31.12.21</b>	<b>For the year ended 31.03.2021</b>	<b>For the year ended 31.03.2020</b>	<b>For the year ended 31.03.2019</b>
Interest on Loan	98.05	118.14	163.85	135.64
Other Finance Charges	3.97	0.12	3.61	1.53
<b>Total</b>	<b>102.02</b>	<b>118.26</b>	<b>167.46</b>	<b>137.17</b>
<b>NOTE 24 DEPRECIATION &amp; AMORTIZATION EXPENSES</b>				
<i>(Rs. In Lakhs)</i>				
<b>Particulars</b>	<b>For the period from 01.04.21 to 31.12.21</b>	<b>For the year ended 31.03.2021</b>	<b>For the year ended 31.03.2020</b>	<b>For the year ended 31.03.2019</b>
Depreciation on Property, Plant & Equipment	78.45	93.99	95.84	76.30
<b>Total</b>	<b>78.45</b>	<b>93.99</b>	<b>95.84</b>	<b>76.30</b>

**NOTE 25****OTHER EXPENSES***(Rs. In Lakhs)*

Particulars	For the period from 01.04.21 to 31.12.21	For the year ended 31.03.2021	For the year ended 31.03.2020	For the year ended 31.03.2019
Advertisement	1.86	2.22	4.06	7.58
Auditors Remuneration * (Refer Details Below)	1.00	0.60	0.50	0.40
Bank Charges	0.07	0.34	0.85	0.30
Brokerage & Commission	3.46	4.62	13.62	13.64
Catering Expenses	6.76	4.78	11.77	12.15
Carriage Inward	1.03	0.94	5.96	5.30
Discount Allowed	2.30	0.20	0.56	0.36
Donation	0.00	0.15	0.38	1.18
Reversal of GST Input	28.38	17.80	37.90	-
Electricity Expenses	47.03	41.06	77.03	67.79
Sundry Balance Written Off	-	-	2.67	0.43
Insurance Expenses	1.12	1.58	1.87	1.31
Legal & Professional Fees	0.21	0.65	17.23	24.53
Printing & Stationery	0.69	0.94	1.53	1.32
Rates & Taxes	1.03	10.08	2.91	8.00
Facilitation Service Charges	8.78	-	-	-
Rent Paid	78.93	8.24	144.48	178.30
Repair & Maintenance	54.41	42.66	105.57	117.94
Security Charges	-	0.65	15.62	21.78
Telephone Expenses	0.79	2.12	2.56	2.22
Travelling & Conveyance Expenses	3.65	4.65	5.20	4.45
Other General Expenses	9.69	2.71	8.85	11.31
<b>Total</b>	<b>251.20</b>	<b>147.01</b>	<b>461.12</b>	<b>480.29</b>

**\*Details of Payment to Auditors***(Rs. In Lakhs)*

Particulars	For the period from 01.04.21 to 31.12.21	For the year ended 31.03.2021	For the year ended 31.03.2020	For the year ended 31.03.2019
Payments to the auditor As auditors				
For Statutory Audit	1.00	0.40	0.40	0.40
For GST Audit	-	0.20	0.10	-
<b>Total</b>	<b>1.00</b>	<b>0.60</b>	<b>0.50</b>	<b>0.40</b>

**GOEL FOOD PRODUCTS LIMITED**

**NOTE 11  
PROPERTY, PLANT & EQUIPMENTS**

*(Rs. In Lakhs)*

Particulars	GROSS BLOCK				DEPRECIATION			NET BLOCK		
	As at	Additions	Disposal	As at	As at	For the	Adjustment	As at	As at	
	01.04.2021			31.12.2021	01.04.2021	Year		31.12.2021	31.12.2021	31.03.2021
<b>Tangible Assets</b>										
Land	61.99	-	-	61.99	-	-	-	-	<b>61.99</b>	61.99
Building	1,450.77	-	-	1,450.77	273.70	16.19	-	289.88	<b>1,160.89</b>	1,177.07
Motor Vehicles	112.84	-	-	112.84	56.00	7.99	-	64.00	<b>48.85</b>	56.84
Computers	15.84	0.12	-	15.96	11.93	1.62	-	13.55	<b>2.41</b>	3.91
Security Camera	12.88	-	-	12.88	2.28	0.87	-	3.15	<b>9.72</b>	10.60
Air Conditioner	151.07	-	-	151.07	81.83	9.06	-	90.89	<b>60.18</b>	69.24
Electrical Fittings	22.01	-	-	22.01	19.75	0.17	-	19.92	<b>2.09</b>	2.26
Furniture & Fittings	403.38	140.47	-	543.85	159.55	31.86	-	191.41	<b>352.44</b>	243.83
Generator	9.61	0.60	-	10.22	7.18	0.36	-	7.54	<b>2.67</b>	2.43
Refrigeration	6.18	-	-	6.18	1.19	0.29	-	1.48	<b>4.70</b>	4.99
Television	6.56	-	-	6.56	1.52	0.59	-	2.12	<b>4.44</b>	5.04
Utensils	63.56	1.50	-	65.06	38.89	6.23	-	45.12	<b>19.94</b>	24.67
Plant & Machineries	70.33	0.14	-	70.47	42.52	3.21	-	45.74	<b>24.73</b>	27.81
<b>Total</b>	<b>2,387.02</b>	<b>142.84</b>	-	<b>2,529.86</b>	<b>696.35</b>	<b>78.45</b>	-	<b>774.80</b>	<b>1,755.06</b>	<b>1,690.68</b>
<b>Previous Year</b>	<b>2,371.86</b>	<b>15.16</b>	-	<b>2,387.02</b>	<b>602.36</b>	<b>93.99</b>	-	<b>696.35</b>	<b>1,690.68</b>	
<b>Capital Work-inProgress#</b>	<b>115.69</b>	-	<b>115.69</b>	-	-	-	-	-	-	<b>115.69</b>

As on 31.03.2021										
Particulars	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As at	Additions	Disposal	As at	As at	For the	Adjustment	As at	As at	As at
	01.04.2020			31.03.2021	01.04.2020	Year		31.03.2021	31.03.2021	31.03.2020
<i>Tangible Assets</i>										
Land	61.99	-	-	61.99	-	-	-	-	<b>61.99</b>	61.99
Building	1,450.77	-	-	1,450.77	252.12	21.58	-	273.70	<b>1,177.07</b>	1,198.65
Motor Vehicles	112.84	-	-	112.84	44.64	11.36	-	56.00	<b>56.84</b>	68.20
Computers	14.39	1.44	-	15.84	9.28	2.65	-	11.93	<b>3.91</b>	5.12
Security Camera	10.12	2.75	-	12.88	1.25	1.03	-	2.28	<b>10.60</b>	8.88
Air Conditioner	150.72	0.36	-	151.07	69.70	12.14	-	81.83	<b>69.24</b>	81.02
Electrical Fittings	22.01	-	-	22.01	19.53	0.22	-	19.75	<b>2.26</b>	2.48
Furniture & Fittings	394.33	9.05	-	403.38	128.32	31.23	-	159.55	<b>243.83</b>	266.01
Generator	9.46	0.15	-	9.61	6.74	0.44	-	7.18	<b>2.43</b>	2.72
Refrigeration	6.18	-	-	6.18	0.80	0.39	-	1.19	<b>4.99</b>	5.38
Television	6.56	-	-	6.56	0.72	0.80	-	1.52	<b>5.04</b>	5.84
Utensils	63.05	0.51	-	63.56	30.94	7.95	-	38.89	<b>24.67</b>	32.11
Plant & Machineries	69.43	0.90	-	70.33	38.33	4.19	-	42.52	<b>27.81</b>	31.10
<b>Total</b>	<b>2,371.86</b>	<b>15.16</b>	-	<b>2,387.02</b>	<b>602.36</b>	<b>93.99</b>	-	<b>696.35</b>	<b>1,690.68</b>	<b>1,769.50</b>
<b>Previous Year</b>	<b>2,311.57</b>	<b>102.89</b>	<b>42.59</b>	<b>2,371.86</b>	<b>512.81</b>	<b>95.84</b>	<b>6.29</b>	<b>602.36</b>	<b>1,769.50</b>	-
<b>Capital Work-inProgress#</b>	<b>96.39</b>	<b>19.29</b>	-	<b>115.69</b>	-	-	-	-	<b>115.69</b>	<b>96.39</b>

As on 31.03.2020										
Particulars	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As at	Additions	Disposal	As at	As at	For the year	Adjustment	As at	As at	As at
	01.04.2019			31.03.2020	01.04.2019			31.03.2020	31.03.2020	31.03.2019
<i>Tangible Assets</i>										
Land	61.99	-	-	61.99	-	-	-	-	<b>61.99</b>	61.99
Building	1,441.99	8.78	-	1,450.77	230.62	21.49	-	252.12	<b>1,198.65</b>	1,211.37
Motor Vehicles	112.84	-	-	112.84	33.28	11.36	-	44.64	<b>68.20</b>	79.57
Computers	12.04	3.07	0.73	14.39	6.99	2.37	0.08	9.28	<b>5.12</b>	5.05
Security Camera	2.50	7.63	-	10.12	0.56	0.69	-	1.25	<b>8.88</b>	1.94
Air Conditioner	133.52	29.75	12.55	150.72	59.40	13.27	2.97	69.70	<b>81.02</b>	74.13
Electrical Fittings	21.78	0.23	-	22.01	17.68	1.85	-	19.53	<b>2.48</b>	4.10
Furniture & Fittings	403.55	20.09	29.31	394.33	99.28	32.27	3.23	128.32	<b>266.01</b>	304.27
Generator	9.45	0.01	-	9.46	6.31	0.44	-	6.74	<b>2.72</b>	3.15
Refrigeration	3.58	2.60	-	6.18	0.44	0.36	-	0.80	<b>5.38</b>	3.14
Television	1.90	4.67	-	6.56	0.28	0.44	-	0.72	<b>5.84</b>	1.62
Utensils	53.62	9.44	-	63.05	23.16	7.78	-	30.94	<b>32.11</b>	30.45
Plant & Machineries	52.80	16.63	-	69.43	34.82	3.52	-	38.33	<b>31.10</b>	17.99
<b>Total</b>	<b>2,311.57</b>	<b>102.89</b>	<b>42.59</b>	<b>2,371.86</b>	<b>512.81</b>	<b>95.84</b>	<b>6.29</b>	<b>602.36</b>	<b>1,769.50</b>	<b>1,798.75</b>
<b>Previous Year</b>	<b>1,998.30</b>	<b>325.42</b>	<b>12.16</b>	<b>2,311.57</b>	<b>445.24</b>	<b>76.30</b>	<b>8.72</b>	<b>512.81</b>	<b>1,798.75</b>	-
<b>Capital Work-inProgress#</b>	<b>0.80</b>	<b>95.59</b>	-	<b>96.39</b>	-	-	-	-	<b>96.39</b>	<b>0.80</b>



As on 31.03.2019										
Particulars	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As at	Additions	Disposal	As at	As at	For the year	Adjustment	As at	As at	As at
	01.04.2018			31.03.2019	01.04.2018			31.03.2019	31.03.2019	31.03.2018
<b><i>Tangible Assets</i></b>										
Land	61.99	-	-	61.99	-	-	-	-	<b>61.99</b>	61.99
Building	1,441.99	-	-	1,441.99	209.18	21.44	-	230.62	<b>1,211.37</b>	1,232.81
Motor Vehicles	86.48	35.55	9.18	112.84	32.57	9.43	8.72	33.28	<b>79.57</b>	53.91
Computers	7.69	4.35	-	12.04	5.67	1.32	-	6.99	<b>5.05</b>	2.02
Security Camera	2.50	-	-	2.50	0.40	0.17	-	0.56	<b>1.94</b>	2.10
Air Conditioner	117.16	16.37	-	133.52	47.43	11.97	-	59.40	<b>74.13</b>	69.73
Electrical Fittings	21.10	0.68	-	21.78	15.85	1.82	-	17.68	<b>4.10</b>	5.25
Furniture & Fittings	175.01	229.10	0.56	403.55	79.54	19.74	-	99.28	<b>304.27</b>	95.46
Generator	9.37	0.09	-	9.45	5.87	0.44	-	6.31	<b>3.15</b>	3.50
Refrigeration	1.52	2.06	-	3.58	0.29	0.15	-	0.44	<b>3.14</b>	1.23
Television	0.61	1.29	-	1.90	0.09	0.19	-	0.28	<b>1.62</b>	0.52
Utensils	25.46	28.16	-	53.62	15.53	7.63	-	23.16	<b>30.45</b>	9.92
Plant & Machineries	45.01	7.79	-	52.80	32.81	2.01	-	34.82	<b>17.99</b>	12.21
<b>Total</b>	<b>1,995.89</b>	<b>325.42</b>	<b>9.74</b>	<b>2,311.57</b>	<b>445.24</b>	<b>76.30</b>	<b>8.72</b>	<b>512.81</b>	<b>1,798.75</b>	<b>1,550.65</b>
<b><i>Intangible Assets</i></b>										
Goodwill	2.42	-	2.42	-	-	-	-	-	-	2.42
<b>Total</b>	<b>2.42</b>	<b>-</b>	<b>2.42</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2.42</b>
<b>Grand Total</b>	<b>1,998.30</b>	<b>325.42</b>	<b>12.16</b>	<b>2,311.57</b>	<b>445.24</b>	<b>76.30</b>	<b>8.72</b>	<b>512.81</b>	<b>1,798.75</b>	<b>1,553.07</b>
<b>Previous Year</b>	<b>1,849.15</b>	<b>126.24</b>	<b>-</b>	<b>1,975.40</b>	<b>363.21</b>	<b>59.12</b>	<b>-</b>	<b>422.33</b>	<b>1,553.07</b>	<b>-</b>
<b>Capital Work-inProgress#</b>	<b>-</b>	<b>0.80</b>	<b>-</b>	<b>0.80</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.80</b>	<b>-</b>
<b>#Capital WIP ageing schedule</b>										
CWIP	Amount in CWIP for a period of				Total					
	Less than 1 year	1-2 years	2-3 years	More than 3 years						
Projects in Progress										
As at 31.12.2021	-	-	-	-	-					
As at 31.03.2021	19.29	95.59	0.80	-	115.69					
As at 31.03.2020	95.59	0.80	-	-	96.40					
As at 31.03.2019	0.80	-	-	-	0.81					

ADDITIONAL NOTES TO RESTATED FINANCIAL INFORMATION

NOTE 26A- GRATUITY

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of services is entitled to gratuity on terms as per the provisions of the Payment of Gratuity Act, 1972. The scheme is unfunded.

	Gratuity			
	31-12-2021 (Rs.)	31-03-2021 (Rs.)	31-03-2020 (Rs.)	31-03-2019 (Rs.)
<b>i) Net employee expense/(benefit).</b>				
Current service cost	0.70	0.95	0.79	0.63
Interest cost on benefit obligation	0.29	0.36	0.27	0.18
Past service cost	-	-	-	-
Net Actuarial (gain)/loss recognized in the year	(0.16)	(0.93)	0.67	0.52
<b>Total employer expenses recognized in the Statement of Profit and Loss</b>	<b>0.83</b>	<b>0.38</b>	<b>1.73</b>	<b>1.33</b>
<b>ii) Benefit Asset/(Liability)</b>				
Defined benefit obligation	6.63	5.80	5.41	3.69
Fair Value of plan assets	-	-	-	-
<b>Benefit Asset/ (liability)</b>	<b>(6.63)</b>	<b>(5.80)</b>	<b>(5.41)</b>	<b>(3.69)</b>
<b>ii) Benefit Asset/(Liability)</b>				
Current Liability	0.35	0.30	0.28	0.19
Non-Current Liability	6.28	5.50	5.14	3.50
<b>Benefit Asset/ (liability)</b>	<b>6.63</b>	<b>5.80</b>	<b>5.41</b>	<b>3.69</b>
<b>iii) Movement in benefit liability</b>				
Opening defined benefit obligation	5.80	5.41	3.69	2.36
Current service cost	0.70	0.95	0.79	0.63
Interest Cost	0.29	0.36	0.27	0.18
Plan Amendments Cost/(Credit)	-	-	-	-
Benefits paid	-	-	-	-
Actuarial (gains)/losses on obligation	(0.16)	(0.93)	0.67	0.52
<b>Closing benefit obligation</b>	<b>(7)</b>	<b>(6)</b>	<b>(5)</b>	<b>(4)</b>

iv) The principal actuarial assumption are as follows

Discount rate	6.70%	6.85%	6.85%	7.55%
Salary increase	7.00%	7.00%	7.00%	7.00%
Withdrawal rates	10.00% p.a at younger ages reducing to 2.00% p.a% at older ages	10.00% p.a at younger ages reducing to 2.00% p.a% at older ages	10.00% p.a at younger ages reducing to 2.00% p.a% at older ages	10.00% p.a at younger ages reducing to 2.00% p.a% at older ages
Normal age of retirement	60 Years	60 Years	60 Years	60 Years

v) Amounts for the current year and previous period are as follows

	31.12.21 (Rs.)	31.03.21 (Rs.)	31.03.20 (Rs.)	31.03.19 (Rs.)
<b>Gratuity</b>				
Defined Benefit Obligation	6.63	5.80	5.41	3.69
Plan Assets	-	-	-	-
Surplus/(Deficit)	(6.63)	(5.80)	(5.41)	(3.69)
Experience adjustments on plan liabilities	Not Available*	Not Available*	Not Available*	Not Available*

NOTE 26B- LOAN TAKEOVER

The Company has taken a loan facility amounting to Rs. 10,32,56,376 from HDFC Bank against the security of immovable property belonging to the group companies namely M/s Eragon Sales Private Limited and M/s Hilltop Healthcare Centre Ltd (Holding Company). The said property is used by the Company for its business purpose i.e., maintaining and running of "BANQUET HALL" and the loan so taken from HDFC Bank amount has been utilized in making repayment to square off the loan earlier taken from ICICI Bank by said Parties. Apart from the interest on the said loan taken from HDFC Bank, the company is also paying the compensation of Rs. 1,70,520 to Eragon Sales Pvt Ltd and Rs.2,68,420 to Hilltop Healthcare Centre Ltd respectively as facilitation charges for using the aforesaid properties for its business purpose. This arrangement is reflecting in terms of the memorandum of understanding entered into between the parties. and it is also beneficial and commercially viable to all Parties. This arrangement shall continue until full payment of the loan amount to HDFC Bank is made by the Company.

NOTE 26C- DEFERRED TAX

Particulars	1st April 21 - 31st December 21	2020-2021	2019-2020	2018-19
WDV of Depreciable Assets as per Companies Act, 2013	1,755.06	1,693.09	1,771.92	1,553.07
WDV of Depreciable Assets as per Income Tax Act, 1961	1,166.33	1,109.13	1,242.88	1,175.21
<b>Differential Net Timing Difference</b>	<b>588.73</b>	<b>583.96</b>	<b>529.04</b>	<b>377.86</b>
Unabsorbed Losses	[A]	(218.34)	(190.22)	(190.22)
Provision for Gratuity	[B]	(5.80)	(5.41)	(3.69)
Substantively Enacted Tax Rate	[C]	25.17%	25.17%	30.90%
<b>Closing Net Deferred Tax Liability</b>	<b>146.50</b>	<b>90.56</b>	<b>83.91</b>	<b>56.84</b>
Opening Net Deferred Tax Liability	[D]	90.56	83.91	56.84
Reversal of Deferred Tax Liability	[(A+B+C) X D]	-	-	-
<b>Deferred Taxes (Debited) / Credited to the Statement of Profit &amp; Loss</b>	<b>55.94</b>	<b>6.65</b>	<b>27.07</b>	<b>(67.75)</b>
	<b>146.50</b>	<b>90.56</b>	<b>83.91</b>	<b>56.84</b>

NOTE 26D - BASIC AND DILUTED EARNINGS PER SHARE

Particulars		1st April 21 - 31st December 21	2020-2021	2019-2020	2018-19
Profit after Tax	Rs. In Lakhs	187.65	(0.76)	63.10	148.38
Present Number of equity shares of Rs. 10/- each	Nos.	8,17,400	8,17,400	8,17,400	8,17,400
Weighted average number of Equity shares	Nos.	8,17,400	8,17,400	8,17,400	8,17,400
Basic earnings per share	Rupees	22.96	(0.09)	7.72	18.15
Diluted Earning per Share	Rupees	22.96	(0.09)	7.72	18.15

NOTE 26E - Earning and Expenditure in Foreign currency

Earnings in Foreign Currency - Nil. (Previous Year- NIL)  
Expenditure in Foreign Currency - Nil (Previous Year- NIL)

**NOTE 26F - Contingent Liabilities not provided for**

*(Rs. In Lakhs)*

i) Outstanding Capital Commitment not acknowledged as debt is `Rs.340.82 Lakhs (Net of Advance) as on 31.12.2021.

ii)

Sl. No.	Particulars	Financial Year	Demand	Outstanding	Status
1	Sales Tax Demand	2015-16	5.51	4.98	The company has filed the application under the Settlement of dispute scheme

**NOTE 26G -**

The company has opted for new Income Tax regime u/s 115BAA from the Financial Year 2019 - 20, as it is view of the management that the same is more beneficial to the company. Moreover, management is also having the view that company will not be able to utilize the MAT credit and hence the same has also been written off during the year.

**NOTE 26H- Company has not received the declaration from its all vendors regarding their status under Micro, Small and Medium Enterprises**

Medium Enterprises Development Act, 2006 and hence disclosures has been made only for the parties from whom the declaration has been received. In respect of other vendors from whom declaration has not been received disclosure has not been made for those which have not been received disclosure has not been made.

**NOTE 26I -**

The company has changed its accounting policy, w.r.t employee benefit as gratuity with effect from 01.04.2018, from payment basis to accrual basis as per actuarial valuation report for the compliance of AS-15 issues by the ICAI. Due to such change gratuity liability as on 31.03.2018 amounting to Rs.2,35,964 has been adjusted with surplus in statement of profit & loss under the head reserve & surplus and thereafter gratuity expenses is provided as current year expenses in the statement of profit & loss.

**NOTE 26J -**

Medium Enterprises Development Act, 2006 and hence disclosures has been made only for the parties from whom the declaration has been received. In respect of other vendors from whom declaration has not been received disclosure has not been made for those which have not been received disclosure has not been made.

NOTE 26K - Party's Balance with respect to the Trade Receivables, Trade & Other Payables, Loans & advances are subject to confirmation/reconciliation. In the opinion of management , the same are receivable/ payable as stated in the books of accounts. Hence, no effect on the profitability due to the same for the year under review.

NOTE 26L - COVID-19, a global pandemic has resulted in a significant decrease in the economic activities across the world including India. This has affected activities of organizations across the economic ecosystem impacting earnings prospects of Companies on Property, Plant and Equipment, Inventory, Production activities & Current Assets including Trade Receivables in the sector in which the company operates.

The management has carried out current assessment of the potential impact of Covid-19 on the company and is of the view that there is no impact on the Property, Plant and Equipment, Inventory, Production activities & Current Assets including Trade Receivables. The company's capital and liquidity position remain strong to sustain its operations and there have been no changes to the company's internal financial control during this pandemic.

However, the impact assessment is continuous process and will continue to monitor for any material changes to the future economic conditions.

NOTE 26M - Previous year's figure have been regrouped/rearranged whenever necessary to conform to the current year's presentation.

**For. R. Kothari & Co LLP**  
Chartered Accountants  
FRN: 307069E / E300266

**For & on behalf of the board of directors,**

Sd/-  
**Kailash Chandra Soni**  
(Partner)  
Membership No. 057620

Sd/-  
**DINESH GOYAL**  
Director  
DIN: 00881868

Sd/-  
**RASHMI GOYAL**  
Director  
DIN: 05253256

Place: Kolkata  
Date:07th March, 2022

## STATEMENT OF RELATED PARTY TRANSACTIONS

Annexure VII

## A. List of Related parties

Sl. No.	Name	Relation
<b>Key Mangerial Personnel</b>		
1	Mr. Dinesh Goyal	Director
2	Mrs. Rashmi Goyal	Director
3	Mr. Yatharth Goyal	Director
<b>Relative of Key Mangerial Personnel</b>		
4	Mrs. Bimla Devi Goyal	Relative of KMP
5	Mrs. Shova Jain (Goyal)	Relative of KMP
6	Yogesh Goyal	Relative of KMP
<b>Enterprises having Significant Influence</b>		
7	Hilltop Healthcare Centre Ltd.	Holding Company.
8	Bikaner Bhujawala	KMP have significant influence over the entity
9	Dinesh Goyal & Sons (HUF)	Directors are members of HUF
10	Goyal Hospitality & Foods	KMP have significant influence over the entity
11	Shiv Ratan Goyal (HUF)	Directors are members of HUF
12	Dinesh Goyal HUF	Directors are members of HUF.
13	Eragon Sales Pvt. Ltd.	Enterprises in which Key
14	Ujesh Banquets Pvt. Ltd.	Management Personnel or their
15	Akansha Banquets LLP	relatives have significant
16	Makelife Conctruction Pvt Ltd	influence.

## AS ON 31.12.2021

A. Transactions with Related Parties during the year	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Nature of Transactions				
Remuneration Paid	48.00	-	-	-
Loan Taken	-	-	-	-
Loan Taken Refunded	-	-	-	-
Loan Given	274.21	-	40.05	151.53
Capital Advance	119.18	-	-	-
Business Arrangement	-	-	596.60	435.97
Loan refund received	196.05	0.66	13.35	6.45
Interest Received	-	-	-	-
Rent Paid	-	-	10.37	22.91
Maintenance Charges Paid	-	-	6.01	13.24
Electricity Charges paid	-	-	-	21.11
Purchase	-	-	-	-

B. Outstanding Balances	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Nature of Transactions				
Remuneration Payable	33.66	-	-	-
Loan Taken	-	-	-	-
Loan Given	108.99	0.89	75.83	431.27
Capital Advance	119.18	-	-	-
Business Arrangement	-	-	596.60	435.97
Rent Payable	-	-	11.02	35.04
Maintenance Charges Payable	-	-	5.91	12.80
Electricity Charges Payable	-	-	-	22.81

## AS ON 31.03.2021

A. Transactions with Related Parties during the year	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Nature of Transactions				
Remuneration Paid	20.40	-	-	-
Loan Taken	61.50	-	-	59.00
Loan Taken Refunded	375.98	-	-	110.74
Loan Given	53.95	20.10	37.66	84.66
Loan refund received	56.00	42.14	191.00	271.32
Interest Received	2.14	1.55	8.54	23.43
Rent Paid	2.00	-	-	6.00
Maintenance Charges Paid	-	-	5.07	10.77
Electricity Charges paid	-	-	-	13.26
Purchase	-	-	-	1.33

B. Outstanding Balances	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Nature of Transactions				
Remuneration Payable	4.16	-	-	-
Loan Taken	-	-	-	-
Loan Given	30.83	1.55	49.13	286.19
Rent Payable	-	-	-	0.37
Maintenance Charges Payable	-	-	-	-
Electricity Charges Payable	-	-	-	1.82

AS ON 31.03.2020				
A. Transactions with Related Parties during the year	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Nature of Transactions				
Remuneration Paid	48.00	-	-	-
Loan Taken	277.50	4.00	-	5.00
Loan Taken Refunded	23.26	4.00	-	20.60
Loan Given	30.97	19.20	59.28	60.78
Loan refund received	45.00	-	13.00	8.97
Interest Received	6.55	1.22	9.07	21.56
Rent Paid	18.00	3.53	29.40	78.38
Maintenance Charges Paid	-	-	3.74	8.52
Electricity Charges paid	-	-	-	21.64
Purchase	-	-	-	1.74
B. Outstanding Balances				
Nature of Transactions	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Remuneration Payable	4.64	-	-	-
Loan Taken	314.48	-	-	51.74
Loan Given	30.75	22.04	193.92	449.41
Rent Payable	6.89	50.05	1.51	13.14
Maintenance Charges Payable	-	-	0.62	1.68
Electricity Charges Payable	-	-	-	1.36
AS ON 31.03.2019				
A. Transactions with Related Parties during the year	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Nature of Transactions				
Remuneration Paid	48.00	-	-	-
Loan Taken	219.00	-	-	103.00
Loan Taken Refunded	167.82	-	-	35.67
Loan Given	35.37	11.12	215.85	449.66
Loan refund received	7.50	15.95	83.51	101.33
Interest Received	2.01	0.90	6.06	16.57
Rent Paid	18.00	96.00	28.00	18.00
Maintenance Charges Paid	-	-	3.11	14.92
Electricity Charges paid	-	-	-	-
Purchase	-	-	-	5.48
B. Outstanding Balances				
Nature of Transactions	Director	Relative of KMP	Holding Company	Enterprises having Significant Influence
Remuneration Payable	17.39	-	-	-
Loan Taken	60.24	-	-	67.33
Loan Given	38.23	1.62	138.58	376.05
Rent Payable	5.90	50.80	0.54	4.07
Maintenance Charges Payable	-	-	-	1.16
Electricity Charges Payable	-	-	-	-

## STATEMENT OF CAPITALISATION

<b>PARTICULARS</b>	<b>Pre-Offer 31.12.2021</b>	<b>Post-Offer 31.12.2021</b>
<b>Debt</b>		
- Short Term Debt	-	-
- Long Term Debt	2,850.80	-
<b>Total Debt</b>	<b>2,850.80</b>	-
<b>Shareholders' Fund (Equity)</b>		
- Share Capital	81.74	-
- Reserves & Surplus	859.64	-
<b>Total Shareholders' Fund (Equity)</b>	<b>941.38</b>	-
<b>Long Term Debt / Equity (In Ratio)</b>	3.03	-
<b>Total Debt / Equity (In Ratio)</b>	3.03	-

**Notes:-**

1. Short Term Debts represent which are expected to be paid/payable within 12 months and exclude installments of Term Loans repayable within 12 months.
2. Long Term Debts represent debts other than Short Term Debts as defined above but include installments of Term Loans repayable within 12 months grouped under other current liabilities.
3. The figures disclosed above are based on restated statement of Assets and Liabilities of the Company as at 31/12/2021
4. The post issue capitalization will be determined only after the completion of the allotment of Equity Shares.

## Restated Statement of Adjustments to Audited Financial Statements

**(i) Reconciliation of Restated Profit:**

The reconciliation of Profit after tax as per audited financial statements and the Profit after tax as per Restated financial statements is presented below. This summarizes the results of restatements made in the audited accounts for the respective years/ period and its impact on the profit / loss of the company

Particulars	For the period ended 31st December'21	For the year ended 31st March'21	For the year ended 31st March'20	For the year ended 31st March'19
Profit after tax as per audited/ re-audited financial statements	187.65	(0.47)	64.52	148.29
<b>(i) Adjustments on account of change in accounting policies:</b>	-	-	-	-
<b>(ii) Other material adjustments:</b>	-	-	-	-
Employee benefit expenses - Gratuity	-	(0.38)	(1.73)	(1.33)
Depreciation and amortization expense	-	-	-	-
Finance cost	-	-	-	-
Income tax adjustments related to earlier years	-	-	0.09	0.28
Deferred tax adjustment	-	0.10	0.22	1.14
Preliminary Exps written off	-	-	-	-
<b>(iii) Audit Qualifications:</b>	-	-	-	-
<b>Restated profit after tax</b>	<b>187.65</b>	<b>(0.76)</b>	<b>63.10</b>	<b>148.38</b>

**(ii) Reconciliation of Restated Shareholders Funds:**

The reconciliation of Shareholder's funds as per audited financial statements and Shareholder's funds as per Restated financial statements is presented below. This summarizes the results of restatements made in the audited accounts for the respective years/ period and its impact on Shareholder's funds of the company.

Particulars	As at 31st Dec'21	As at 31st March'21	As at 31st March'20	As at 31st March'19
Shareholder's funds as per Audited/ Re-audited financial statements	941.38	762.60	763.07	749.10
<b>(i) Adjustments on account of change in accounting policies:</b>	-	-	-	-
<b>(ii) Differences carried over pertaining to changes in Profit/ Loss due to Restated Effect for the period covered in Restated Financial</b>	-	(8.59)	(7.17)	-
<b>(iii) Differences pertaining to changes in Profit/ Loss due to Restated Effect for the period covered in Restated Financial</b>	-	(0.29)	(1.41)	0.09
<b>(iv) Other material adjustments # :</b>	-	-	-	-
Employee benefit expenses	-	-	-	(2.36)
Depreciation and amortization expense	-	-	-	-
Finance cost	-	-	-	-
Income tax adjustments related to earlier years	-	-	-	(2.48)
Goodwill Written off	-	-	-	(2.42)
Deferred tax adjustment	-	-	-	-
Preliminary Exps Adjustment	-	-	-	-
<b>(v) Audit Qualifications:</b>	-	-	-	-
<b>Restated Shareholder's funds</b>	<b>941.38</b>	<b>753.73</b>	<b>754.48</b>	<b>741.93</b>

## OTHER FINANCIAL INFORMATION

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
Net Worth (A)	941.38	753.73	754.48	741.93
Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA)	425.97	225.10	353.47	294.19
Restated Profit after tax	187.65	-0.76	63.10	148.38
Add: Prior Period Item	-	-	-	-
Adjusted Profit after Tax(B)	187.65	-0.76	63.10	148.38
Number of Equity Share outstanding as on the End of Year/Period (C)	8,17,400	8,17,400	8,17,400	8,17,400
Weighted average no of Equity shares as on the end of the period year(D)				
- Pre Bonus (D(i))	8,17,400	8,17,400	8,17,400	8,17,400
- Post Bonus (D(ii))	32,69,600.00	32,69,600.00	32,69,600.00	32,69,600.00
Face Value per Share	10.00	10.00	10.00	10.00
Restated Basic & Diluted Earnings Per Share (Rs.) (B/D)				
- Pre Bonus (B/D(i))	22.96	(0.09)	7.72	18.15
- Post Bonus (B/D(ii))	5.74	(0.02)	1.93	4.54
Return on Net worth (%) (B/A)	19.93%	-0.10%	8.36%	20.00%
Net asset value per share (A/D(i)) (Pre Bonus)	115.17	92.21	92.30	90.77
Net asset value per share (A/D(ii)) (Post Bonus)	28.79	23.05	23.08	22.69

**Notes:-**

1. The ratios have been Computed as per the following formulas

(i) Basic Earnings per Share

Restated Profit after Tax available to equity shareholders

Weighted average number of equity shares outstanding at the

(ii) Net Asset Value (NAV) per Equity Share

Restated Net Worth of Equity Share Holders

Number of equity shares outstanding at the

(iii) Return on Net worth (%)

Restated Profit after Tax available to equity shareholders

Restated Net Worth of Equity Share Holders

2. EBITDA represents Earnings (or Profit/ (Loss)) before Finance Costs, Income Taxes, and Depreciation and Amortization Expenses. Extraordinary and Exceptional Items have been considered in the calculation of EBITDA as they were expense items.

3. Net Profit as restated, as appearing in the Statement of Profit and Losses, has been considered for the purpose of computing the above ratios. These ratios are computed on the basis of the Restated Financial Information of the Company.

4. Earnings per share calculations are done in accordance with Accounting Standard 20 "Earning per Share", issued by the Institute of Chartered Accountants of India.

5. Weighted average number of Equity Shares is the number of Equity Shares outstanding at the beginning of the period adjusted by the number of Equity Shares issued during period multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the period.

6. The company issued 24,52,200 equity shares of Rs. 10/- each as bonus shares in the ratio of 1:3 vide EGM resolution passed on 17/02/2022, effect of this bonus has been considered to calculate EPS.



## RESTATED STATEMENT OF TAX SHELTER

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
Net Profit/(Loss) before taxes (A)	245.50	13	90	81
Tax Rate Applicable %	25.17%	25.17%	25.17%	30.90%
Minimum Alternate Taxes (MAT)				19.06%
<b>Adjustments</b>				
Add: Depreciation as per Companies act	78.45	93.99	95.84	76.30
Add: Disallowance under Income Tax Act, 1961	0.83	0.38	1.73	1.33
Less: Taxable under other heads of income	-	(6.96)	-	-
Less: Depreciation as per Income Tax Act, 1961	98.87	134	152	143
Less: Deductions under Income Tax Act, 1961				
Less : Deferred Tax Credit Adjusted for computation of Tax under 115JB of Income Tax Act				67
<b>Net Adjustments(B)</b>	<b>(19.58)</b>	<b>(32.42)</b>	<b>(54.50)</b>	<b>(65.08)</b>
<b>Business Income (A+B)</b>	<b>225.92</b>	<b>(19.57)</b>	<b>35.68</b>	<b>15.63</b>
Income from Capital Gains				
Sale Consideration	-	-	-	-
Less: Cost of Acquisition	-	-	-	-
Long/ Short Term Capital Gain	-	-	-	-
Less: Brought Forward Capital Gain	-	-	-	-
Income from Other Sources (Interest Income)	-	-	-	-
Interest on Income Tax Refund	-	-	-	-
Interest on security Deposit	-	-	-	-
Damages and claims received	-	-	-	-
Gross Total/ Taxable Income	225.92	(19.57)	35.68	15.63
Less: Deductions U/S 80JJAA				
<b>Net Total/ Taxable Income</b>	<b>225.92</b>	<b>(19.57)</b>	<b>35.68</b>	<b>15.63</b>
Unabsorbed Depreciation	(218.34)	-	35.68	-
Tax Payable as per Normal Rate	-	-	-	4.83
Tax Payable as per Special Rate:				
Interest payable on above	-	-	-	-
Tax as per Income Tax (C)	1.91	-	-	4.83
Adjusted Book Profits for Computation of MAT U/s 115JB				82.05
Tax Payable as per Minimum Alternate Tax U/S 115 JB of the Income Tax Act,1961	-	-	-	15.79
Interest Payable on above	-	-	-	0.09
Ta as per MAT (D)	-	-	-	15.87
<b>Net Tax (Higher of C &amp; D)</b>	<b>1.91</b>	<b>-</b>	<b>-</b>	<b>15.87</b>
<b>Current tax as per restated Statement of Profit &amp; Loss</b>	<b>1.91</b>	<b>-</b>	<b>-</b>	<b>15.87</b>

## RESTATED STATEMENT OF CONTINGENT LIABILITIES

Particulars	As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
Claims against the company not acknowledged as	Unascertainable	Unascertainable	Unascertainable	Unascertainable
Debts				
Bank Guarantee (Financial)	NIL	NIL	NIL	NIL
Bank Guarantee (Performance)	NIL	NIL	NIL	NIL
Income Tax Demand	NIL	NIL	NIL	NIL
TDS Demand	NIL	NIL	NIL	NIL
Sales Tax Demand	4.98	4.98	4.98	4.98
Other moneys for which the Company is contingently liable	NIL	NIL	NIL	NIL
Commitments (to the extent not provided for)	NIL	NIL	NIL	NIL
Estimated amount of contracts remaining to be executed on capital account and not provided for	NIL	NIL	NIL	NIL
Uncalled liability on shares and other investments partly paid	NIL	NIL	NIL	NIL
Other commitments	NIL	NIL	NIL	NIL
<b>Total</b>	<b>4.98</b>	<b>4.98</b>	<b>4.98</b>	<b>4.98</b>

Restated Statement of Accounting Ratios					
					Annexure XIII
Particulars		As at 31.12.2021	As at 31.03.2021	As at 31.03.2020	As at 31.03.2019
Current Assets	[A]	1,480.30	672.06	1,478.29	949.40
Current Liabilities	[B]	758.08	475.05	1,375.09	1,107.61
<b>Current Ratio</b>	<b>[A / B]</b>	<b>1.95</b>	<b>1.41</b>	<b>1.08</b>	<b>0.86</b>
Debt	[A]	2,850.80	1,489.14	2,264.37	1,735.76
Equity	[B]	941.38	753.73	754.48	741.93
<b>Debt - Equity Ratio</b>	<b>[A / B]</b>	<b>3.03</b>	<b>1.98</b>	<b>3.00</b>	<b>2.34</b>
Earnings available for debt service	[A]	323.95	106.84	186.01	157.01
Debt Service	[B]	305.96	639.50	136.53	148.70
<b>Debt - Service Coverage Ratio</b>	<b>[A / B]</b>	<b>1.06</b>	<b>0.17</b>	<b>1.36</b>	<b>1.06</b>
Net Profit after Tax	[A]	187.65	(0.76)	63.10	148.38
Average Shareholder's Equity	[B]	847.55	754.10	748.20	671.37
<b>Return on Equity Ratio</b>	<b>[A / B]</b>	<b>0.22</b>	<b>(0.00)</b>	<b>0.08</b>	<b>0.22</b>
Cost of Goods Sold	[A]	419.46	218.06	675.94	486.19
Average Inventory	[B]	39.71	43.68	42.07	25.56
<b>Inventory Turnover Ratio</b>	<b>[A / B]</b>	<b>10.56</b>	<b>4.99</b>	<b>16.07</b>	<b>19.02</b>
		1,106.07	673.31	1,481.54	1,120.36
Net Credit Sales	[A]	601.04	399.85	1,082.56	583.44
Average Trade Receivables	[B]	43.07	12.64	22.67	15.12
<b>Trade Receivables Turnover Ratio</b>	<b>[A / B]</b>	<b>13.96</b>	<b>31.65</b>	<b>47.75</b>	<b>38.59</b>
Net Credit Purchase	[A]	390.19	239.39	657.83	529.13
Average Trade Payables	[B]	195.73	194.38	200.14	71.17
<b>Trade Payables Turnover Ratio</b>	<b>[A / B]</b>	<b>1.99</b>	<b>1.23</b>	<b>3.29</b>	<b>7.43</b>
Net Sales	[A]	1,173.55	713.66	1,548.24	1,326.74
Current Assets		1,480.30	672.06	1,478.29	949.40
Current Liabilities		758.08	475.05	1,375.09	1,107.61
Average Working Capital	[B]	459.61	1,525.19	1,080.11	425.13
<b>Net Capital Turnover Ratio</b>	<b>[A / B]</b>	<b>0.79</b>	<b>1.06</b>	<b>1.05</b>	<b>1.40</b>
Net Profit	[A]	187.65	- 0.76	63.10	148.38
Net Sales	[B]	1,173.55	713.66	1,548.24	1,326.74
<b>Net Profit Ratio</b>	<b>[A / B]</b>	<b>0.16</b>	<b>(0.00)</b>	<b>0.04</b>	<b>0.11</b>
Earning before interest and taxes	[A]	347.52	124.15	257.63	217.89
Capital Employed	[B]	7,560.33	4,234.04	5,881.12	4,696.18
Capital Employed = Total Assets + Total Debt + Deffered Tax		7,560.33	4,234.04	5,881.12	4,696.18
<b>Return on Capital Employed</b>	<b>[A / B]</b>	<b>0.05</b>	<b>0.03</b>	<b>0.04</b>	<b>0.05</b>
Net Return on Investment	[A]	-	5.04	-	-
Final Value of Investment		-	-	-	-
Initial Value of Investment		-	0.00	-	0.00
Cost of Investment	[B]	-	12.00	-	12.00
<b>Return on Investment</b>	<b>[A / B]</b>	<b>-</b>	<b>0.42</b>	<b>-</b>	<b>-</b>



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*You should read the following discussion of our financial condition and results of operations together with our Financial Statements as Restated which is included in this Draft Prospectus. The following discussion and analysis of our financial condition and results of operations is based on our Financial Statements as Restated, as restated for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019 including the related notes and reports, included in this Draft Prospectus is prepared in accordance with requirements of the Companies Act, 2013 and restated in accordance with the SEBI (ICDR) Regulations, 2018, which differ in certain material respects from IFRS, U.S. GAAP and GAAP in other countries. Our Financial Statements, as restated have been derived from our audited statutory financial statements. Accordingly, the degree to which our Financial Statements as Restated will provide meaningful information to a prospective investor in countries other than India is entirely dependent on the reader's level of familiarity with Indian GAAP, Companies Act, SEBI Regulations and other relevant accounting practices in India.*

*This discussion contains forward looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these Forward Looking Statements as a result of certain factors such as those described under chapters titled "Risk Factors" and "Forward Looking Statements" beginning on pages 22 and 16, respectively of this Draft Prospectus.*

*Our Financial Year ends on March 31 of each year. Accordingly, all references to a particular Financial Year are to the 12 months ended March 31 of that year.*

Our Company was incorporated on 31<sup>st</sup> day of January, 1996. Initially, we started as an Indian Snacks and Sweets Manufacturing Company. While being into the Indian snacks and sweets business for more than decade, we dealt with various event management company to whom we provided services of marriage and other incidental services. During this period, our promoters saw an opportunity in the catering and event planning industry and in the year 2009, our company opened our 1<sup>st</sup> banquet hall in Ultadanga, Kolkata and since then we have been growing in terms of our presence in Kolkata. From one location we have expanded to four locations in Kolkata and currently we have 8 banquets halls and 2 Indian sweets and snack shop and one hotel and one guest house. We provide services such as organizing events like Marriages, Sangeet, Ring Ceremony, Birthday Parties, Anniversary Parties, Kitty Parties, Corporate Events, Kirtans (Devotional Singing), Thread Ceremony at our banquets hall and we serve Indian snack and Sweets at our retail shop. We also generate rent income from our hotels and guest house. Apart from the event management business. Our company operates only in one city i.e., Kolkata. Our banquets halls are as follows;

Sr. No	Particulars	Location
1.	Banquet-I	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
2.	Banquet-II	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
3.	Banquet-III	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
4.	Banquet-IV	Rangoli, Mall Howrah, Kolkata, West Bengal 711202
5.	Banquet-V	Golaghata road, Kolkata, West Bengal 700048
6.	Banquet-VI	Golaghata, Kolkata, West Bengal-700048
7.	Banquet-VII	6 <sup>th</sup> floor, Baguihati, Kolkata – 700059
8.	Banquet-VIII	Above roof of 6 <sup>th</sup> floor Baguihati, Kolkata – 700059

We sell Indian snacks and sweets at our retail outlets located at;

Sr. No	Particulars	Location
1.	Indian Snack and Sweets Shop-I	Rangoli, Mall Howrah, Kolkata, West Bengal 711202.
2.	Indian Snack and Sweets Shop-II	Golaghata road, Kolkata – 700048

Our Hotel:

Sr. No	Particulars	Location	No of rooms
1.	Hotel-I	Rangoli, Mall Howrah, Kolkata, West Bengal-711202.	47

Our Guest House:

Sr. No	Particulars	Location	No of rooms
1.	Guest House	48/14, Jessore Road, Bangur Avenue, Tulsidham Complex, Kolkata -700055.	20



Apart from above mentioned properties we do rent other properties on order-to-order basis depending upon the demand. With such properties we do not have a full-time agreement.

At present we operate and manage our banquet and Indian snacks and sweets shop business under the name “**BIKA**” at various locations in Kolkata. We have a holding company named Hilltop Healthcare Centre Limited which holds 64.60% in our company.

Our Skilled team does a spectacular job in customizing the decoration of the entire venue preparation of food and management of the entire event. The contemporary design and lighting inside the venue gives every event a chic vibe. The beautifully decorated banquet hall and excellent services with a pleasant ambiance makes our banquet hall a perfect venue for small- and large-scale weddings or pre wedding events. An additional open area is also provided for setting-up the food. There is a new trend growing i.e., destination weddings and our company sees a great opportunity which can be taken upon. Our company have started wedding packages which includes the destination weddings. We provide Marriage packages wherein we provide hotel for the guest to stay and banquet hall. This gives an opportunity to our company to enter into hospitality sector as well.

We are always committed to fulfil the requirements of our clientele according to their needs. In order to meet these requirements, we have adapted the best measures in the industry. We believe that we carry out extensive research, training of our staff and maintain the standards and quality of our services. We are providing services that ensures customer satisfaction. We believe that we have long-term and stable relationships developed over the years with our key customers through the quality of services we provide.

We have our registered office is located at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India as on date of filing of Draft Prospectus.

We have a successful track record of over a decade in the event and catering along with a 2-decade track record in Indian snacks industry which has enabled us to develop an effective business model with stringent control over processes, including raw ingredient procurement, manufacturing, operations, inventory management across our large range of products. We adhere to stringent product quality standards and closely track consumer preferences across segments.

Our Company is promoted by Mr. Dinesh Goyal and Hilltop Healthcare Centre Limited, Mr. Goyal is the guiding force behind all the strategic decisions of our Company and has been an anchor to our company since incorporation. Our Promoter have an expertise of over one decade in the field of catering and event planning Industry. The promoters are the frontline force behind the company, he is leading the company from the front. In addition to our individual Promoter, our senior management team includes qualified, experienced and skilled professionals who have experience across. We believe the stability of our management team and the industry experience brought on by our individual Promoter and the senior management team will enable us to continue to take advantage of future market opportunities and expand into newer markets. Our senior management team is able to leverage our market position with their collective experience and knowledge in the catering and event planning Industry, to execute our business strategies and drive our future growth.

Our Company was originally incorporated on January 31, 1996 as a Private Limited Company as “Goel Food Products Private Limited” vide Registration No. 21-76909 under the provisions of the Companies Act, 1956 with the Registrar of Companies, West Bengal. Subsequently, pursuant to a special resolution of our Shareholders passed in the Extraordinary General Meeting held on February 17, 2022, our Company was converted from a Private Limited Company to Public Limited Company and consequently, the name of our Company was changed to ‘Goel Food Products Limited’ and a Fresh Certificate of Incorporation consequent to Conversion was issued on February 25, 2022 by the Registrar of Companies, Kolkata. The Corporate Identification Number of our Company is U51909WB1996PLC076909.

## **OUR COMPETITIVE STRENGTHS**

### **Strong Value Proposition**

We strive to provide our customers a superior experience during their events. We provide various amenities required by our customers at prices which we believe are relatively lower than our competitors. This is achieved by identifying facilities which would enhance services to our customers and allocating our financial resources accordingly. This approach ensures efficient allocation of our financial resources and gives us an advantage in terms of cost of servicing our customers.



### **Locational Advantage**

All our existing banquets properties and food outlets are located in prime locations in Kolkata with easy access to airport, railway station and main shopping destinations. Operating in prime locations would continue to be an important part of our business strategy.

### **Low Set-up Cost**

We have strong in-house design capabilities, which coupled with our sourcing abilities enable us to set up facilities at lower cost while ensuring quality.

### **Established brand and reputation**

We believe that our Group brand “**BIKA**” is a recognizable brand in Kolkata, when it comes to banquets hall and food outlets and is a differentiating factor for our customers. Our vast experience and proven track record helps us to establish customer confidence. We also believe that our established brand and reputation has enabled and will enable us to obtain future business opportunities. We have gained significant experience and have established track record and reputation for efficient management of events.

### **Rich Management Experience**

Our Promoter and senior management have a decade of experience in catering and event planning Business. Our Company is managed by a team of experienced and professional personnel, exclusively focused on different aspects of the industry. The team comprises of personnel having vast operational experience in every aspect of business including management. With the cumulative experience of more than 20 years of our senior management we are capable of facing every challenge and creating a substantial growth within our Company. Our management’s experience and knowledge enable us in addressing and mitigating various risks inherent in any business such as competition, price fluctuations.

### **Progressive Employer**

Our company is continuously focused on creating an engaging atmosphere for our Employees to learn, contribute and grow. We nurture a sense of equality among our team members and offer them ample opportunities to pursue their passion and grow. There is an active FUN team that creates opportunities for enjoyment even while working. We believe in timely compliance of all statutory payments especially related to employees. Our company ensures a safe environment, dignity and respect for all our employees irrespective of gender, religion, caste.

### **Quality Service**

We believe in providing quality and timely service to our customers. We have a set of standards for ourselves when it comes to timeliness and quality of service we provide to our customers. We believe that our quality service for the last 26 years has earned us a goodwill from our customers, has also helped us to add new customers to our existing customer base. Our company focuses on maintaining the level of consistently in our service, thereby building customer loyalty for our Brand.

### **Significant developments subsequent to the last financial year**

In the opinion of the Board of Directors of our Company, since the date of the last financial statements disclosed in this Draft Prospectus, there have not arisen any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months.

- The Board of our Company has approved to raise funds through Initial Public Offering in the Board meeting held on February 26, 2022.
- The members of our Company approved proposal of Board of Directors to raise funds through initial public offering in the extra ordinary general meeting held on February 28, 2022.
- Our Company, Goel Food Products Private Limited was converted into Public Limited Company consequent to change of name to Goel Food Products Limited and a Fresh Certificate of Incorporation consequent upon conversion from Private Company to Public Company dated February 25, 2022 issued by Registrar of Companies, Kolkata, being Corporate Identification Number U51909WB1996PLC076909.

- The Authorised Share Capital of the Company was increased from existing Rs. 1,00,00,000/- divided into 10,00,000 Equity Shares of Rs. 10/- each to Rs. 4,00,00,000 divided into 40,00,000 equity shares of Rs. 10/-each by creation of additional 30,00,000 Equity shares of Rs.10/- each vide resolution passed in EGM dated February 11, 2022.
- The Paid-up Share Capital of the company was increased from 8,17,400 Equity Shares of Rs. 10/- each to 32,69,600 Equity Shares of Rs. 10/- each by issuing bonus shares to existing shareholders in the proportion of 1:3 vide resolution passed in EGM dated February 17, 2022.

### **Factors affecting our results of operations**

Our company's future results of operations could be affected potentially by the following factors:

- Rich Management Experience
- Strong professional and execution team allows the Company to develop a strong business
- Diversified Portfolio of Services offered:
- Long-term relationships
- Progressive Employer
- Quality Service

### **Our Significant Accounting Policies**

#### **1.1 Basis of preparation of financial statements**

(a) The financial statements are prepared in accordance with Generally Accepted Accounting Principles (Indian GAAP) under the historical cost convention on accrual basis and on principles of going concern. The accounting policies are consistently applied by the Company.

(b) The financial statements are prepared to comply in all material respects with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and provisions of Companies Act, 2013.

(c) The preparation of the financial statements requires estimates and assumptions to be made that affect the reported amounts of assets and liabilities on the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Differences between the actual results and estimates are recognized in the period in which the results are known / materialize.

#### **1.2 Revenue Recognition**

(a) Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

(b) Sales are recognized on accrual basis, and only after transfer of goods or services to the customer.

(c) Dividend on Investments are recognized on receipt basis.

(d) Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

#### **1.3 Property, Plant & Equipment & Depreciation**

(a) Fixed Assets are stated at Cost less accumulated depreciation. The Company has capitalized all cost relating to the acquisition and installation of Fixed Assets.

(b) Depreciation is provided on Fixed Assets on Straight Line Method on the basis of Useful Life as prescribed under Part C of Schedule - II of the Companies Act, 2013.

(c) Cost of the fixed assets not ready for their intended use at the Balance Sheet date together with all related expenses are shown as Capital Work-in-Progress.

#### **1.4 Impairment of Assets**

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of the asset's net selling price and value in use, which is determined by the present value of the estimated future cash flows.

#### **1.5 Investments**

Investments classified as long-term investments are stated at cost. Provision is made to recognize any diminution other than temporary in the value of such investments. Current investments are carried at lower of cost and fair value.

#### **1.6 Inventories**

Inventories consisting of Raw Materials are valued at lower of cost and net realizable value.

#### **1.7 Employee Benefits**

##### **(a) Defined Contribution Plan:**

Contributions as per the Employees' Provident Funds and Miscellaneous Provisions Act, 1952 towards provident fund and pension fund are charged to the Statement of Profit and Loss for the year when the contributions to the respective funds are due. There is no other obligation other than the contribution payable to the respective funds.

##### **(b) Defined Benefit Plan:**

Gratuity being unfunded and are provided based on actuarial valuation made at the end of each financial year using the projected unit credit method.

#### **1.8 Borrowing Costs**

(a) Borrowing costs that are directly attributable to the acquisition of qualifying assets are capitalized for the period until the asset is ready for its intended use. A qualifying asset is an asset that necessarily takes substantial period of time to get ready for its intended use.

(b) Other Borrowing costs are recognized as expense in the period in which they are incurred.

#### **1.9 Taxes on Income**

Tax expense comprises of current tax and deferred tax.

Current income tax is measured at the amount expected to be paid to the tax authorities, computed in accordance with the applicable tax rates and tax laws.

Deferred Tax arising on account of "timing differences" and which are capable of reversal in one or more subsequent periods is recognized, using the tax rates and tax laws that are enacted or substantively enacted. Deferred tax asset is recognized only to the extent there is reasonable certainty with respect to reversal of the same in future years as a matter of prudence.

#### **1.10 Earnings per Share (EPS)**

(a) Basic earnings per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

(b) For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

#### **1.11 Prior Period Items**

Prior Period and Extraordinary items and Changes in Accounting Policies having material impact on the financial affairs of the Company are disclosed in financial statements.



## 1.12 Provisions / Contingencies

(a) Provision involving substantial degree of estimation in measurements is recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources.

(b) Contingent Liabilities are shown by way of notes to the Accounts in respect of obligations where, based on the evidence available, their existence at the Balance Sheet date is considered not probable.

(c) A Contingent Asset is not recognized in the Accounts.

## 1.13 Segment Reporting

### **A. Business Segments:**

Based on the guiding principles given in Accounting Standard 17 (AS - 17) on Segment Reporting issued by ICAI, the Company has only one reportable Business Segment, which is Sale of Goods and services relating to food and catering. Accordingly, the figures appearing in these financial statements relate to the Company's single Business Segment.

### **B. Geographical Segments:**

The Company activities / operations are confined to India and as such there is only one geographical segment. Accordingly, the figures appearing in these financial statements relate to the Company's single geographical segment.

## **Discussion on Results of Operation**

The following discussion on results of operations should be read in conjunction with the Audited Financial Results of our Company for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019.

## **Overview of Revenue and expenditure**

### **Revenue and Expenditure**

*Total Revenue:* Our total revenue comprises of revenue from operations and other income.

*Revenue from operations:* Our revenue from operations comprises of sale of products, sale of services and other operating revenue.

*Other Income:* Our Other income consists of Interest on Loan, Miscellaneous Income, Profit on Sale of Assets and Receipt of insurance claim.

*Expenses:* Our expenses comprise of Cost of Materials Consumed, Purchase of Stock in Trade, Employee Benefit Expenses, Finance Cost, Depreciation and Amortisation Expenses and Other Expenses.

*Cost of Materials Consumed:* Our Cost of Materials Consumed comprises adjustment of Opening Stock of Raw material which is adjusted with addition of Purchases for the period and reduction of Closing Stock of Raw Materials.

*Purchase of Stock in Trade:* Our Purchase of Stock in Trade comprises of Purchases of Stock-in-Trade.

*Employee Benefit Expenses:* Our employee benefit expense consists of Directors' Remuneration, Salaries & Wages, Contribution to ESI & PF, Keyman Insurance, Gratuity Expenses and Employees Welfare Expenses.

*Finance Cost:* Our finance costs comprise of Interest on loan and Other Financial Charges.

*Depreciation and Amortisation Expenses:* Tangible assets are depreciated over periods corresponding to their estimated useful lives. Depreciation includes depreciation charged on tangible assets. Intangible assets are amortized over periods corresponding to their estimated useful lives. It includes amortization of intangible assets.

*Other expenses:* Other expenses include Advertisement, Auditors Remuneration, Bank Charges, Brokerage & Commission, Catering Expenses, Carriage Inward, Discount Allowed, Donation, Reversal of GST Input, Electricity



Expenses, Sundry Balance Written Off, Insurance Expenses, Legal & Professional Fees, Printing & Stationery, Rates & Taxes, Facilitation Service Charges, Rent Paid, Repair & Maintenance, Security Charges, Telephone Expenses, Travelling & Conveyance Expenses and Other General Expenses.

*Exceptional Items: Exceptional items comprises of Loss on Sale of Investments.*

*Provision for Tax:* Income taxes are accounted for in accordance with Accounting Standard – 22 on “Accounting for Taxes on Income” (“AS-22”), prescribed under the Companies (Accounting Standards) Rules, 2006. Our Company provides for Current Tax, MAT Tax as well as Deferred tax, as applicable.

Provision for current taxes is made at the current tax rates after taking into consideration the benefits available to our Company under the provisions of the I. T. Act.

Deferred tax arises from the timing differences between book profits and taxable profits that originate in one period and are capable of reversal in one or more subsequent periods and is measured using the tax rates and laws applicable as of the date of the financial statements. Our Company provides for deferred tax asset / liability on such timing differences subject to prudent considerations in respect of deferred tax assets.

### Results of Our Standalone Operations

The following table sets forth select financial data from our financial statements as restated of profit and loss for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019 the components of which are also expressed as a percentage of total revenue for such periods:

Particulars	December 31, 2021	% of total income	March 31, 2021	% of total income	March 31, 2020	% of total income	March 31, 2019	% of total income
Revenue from Operations	1,173.55	97.74%	713.66	94.67%	1,548.23	96.35%	1,326.74	95.68%
Other income	27.13	3.60%	40.19	5.33%	58.60	3.65%	59.96	4.32%
<b>Total Revenue (A)</b>	<b>1,200.68</b>	<b>100.00%</b>	<b>753.85</b>	<b>100.00%</b>	<b>1,606.83</b>	<b>100.00%</b>	<b>1,386.70</b>	<b>100.00%</b>
<b>Expenses:</b>								
Cost Material Consumed	419.46	34.94%	218.06	28.93%	675.94	42.07%	486.19	35.06%
Purchases	21.39	1.78%	97.29	12.91%	6.04	0.38%	-	0.00%
Employee benefits expense	82.66	6.88%	66.39	8.81%	110.27	6.86%	126.03	79.00%
Other expenses	251.20	20.92%	147.01	19.50%	461.12	28.70%	480.29	34.64%
<b>Total Expenses (B)</b>	<b>774.71</b>	<b>64.52%</b>	<b>528.75</b>	<b>70.14%</b>	<b>1,253.37</b>	<b>78.00%</b>	<b>1,092.51</b>	<b>148.70%</b>
<b>Earnings Before Interest, Taxes, Depreciation &amp; Amortization(C=A-B)</b>	<b>425.97</b>	<b>35.48%</b>	<b>225.10</b>	<b>29.86%</b>	<b>353.46</b>	<b>22.00%</b>	<b>294.19</b>	<b>21.22%</b>
Finance costs (D)	102.02	8.50%	118.26	15.69%	167.46	10.42%	137.17	9.89%
Depreciation and amortization expenses (E)	78.45	6.53%	93.99	12.47%	95.84	5.96%	76.30	5.50%
<b>Profit before exceptional items, extraordinary items and tax (F=C-D-E)</b>	<b>245.50</b>	<b>20.45%</b>	<b>12.85</b>	<b>1.70%</b>	<b>90.17</b>	<b>5.61%</b>	<b>80.72</b>	<b>5.82%</b>
<b>Exceptional Items</b>								
Loss on Sale of Investment	-	0.00%	6.96	0.92%	-	0.00%	-	0.00%
<b>Profit before tax (F=C-D-E)</b>	<b>245.50</b>	<b>20.45%</b>	<b>5.89</b>	<b>0.78%</b>	<b>90.17</b>	<b>5.61%</b>	<b>80.72</b>	<b>5.82%</b>
<b>Tax Expenses</b>								
- Current Tax	1.91	0.16%	-	0.00%	-	0.00%	15.87	1.14%
- Short/(Excess) Provision of Earlier Year	-	0.00%	-	0.00%	-	0.00%	-	0.00%
- Deferred Tax	55.94	4.66%	6.65	0.88%	27.07	1.68%	-67.75	-4.89%



- MAT Credit		0.00%		0.00%		0.00%	-15.79	-1.14%
<b>Tax Expense For The Year (G)</b>	<b>57.85</b>	<b>4.82%</b>	<b>6.65</b>	<b>0.88%</b>	<b>27.07</b>	<b>1.68%</b>	<b>-67.66</b>	<b>-4.88%</b>
<b>Restated profit after tax from Continuing Operations (H=F-G)</b>	<b>187.65</b>	<b>15.63%</b>	<b>-0.76</b>	<b>-0.10%</b>	<b>63.10</b>	<b>3.93%</b>	<b>148.38</b>	<b>10.70%</b>

## COMPARISON OF THE PERIOD DECEMBER 2021 WITH FY 2020-21

### *Income*

*Total Revenue:* Our total revenue increased by ₹446.83 lakhs or 59.27% to ₹1200.68 Lakh for the period ended December 2021 from ₹753.85 Lakh for the financial year 2020-21 due to the factors described below:

### *Revenue from operations*

Our revenue from operations is ₹1173.55 Lakhs for the period ended December 2021 as compared to ₹713.66 Lakhs for the financial year 2020-21 representing an increase of 64.44% on account of increase in sales of products and services.

### *Other Income*

Our other income is ₹27.13 Lakhs for the period ended December 2021 as compared to ₹40.19 Lakhs for the financial year 2020-21 representing a decrease of 32.50% on account of decrease in interest on loan and miscellaneous income.

### *Expenses*

Our total expenses excluding finance cost, depreciation and tax expenses is ₹774.71 Lakhs for the period ended December 2021 as compared to ₹528.75 Lakhs for the financial year 2020-21 representing an increase of 46.52% due to the factors described below: -

### *Cost of Material Consumed*

Our cost of material consumed is ₹419.46 Lakhs for the period ended December 2021 as compared to ₹218.06 Lakhs for the financial year 2020-21 representing an increase of 92.36% due to increase in our scale of operations.

### *Purchase of Stock-in-Trade*

Our purchase of stock-in-trade is ₹21.39 Lakhs for the period ended December 2021 as compared to ₹97.29 Lakhs for the financial year 2020-21 representing a decrease of 78.01% due to decrease in purchase of stock-in-trade.

### *Employee benefits expenses*

Our employee benefit expenses are ₹82.66 Lakhs for the period ended December 2021 as compared to ₹66.39 Lakhs for the financial year 2020-21 representing an increase of 24.51% due to increase in salaries & staff welfare expenses.

### *Finance costs*

Our finance cost is ₹102.02 Lakhs for the period ended December 2021 as compared to ₹118.26 Lakhs for the financial year 2020-21 representing a decrease of 13.73% on account of repayment of loan in monthly equated instalments.

### *Depreciation and amortization expense*

The depreciation decreased by 16.53% to ₹78.45 Lakhs for the period ended December 2021 from ₹93.99 Lakhs for the financial year 2020-21 due to wear and tear of assets.

### *Other expenses*

Our other expenses increased by 70.87% to ₹251.20 Lakhs for the period ended December 2021 from ₹147.01 Lakhs for the financial year 2020-21 which is 20.92% and 19.50% of the total revenue of respective years. The increase was mainly due to increase in Advertisement, Auditors Remuneration, Bank Charges, Brokerage & Commission, Catering Expenses, Carriage Inward, Discount Allowed, Donation, Reversal of GST Input, Electricity Expenses, Sundry Balance Written Off, Insurance Expenses, Legal & Professional Fees, Printing & Stationery, Rates & Taxes, Facilitation Service Charges,



Rent Paid, Repair & Maintenance, Security Charges, Telephone Expenses, Travelling & Conveyance Expenses and Other General Expenses.

#### ***Profit before Exceptional and Extra-Ordinary Items and Tax***

Our profit before tax increased by 1810.51% to ₹245.50 Lakhs for the period ended December 2021 from ₹12.85 Lakhs for the financial year 2020-21. The increase was mainly due to the factors described above.

#### ***Exceptional Items***

Our exceptional Item includes loss on sale of investment which is nil for the period ended December 2021 as compared to ₹6.96 for the financial year 2020-21.

#### ***Profit Before Tax***

Our profit before tax increased by 4068.08% to ₹245.50 Lakhs for the period ended December 2021 from ₹5.89 Lakhs for the financial year 2020-21. The increase was mainly due to the factors described above.

#### ***Tax expenses***

Our tax expenses for the period ended December 2021 amounted to ₹57.85 Lakhs as against tax expenses of ₹6.65 Lakhs for the financial year 2020-21. The net increase of ₹51.20 Lakhs is on account of increase in Deferred Tax Liability by ₹49.29 Lakhs and Current Tax Liability by ₹1.91 Lakhs.

#### ***Profit After Tax***

Our profit after tax increased by 24790.79% to ₹187.65 Lakhs for the period ended December 2021 from ₹ (0.76) Lakhs for the financial year 2020-21, reflecting a net increase of ₹188.41 Lakhs due to aforementioned reasons.

### **COMPARISON OF FY 2020-21 WITH FY 2019-20**

#### ***Income***

**Total Revenue:** Our total revenue decreased by ₹852.98 lakhs or 53.08% to ₹753.85 Lakh for the financial year 2020-21 from ₹1606.83 Lakh for the financial year 2019-20 due to the factors described below:

#### ***Revenue from operations***

Our revenue from operations is ₹713.66 Lakhs for the financial year 2020-21 as compared to ₹1548.23 Lakhs for the financial year 2019-20 representing a decline of 53.90% on account of decline in sales due to the outburst of pandemic.

#### ***Other Income***

Our other income is ₹40.19 Lakhs for the financial year 2020-21 as compared to ₹58.60 Lakhs for the financial year 2019-20 representing a decrease of 31.42 % on account of decrease in interest on loan and miscellaneous income.

#### ***Expenses***

Our total expenses excluding finance cost, depreciation and tax expenses is ₹528.75 Lakhs for the financial year 2020-21 as compared to ₹1253.36 Lakhs for the financial year 2019-20 representing a decrease of 57.81% due to the factors described below: -

#### ***Cost of Material Consumed***

Our cost of material consumed is ₹218.06 Lakhs for the financial year 2020-21 as compared to ₹675.94 Lakhs for the financial year 2019-20 representing a decrease of 67.74% due to decrease in our scale of operations.

#### ***Employee benefits expenses***

Our employee benefit expenses is ₹66.39 Lakhs for the financial year 2020-21 as compared to ₹110.27 Lakhs for the financial year 2019-20 representing a decrease of 39.79% due to decrease in number of staffs in covid period.



### ***Finance costs***

Our finance cost is ₹118.26 Lakhs for the financial year 2020-21 as compared to ₹167.46 Lakhs for the financial year 2019-20 representing a decrease of 29.38% on account of repayment of loan in monthly equated instalments And reduction in interest rates due to Covid-19.

### ***Depreciation and amortization expense***

The depreciation decreased by 1.92% to ₹93.99 Lakhs for the financial year 2020-21 from ₹95.83 Lakhs for the financial year 2019-20 due to wear and tear of assets.

### ***Other expenses***

Our other expenses decreased by 68.12% to ₹147.01 Lakhs for the financial year 2020-21 from ₹461.12 Lakhs for the financial year 2019-20 which is 19.50% and 28.70% of the total revenue of respective years. The decrease was mainly due to decrease in Advertisement, Auditors Remuneration, Bank Charges, Brokerage & Commission, Catering Expenses, Carriage Inward, Discount Allowed, Donation, Reversal of GST Input, Electricity Expenses, Sundry Balance Written Off, Insurance Expenses, Legal & Professional Fees, Printing & Stationery, Rates & Taxes, Facilitation Service Charges, Rent Paid, Repair & Maintenance, Security Charges, Telephone Expenses, Travelling & Conveyance Expenses and Other General Expenses.

### ***Profit before tax***

Our profit before tax decreased by 93.47% to ₹5.89 Lakhs for the financial year 2020-21 from ₹90.18 Lakhs for the financial year 2019-20. The decrease was mainly due to the factors described above.

### ***Tax expenses***

Our tax expenses for the financial year 2020-21 amounted to ₹6.65 Lakhs as against tax expenses of ₹27.07 Lakhs for the financial year 2019-20. The net decrease of ₹20.42 Lakhs is on account of decrease in Deferred Tax Liability.

### ***Profit After Tax***

Our profit after tax decreased by 101.20% to ₹ -0.76 Lakhs for the financial year 2020-21 from ₹63.10 Lakhs for the financial year 2019-20, reflecting a net decrease of ₹63.86 Lakhs due to aforementioned reasons.

## **COMPARISON OF FY 2019-20 WITH FY2018-19**

### ***Income***

**Total Revenue:** Our total revenue increased by ₹220.13 lakhs or 15.87% lakh to ₹1606.83 Lakh for the financial year 2019-20 from ₹1386.70 Lakh for the financial year 2018-19 due to the factors described below:

### ***Revenue from operations***

Our revenue from operations is ₹1548.23 Lakhs for the financial year 2019-20 as compared to ₹1326.74 Lakhs for the financial year 2018-19 representing a growth of 16.69% on account of increase and expansion of sale of services.

### ***Other Income***

Our other income is ₹58.60 Lakhs for the financial year 2019-20 as compared to ₹59.96 Lakhs for the financial year 2018-19 representing a decrease of 2.27% on account of Miscellaneous Income.

### ***Expenses***

Our total expenses excluding finance cost, depreciation and tax expenses is ₹1253.36 Lakhs for the financial year 2019-20 as compared to ₹1092.51 Lakhs for the financial year 2018-19 representing an increase of 14.72% due to the factors described below: -

### ***Cost of Material Consumed***

Our cost of material consumed is ₹675.94Lakhs for the financial year 2019-20 as compared to ₹486.19 Lakhs for the financial year 2018-19 representing an increase of 39.03% due to increase in our scale of operations.

### **Employee benefits expenses**

Our employee benefit expenses is ₹110.27 Lakhs for the financial year 2019-20 as compared to ₹126.03 Lakhs for the financial year 2018-19 representing a decrease of 12.50% due to decrease in salaries & staff welfare expenses.

### **Finance costs**

Our finance cost is ₹167.46 Lakhs for the financial year 2019-20 as compared to ₹137.17 Lakhs for the financial year 2018-19 representing an increase of 22.08% on account of new finances to fund the working capital requirements.

### **Depreciation and amortization expense**

The depreciation increased by 25.60% to ₹95.83 Lakhs for the financial year 2019-20 from ₹76.30 Lakhs for the financial year 2018-19 due to purchase of new assets.

### **Other expenses**

Our other expenses decreased by 3.99% to ₹461.12 Lakhs for the financial year 2019-20 from ₹480.29 Lakhs for the financial year 2018-19 which is 28.70% and 34.64% of the total revenue of respective years. The decrease was mainly due to decrease in Advertisement, Auditors Remuneration, Bank Charges, Brokerage & Commission, Catering Expenses, Carriage Inward, Discount Allowed, Donation, Reversal of GST Input, Electricity Expenses, Sundry Balance Written Off, Insurance Expenses, Legal & Professional Fees, Printing & Stationery, Rates & Taxes, Facilitation Service Charges, Rent Paid, Repair & Maintenance, Security Charges, Telephone Expenses, Travelling & Conveyance Expenses and Other General Expenses.

### **Profit before tax**

Our profit before tax increased by 11.72% to ₹90.18 Lakhs for the financial year 2019-20 from ₹80.72 Lakhs for the financial year 2018-19. The increase was mainly due to the factors described above.

### **Tax expenses**

Our tax expenses for the financial year 2019-20 amounted to ₹27.07 Lakhs as against tax expenses of ₹(67.66) Lakhs for the financial year 2018-19. The net increase of ₹94.73 Lakhs is on account of Decrease in Current Tax and Minimum Alternate Tax and Increase in Deferred Tax.

### **Profit After Tax**

Our profit after tax increased by 57.47% to ₹63.11 Lakhs for the financial year 2019-20 from ₹148.38 Lakhs for the financial year 2018-19, reflecting a net decrease of ₹85.27 Lakhs due to aforementioned reasons.

### **Cash Flows**

The table below summaries our cash flows from our Restated Financial Statements for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019:

(₹in Lakh)

Particulars	For the period Ended on December 31,	For the financial year ended on March 31,		
	2021	2021	2020	2019
Net cash (used in) / generated from operating Activities	(811.99)	622.05	70.40	(38.83)
Net cash (used in) / generated from investing Activities	(0.09)	10.63	(107.82)	(296.35)
Net cash (used in) / generated from financing Activities	1259.64	(893.49)	425.07	345.85
Net increase / (decrease) in cash and cash Equivalents	447.56	(260.81)	387.64	10.68
Cash and Cash Equivalents at the beginning of the period	161.85	422.65	35.01	24.34
Cash and Cash Equivalents at the end of the Period	609.40	161.85	422.65	35.01

## Operating Activities

### For The Period December 2021

Our net cash generated from operating activities was ₹ (811.99) Lakhs for the period December 31, 2021. Our operating profit before working capital changes was ₹399.74 Lakhs for the period ended December 31, 2021 which was primarily adjusted against increase in Trade Receivables by ₹65.81 Lakhs, decrease in Inventories by ₹29.27, decrease in Long-Term Loans & Advances by ₹1151.74, decrease in Short-Term Loans & Advances by ₹300.43 Lakhs, decrease in Other Current Assets by ₹23.72 Lakhs, increase in trade payable by ₹129.82 Lakhs, increase in other current liabilities by ₹172.77 Lakhs and tax payment of ₹1.91 Lakhs.

### Financial year 2020-21

Our net cash generated from operating activities was ₹622.05 Lakhs for the period ended March 31, 2021. Our operating profit before working capital changes was ₹185.44 Lakhs for the financial year 2020-21 which was primarily adjusted against decrease in Trade Receivables by ₹4.95 Lakhs, increase in Inventories by ₹21.33, decrease in Long-Term Loans & Advances by ₹0.74 Lakhs, decrease in Short-Term Loans & Advances by ₹545.03 Lakhs, decrease in Other Current Assets by ₹16.77 Lakhs, decrease in trade payable by ₹127.11 Lakhs, increase in other current liabilities by ₹17.57 Lakhs.

### Financial year 2019-20

Our net cash generated from operating activities was ₹70.40 Lakhs for the period ended March 31, 2020. Our operating profit before working capital changes was ₹300.84 Lakhs for the financial year 2019-20 which was primarily adjusted against decrease in Trade Receivables by ₹15.13 Lakhs, decrease in Inventories by ₹18.11 Lakhs, increase in Long-Term Loans & Advances by ₹34.23 Lakhs, increase in Short-Term Loans & Advances by ₹225.04 Lakhs, increase in trade payable by ₹115.59 Lakhs, decrease in other current liabilities by ₹104.14 Lakhs and tax payment of ₹15.87 Lakhs.

### Financial year 2018-19

Our net cash used in operating activities was ₹(38.83) Lakhs for the period ended March 31, 2019. Our operating profit before working capital changes was ₹254.66 Lakhs for the financial year 2018-19 which was primarily adjusted against decrease in Trade Receivables by ₹10.02 Lakhs, increase in Inventories by ₹42.94 Lakhs, increase in Long-Term Loans & Advances by ₹102.42 Lakhs, increase in Short-Term Loans & Advances by ₹263.29 Lakhs, increase in trade payable by ₹86.61 Lakhs, increase in other current liabilities by ₹34.03 Lakhs and tax payment of ₹15.49 Lakhs..

## Investing Activities

### For The Period December 2021

Our net cash used in investing activities was ₹(0.09) Lakhs for the period December 31, 2021. These was on account of Purchase of fixed assets of ₹27.15 Lakhs and interest income of ₹27.06 Lakhs.

### Financial year 2020-21

Our net cash used in investing activities was ₹10.63 Lakhs for the financial year 2020-21. These were on account of Purchase of fixed assets of ₹15.16 Lakhs and increase in capital work in progress of ₹19.29 Lakhs, purchase of non-current investments by ₹5.04 Lakhs and interest income of ₹40.04 Lakhs.

### Financial year 2019-20

Our net cash used in investing activities was ₹(107.82) Lakhs for the financial year 2019-20. These were on account of Purchase of fixed assets of ₹102.89 Lakhs and increase in capital work in progress of ₹95.59 Lakhs, sale of Fixed assets of ₹38.66 Lakhs, and interest income of ₹52.00 Lakhs.

### Financial year 2018-19

Our net cash used from investing activities was ₹(296.35)Lakh for the financial year 2018-19. These were on account of purchase of fixed assets of ₹325.42 Lakhs and increase in capital work in progress of ₹0.80 Lakhs, sale of Fixed assets of ₹2.50 Lakhs, increase in non-current investments of ₹12.00 Lakhs and interest income of ₹39.37 Lakhs.



## Financing Activities

### For The Period December 2021

Net cash flow used in financing activities for the period December 31, 2021 was ₹1259.64 Lakhs which was primarily on account of repayment of short-term borrowings by ₹19.62 Lakhs, increase in long-term borrowing of ₹1381.28 Lakhs and interest expenses of ₹102.02 lakhs.

### Financial year 2020-21

Net cash flow used in financing activities for the financial year March 31, 2021 was ₹(893.49) Lakhs which was primarily on account of repayment of short-term borrowings by ₹790.51 Lakhs, increase in long-term borrowing of ₹15.28 Lakhs and interest expenses of ₹118.26 lakhs.

### Financial year 2019-20

Net cash flow used in financing activities for the financial year March 31, 2020 was ₹425.07 Lakhs which was primarily on account of increase in short term borrowings by ₹271.81 Lakhs respectively, increase in long-term borrowing of ₹320.72 Lakhs and interest expenses of ₹167.46 lakhs.

### Financial year 2018-19

Net cash flow generated from financing activities for the financial year March 31, 2019 was ₹345.85 Lakhs which was primarily on account of increase in short term borrowings by ₹604.28 Lakhs, decrease in long-term borrowing of ₹121.25 Lakhs and interest expenses of ₹137.17 lakhs.

## Other Key Ratios

The table below summaries key ratios in our Restated Financial Statements for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019:

Particulars	For the period Ended on December 31,		For the financial year ended on March 31,		
	2021	2021	2021	2021	2021
Fixed Asset Turnover Ratio	0.67	0.40	0.83	0.74	
Current Ratio	1.95	1.41	1.08	0.86	
Debt Equity Ratio	3.03	1.98	3.00	2.34	
Inventory Turnover Ratio	29.56	16.34	36.80	44.74	

**Fixed Asset Turnover Ratio:** This is defined as revenue from operations divided by total fixed assets based on Financial Statements as Restated.

**Current Ratio:** This is defined as current assets divided by current liabilities, based on Financial Statements as Restated.

**Debt Equity Ratio:** This is defined as total debt divided by total shareholder funds. Total debt is the sum of long-term borrowings, short-term borrowings and current maturities of long-term debt, based on Financial Statements as Restated.

**Inventory Turnover Ratio:** This is defined as average inventory divided by total turnover based on Financial Statements as restated.

## Financial Indebtedness

As on December 31, 2021, the total outstanding borrowings of our Company is ₹ 2,850.80 Lakhs. For further details, refer to the chapter titled “*Statement of Financial Indebtedness*” beginning on page 159 of this Draft Prospectus.

(₹ in Lakh)	
Particulars	As at December 31, 2021
Term Loans from Banks and Financial Institution	2,850.80
Over Draft Facility from Banks & Financial Institution	0.00
Unsecured Loans from Related Party	0.00
<b>Total</b>	<b>2,850.80</b>





## **Related Party Transactions**

Related party transactions with our promoters, directors and their entities and relatives primarily relate to purchase and sale of products and services. For further information, please refer to the chapter titled “*Financial Statements as Restated*” on page 143 of this Draft Prospectus.

## **Off-Balance Sheet Items**

We do not have any other off-balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off-balance sheet arrangements.

## **Qualitative Disclosure about Market Risk**

### **Financial Market Risks**

Market risk is the risk of loss related to adverse changes in market prices, including interest rate risk. We are exposed to interest rate risk, inflation and credit risk in the normal course of our business.

### **Interest Rate Risk**

Our financial results are subject to changes in interest rates, which may affect our debt service obligations and our access to funds.

### **Effect of Inflation**

We are affected by inflation as it has an impact on the raw material cost, wages, etc. In line with changing inflation rates, we rework our margins so as to absorb the inflationary impact.

### **Credit Risk**

We are exposed to credit risk on monies owed to us by our customers. If our customers do not pay us promptly, or at all, we may have to make provisions for or write-off such amounts.

## **Reservations, Qualifications and Adverse Remarks**

Except as disclosed in chapter titled “*Financial Statements as Restated*” beginning on page 143 of this Draft Prospectus, there have been no reservations, qualifications and adverse remarks.

Details of Default, if any, including therein the Amount Involved, Duration of Default and Present Status, in Repayment of Statutory Dues or Repayment of Debentures or Repayment of Deposits or Repayment of Loans from any Bank or Financial Institution.

Except as disclosed in chapter titled “*Financial Statements as Restated*” beginning on page 143 of this Draft Prospectus, there have been no defaults in payment of statutory dues or repayment of debentures and interest thereon or repayment of deposits and interest thereon or repayment of loans from any bank or financial institution and interest thereon by the Company.

## **FACTORS THAT MAY AFFECT THE RESULTS OF THE OPERATIONS**

### **Unusual or infrequent events or transactions**

There are no transactions or events, which in our best judgment, would be considered unusual or infrequent that have significantly affected operations of the Company.

### **Significant economic changes that materially affected or are likely to affect income from continuing operations**

There are no significant economic changes that materially affected Company’s operations or are likely to affect income from continuing operations. Any slowdown in the growth of Indian economy or future volatility in global commodity prices, could affect the business including the future financial performance, shareholders’ funds and ability to implement strategy and the price of the Equity Shares.



### **Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations**

Other than as disclosed in the chapter titled “*Risk Factors*” beginning on page 22 of this Draft Prospectus to our knowledge, there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

### **Future changes in relationship between costs and revenues in case of events such as future increase in labour or material cost or prices that will cause material change**

According to our knowledge, there are no future relationship between cost and income that would be expected to have a material adverse impact on our operations and revenues. However, increase in the cost of the goods in which the Company deals, will affect the profitability of the Company. Further, the Company may not be able to pass on the increase in prices of the services to the customers in full and this can be offset through cost reduction.

### **The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased prices**

The increase in revenue is by and large linked to increase in volume of all the activities carried out by the Company.

### **Total turnover of each major industry segment in which the Issuer Company operates**

Our Company is primarily engaged in the business of providing banquet services for weddings, birthdays, kirtans, anniversaries and various other occasions with catering, decoration and allied services. Additionally, we also operate 2 snack-sweet shops in prominent areas of Kolkata.

Relevant industry data, as available, has been included in the chapter titled “*Our Industry*” beginning on page 88 of this Draft Prospectus.

### **Competitive Conditions**

We have competition with other industry players providing banquet services in Kolkata and our results of operations could be affected by competition in the wedding industry in India in the future. We expect competition to intensify due to possible new entrants in the market, existing competitors further expanding their operations and our entry into new markets where we may compete with well-established unorganized companies/ entities. This we believe may impact our financial condition and operations. For details, please refer to the chapter titled “*Risk Factors*” beginning on page 22 of this Draft Prospectus.

### **Increase in income**

Increases in our income are due to the factors described above in in this chapter under “*Factors Affecting Our Results of Operations*” and chapter titled “*Risk Factors*” beginning on page 22 of this Draft Prospectus.

### **Status of any Publicly Announced New Business Segments**

Except as disclosed elsewhere in the Draft Prospectus, we have not announced and do not expect to announce in the near future any new business segments.



### STATEMENT OF FINANCIAL INDEBTEDNESS

Our Company avails credit facilities in its ordinary course of business for purposes such as meeting its working capital requirements, business requirements and other general corporate purposes. As on the date of this Draft Prospectus, our Company has made applications and obtained consents from all its lenders to undertake the Issue. For further details, see **Risk factors** “We are subject to certain restrictive covenants in our financing arrangements which may limit our operational and financial flexibility, and our future results of operations and financial condition may be adversely affected if we fail to comply with these covenants.

**Brief details on the financial indebtedness of the “Goel Food Products Limited” as on December 31, 2021 is as under:**

#### **SECURED LOAN FROM BANKS:**

Name of Lender	Date of Sanction	Nature/ Purpose	Sanctioned Amount (₹ in lakhs)	Rate of interest	Repayment Period	Outstanding amount (₹ in lakhs)
ICICI Bank	November 29, 2021	Loan Against Property	496.00	8.00%	Repayable in 180 equated monthly installments of Rs. 4.74 Lakhs, starting from - January 05, 2022, Ending on - December 05, 2036	496.00
Kotak Mahindra Bank	March 19, 2020	Loan Against Property	890.00	9.00%	Repayable in 120 equated monthly installments of Rs. 11.27 Lakhs post moratorium of 18 Months from the date of first disbursement, starting from - April 10, 2020, Ending on - August 10, 2029.	789.02
Standard Chartered Bank	August 21, 2018	Business Loan	500.00	9.20%	Repayable in 180 equated monthly installments of Rs. 5.13 Lakhs, starting from - September 10, 2018, Ending on - September 10, 2033	444.00
Standard Chartered Bank	October 29, 2020	Business Loan	93.88	9.25%	Repayable in 48 equated monthly installments, starting from - December 01, 2020, Ending on - December 01, 2024	92.33
		<b>Total</b>				<b>1,821.35</b>

#### **SECURED LOAN FROM FINANCIAL INSTITUTIONS:**

Name of Lender	Date of Sanction	Purpose	Amount Sanctioned (In Lakh)	Rate of Interest	Repayment Period	Outstanding Amount (‘in Lakh)
Dialmer Finance Limited	September 08, 2017	Car Loan	35.00	7.91%	Repayable in 60 equated monthly installments of Rs. 0.71 Lakhs, starting from October 07, 2017, ending on September 07, 2022	6.17
		<b>Total</b>				<b>6.17</b>

#### **UNSECURED LOANS FROM BANKS:**

Name of Lender	Date of Sanction	Purpose	Amount Sanctioned	Rate of Interest	Repayment Period	Outstanding Amount (‘in Lakh)
HDFC Bank	September 03, 2021	Business	370.00	7.00%	Repayable in 180 equated monthly installments of Rs. 3.26 Lakhs, starting from - October 07, 2021, Ending on - September 07, 2036	360.09



HDFC Bank	September 04, 2021	MSME GECL Loan	72.42	7.50%	Repayable in 48 equated monthly installments of Rs. 2.25 Lakhs, starting from - October 07, 2021, Ending on - September 07, 2036	71.96
HDFC Bank	September 04, 2021	MSME GECL Loan	99.10	7.50%	Repayable in 36 equated monthly installments of Rs. 3.08 Lakhs, starting from - September 10, 2018, Ending on - October 07, 2036	98.48
HDFC Bank	September 03 2021	Business	505.00	7.00%	Repayable in 180 equated monthly installments of Rs. 4.47 Lakhs, starting from - October 07, 2021, Ending on - September 07, 2036	492.75
		<b>Total</b>				<b>1,023.28</b>



## **SECTION X: LEGAL AND OTHER INFORMATION**

### **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS**

Except as stated in this section, there are no:

(i) criminal proceedings; (ii) actions by statutory or regulatory authorities; (iii) disciplinary action including penalty imposed by SEBI or stock exchanges in the last five financial years including outstanding action; (iv) claims relating to direct and indirect taxes; and (v) Material Litigation (as defined below); involving our Company, Group Companies, Directors or Promoters.

Our Board, in its meeting held on February 26, 2022 determined that Outstanding Litigation involving our Company shall be considered material if:

(i) the monetary amount of claim by or against the entity or person in any such pending matter exceeds ₹ 10 lakhs (Rupees Ten Lakhs).

and

(ii) the Board or any of its committees shall have power and authority to determine suitable materiality threshold for the subsequent financial year on the aforesaid basis or any basis as may be determined by the Board or any of its committees (“Material Litigation”).

Our Board, in its meeting held on February 26, 2022 determined that outstanding dues to the small-scale undertakings and other creditors exceeding ₹10 lakhs (Rupees Ten Lakhs) of the Company’s trade payables for the last audited financial statements shall be considered as material dues for the Company (“Material Dues”).

Details of outstanding dues to creditors (including micro and small enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006) as required under the SEBI (ICDR) Regulations have been disclosed on our website at <https://bika.co.in/statutory-disclosure/>

Our Company, its Directors, Promoters and Group Companies are not Willful Defaulters and there have been no violations of securities laws in the past or pending against them.

### **CONTINGENT LIABILITIES OF OUR COMPANY**

As on December 31, 2021, our Company has the following Contingent Liabilities:

		<i>(₹ in Lakhs)</i>
Sr. No.	Particulars	Amount
1.	Income Tax demands / Notices before CIT Appeals / TDS	0.00899
2.	Bank Guarantees / Corporate Guarantees	Nil
	<b>Total</b>	<b>0.00899</b>

### **LITIGATIONS INVOLVING OUR COMPANY**

#### **LITIGATIONS AGAINST OUR COMPANY**

##### **CRIMINAL LITIGATIONS**

Nil

##### **ACTIONS BY REGULATORY OR STATUTORY AUTHORITIES**

Nil

##### **OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:**

Nil



**LITIGATIONS FILED BY OUR COMPANY**

**CRIMINAL LITIGATION**

Nil

**OTHER MATTERS BASED ON THE MATERIALITY POLICY OF THE COMPANY**

**LITIGATIONS INVOLVING DIRECTORS OTHER THAN PROMOTERS OF OUR COMPANY**

**LITIGATIONS AGAINST OUR DIRECTORS OTHER THAN PROMOTERS**

**CRIMINAL LITIGATIONS**

Nil

**ACTION BY REGULATORY OR STATUTORY AUTHORITIES**

Nil

**DISCIPLINARY ACTION INCLUDING PENALTY IMPOSED BY SEBI OR STOCK EXCHANGE AGAINST OUR PROMOTERS IN THE LAST FIVE FINANCIAL YEARS**

Nil

**OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY**

Nil

**LITIGATIONS FILED BY OUR DIRECTORS OTHER THAN PROMOTERS OF OUR COMPANY**

**CRIMINAL LITIGATIONS**

Nil

**OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY**

Nil

**LITIGATIONS INVOLVING PROMOTERS OF OUR COMPANY**

**LITIGATIONS AGAINST PROMOTERS OF OUR COMPANY**

**CRIMINAL LITIGATIONS**

Nil

**ACTION BY REGULATORY AND STATUTORY AUTHORITIES:**

Nil

**OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY**

Nil

**LITIGATIONS FILED BY PROMOTERS OF OUR COMPANY**

**CRIMINAL LITIGATIONS**

Nil



**OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY**

Nil

**LITIGATIONS INVOLVING OUR GROUP COMPANIES**

**LITIGATIONS AGAINST OUR GROUP COMPANIES**

**CRIMINAL LITIGATIONS**

Nil

**ACTIONS BY REGULATORY OR STATUTORY AUTHORITIES**

Nil

**OTHER MATTERS BASED ON MATERIALITY POLICY OF OUR COMPANY:**

Nil

**LITIGATIONS FILED BY OUR GROUP COMPANIES**

**CRIMINAL LITIGATIONS**

Nil

**OTHER MATTERS BASED ON THE MATERIALITY POLICY OF THE COMPANY**

Nil

**TAX PROCEEDINGS INVOLVING OUR COMPANY, DIRECTORS, PROMOTERS AND GROUP COMPANIES**

*(₹ in Lakhs)*

Nature of case	Number of cases	Amount Involved*
<b>Company</b>		
Direct Tax		
E-Proceedings	-	-
Outstanding Demand	01	0.00561
TDS	-	-
<b>Indirect Tax</b>	-	-
<b>Promoters</b>		
Direct Tax		
E-Proceedings	-	-
Outstanding Demand	-	-
TDS	-	-
Indirect Tax	-	-
<b>Directors #</b>		
Direct Tax		
E-Proceeding	-	-
Outstanding Demand	01	0.00338
TDS	-	-
Indirect Tax	-	-
<b>Group Companies</b>		
Direct Tax		
E-Proceeding	-	-
Outstanding Demand	-	-
TDS	-	-
Indirect Tax	-	-



\*To the extent quantifiable excluding interest and penalty thereon  
# Directors excluding Promoters

#### **MATERIAL DEVELOPMENTS SINCE THE LAST BALANCE SHEET**

Except as mentioned under the chapter - “*Management Discussion and Analysis of Financial Condition and Result of Operation*” on page 144 of this Draft Prospectus, there have been no material developments, since the date of the last audited balance sheet.

#### **OUTSTANDING DUES TO MICRO, SMALL & MEDIUM ENTERPRISES OR ANY OTHER CREDITORS**

In accordance with our Company’s materiality policy dated February 26, 2022, below are the details of the Creditors where there are outstanding amounts as on December 31, 2021:

<i>(₹ in lakhs)</i>		
<b>Sr. No.</b>	<b>Particular</b>	<b>Amount</b>
1.	Total Outstanding dues to Micro, Small & Medium Enterprises	--
2.	Total Outstanding dues to creditors other than Micro, Small & Medium Enterprises	260.64
	<b>Total</b>	<b>260.64</b>





## GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company has received the necessary licenses, permissions and approvals from the Central and State Governments and other government agencies / regulatory authorities / certification bodies required to undertake the Issue or continue our business activities. Our Company undertakes to obtain all material approvals and licenses and permissions required to operate our present business activities. It must, however, be distinctly understood that in granting the approvals, the Government of India and other authorities do not take any responsibility for the financial soundness of our Company or for the correctness of any of the statements or any commitments made or opinions expressed in this behalf.

Following statements set out the details of licenses, permissions and approvals obtained by the Company under various central and state legislations for carrying out its business activities.

The Company has its business located at the following locations:

**Registered Office:** 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India

The objects clause of the Memorandum of Association enables our Company to undertake its present business activities. The approvals required to be obtained by our Company include the following:

### **I. APPROVALS FOR THE ISSUE**

#### **a. Corporate Approvals**

The following approvals have been obtained or will be obtained in connection with the Issue:

- i. The Board of Directors of our Company at Board Meeting held on February 26, 2022 authorized the Issue, subject to the approval of the shareholders of our Company under Section 62(1) (c) of the Companies Act, 2013 and such other authorities as may be necessary.
- ii. The Issue of Equity Shares has been authorized by a special resolution adopted pursuant to Section 62(1) (c) of the Companies Act, 2013 by Special Resolution in an Extra Ordinary General Meeting held on February 28, 2022.

#### **b. ISIN Number**

The Company's International Securities Identification Number ("ISIN") is INE0K6L01010.

The Company has entered into Tripartite Agreement dated March 03, 2022, with the Central Depository Services (India) Limited (CDSL), and the Registrar and Transfer Agent, who, in this case, is Bigshare Services Private Limited.

The Company has entered into Tripartite Agreement dated March 10, 2022, with the National Securities Depository Limited (NSDL), and the Registrar and Transfer Agent, who, in this case, is Bigshare Services Private Limited.

#### **c. Lender Consent**

Our Company has applied for and in process of securing consent letter from our lender.

### **II. APPROVALS OBTAINED BY OUR COMPANY**

Sr. No.	Nature of License / Approval	Registration / License No.	Issuing Authority	Date of Grant	Validity
<b>Incorporation Related Approvals</b>					
1.	Certificate of Incorporation in the name of "Goel Food Products Private Limited"	U51909WB1996PLC076909	ROC- Kolkata	January 31, 1996	One Time Registration
2.	Fresh Certificate of Incorporation upon consequent change of name from "Goel Food	U51909WB1996PLC076909	ROC- Kolkata	February 25, 2022	One Time Registration

Sr. No.	Nature of License / Approval	Registration / License No.	Issuing Authority	Date of Grant	Validity
	Products Private Limited” to “Goel Food Products Limited”				
<b>Tax Related Approvals</b>					
3.	Permanent Account Number (“PAN”)	AABCG6908R	Income Tax Department	January 01, 1996	One Time Registration
4.	Tax Deduction Account Number (“TAN”)	CALG02466C	Income Tax Department	January 01, 1996	One Time Registration
<b>Goods and Services Tax Registration</b>					
5.	GST-IN	19AABCG6908R1ZW	West Bengal Goods and Services Tax Act, 2017	July 01, 2017	One Time Registration
<b>Business Related Approvals</b>					
6.	Udyam Registration Certificate	UDYAM-WB-14-0003446	MSME (Ministry of Micro, Small & Medium Enterprises)	November 24, 2020	One Time Registration
7.	Trade License – Certificate of Enlistment	Certificate No: 0917P7242211606 Existing Registration No. 22440	South Dum Dum Municipality	January 24, 2022	Yearly Valid upto January 22, 2023
8.	FSSAI License (For Baguati Banquet)	12819013000035	Department of Health & Family Welfare (Govt. of West Bengal)	January 01, 2019	Valid for Five Years January 19 2019 to January 18, 2024
9.	FSSAI License (For Bika Banquets & Bika Shop)	12821013000116	Department of Health & Family Welfare (Govt. of West Bengal)	January 15, 2022	Valid for Three Years January 15, 2022 to February 02, 2025
10.	FSSAI License (For Sohotel (Rangoli Mall) )	12821008000190	Department of Health & Family Welfare (Govt. of West Bengal)	April 23, 2021	Valid for One Year April 23, 2021 to April 22, 2022
11.	FSSAI License (For Bika Banquets-Rangoli Mall)	12819008000259	Department of Health & Family Welfare (Govt. of West Bengal)	July 09, 2019	Valid for Five Years July 09 2019 to July 08, 2024

Sr. No.	Nature of License / Approval	Registration / License No.	Issuing Authority	Date of Grant	Validity
12.	FSSAI License (For Bika Banquets-Rangoli Mall)	12818008000674	Department of Health & Family Welfare (Govt. of West Bengal)	December 07, 2018	Valid for Five Years December 07, 2018 to December 06, 2023
13.	Fire Safety License (for 76/3/2, Gola Ghata Road, Kolkata- 700048, India)	IND/WB/FSL/20192020/193365	West Bengal Fire Services Act	February 02, 2022 (Renewed)	Valid for Three Years June 05, 2021 to June 04, 2024
<b>Labour Related Approvals</b>					
14.	Provident Fund Registration Certificate	WBCAL0060802000	Employees' Provident Fund Organization	June 10, 2015	One Time Registration
<b>Registration Under Employee State Insurance</b>					
15.	Employees' State Insurance Corporation,	1410584670	Employee State Insurance Corporation	-*	One Time Registration
<b>Certificate of registration Under State Tax on Profession, Trades, Callings and Employments</b>					
16.	Certificate of registration under The West Bengal State Tax on Profession, Trades, Callings and Employments Act, 1979	191001001531	Kolkata East Range	April 04, 2015 (valid with effect from April 2013)	One Time Registration


\* The Company is unable to trace the Original Certificate of Employees' State Insurance, hence Date of Grant of Certificate is not traceable

### III. THE DETAILS OF DOMAIN NAME REGISTERED ON THE NAME OF THE COMPANY:


Sr. No.	Domain Name and ID	IANA ID	Creation Date	Expiry Date
1.	<a href="http://www.bika.co.in">www.bika.co.in</a>	146	September 03, 2021	September 03, 2022

### IV. MATERIAL LICENSES / APPROVALS FOR WHICH OUR COMPANY HAS APPLIED FOR: NIL

### V. INTELLECTUAL PROPERTY APPROVAL OBTAINED BY OUR COMPANY

Sr. No.	LOGO	Application No. / Trademark No.	Class	Current Status
1.		1879266	43	Registered



2.		1966634	30	Abandoned by Applicant
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## **OTHER REGULATORY AND STATUTORY DISCLOSURES**

### **AUTHORITY FOR THE ISSUE**

The Issue has been authorized pursuant to the resolution passed by the Board of Directors dated February 26, 2022 and by the shareholders pursuant to the special resolution passed in Extra-Ordinary General Meeting dated February 28, 2022 under Section 62(1)© of the Companies Act, 2013 and such other authorities as may be necessary.

Approvals from the Selling Shareholders has confirmed and authorised the transfer of their respective proportion of the Offered Shares pursuant to the Offer for Sale, as set out below:

<b>Name of the Selling Shareholders</b>	<b>Authorisation Letter dated</b>	<b>Consent Letter dated</b>	<b>No. of Equity Shares held</b>	<b>No. of Equity Shares Offered</b>
Mr. Dinesh Goyal	March 05, 2022	March 05, 2022	6,09,600	3,34,500
Ms. Rashmi Goyal	March 05, 2022	March 05, 2022	3,77,600	1,67,500

The Selling Shareholders confirms that, as required under Regulation 8 of the SEBI (ICDR) Regulations, he has held the Equity Shares proposed to be offered and sold by them in the Issue for a period of at least one year prior to the date of filing of this Draft Prospectus.

### **Inprinciple Listing Approvals**

Our Company has obtained inprinciple approval from the SME Platform of BSE Limited for using its name in this Draft Prospectus pursuant to an approval letter dated [●] from BSE Limited is the Designated Stock Exchange.

### **PROHIBITION BY SEBI OR OTHER GOVERNMENTAL AUTHORITIES**

We confirm that our Company, Promoters, Promoter Group, Selling Shareholders and Directors have not been declared as wilful defaulter(s) or fraudulent borrowers by the RBI or any other governmental authority. Further, there has been no violation of any securities law committed by any of them in the past and no such proceedings are currently pending against any of them.

We confirm that our Company, Promoters, Promoter Group, Selling Shareholders or Directors have not been prohibited from accessing or operating in the capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

- Neither our Company, nor Promoters, nor Promoter Group, nor Selling Shareholders, nor any of our Directors or persons in control of our Company are / were associated as promoters, directors or persons in control of any other Company which is debarred from accessing or operating in the capital markets under any order or directions made by the SEBI or any other regulatory or Governmental Authorities.
- None of our Directors are associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our Directors are associated as Promoters or director.
- Neither our Promoters, nor Promoter Group, nor Selling Shareholders, nor any of our Directors is declared as Fugitive Economic Offender.
- Neither our Company, nor our Promoters, nor Promoter Group, nor Selling Shareholders, nor our Directors, are Wilful Defaulters or fraudulent borrower.

### **PROHIBITION BY RBI**

Neither our Company, nor Promoters, nor Promoter Group, nor Selling Shareholders, nor any of our Directors or the person(s) in control of our Company have been identified as a wilful defaulter or fraudulent borrowers. by the RBI or other governmental authority and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided under chapter titled “*Outstanding Litigations and Material Developments*” beginning on page 161 of this Draft Prospectus.



## COMPLIANCE WITH THE COMPANIES (SIGNIFICANT BENEFICIAL OWNERSHIP) RULES, 2018

Our Company, the Promoters, the Selling Shareholders and the members of the Promoter Group are in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018 (“SBO Rules”), to the extent applicable, as on the date of this Draft Prospectus.

## DIRECTORS ASSOCIATED WITH THE SECURITIES MARKET

None of our Directors are associated with the Securities Market in any manner and no action has been initiated against these entities by SEBI at any time except as stated under the chapters titled “*Outstanding Litigations and Material Developments*” beginning on page 161 respectively, of this Draft Prospectus.

## ELIGIBILITY FOR THE ISSUE

Our Company is an “unlisted issuer” in terms of the SEBI (ICDR) Regulations, 2018 and this Issue is an “Initial Public Offer” in terms of the SEBI (ICDR) Regulations, 2018.

Our Company is eligible for the Issue in accordance with Regulation 228, 229(1) and 230 of the SEBI (ICDR) Regulations, 2018 and other provisions of Chapter IX of the SEBI (ICDR) Regulations, 2018, as we are an Issuer whose post issue paid up capital is less than or equal to ₹ 10 Crores and we may hence, Issue Equity Shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (in this case being the “SME Platform of BSE Limited”).

### We confirm that:

In accordance with Regulation 260 of the SEBI (ICDR) Regulations, 2018, this Issue is 100% underwritten and that the Lead Manager to the Issue shall underwrite minimum 15% of the Total Issue Size. For further details pertaining to said underwriting please refer to chapter titled “*General Information*” beginning on page 46 of this Draft Prospectus.

In accordance with Regulation 261 of the SEBI (ICDR) Regulations, 2018, we hereby confirm that we have entered into an agreement with the Lead Manager, the Selling Shareholders and a Market Maker to ensure compulsory Market Making for a minimum period of Three years from the date of listing of Equity Shares in this Issue on the SME Platform of BSE Limited. For further details of the arrangement of market making please refer to chapter titled “*General Information*” beginning on page 46 and details of the Market Making Arrangements for this please refer to chapter titled “*The Issue*” beginning on page 41 of this Draft Prospectus.

In accordance with Regulation 268(1) of the SEBI (ICDR) Regulations, 2018, we shall ensure that the total number of proposed allottees in the Issue shall be greater than or equal to fifty (50), otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight working days from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of eight working days, be liable to repay such application money, with an interest at the rate as prescribed under SEBI (ICDR) Regulations 2018, the Companies Act, 2013 and applicable laws. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and / or imprisonment in such a case.

As per Regulation 229(3) of the SEBI (ICDR) Regulations, 2018, our Company satisfies track record and / or other eligibility conditions of SME Platform of BSE Limited in accordance with the Restated Financial Statements, prepared in accordance with the Companies Act, 2013 and restated in accordance with the SEBI ICDR Regulations as below:

1. Our Company was incorporated on January 31, 1996 with the Registrar of Companies, West Bengal under the Companies Act, 1956 in India.
2. Our Company is engaged in the business of providing services such as caterers, hoteliers, hotel proprietors, hotel managers and operators, refreshment contractor’s restaurant keepers, banquets, marriage halls, refreshment room proprietors, milk and snack bar proprietors, café and tavern proprietors, lodging house proprietors, ice cream merchants, sweetmeat merchants, milk manufacturers and merchants, bakers, confectioners, professional merchants, licensed victuallers, wine and spirit merchants, blenders and bottlers, lodging, bar, hospitality and event management.
3. The paid-up Capital of the Company is ₹ 326.96 Lakh comprising 32,69,600 equity shares.
4. The post issue paid up capital (Face Value) of the company will be ₹377.16 Lakh comprising 37,71,600 equity shares. So, the company has fulfilled the criteria of post issue paid up capital shall not be more than ₹2,500.00 Lakh.



5. The Net worth, Cash Accruals and Net Tangible Assets of the Company as per the restated financial statements for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019 are as set forth below:

(₹ in Lakh)

Particulars	For period ended on December 31, 2021	For the Financial year ended on March 31		
		2021	2020	2019
Networth <sup>(1)</sup>	941.38	753.73	754.48	741.93
Cash Accruals <sup>(2)</sup>	323.95	106.84	186.01	157.02
Net Tangible Assets <sup>(3)</sup>	3,235.36	2,478.42	3,344.80	2,748.95

<sup>1)</sup> Net Worth has been computed as the aggregate of equity shares capital and reserves (excluding revaluation reserves) and after deducting miscellaneous expenditure not written off, if any<sup>2)</sup> Cash accruals” has been defined as the Earnings before depreciation and tax from operations<sup>3)</sup> Net Tangible Assets are defined as the sum of total fixed assets plus current assets minus current liabilities minus intangible assets

6. Our Company has facilitated trading in demat securities and has entered into an agreement with both the depositories. Our Company has entered into an agreement with Central Depository Services Limited (CDSL) dated March 03, 2022 and National Securities Depository Limited (NSDL) dated March 10, 2022 for dematerialization of its Equity Shares already issued and proposed to be issued.
7. The Company has not been referred to Board for Industrial and Financial Reconstruction.
8. Our Company has not been referred to the National Company Law Tribunal (NCLT) under Insolvency and Bankruptcy Code, 2016.
9. None of the Directors of our Company have been categorized as a Wilful Defaulter or fraudulent borrowers.
10. There is no winding up petition against the Company, which has been admitted by a court of competent jurisdiction or liquidator has not been appointed.
11. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
12. There has been no change in the promoter(s) of the Company in the one year preceding the date of filing application to BSE for listing on SME Platform of BSE Limited.
13. The Company has a website [www.bika.co.in](http://www.bika.co.in)

We further confirm that we shall be complying with all other requirements as laid down for such Issue under Chapter IX of SEBI (ICDR) Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

We further confirm that we comply with all the above requirements / conditions so as to be eligible to be listed on the SME Platform of BSE Limited.

#### COMPLIANCE WITH PART A OF SCHEDULE VI OF THE SEBI (ICDR) REGULATIONS, 2018

Our Company is in compliance with the provisions specified in Part A of Schedule VI of the SEBI (ICDR) Regulations, 2018. No exemption from eligibility norms has been sought under Regulation 300 of the SEBI (ICDR) Regulations, 2018, with respect to the Issue.

#### DISCLAIMER CLAUSE OF SEBI

**IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF DRAFT PROSPECTUS TO SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MERCHANT BANKER GRETEX CORPORATE SERVICES LIMITED, HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.**

**IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS DRAFT PROSPECTUS, THE LEAD MERCHANT BANKER ARE EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER, GRETEX CORPORATE SERVICES LIMITED HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED MARCH 22, 2022. IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.**

**THE ISSUER AND THE LEAD MANAGER(S) ACCEPT NO RESPONSIBILITY FOR STATEMENTS MADE OTHERWISE THAN IN THE ISSUE DOCUMENT / LETTER OF OFFER / ISSUE DOCUMENT OR IN THE ADVERTISEMENT OR ANY OTHER MATERIAL ISSUED BY OR AT THE INSTANCE OF THE ISSUER AND THAT ANYONE PLACING RELIANCE ON ANY OTHER SOURCE OF INFORMATION WOULD BE DOING SO AT THEIR OWN RISK.**

**THE FILING OF THIS DRAFT PROSPECTUS DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THIS DRAFT PROSPECTUS.**

**“WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE-MENTIONED FORTHCOMING ISSUE STATE AND CONFIRM AS FOLLOWS:**

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, CIVIL LITIGATIONS, AND DISPUTES WITH COLLABORATORS, CRIMINAL LITIGATIONS ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE DRAFT PROSPECTUS PERTAINING TO THE SAID ISSUE.**
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:**
  - A. THE DRAFT PROSPECTUS FILED WITH THE EXCHANGE / BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;**
  - B. ALL THE MATERIAL LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED / ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND**
  - C. THE MATERIAL DISCLOSURES MADE IN THE THIS DRAFT PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL-INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013, APPLICABLE PROVISIONS OF THE COMPANIES ACT, 1956, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 AND OTHER APPLICABLE LEGAL REQUIREMENTS.**
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.**
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.**
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTER’S CONTRIBUTION**





**SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTER'S CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTERS DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE PROSPECTUS.**

- 6. WE CERTIFY THAT REGULATION 237 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTER'S CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE DRAFT PROSPECTUS.**
- 7. WE UNDERTAKE THAT SUB-REGULATION (2) OF REGULATION 236 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 SHALL BE COMPLIED WITH.**
- 8. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTER'S CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTER'S CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE.**
- 9. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION- COMPLIED TO THE EXTENT APPLICABLE.**
- 10. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SECTION 40(3) OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE DRAFT PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION – NOTED FOR COMPLIANCE.**
- 11. WE CERTIFY THAT IN CASE OF RIGHT ISSUE DISCLOSURE HAS BEEN MADE IN THE DRAFT PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT MODE- NOT APPLICABLE**
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT PROSPECTUS:**
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND**
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.**
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 WHILE MAKING THE ISSUE-NOTED FOR COMPLIANCE.**
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OR THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS' EXPERIENCE, ETC.**



15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY- NOTED FOR COMPLIANCE.
16. WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER (WHO ARE RESPONSIBLE FOR PRICING THE ISSUE) AS PER FORMAT SPECIFIED BY THE SEBI THROUGH CIRCULAR NO. CIR/CFD/DIL/7/2015 DATED OCTOBER 30, 2015-DETAILS ARE ENCLOSED IN “ANNEXURE A”.
17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS- *TO THE EXTENT OF THE RELATED PARTY TRANSACTIONS REPORTED IN ACCORDANCE WITH ACCOUNTING STANDARD-18 IN THE FINANCIAL INFORMATION OF THE COMPANY INCLUDED IN THE DRAFT PROSPECTUS.*

**ADDITIONAL CONFIRMATIONS / CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH ISSUE DOCUMENT REGARDING SME EXCHANGE:**

1. WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
2. WE CONFIRM THAT THE ABRIDGED DRAFT PROSPECTUS / ABRIDGED LETTER OF OFFER CONTAINS ALL DISCLOSURES AS SPECIFIED IN THESE REGULATIONS
3. WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN DRAFT PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES / ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
4. WE CONFIRM THAT THE ABRIDGED DRAFT PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.- NOTED FOR COMPLIANCE.
5. WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORY FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER- NOTED FOR COMPLIANCE.
6. WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 261 AND 262 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 HAVE BEEN MADE.
7. WE CONFIRM THAT THE ISSUER HAS REDRESSED AT LEAST NINETY-FIVE PERCENT OF THE COMPLIANCE RECEIVED FROM THE INVESTORS TILL THE END OF THE QUARTER IMMEDIATELY PRECEDING THE MONTH OF THE FILING OF THE PROSPECTUS WITH THE REGISTRAR OF COMPANIES OR LETTER OF OFFER WITH THE SME EXCHANGE.

**Note:**

The filing of this Draft Prospectus does not, however, absolve our Company from any liabilities under sections 34, 35 and 36(1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Lead Manager any irregularities or lapses in the Draft Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Kolkata in terms of Section 26 and Section 28 of the Companies Act, 2013.



## **DISCLAIMER STATEMENT FROM OUR COMPANY, THE DIRECTORS, THE SELLING SHAREHOLDERS AND THE LEAD MANAGER**

Our Company, the Directors, the Selling Shareholders and the Lead Manager accept no responsibility for statements made otherwise than those contained in the Draft Prospectus or, in case of the Company, in any advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website [www.bika.co.in](http://www.bika.co.in) would be doing so at his or her own risk.

The Lead Manager to the Issue accepts no responsibility, save to the limited extent as provided in the Issue Agreement entered between the Lead Manager to the Issue, the Selling Shareholders and our Company on March 05, 2022 and the Underwriting Agreement dated March 05, 2022 entered into between the Underwriters, the Selling Shareholders and our Company and the Market Making Agreement dated March 05, 2022 entered into among the Market Maker, the Selling Shareholders and our Company.

All information shall be made available by our Company, Selling Shareholders and the Lead Manager to the Issue to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centers or elsewhere.

The Lead Manager to the Issue and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our Selling Shareholders, our Promoters, our Promoter Group, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoters, our Promoter Group, and our affiliates or associates, for which they have received and may in future receive compensation.

## **CAUTION**

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company, the Selling Shareholders and the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not Issue, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Selling Shareholders, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the Issue.

## **PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER**

For details regarding the price information and track record of the past issue handled by M/s. Gretex Corporate Services Limited, as specified in Circular reference CIR/CFD/DIL/7/2015 dated October 30, 2015 issued by SEBI, please refer Annexure A to this Draft Prospectus and the website of the Lead Manager at [www.gretexcorporate.com](http://www.gretexcorporate.com).

## **DISCLAIMER IN RESPECT OF JURISDICTION**

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, AIFs state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with a minimum corpus of ₹ 2,500.00 Lakh and pension funds with a minimum corpus of ₹ 2,500.00 Lakh, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares of our Company. The Draft Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Prospectus comes is required to inform him or herself about, and to observe, any such restrictions.

Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in Kolkata, West Bengal, only.



No action has been, or will be, taken to permit a public Issuing in any jurisdiction where action would be required for that purpose, except that the Draft Prospectus has been filed at SME Platform of BSE Limited for its observations and BSE will give its observations in due course. Accordingly, the Equity Shares represented hereby may not be Issued or sold, directly or indirectly, and the Draft Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of the Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws, legislations and Draft Prospectus in each jurisdiction, including India.

#### **DISCLAIMER CLAUSE OF THE SME PLATFORM OF BSE LIMITED**

BSE Limited ("BSE") has vide its letter dated [●] given permission to "Goel Food Products Limited" to use its name in the Issue Document as the Stock Exchange on whose Small and Medium Enterprises Platform ("SME Platform") the Company's securities are proposed to be listed. BSE has scrutinized this issue document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to the Company. BSE does not in any manner:

- i. warrant, certify or endorse the correctness or completeness of any of the contents of this issue document, or
- ii. warrant that this Company's securities will be listed on completion of Initial Public Offering or will continue to be listed on BSE; or
- iii. take any responsibility for the financial or other soundness of this Company, its Promoters, its management or any scheme or project of this Company; or
- iv. warrant, certify, or endorse the validity, correctness or reasonableness of the price at which the Equity Shares are offered by the Company and investors are informed to take the decision to invest in the Equity Shares of the Company only after making their own independent enquiries, investigation and analysis. The price at which the Equity Shares are offered by the Company is determined by the Company in consultation with the Merchant Banker to the Issue and the Exchange has no role to play in the same and it should not for any reason be deemed or construed that the contents of this issue document have been cleared or approved by BSE. Every person who desires to apply for or otherwise acquire any securities of this Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against BSE whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription / acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.
- v. BSE does not in any manner be liable for any direct, indirect, consequential or other losses or damages including loss of profits incurred by any investor or any third party that may arise from any reliance on this issue document or for the reliability, accuracy, completeness, truthfulness or timeliness thereof.
- vi. The Company has chosen the SME Platform on its own initiative and its own risk, and is responsible for complying with local laws, rules, regulations, and other statutory or regulatory requirements stipulated by BSE / other regulatory authority. Any use of the SME Platform and the related services are subject to Indian laws and courts exclusively situated in Kolkata.

#### **DISCLAIMER CLAUSE UNDER RULE 144A OF THE U.S. SECURITIES ACT**

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended ("the Securities Act") or any state securities laws in the United States and may not be Issued or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be Issued and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those Issues and sales occur.



The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be Issued or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

## **FILING**

The Draft Prospectus / Prospectus is being filed with BSE Limited 20<sup>th</sup> Floor, P.J. Towers, Dalal Street, Fort, Mumbai-400001, Maharashtra.

The Draft Prospectus has not been filed with SEBI, nor has SEBI issued any observation on the Issue Document in terms of Regulation 246(5) the SEBI (ICDR) Regulations, 2018. However, a copy of the Draft Prospectus and Prospectus will be furnished to the Board in a soft copy.

A copy of the Prospectus along with the documents required to be filed under Section 26 and Section 28 of the Companies Act, 2013 will be delivered to the ROC, Kolkata situated at Nizam Palace, 2nd MSO Building, 2<sup>nd</sup> Floor, 234 / 4, A.J.C.B. Road, Kolkata - 700020, West Bengal, India.

## **LISTING**

Application have been made to SME Platform of BSE Limited for obtaining permission for listing of the Equity Shares being offered and sold in the issue on its SME Platform of BSE Limited after the allotment in the Issue. BSE is the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue.

If the permission to deal in and for an official quotation of the Equity Shares on the SME Platform of BSE Limited is not granted by BSE, our Company shall forthwith repay, without interest, all moneys received from the applicants in pursuance of the Draft Prospectus. The allotment letters shall be issued or application money shall be refunded / unblocked within such time prescribed by SEBI or else the application money shall be refunded to the applicants forthwith, failing which interest shall be due to be paid to the applicants at the rate of fifteen per cent per annum for the delayed period as prescribed under Companies Act, 2013, the SEBI (ICDR) Regulations and other applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of BSE Limited mentioned above are taken within 6 Working Days of the Issue Closing Date.

The Company has obtained approval from BSE vide letter dated [●] to use the name of BSE in this issue document for listing of equity shares on SME Platform of BSE Limited.

## **IMPERSONATION**

Attention of the Applicants is specifically drawn to the provisions of Section 38(1) of the Companies Act, 2013 which is reproduced below:

*Any person who-*

- *Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*
- *Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
- *Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable to action under Section 447 of the Companies, Act 2013.*

## **CONSENTS**

Consents in writing of: (a) the Selling Shareholders, our Directors, the legal counsel, the bankers to our Company, independent chartered accountants, the LM Registrar to the Issue and Share Escrow Agent have been obtained; and (b)



the Bankers to the Issue / Escrow Bank, Public Issue Account Bank, Sponsor Bank and Refund Bank to act in their respective capacities, will be obtained. Our Statutory Auditor holding Peer Reviewed Certificate has given their written consent to the inclusion of their report in the form and context in which it appears in this Draft Prospectus and such consent and report shall not be withdrawn up to the time of delivery of the Prospectus for filing with the ROC.

In accordance with the Companies Act, 2013 and the SEBI (ICDR) Regulations, 2018, M/s. R Kothari & Co LLP, Peer Review Auditor and Statutory Auditors of the Company have agreed to provide their written consent to the inclusion of their respective reports on “*Statement of Possible Tax Benefits*” relating to the possible tax benefits and restated financial statements as included in the Draft Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of the Draft Prospectus.

## **EXPERT TO THE ISSUE**

Except as stated below, our Company has not obtained any expert opinions:

- Report of the Statement of Possible of Tax Benefits.
- Report of the Auditor on the Restated Financial Statements for the period ended on December 31, 2021, and for the Financial Years ended on March 31, 2021; 2020 and 2019 of our Company dated March 07, 2022.

## **EXPENSES TO THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, refer to chapter “*Objects of the Issue*” beginning on page 76 of this Draft Prospectus.

## **DETAILS OF FEES PAYABLE**

### **Fees Payable to the Lead Manager**

The total fees payable to the Lead Manager will be as per the Mandate Letter issued by our Company to the Lead Manager, the copy of which is available for inspection at our Registered Office.

### **Fees Payable to the Registrar to the Issue**

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company, the Selling Shareholders and the Registrar to the Issue dated March 05, 2022 a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, and stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send refund orders or allotment advice by registered post / speed post / under certificate of posting.

### **Fees Payable to Others**

The total fees payable to the Legal Advisor, Auditor and Advertiser, etc. will be as per the terms of their respective engagement letters if any.

## **UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION**

The underwriting commission and the selling commission for the Issue are as set out in the Underwriting Agreement amongst the Company, the Selling Shareholders and Underwriters. The underwriting commission shall be paid as set out in the Underwriting Agreement based on the Issue price and the amount underwritten in the manner mentioned in accordance with Section 40 of the Companies Act, 2013 and the Companies (Prospectus and Allotment of Securities) Rule, 2013.

## **PREVIOUS RIGHTS AND PUBLIC ISSUES SINCE THE INCORPORATION**

We have not made any previous rights and / or public issues since incorporation and are an “Unlisted Issuer” in terms of the SEBI (ICDR) Regulations, 2018 and this Issue is an “Initial Public Offering” in terms of the SEBI (ICDR) Regulations, 2018.



## **PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH**

Except as stated in the chapter titled “*Capital Structure*” beginning on page 54 of this Draft Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

## **COMMISSION AND BROKERAGE ON PREVIOUS ISSUES**

Since this is the Initial Public Offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.

## **PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 370(1B) OF THE COMPANIES ACT, 1956 / SECTION 186 OF THE COMPANIES ACT, 2013 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS.**

None of the equity shares of Companies under same management are listed on any recognized stock exchange. None of the above companies have raised any capital during the past 3 years.

## **PROMISE VERSUS PERFORMANCE FOR OUR COMPANY**

Our Company is an “Unlisted Issuer” in terms of the SEBI (ICDR) Regulations, 2018, and this Issue is an “Initial Public Offering” in terms of the SEBI (ICDR) Regulations, 2018. Therefore, data regarding promise versus performance is not applicable to us.

## **OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY**

As on the date of this Draft Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

## **STOCK MARKET DATA FOR OUR EQUITY SHARES**

Our Company is an “Unlisted Issuer” in terms of the SEBI (ICDR) Regulations, 2018, and this Issue is an “Initial Public Offering” in terms of the SEBI (ICDR) Regulations, 2018. Thus, there is no stock market data available for the Equity Shares of our Company.

## **MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES**

The Agreement between the Registrar, the Selling Shareholders and Our Company provides for retention of records with the Registrar for a period of at least three years from the last date of dispatch of the letters of allotment, demat credit and unblocking of funds to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection center where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants.

## **DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY**

Our Company has appointed Big Share Private Limited as the Registrar to the Issue to handle the investor grievances in co-ordination with the Compliance Officer of the Company. All grievances relating to the present Issue may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and name of bank and branch. The Company would monitor the work of the Registrar to ensure that the investor grievances are settled expeditiously and satisfactorily.

The Registrar to the Issue will handle investor’s grievances pertaining to the Issue. A fortnightly status report of the complaints received and redressed by them would be forwarded to the Company. The Company would also be co-ordinating with the Registrar to the Issue in attending to the grievances to the investor.



All grievances relating to the ASBA process may be addressed to the SCSBs, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch of the SCSB where the Application Form was submitted by the ASBA Applicant. We estimate that the average time required by us or the Registrar to the Issue or the SCSBs for the redressal of routine investor grievances will be seven business days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, we will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationship Committee of the Board *vide* resolution passed at the Board Meeting held on February 26, 2022. For further details, please refer to the chapter titled “*Our Management*” beginning on page 114 of this Draft Prospectus.

The Company Secretary and Compliance Officer of the Company will be appointed prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or unblocking of funds, etc.

#### **CAPITALISATION OF RESERVES OR PROFITS**

Save and except as stated in the chapter titled “*Capital Structure*” beginning on page 54 of this Draft Prospectus, our Company has not capitalized its reserves or profits during the last five years.

#### **REVALUATION OF ASSETS**

Our Company has not revalued its assets since incorporation.

#### **TAX IMPLICATIONS**

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled “*Statement of Possible Tax Benefits*” beginning on page 85 of this Draft Prospectus.

#### **PURCHASE OF PROPERTY**

Other than as disclosed in this Draft Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Draft Prospectus.

Except as stated elsewhere in this Draft Prospectus, our Company has not purchased any property in which the Promoters and / or Directors have any direct or indirect interest in any payment made there under.

#### **SERVICING BEHAVIOR**

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

#### **PAYMENT OR BENEFIT TO OFFICERS OF OUR COMPANY**

Except statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of his employment in our Company or superannuation. Except as disclosed under sections titled “*Our Management*” and “*Related Party Transactions*” beginning on pages 114 and 141 respectively of this Draft Prospectus none of the beneficiaries of loans and advances and sundry debtors are related to the Directors of our Company.

#### **EXEMPTION FROM COMPLYING WITH ANY PROVISIONS OF SECURITIES LAWS, IF ANY, GRANTED BY SEBI**

Our company has not applied or received any exemption from complying with any provisions of securities laws by SEBI.





## **SECTION XI: ISSUE RELATED INFORMATION**

### **TERMS OF THE ISSUE**

*The Equity Shares being Allotted pursuant to this Issue shall be subject to the provisions of the Companies Act, SEBI ICDR Regulations, SEBI Listing Regulations, SCRA, SCRR, our Memorandum of Association and Articles of Association, the terms of the Draft Prospectus, the Prospectus, the Abridged Prospectus, Application Form, any Revision Form, the CAN / Allotment Advice and other terms and conditions as may be incorporated in the Allotment Advice and other documents / certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchange(s), the RBI, RoC and / or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by the SEBI, the RBI, the Government of India, the Stock Exchange(s), the RoC and / or any other authorities while granting its approval for the Issue.*

*Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019 and circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, the circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 and any subsequent circulars issued by SEBI in this regard, SEBI has introduced an alternate payment mechanism using Unified Payments Interface (UPI) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019. With effect from July 1, 2019, with respect to Application by retail individual investors through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Applicants with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently, the final reduced timeline will be made effective using the UPI Mechanism for applications by retail individual investors ("UPI Phase III"), as may be prescribed by SEBI.*

*Further vide the said circular Registrar to the Issue and Depository Participants have been also authorized to collect the application forms. Investor may visit the official website of the concerned for any information on operationalization of this facility of form collection by the Registrar to the Issue and Depository Participants as and when the same is made available.*

### **AUTHORITY FOR THE PRESENT ISSUE**

This Issue has been authorized by a resolution of our Board passed at their meeting held on February 26, 2022 subject to the approval of shareholders through a special resolution to be passed pursuant to Section 62 (1) (c) of the Companies Act, 2013. The shareholders have authorized the issue by a special resolution in accordance with Section 62 (1) (c) of the Companies Act, 2013 passed at the EGM of our Company held on February 28, 2022.

The Offer for Sale has been authorised by the Selling Shareholders by his consent letter dated March 05, 2022 and the No. of Equity Shares offered are as follows:

<b>Name of the Selling Shareholders</b>	<b>No. of Equity Shares Offered</b>
Mr. Dinesh Goyal	3,34,500
Ms. Rashmi Goyal	1,67,500

The Selling Shareholders have confirmed that the Equity Shares proposed to be offered and sold in the Issue are eligible in term of SEBI (ICDR) Regulations and it has not been prohibited from dealings in securities market and the Equity Shares offered and sold are free from any lien, encumbrance or third-party rights. The Selling Shareholders has also confirmed that it has the legal and beneficial owners of the Equity Shares being offered by them under the Offer for Sale.



## **RANKING OF EQUITY SHARES**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, and our MoA and AoA and shall rank pari-passu in all respects with the existing Equity Shares of our Company including rights in respect of dividends and other corporate benefits, if any, declared by us after the date of Allotment. The Allottees, upon Allotment of Equity Shares under this Issue, will be entitled to receive dividends and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, please refer to section titled, '*Main Provisions of Article of Association*', beginning on page 210 of this Draft Prospectus.

## **MODE OF PAYMENT OF DIVIDEND**

The declaration and payment of dividend will be as per the provisions of Companies Act, 1956 and Companies Act, 2013, Article of Association, the provision of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 any other rules, regulations or guidelines as may be issued by Government of India in connection there to and as per the recommendation by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividend, in cash as per the provisions of the Companies Act and our Articles of Association. For further details in relation to dividends, please refer to sections titled, '*Dividend Policy*' and '*Main Provisions of Article of Association*', beginning on page 142 and 210 respectively, of this Draft Prospectus.

## **FACE VALUE AND ISSUE PRICE**

The face value of the share of our Company is ₹10.00 per equity share and the issue price is ₹ 60.00 per Equity Share (including premium of ₹ 50.00 per share). The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the Section titled, '*Basis for Issue Price*', beginning on page 82 of this Draft Prospectus.

At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

## **COMPLIANCE WITH ICDR REGULATIONS**

Our Company shall comply with all requirements of the ICDR Regulations, as amended time to time.

## **COMPLIANCE WITH DISCLOSURE AND ACCOUNTING NORMS**

Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

## **RIGHTS OF THE EQUITY SHAREHOLDERS**

Subject to applicable laws, rules, regulations and guidelines and the AoA, the Equity Shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive annual reports and notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy, in accordance with the provisions of the Companies Act, 2013;
- Right to receive Issue for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- Right of free transferability of the Equity Shares, subject to applicable laws, including any RBI rules and regulations; and
- Such other rights, as may be available to a shareholder of a listed public limited company under the Companies Act, 2013, as may be applicable, terms of the Listing Regulations and the MoA and AoA of our Company.



For further details on the main provision of our Company's AoA dealing with voting rights, dividend, forfeiture and lien, transfer and transmission and / or consolidation / splitting, etc., please refer to Section titled, '*Main Provisions of the Articles of Association*', beginning on page 210 of this Draft Prospectus.

#### **MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT**

In terms of Section 29 of the Companies Act, 2013, the Equity Shares shall be Allotted only in dematerialised form. As per the existing ICDR Regulations, the trading of the Equity Shares shall only be in dematerialised form for all Applicants. In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar to the Issue:

- Tripartite Agreement dated March 10, 2022 between NSDL, our Company and Registrar to the Issue; and
- Tripartite Agreement dated March 03, 2022 between CDSL, our Company and Registrar to the Issue.

The ISIN no of the company is INE0K6L01010.

#### **MARKET LOT AND TRADING LOT**

Trading of the Equity Shares will happen in the minimum contract size of 2,000 Equity Shares in terms of the SEBI circular no. CIR/MRD/DSA/06/2012 dated February 21, 2012 and the same may be modified by BSE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of 2,000 Equity Share subject to a minimum allotment of 2,000 Equity Shares to the successful Applicants. Further, in accordance with SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

#### **MINIMUM NUMBER OF ALLOTTEES**

In accordance with the Regulation 268 of ICDR Regulations, the minimum number of Allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective Allottees is less than 50, no Allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within 4 Working Days of closure of Issue.

#### **JOINT HOLDERS**

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint holders with benefits of survivorship.

#### **NOMINATION FACILITY TO INVESTOR**

In accordance with Section 72 of the Companies Act, 2013, the First / Sole Applicant, along with other joint Applicant, may nominate any one person in whom, in the event of the death of Sole Applicant or in case of joint Applicant, death of all the Applicants, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of Equity Share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013, any Person who becomes a nominee by virtue of this section shall upon the production of such evidence as may be required by the Board of Directors, elect either:

- to register himself or herself as the holder of the Equity Shares; or
- to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, our Board of Directors may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 days, the Board of Directors may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.



Since the Allotment of Equity Shares in the Issue will be made only in dematerialized form, there is no need to make a separate nomination with our Company. Nominations registered with the respective Depository Participant of the applicant would prevail. If the Applicants require changing the nomination, they are requested to inform their respective Depository Participant.

#### **WITHDRAWAL OF THE ISSUE**

Our Company and Selling Shareholders in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraws the Issue any time after the Issue Opening Date but before the allotment of Equity Shares, a public notice will be issued by our Company within two (2) Working Days of the Issue Closing Date, providing reasons for not proceeding with the Issue. The notice of withdrawal will be issued in the same newspapers where the pre-issue advertisements have appeared, and the Stock Exchange will also be informed promptly. The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs and Sponsor Bank (in case of RII's using the UPI Mechanism), to unblock the ASBA Accounts within one (1) working Day from the day of receipt of such instruction.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares Issued through the Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Prospectus. If our Company and the Selling Shareholders withdraws the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

#### **ISSUE PROGRAM**

<b>Issue Opens on</b>	[●]
<b>Issue Closes on</b>	[●]
<b>Finalization of Basis of Allotment with the Designated Stock Exchange</b>	[●]
<b>Initiation of Allotment / Refunds / Unblocking of Funds from ASBA Account or UPI ID linked bank account*</b>	[●]
<b>Credit of Equity Shares to Demat accounts of Allottees</b>	[●]
<b>Commencement of trading of the Equity Shares on the Stock Exchange</b>	[●]

\*In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) for cancelled / withdrawn / deleted ASBA Forms, the Applicant shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the Application Amount, whichever is higher from the date on which the request for cancellation / withdrawal / deletion is placed in the Stock Exchanges Applying platform until the date on which the amounts are unblocked (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Applicant shall be compensated at a uniform rate ₹ 100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Application Amount, the Applicant shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; (iv) any delay in unblocking of non-allotted / partially allotted Application, exceeding four Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the Application Amount, whichever is higher for the entire duration of delay exceeding four Working Days from the Issue Closing Date by the SCSB responsible for causing such delay in unblocking. The post Issue LM shall be liable for compensating the Applicant at a uniform rate of ₹ 100 per day or 15% per annum of the Application Amount, whichever is higher from the date of receipt of the Investor grievance until the date on which the blocked amounts are unblocked. For the avoidance of doubt, the provisions of the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 shall be deemed to be incorporated in the deemed agreement of the Company with the SCSBs to the extent applicable.

The above timetable is indicative and does not constitute any obligation on our Company, the Selling Shareholders or the Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid / Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid / Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws Application Forms and any revisions to the same will be accepted only between 10:00 a.m. to 5:00 p.m. (IST) during the Issue Period (except for the Issue Closing Date). On the Issue Closing Date, the Application Forms will be accepted only between 10:00 a.m. to 3:00 p.m. (IST) for retail and non-retail Applicants. The time for applying for Retail Individual Investors on Issue Closing Date maybe extended in consultation



with the Lead Manager, Registrar and Share Transfer Agent and SME platform of BSE Limited taking into account the total number of Applications received up to the closure of timings.

Due to the limitation of time available for uploading the Application Forms on the Issue Closing Date, Applicants are advised to submit their Applications 1 day prior to the Issue Closing Date and, in any case, not later than 3:00 p.m. (IST) on the Issue Closing Date. Any time mentioned in this Draft Prospectus is IST. Applicants are cautioned that, in the event a large number of Application Forms are received on the Issue Closing Date, as is typically experienced in public issue, some Application Forms may not get uploaded due to the lack of sufficient time. Such Application Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company, the Selling Shareholders nor the Lead Manager is liable for any failure in uploading the Application Forms due to faults in any software / hardware system or otherwise.

In accordance with ICDR Regulations, QIBs and Non-Institutional Applicants are not allowed to withdraw or lower the size of their Application (in terms of the quantity of the Equity Shares or the Application Amount) at any stage. Retail Individual Investors can revise or withdraw their Application Forms prior to the Issue Closing Date. Allocation to Retail Individual Investors, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Application Form, for a particular Applicant, the details as per the file received from SME platform of BSE Limited may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Application Form, for a particular ASBA Applicant, the Registrar to the Issue shall ask the relevant SCSBs / RTAs / DPs / stock brokers, as the case may be, for the rectified data.

#### **MINIMUM SUBSCRIPTION**

In accordance with Regulation 260 (1) of ICDR Regulations, this Issue is 100% underwritten, so this Issue is not restricted to any minimum subscription level.

As per section 39 of the new Companies Act, if the “stated minimum amount” has not been subscribed and the sum payable on Application is not received within a period of 30 days from the date of Prospectus, the Application Amount has to be returned within such period as may be prescribed.

If our Company does not receive the subscription of 100% of the Issue through this issue document including devolvement of Underwriters, our Company shall forthwith unblock the entire subscription amount received. If there is a delay beyond 8 days after our Company becomes liable to pay the amount, our Company shall pay interest prescribed under section 73 of the Companies Act, 2013 and applicable law.

In accordance with Regulation 260 (1) of the SEBI ICDR Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the Issue through this Draft Prospectus and shall not be restricted to the minimum subscription level. Further, in accordance with Regulation 267 (2) of the SEBI ICDR Regulations, our Company shall ensure that the minimum application size shall not be less than ₹ 1,00,000 (Rupees One Lakh) per application.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### **ARRANGEMENTS FOR DISPOSAL OF ODD LOTS**

The trading of the Equity Shares will happen in the minimum contract size of 2,000 Equity Shares in terms of the SEBI Circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, in terms of Regulation 261 (5) of the ICDR Regulations, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME platform of BSE.

#### **APPLICATION BY ELIGIBLE NRIS, FPIS / FIIS REGISTERED WITH SEBI, VCFS REGISTERED WITH SEBI AND ELIGIBLE QFIS**

It is to be understood that there is no reservation for Eligible NRIs or FPIs / FIIs registered with SEBI or VCFs or Eligible QFIs. Such Eligible NRIs, Eligible QFIs, FIIs registered with SEBI will be treated on the same basis with other categories for the purpose of allocation.

NRIs, FPIs / FIIs and foreign venture capital investors registered with SEBI are permitted to purchase shares of an Indian company in a public issue without the prior approval of the RBI, so long as the price of the Equity Shares to be issued is



not less than the price at which the Equity Shares are issued to residents. The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the foreign direct investment (“FDI”) Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; and (ii) the pricing is in accordance with the guidelines prescribed by the SEBI / RBI.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and / or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India / RBI while granting such approvals.

#### **AS PER THE EXTANT POLICY OF THE GOVERNMENT OF INDIA, OCBs CANNOT PARTICIPATE IN THIS ISSUE**

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No. 20 / 2000-RB dated May 03, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Application Form, the OCB shall be eligible to be considered for Equity Share allocation.

#### **RESTRICTIONS ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING**

Except for lock-in of the pre-issue Equity Shares and Promoter minimum contribution in the Issue as detailed in the Section titled, ‘*Capital Structure*’, beginning on page 54 of this Draft Prospectus, and except as provided in the AoA of our Company, there are no restrictions on transfer and transmission and on their consolidation / splitting of Equity Shares. For further details, please refer to the Section titled, ‘*Main Provisions of the Articles of Association*’, beginning on page 210 of this Draft Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Lead Manager are not liable to inform the Applicants of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### **NEW FINANCIAL INSTRUMENTS**

As on the date of this Draft Prospectus, there are no outstanding warrants, new financial instruments or any rights, which would entitle the shareholders of our Company, including our Promoter, to acquire or receive any Equity Shares after the Issue.

#### **ALLOTMENT OF EQUITY SHARES IN DEMATERIALIZED FORM**

In accordance with the ICDR Regulations, Allotment of Equity Shares to successful Applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange.

#### **MIGRATION TO MAIN BOARD**

BSE Circular dated March 10, 2014, October 14, 2019 and December 20, 2021 our Company will have to be mandatorily listed and traded on the SME Platform of BSE Limited for a minimum period of two years from the date of listing and only after that it can migrate to the Main Board of the BSE as per the guidelines specified by SEBI and as per the procedures laid down under Chapter IX of the SEBI (ICDR) Regulations, 2018.



As per the provisions of the Chapter IX of the SEBI (ICDR) Regulation, 2018, our Company may migrate to the main board of BSE from the SME Platform of BSE Limited on a later date subject to the following:

- If the Paid-up Capital of the Company is likely to increase above ₹ 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the Company has obtained in-principal approval from the main board), we shall have to apply to BSE for listing our shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.
- If the Paid-up Capital of the Company is more than ₹ 10 crores but below ₹ 25 crores, we may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## MARKET MAKING

The Equity Shares offered through this Issue are proposed to be listed on the SME Platform of BSE Limited, wherein the Market Maker to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME platform of BSE for a minimum period of 3 years from the date of listing on the SME Platform of BSE Limited. For further details of the agreement entered into between our Company, the Selling Shareholders, the Lead Manager and the Market Maker please refer to Section titled, '**General Information - Details of the Market Making Arrangements for this Issue**', beginning on page 46 of this Draft Prospectus.

## JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Kolkata, West Bengal, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and may not be Issued or sold within the United States to, or for the account or benefit of "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from or in a transaction not subject to, registration requirements of the U.S. Securities Act and applicable U.S. state Securities laws. Accordingly, the Equity Shares are only being Issued or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those Issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be Issued or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

## ISSUE STRUCTURE

This Issue is being made in terms of Regulation 229(1) of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, our Company's post issue face value capital is less than ten crore rupees. Our Company shall issue equity shares to the public and propose to list the same on the SME platform of BSE Limited. For further details regarding the salient features and terms of such this issue, please refer to chapter titled "*Terms of the Issue*" and "*Issue Procedure*" beginning on page nos. 181 and 191 respectively of this Draft Prospectus.

The present issue of 10,04,000 Equity Shares of face value of ₹10.00 each fully paid for cash at price of ₹ 60.00 per Equity Share (including a premium of ₹50.00 per Equity Share) aggregating up to ₹602.40 Lakh. The issue comprises a reservation of 52,000 Equity Shares of face value of ₹10.00 each fully paid for cash at price of ₹60.00 each aggregating to ₹31.20 Lakh for subscription by the designated Market Maker (Market Maker Reservation Portion) and a Net issue to Public of up to 9,52,000 Equity Shares of face value of ₹10.00 each fully paid for cash at price of ₹60.00 per share aggregating to ₹571.20 Lakhs (the Net issue). The issue and the Net issue will constitute 26.62 % and 25.24% respectively of the post issue paid up equity share capital of the company.

Particulars of the issue	Net Issue to Public*	Market Maker Reservation Portion
<b>Number of Equity Shares</b>	9,52,000 Equity Shares	52,000 Equity Shares
<b>Percentage of Issue Size available for allocation</b>	94.82% of the issue Size 25.24% of the Post Issue Paid up Capital	5.18% of the issue Size 1.38% of the Post issue Paid up Capital
<b>Basis of Allotment / Allocation if respective category is oversubscribed</b>	Proportionate subject to minimum allotment of 2,000 Equity Shares and further allotment in multiples of 2,000 Equity Shares each.  For further details please refer to " <i>Basis of Allotment</i> " under chapter titled " <i>Issue Procedure</i> " beginning on page no. 191 of this Draft Prospectus.	Firm Allotment
<b>Minimum Application Size</b>	<b><u>For Other than Retail Individual Investors:</u></b> Such number of Equity Shares in multiples of 2,000 Equity Shares such that the Application Value exceeds ₹2.00 Lakh.  <b><u>For Retail Individuals Investors:</u></b> 2,000 Equity Shares at an issue price of ₹60.00 per equity share.	52,000 Equity Shares of Face Value ₹10.00
<b>Maximum Application Size</b>	<b><u>For Other than Retail Individual Investors:</u></b> The maximum application size is the Net issue to public subject to limits the investor has to adhere under the relevant laws and regulations applicable.  <b><u>For Retail Individuals Investors:</u></b> Such number of Equity 2,000 Equity Shares at an issue price of ₹60.00 per equity share. Such that the applicant value does not exceeds ₹2.00 Lakh.	52,000 Equity Shares of Face Value ₹10.00
<b>Trading Lot</b>	2,000 Equity Shares	2,000 Equity Shares. However, the Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2018.
<b>Mode of Application</b>	<b><u>For Other than Retail Individual Investors:</u></b> All the applicants shall make the application (Online or Physical) through ASBA process  <b><u>For Retail Individuals Investors:</u></b> Through the ASBA Process or by using	Through ASBA Process Only





Particulars of the issue	Net Issue to Public*	Market Maker Reservation Portion
	UPI ID for payment	
<b>Mode of Allotment</b>	Compulsorily in dematerialized form.	
<b>Terms of Payment</b>	<ul style="list-style-type: none"> <li>The Applicant shall have sufficient balance in the ASBA account at the time of submitting application and the amount will be blocked anytime within two days of the closure of the issue.</li> <li>In case of UPI as an alternate mechanism, Application amount shall be blocked at the time of confirmation of mandate collection request by applicant.</li> </ul>	

\*Since present issue is a fixed price issue, the allocation in the net issue to the public category in terms of Regulation 253 of the SEBI (ICDR) Regulations, 2018 shall be made as follows:

(a) Minimum fifty per cent to retail individual investors; and

(b) Remaining to:

- i. individual applicants other than retail individual investors; and
- ii. other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

Provided that the unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

*Explanation: If the retails individual investor category is entitled to more than fifty per cent of the issue size on a proportionate basis, the retails individual investors shall be allocated that higher percentage.*

For further information on the Allocation of Net issue to Public, please refer to chapter titled “*The Issue*” beginning on page 41 of this Draft Prospectus.

## WITHDRAWAL OF THE ISSUE

In accordance with the SEBI (ICDR) Regulations, our Company, in consultation with Lead Manager, reserves the right not to proceed with this issue at any time after the Issue Opening Date, but before our Board meeting for Allotment without assigning reasons thereof. If our Company Withdraws the Issue after the Issue Closing Date, we will give reason thereof within two days by way of a public notice which shall be published in the same newspapers where the pre- issue advertisements were published.

Further, the Stock Exchanges shall be informed promptly in this regard and the Lead Manager, through the Registrar to the Issue, shall notify the SCSBs to unblock the Bank Accounts of the ASBA Applicants within one Working Day from the date of receipt of such notification. In case our Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, our Company will file a fresh issue document with the Stock Exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the issue is also subject to obtaining the final Listing and Trading Approvals of the Stock Exchange, which the Company shall apply for after Allotment. In terms of the SEBI Regulations, Non- Retail Applicants shall not be allowed to withdraw their Application after the Issue Closing Date.

## JURISDICTION

Exclusive jurisdiction for the purpose of this issue is with the competent courts / authorities at Kolkata.

## ISSUE PROGRAMME

<b>Issue Opening Date</b>		[●]
<b>Issue Closing Date</b>		[●]

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form.

Standardization of cut-off time for uploading of applications on the Issue Closing Date:

- a. A standard cut-off time of 3.00 p.m. for acceptance of applications.

- b. A standard cut-off time of 4.00 p.m. for uploading of applications received from other than retail individual applicants.
- c. A standard cut-off time of 5.00 p.m. for uploading of applications received from only retail individual applicants, which may be extended up to such time as deemed fit by BSE after taking into account the total number of applications received up to the closure of timings and reported by LM to BSE within half an hour of such closure.

It is clarified that Applications not uploaded would be rejected. In case of discrepancy in the data entered in the electronic form vis-à-vis the data contained in the Physical Application Form, for a particular applicant, the details as per physical application form of that Applicant may be taken as the final data for the purpose of allotment.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).

## ISSUE PROCEDURE

All Applicants should read the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular SEBI/HO/CFD/DIL2/CIR/P/2020/37 dated March 17, 2020 and the UPI Circulars (the "General Information Document"), which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the Securities contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI (ICDR) Regulations. The General Information Document is available on the websites of the Stock Exchange and the LM. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue, especially in relation to the process for Applications by Retail Individual Bidders through the UPI Mechanism. The investors should note that the details and process provided in the General Information Document should be read along with this section.

Additionally, all Applicants may refer to the General Information Document for information in relation to (i) Category of investor eligible to participate in the Issue; (ii) maximum and minimum Issue size; (iii) price discovery and allocation; (iv) Payment Instructions for ASBA Applicants; (v) Issuance of CAN and Allotment in the Issue; (vi) General instructions (limited to instructions for completing the Application Form); (vii) designated date; (viii) disposal of applications; (ix) submission of Application Form; (x) other instructions (limited to joint applications in cases of individual, multiple applications and instances when an application would be rejected on technical grounds); (xi) applicable provisions of Companies Act, 2013 relating to punishment for fictitious applications; (xii) mode of making refunds; and (xiv) interest in case of delay in Allotment or refund.

SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 and circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, has introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019.

With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Applications by RIIs through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Applications with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Further pursuant to SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 extended the timeline for implementation of UPI Phase II till further notice. However, given the prevailing uncertainty due to the COVID-19 pandemic, SEBI vide its circular no. The final reduced timeline of T+3 days be made effective using the UPI Mechanism for applications by RIIs ("UPI Phase III"), as may be prescribed by SEBI. The Issue will be undertaken pursuant to the processes and procedures under UPI Phase II, subject to any circulars, clarification or notification issued by SEBI from time to time. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, has introduced certain additional measures for streamlining the process of initial public offers and redressing investor grievances. This circular shall come into force for initial public offers opening on / or after May 1, 2021, except as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, and the provisions of this circular, are deemed to form part of this Draft Prospectus

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹ 100 per day for the entire duration of delay exceeding four Working Days from the Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The LM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, has reduced the timelines for refund of Application money to four days

Our Company and Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document and is not liable for any amendment, modification or change in the applicable law, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that their application are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Prospectus.



*This section applies to all the Applicants, please note that all the Applicants are required to make payment of the full Application Amount along with the Application Form. Further, the Company and the LM are not liable for any adverse occurrences consequent to the implementation of the UPI Mechanism for application in this Issue.*

### ***Phased implementation of Unified Payments Interface***

SEBI has issued circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 and circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 (collectively the “UPI Circulars”) in relation to streamlining the process of public issue of equity shares and convertibles. Pursuant to the UPI Circulars, the UPI Mechanism has been introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIBs through intermediaries with the objective to reduce the time duration from public issue closure to listing from six working days to up to three working days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI payment mechanism, the UPI Circular proposes to introduce and implement the UPI payment mechanism in three phases in the following manner:

**Phase I:** This phase was applicable from January 1, 2019 until March 31, 2019 or floating of five main board public issues, whichever is later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, a Retail Individual had the option to submit the Application Form with any of the intermediary and use his / her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six working days.

**Phase II:** This phase has become applicable from July 1, 2019 and was to initially continue for a period of three months or floating of five main board public issues, whichever is later. Subsequently, it was decided to extend the timeline for implementation of Phase II until March 31, 2020. Further still, as per SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, the current Phase II of Unified Payments Interface with Application Supported by Blocked Amount is continued till further notice. Under this phase, submission of the ASBA Form by RIBs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI payment mechanism. However, the time duration from public issue closure to listing continues to be six working days during this phase.

**Phase III:** The commencement period of Phase III is yet to be notified. In this phase, the time duration from public issue closure to listing is proposed to be reduced to three working days.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using the UPI Mechanism. The Issuers will be required to appoint one of the SCSBs as a sponsor bank to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the Retail Individual Applicants into the UPI payment mechanism.

Pursuant to the UPI Circulars, SEBI has set out specific requirements for redressal of investor grievances for applications that have been made through the UPI Mechanism. The requirements of the UPI Circular include, appointment of a nodal officer by the SCSB and submission of their details to SEBI, the requirement for SCSBs to send SMS alerts for the blocking and unblocking of UPI mandates, the requirement for the Registrar to submit details of cancelled, withdrawn or deleted applications, and the requirement for the bank accounts of unsuccessful Bidders to be unblocked no later than one Working Day from the date on which the Basis of Allotment is finalised. Failure to unblock the accounts within the timeline would result in the SCSBs being penalised under the relevant securities law.

For further details, refer to the General Information Document available on the websites of the Stock Exchange and the Lead Manager.

### **FIXED PRICE ISSUE PROCEDURE**

The Issue is being made in compliance with the provisions of Reg. 229(1) of Chapter IX of the SEBI (ICDR) Regulations, 2018 and through the Fixed Price Process wherein 50% of the Net Issue to Public is being offered to the Retail Individual Applicants and the balance shall be offered to Non-Retail Category i.e., QIBs and Non-Institutional Applicants. However, if the aggregate demand from the Retail Individual Applicants is less than 50%, then the balance Equity Shares in that portion will be added to the non-retail portion offered to the remaining investors including QIBs and NIIs and vice-versa subject compliance with Regulation 253(2) of the SEBI (ICDR) Regulations and subject to valid Applications being received from them at or above the Issue Price.



Subject to the valid Applications being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Applicants shall not be less than the minimum lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription, if any, in any category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Lead Manager and the Stock Exchange.

**Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialised form. The Application Forms which do not have the details of the Applicant’s depository account including DP ID, PAN and Beneficiary Account Number / UPI ID (for RII Applicants using the UPI Mechanism), shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Application Form and entered into the electronic system of the stock exchanges, do not match with the DP ID, Client ID and PAN available in the depository database, the application is liable to be rejected. Applicants will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchanges.**

## APPLICATION FORM

Copies of the Application Form and the abridged prospectus will be available at the offices of the Lead Manager, the Designated Intermediaries, and the Registered Office of our Company. An electronic copy of the Application Form will also be available for download on the websites of the BSE ([www.bseindia.com](http://www.bseindia.com)), the SCSBs, the Registered Brokers, the RTAs and the CDPs at least one day prior to the Issue Opening Date.

All Applicants shall mandatorily participate in the Issue only through the ASBA process. ASBA Applicants (other than Applicants using the UPI mechanism) must provide either (i) the bank account details and authorisation to block funds their respective ASBA Form, or (ii) the UPI ID (in case of RIIs), as applicable, in the relevant space provided in the Application Form and the Application Forms that do not contain such details will be rejected. Applications made by the RIIs using third party bank account or using third party linked bank account UPI ID are liable for rejected.

Retail Individual Investors submitting their application form to any Designated Intermediaries (other than SCSBs) shall be required to apply using the UPI Mechanism and must provide the UPI ID in the relevant space provided in the Application Form. Retail Individual Investors submitting their application form to any Designated Intermediaries (other than SCSBs) failed to mention UPI ID are liable to be rejected. Retail Individual Investors may also apply through the SCSBs and mobile applications using the UPI handles as provided on the website of the SEBI.

ASBA Applicants shall ensure that the Applications are made on Application Forms bearing the stamp of the Designated Intermediary, submitted at the Collection Centres only (except in case of Electronic Application Forms) and the Application Forms not bearing such specified stamp are liable to be rejected.

The prescribed colour of the Application Form for various categories is as follows:

Category	Colour <sup>(1)</sup>
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs, FIIs, FVCIs, etc. applying on a repatriation basis	Blue

<sup>(1)</sup> Excluding electronic Application Form

Designated Intermediaries (other than SCSBs) shall submit / deliver the Application Form (except the Application Form from a RII bidding using the UPI Mechanism) to the respective SCSB, where the Applicant has a bank account and shall not submit it to any non-SCSB bank or any Escrow Bank. Further, SCSBs shall upload the relevant Bid details (including UPI ID in case of ASBA Forms under the UPI Mechanism) in the electronic bidding system of the Stock Exchange. Stock Exchange shall validate the electronic bids with the records of the CDP for DP ID / Client ID and PAN, on a real time basis and bring inconsistencies to the notice of the relevant Designated Intermediaries, for rectification and re-submission within the time specified by Stock Exchange. Stock Exchange shall allow modification of either DP ID / Client ID or PAN ID, bank code and location code in the Application details already uploaded.

For RIIs using UPI Mechanism, the Stock Exchange shall share the Application details (including UPI ID) with Sponsor Bank on a continuous basis to enable the Sponsor Bank to initiate UPI Mandate Request to RIIs for blocking of funds. The Sponsor Bank shall initiate request for blocking of funds through NPCI to RIIs, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account. The NPCI shall maintain an audit trail for every bid entered in the Stock Exchange applying platform, and the liability to compensate RIIs (using the UPI Mechanism) in case of failed transactions shall be with the concerned entity (i.e., the Sponsor Bank, NPCI or the Bankers to the Issue) at whose end the lifecycle of the transaction has come to a halt. The NPCI shall share the audit trail of all disputed transactions / investor complaints to the Sponsor Banks and the Bankers to



the Issue. The LM shall also be required to obtain the audit trail from the Sponsor Banks and the Bankers to the Issue for analysing the same and fixing liability.

### **Electronic registration of Applications**

The Designated Intermediary may register the Applications using the on-line facilities of the Stock Exchanges. The Designated Intermediaries can also set up facilities for off-line electronic registration of Applications, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Issue on a regular basis before the closure of the Issue.

On the Issue Closing Date, the Designated Intermediaries may upload the Applications till such time as may be permitted by the Stock Exchanges and as disclosed in the Prospectus.

Only Applications that are uploaded on the Stock Exchanges Platform are considered for allocation / Allotment. The Designated Intermediaries are given till 1:00 pm on the next working day following the Issue Closing Date to modify select fields uploaded in the Stock Exchange Platform during the Issue Period after which the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing

**The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “U.S. Securities Act”) or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S) except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws in the United States. Accordingly, the Equity Shares are being offered and sold outside the United States in offshore transactions in compliance with Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.**

**The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.**

### **Who Can Apply?**

In addition to the category of Applicants set forth in the General Information Document, the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines:

- Scientific and / or industrial research organizations in India, which are authorised to invest in equity shares; and
- Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

### **PARTICIPATION BY ASSOCIATES / AFFILIATES OF LEAD MANAGER, PROMOTERS, PROMOTER GROUP AND PERSONS RELATED TO PROMOTERS / PROMOTER GROUP**

The LM shall not be allowed to purchase Equity Shares in this Issue in any manner, except towards fulfilling their underwriting obligations. However, associates and affiliates of the LM may subscribe to or purchase Equity Shares in the Issue, either in the QIB Portion or in Non-Institutional Portion as may be applicable to such Applicants. Such Applying and subscription may be on their own account or on behalf of their clients. All categories of investors, including associates or affiliates of LM, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

Neither (i) the LM or any associates of the LM, except Mutual Funds sponsored by entities which are associates of the LM or insurance companies promoted by entities which are associate of LM or AIFs sponsored by the entities which are associate of the LM or FPIs (other than individuals, corporate bodies and family offices), sponsored by the entities which are associates of the LM nor; (ii) any “person related to the Promoters and members of the Promoter Group” shall apply in the Issue under the Anchor Investor Portion.

For the purposes of this section, a QIB who has any of the following rights shall be deemed to be a “person related to the Promoters and members of the Promoter Group”: (a) rights under a shareholders’ agreement or voting agreement entered into with the Promoters and members of the Promoter Group; (b) veto rights; or (c) right to appoint any nominee director on our Board.



## APPLICATION BY MUTUAL FUNDS

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company in consultation with Lead Manager, reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof. The Applications made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with the SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that such Applications clearly indicate the scheme concerned for which the Application is submitted.

No Mutual Fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid-up share capital carrying voting rights.

## APPLICATION by HUFs

Applications by HUFs Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the Application is being made in the name of the HUF in the Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Applications by HUFs may be considered at par with Applications from individuals.

## APPLICATION BY ELIGIBLE NRIs

Eligible NRIs may obtain copies of Application Form from the Designated Intermediaries. Only Bids accompanied by payment in Indian Rupees or freely convertible foreign exchange will be considered for Allotment. Eligible NRI Applicant applying on a repatriation basis by using the Non-Resident Forms should authorize their SCSB or should confirm / accept the UPI Mandate Request (in case of RIIs using the UPI Mechanism) to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") ASBA Accounts, and eligible NRI Applicant applying on a non-repatriation basis by using Resident Forms should authorize their SCSB or should confirm / accept the UPI Mandate Request (in case of RIIs applying using the UPI Mechanism) to block their Non-Resident Ordinary ("NRO") accounts for the full Application Amount, at the time of the submission of the Application Form. Participation of Eligible NRIs in the Issue shall be subject to the FEMA regulations. NRIs applying in the Issue through the UPI Mechanism are advised to enquire with the relevant bank whether their bank account is UPI linked prior to making such Application.

Eligible NRIs applying on a repatriation basis are advised to use the Application Form meant for Non-Residents (blue in colour).

Eligible NRIs applying on non-repatriation basis are advised to use the Application Form for residents (white in colour).

For details of investment by NRIs, see "*Restrictions in Foreign Ownership of Indian Securities*" on page 209 of this Draft Prospectus. Participation of eligible NRIs shall be subject to NDI Rules

## APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON-REPATRIATION

Application must be made only in the names of individuals, limited companies or statutory corporations / institutions and not in the names of minors (other than minor having valid depository accounts as per demographic details provided by the depository), foreign nationals, non-residents (except for those applying on non-repatriation), trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu Undivided Families (HUF), partnership firms or their nominees. In case of HUFs, application shall be made by the Karta of the HUF.

Eligible NRIs applying on a non-repatriation basis may make payments by inward remittance in foreign exchange through normal banking channels or by debits to NRE / FCNR accounts as well as NRO accounts.

An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public.

## APPLICATION BY FPI AND FIIs

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10% of our total paid-up Equity Share capital on a fully diluted basis. Further, in terms of the FEMA Rules, the total holding by each FPI shall be less than 10% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs could be up to 100%, being the sectoral cap, of the paid-up Equity Share capital of our Company on a fully diluted basis.

In case of Applications made by FPIs, a certified copy of the certificate of registration issued under the SEBI FPI Regulations is required to be attached to the Application Form, failing which our Company reserves the right to reject any Application without assigning any reason. FPIs who wish to participate in the Issue are advised to use the Application Form for Non-Residents (blue in colour).

In case the total holding of an FPI increases beyond 10% of the total paid-up Equity Share capital, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share warrants issued that may be issued by our Company, the total investment made by the FPI will be re-classified as FDI subject to the conditions as specified by SEBI and the RBI in this regard and our Company and the investor will be required to comply with applicable reporting requirements.

As specified in 4.1.4.2 (b)(i) and 4.1.4.2 (c)(iv) of the General Information Document, it is hereby clarified that bids received from FPIs bearing the same PAN shall be treated as multiple Bids and are liable to be rejected, except for Applications from FPIs that utilize the multiple investment manager structure in accordance with the Operational Guidelines for Foreign Portfolio Investors and Designated Depository Participants issued to facilitate implementation of SEBI FPI Regulations (“MIM Structure”), provided such Applications have been made with different beneficiary account numbers, Client IDs and DP IDs. Accordingly, it should be noted that multiple Applications received from FPIs, who do not utilize the MIM Structure, and bear the same PAN, are liable to be rejected. In order to ensure valid Applications, FPIs making multiple Applications using the same PAN, and with different beneficiary account numbers, Client IDs and DP IDs, are required to provide a confirmation along with each of their Application Forms that the relevant FPIs making multiple Applications utilize the MIM Structure and indicate the name of their respective investment managers in such confirmation. In the absence of such confirmation from the relevant FPIs, such multiple Applications are liable to be rejected. Further, in the following cases, the Applications by FPIs will not be considered as multiple Applications: involving (i) the MIM Structure and indicating the name of their respective investment managers in such confirmation; (ii) offshore derivative instruments (“ODI”) which have obtained separate FPI registration for ODI and proprietary derivative investments; (iii) sub funds or separate class of investors with segregated portfolio who obtain separate FPI registration; (iv) FPI registrations granted at investment strategy level / sub fund level where a collective investment scheme or fund has multiple investment strategies / sub-funds with identifiable differences and managed by a single investment manager; (v) multiple branches in different jurisdictions of foreign bank registered as FPIs; (vi) Government and Government related investors registered as Category 1 FPIs; and (vii) Entities registered as Collective Investment Scheme having multiple share classes.

With effect from the April 1, 2020, the aggregate limit shall be the sectoral caps applicable to the Indian company as prescribed in the FEMA Rules with respect to its paid-up equity capital on a fully diluted basis. While the aggregate limit as provided above could have been decreased by the concerned Indian companies to a lower threshold limit of 24% or 49% or 74% as deemed fit, with the approval of its board of directors and its shareholders through a resolution and a special resolution, respectively before March 31, 2020, our Company has not decreased such limit and accordingly the applicable limit with respect to our Company is 100%.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI, may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by a FPI against securities held by it in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only by persons registered as Category I FPIs; (ii) such offshore derivative instruments are issued only to persons eligible for registration as Category I FPIs; (iii) such offshore derivative instruments are issued after compliance with ‘know your client’ norms; and (iv) such other conditions as may be specified by SEBI from time to time.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by or on its behalf, is carried out subject to inter alia the following conditions:

- such offshore derivative instruments are transferred only to persons in accordance with Regulation 22(1) of the SEBI FPI Regulations; and



- prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre-approved by the FPI.

Participation of FPIs in the Issue shall be subject to the FEMA Rules

#### **APPLICATION BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS (VCF) AND FOREIGN VENTURE CAPITAL INVESTORS (FVCI)**

The SEBI VCF Regulations, the SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIFs.

The holding by any individual VCF or FVCI registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF or FVCI. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of their investible funds in one investee company. A category III AIF cannot invest more than 10% of their investible funds in one investee company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of their investible funds by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

Participation of AIFs, VCFs and FVCIs was subject to the FEMA Rules

All non-resident investors should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

**Our Company or the Lead Manager will not be responsible for loss, if any, incurred by the Applicant on account of conversion of foreign currency.**

**There is no reservation for Eligible NRIs, FPIs and FVCIs and all Applicants will be treated on the same basis with other categories for the purpose of allocation.**

#### **APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS**

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing which, the Company in consultation with the LM, reserves the right to reject any application, without assigning any reason thereof.

#### **APPLICATIONS BY INSURANCE COMPANIES**

In case of Applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company in consultation with the Lead Manager reserves the right to reject any Application without assigning any reason thereof.

The exposure norms for insurers prescribed in Regulation 9 of the Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016 (“IRDAI Investment Regulations”) are set forth below:

- a. Equity shares of a company: the lower of 10%<sup>(1)</sup> of the investee company’s outstanding equity shares (face value) or 10% of the respective fund in case of a life insurer or 10% of investment assets in case of a general insurer or a reinsurer;
- b. The entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or a reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- c. The industry sector in which the investee company operates: not more than 15% of the respective fund of a life insurer or a reinsurer or health insurer or general insurance or 15% of the investment assets, whichever is lower.



The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under points (i), (ii) or (iii) above, as the case may be.

*\* The above limit of 10% shall stand substituted as 15% of outstanding equity shares (face value) for insurance companies with investment assets of ₹ 25,00,000 million or more and 12% of outstanding equity shares (face value) for insurers with investment assets of ₹ 5,00,000 million or more but less than ₹ 25,00,000 million.*

Insurer companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by the IRDA from time to time including the Insurance Regulatory and Development Authority (Investment) Regulations, 2016 (“**IRDA Investment Regulations**”).

#### **APPLICATION BY PROVIDENT FUNDS / PENSION FUNDS**

In case of applications made by provident funds / pension funds, subject to applicable laws, with minimum corpus of ₹ 25 Crores, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund / pension fund must be attached to the Application Form. Failing this, the Company reserves the right to reject any application, without assigning any reason thereof.

#### **APPLICATIONS BY BANKING COMPANIES**

In case of Applications made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company’s investment committee are required to be attached to the Application Form, failing which our Company in consultation with the LM, reserve the right to reject any Application without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (“Banking Regulation Act”), and the Reserve Bank of India (“Financial Services provided by Banks”) Directions, 2016, as amended is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks ‘interest on loans / investments made to a company. The bank is required to submit a time bound action plan for disposal of such shares within a specified period to RBI. A banking company would require a prior approval of RBI to make (i) investment in excess of 30% of the paid-up share capital of the investee company, (ii) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exception prescribed), and (iii) investment in a non-financial services company in excess of 10% of such investee company’s paid up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, as amended. Further, the aggregate investment by a banking company in subsidiaries and other entities engaged in financial and non-financial services company cannot exceed 20% of the investee company’s paid-up share capital and reserves.

#### **APPLICATION BY SYSTEMICALLY IMPORTANT NON-BANKING FINANCIAL COMPANIES**

In case of Applications made by systemically important non-banking financial companies registered with RBI, a certified copy of the certificate of registration issued by the RBI, a certified copy of its last audited financial statements and a net worth certificate from its statutory auditor(s), and such other approval as may be required by the Systemically Important NBFCs must be attached to the Application Form. Failing this, our Company in consultation with the LM, reserves the right to reject any Application, without assigning any reason thereof. Systemically Important Non-Banking Financial Companies participating in the Issue shall comply with all applicable regulations, guidelines and circulars issued by RBI from time to time.

#### **APPLICATIONS BY SCSBS**

SCSBS participating in the Issue are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013 issued by SEBI. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such applications.

**The information set out above is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes to applicable laws or regulations, which may occur after the date**

of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that any single application from them does not exceed the applicable investment limits or maximum number of the Equity Shares that can be held by them under applicable law or regulations, or as specified in this Draft Prospectus and the Prospectus.

#### APPLICATION UNDER POWER OF ATTORNEY

In case of Applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, eligible FPIs, AIFs, Mutual Funds, insurance companies, insurance funds set up by the army, navy or air force of the Union of India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of ₹ 250 million (subject to applicable laws) and pension funds with a minimum corpus of ₹ 250 million (subject to applicable laws), a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and / or bye laws, as applicable, must be lodged along with the Application Form. Failing this, our Company in consultation with the LM, reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof. Our Company in consultation with the LM, in their absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form, subject to such terms and conditions that our Company in consultation with the LM, may deem fit.

*The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure any single Application from them does not exceed the applicable investment limits or maximum number of the Equity Shares that can be held by them under applicable law or regulation or as specified in the Draft Prospectus or the Prospectus*

**In accordance with RBI regulations, OCBs cannot participate in the Issue.**

#### Information for the Applicants

In addition to the instructions provided to the Applicants in the *General Information Document for Investing in Public Issues*, Applicants are requested to note the following additional information in relation to the Issue.

1. The Issue Period shall be for a minimum of three Working Days and shall not exceed ten working days. The Issue Period may be extended, if required, by an additional three working days, subject to the total Issue Period not exceeding ten working days
2. The relevant Designated Intermediary will enter each Application into the electronic bidding system as a separate Application and generate an acknowledgement slip (“**Acknowledgement Slip**”), for each price and demand option and give the same to the Applicant. Therefore, an Applicant can receive up to three Acknowledgement Slips for each Application Form. It is the Applicant’s responsibility to obtain the TRS from the relevant Designated Intermediary. The registration of the Application by the Designated Intermediary does not guarantee that the Equity Shares shall be allocated / allotted. Such Acknowledgement will be non-negotiable and by itself will not create any obligation of any kind. When an Applicant revises his or her Application (in case of revision in the Price), he / she shall surrender the earlier Acknowledgement Slip and may request for a revised TRS from the relevant Designated Intermediary as proof of his or her having revised the previous Application.
3. In relation to electronic registration of Applications, the permission given by the Stock Exchanges to use their network and software of the electronic bidding system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company, and / or the Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of compliance with the statutory and other requirements, nor does it take any responsibility for the financial or other soundness of our Company, the management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Prospectus or the Prospectus; nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
4. In the event of an upward revision in the Price, Retail Individual Applicants could either (i) revise their Application or (ii) shall make additional payment based on the revised Price (such that the total amount i.e., original Application Amount plus additional payment does not exceed ₹ 2 Lakh. The revised Applications must be submitted to the same Designated Intermediary to whom the original Application was submitted. If the total amount (i.e., the original Application Amount plus additional payment) exceeds ₹ 2 Lakh, the Applicant will be considered for allocation under the Non-Institutional Portion. If, however, the Retail Individual Applicant does not either revise the Application or make additional payment the number of Equity Shares applied for shall be adjusted downwards for the purpose of



allocation, such that no additional payment would be required from the Retail Individual Applicant and the Retail Individual Applicant is deemed to have approved such revised Application.

5. In the event of a downward revision in the Price, Retail Individual Applicant may revise their application; otherwise, the excess amount paid at the time of Application would be unblocked after Allotment is finalised.
6. Any revision of the Application shall be accompanied by instructions to block the incremental amount, if any, to be paid on account of the upward revision of the Application.

**The Applicants should note that in case the PAN, the DP ID and Client ID mentioned in the Application Form and entered into the electronic system of the Stock Exchanges does not match with the PAN, DP ID and Client ID available in the database of Depositories, the Application Form is liable to be rejected.**

#### **Pre- Issue Advertisement**

Subject to Section 30 of the Companies Act, our Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one English language national daily newspaper, one Hindi language national daily newspaper and one regional language daily newspaper, each with wide circulation. In the pre- Issue advertisement, we shall state the Issue Opening Date and the Issue Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule XIII of the SEBI Regulations.

#### **Signing of the Underwriting Agreement and the RoC Filing**

- a) Our Company, the Lead Manager, the Selling Shareholders and the Market Maker have entered into an Underwriting Agreement on March 05, 2022
- b) For terms of the Underwriting Agreement please see chapter titled “**General Information**” beginning on page 46 of this Draft Prospectus.
- c) We will file a copy of the Prospectus with the RoC in terms of Section 26, Section 28 and all other provision applicable as per Companies Act.

#### **FILING OF THE PROSPECTUS WITH THE ROC**

The Company will file a copy of the Prospectus with the RoC in terms of Section 26 and 28 of Companies Act, 2013.

- a) **Designated Date and Allotment of Equity Shares Designated Date:** On the Designated date, the SCSBs shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.
- b) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the designated stock exchange, the Registrar shall upload on its website. On the basis of approved basis of allotment, the Issuer shall pass necessary corporate action to facilitate the allotment and credit of equity shares. Applicants are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the Issue.
- c) Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Applicants who have been allotted Equity Shares in the Issue. The dispatch of allotment advice shall be deemed a valid, binding and irrevocable contract.
- d) Issuer will make the allotment of the equity shares and initiate corporate action for credit of shares to the successful applicants Depository Account within the time prescribed under applicable law. The Issuer also ensures the credit of shares to the successful Applicants Depository Account is completed within one working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

#### **Designated Date:**

On the Designated date, the SCSBs shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will issue and dispatch letters of allotment / or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 6 working days of the Issue Closing Date. The



Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under Section 56 of the Companies Act, 2013 or other applicable provisions, if any.

#### **Availability of the Prospectus and the Application Forms:**

Copies of the Application Form and the abridged prospectus will be available at the offices of the Lead Manager, the Designated Intermediaries, and Registered Office of our Company. An electronic copy of the Application Form will also be available for download on the websites of the BSE ([www.bseindia.com](http://www.bseindia.com)), the SCSBs, the Registered Brokers, the RTAs and the CDPs at least one day prior to the Issue Opening Date.

#### **General Instructions**

Please note that QIBs and Non-Institutional Investors are not permitted to withdraw their application(s) or lower the size of their application(s) (in terms of quantity of Equity Shares or the Bid Amount) at any stage. Retail Individual Applicants can revise their application(s) during the Issue Period and withdraw their application(s) until Issue Closing Date

#### **Do's:**

- 1) Check if you are eligible to apply as per the terms of this Draft Prospectus and under applicable law, rules, regulations, guidelines and approvals; All Applicants should submit their bids through the ASBA process only;
- 2) Ensure that you have apply within the Price Offer
- 3) Read all the instructions carefully and complete the Application Form in the prescribed form;
- 4) Ensure that you have mentioned the correct ASBA Account number if you are not an RII bidding using the UPI Mechanism in the Application Form and if you are an RII using the UPI Mechanism ensure that you have mentioned the correct UPI ID in the Application Form;
- 5) Ensure that your Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre (except in case of electronic Bids) within the prescribed time. Retail Individual Applicants using UPI Mechanism, may submit their ASBA Forms with Syndicate Members, Registered Brokers, RTA or Depository Participants;
- 6) RIIs Applying in the Issue shall ensure that they use only their own ASBA Account or only their own bank account linked UPI ID (only for RIIs using the UPI Mechanism) to make an application in the Issue and not ASBA Account or bank account linked UPI ID of any third party;
- 7) Ensure that you have funds equal to the Application Amount in the ASBA Account maintained with the SCSB before submitting the ASBA Form to any of the Designated Intermediaries.
- 8) In case of joint Applications, ensure that first applicant is the ASBA Account holder (or the UPI-linked bank account holder, as the case may be) and the signature of the first Bidder is included in the Application Form;
- 9) Ensure that the signature of the First Applicant in case of joint Applications, is included in the Application Forms;
- 10) Ensure that you request for and receive a stamped acknowledgement of the Application Form;
- 11) Ensure that the name(s) given in the Application Form is / are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Applications, the Application Form should contain only the name of the First Applicant whose name should also appear as the first holder of the beneficiary account held in joint names. Ensure that the signature of the First Applicant is included in the Application Forms. PAN of the First Applicant is required to be specified in case of joint Applications;
- 12) Ensure that you submit the revised Applications to the same Designated Intermediary, through whom the original Application was placed and obtain a revised acknowledgment;
- 13) Retail Individual Investors not using the UPI Mechanism, should submit their Application Form directly with SCSBs and not with any other Designated Intermediary;
- 14) Except for Applications (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, (ii) submitted by investors who are exempt from the requirement of obtaining / specifying their

PAN for transacting in the securities market including without limitation, multilateral / bilateral institutions, and (iii) Applications by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Applicants should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in “active status”; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;

- 15) Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 16) Ensure that the correct investor category and the investor status is indicated in the Application Form;
- 17) Ensure that in case of Applications under power of attorney or by limited companies, corporates, trust etc., relevant documents are submitted;
- 18) Ensure that Applications submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- 19) Application by Eligible NRIs for an Amount of less than ₹ 2 Lakh would be considered under the Retail Category for the purposes of allocation and Applications for an Amount exceeding ₹ 2 Lakh would be considered under the Non-Institutional Category for allocation in the Issue
- 20) Since the allotment will be in dematerialised form only, ensure that the Applicant’s depository account is active, the correct DP ID, Client ID , PAN and UPI ID, if applicable, are mentioned in their Application Form and that the name of the Applicant, the DP ID, Client ID , PAN and UPI ID, if applicable, entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as applicable, matches with the name, DP ID, Client ID, PAN and UPI ID, if applicable, available in the Depository database;
- 21) In case of ASBA Applicants (other than Retail Individual Applicants using UPI Mechanism), ensure that while Bidding through a Designated Intermediary, the ASBA Form is submitted to a Designated Intermediary in a Applying Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at <http://www.sebi.gov.in> ) ;
- 22) Ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank prior to 12:00 p.m. of the Working Day immediately after the Issue Closing Date;
- 23) Once the Sponsor Bank issues the UPI Mandate Request, the Retail Individual Bidders would be required to proceed to authorise the blocking of funds by confirming or accepting the UPI Mandate Request;
- 24) Ensure that you have correctly signed the authorisation / undertaking box in the Application Form, or have otherwise provided an authorisation to the SCSB or the Sponsor Bank, as applicable, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form at the time of submission of the Application. Bid In case of RIIs submitting their applications and participating in the Issue through the UPI Mechanism, ensure that you authorise the UPI Mandate Request raised by the Sponsor Bank for blocking of funds equivalent to Issue Amount and subsequent debit of funds in case of Allotment;
- 25) Ensure that you have correctly signed the authorization / undertaking box in the Application Form, or have otherwise provided an authorisation to the SCSB or the Sponsor Bank, as applicable, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form at the time of submission of the Application;
- 26) Retail Individual Applicants using the UPI Mechanism shall ensure that details of the Application are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorize the UPI Mandate Request using his / her UPI PIN. Upon the authorization of the mandate using his / her UPI PIN, a Retail Individual Applicant shall be deemed to have verified the attachment containing the application details of the Retail Individual Applicant in the UPI Mandate Request and have agreed to block the entire Application Amount and authorized the Sponsor Bank to block the Application Amount specified in the Application Form;



- 27) However, Applications received from FPIs bearing the same PAN shall not be treated as multiple Bids in the event such FPIs utilise the MIM Structure and such Bids have been made with different beneficiary account numbers, Client IDs and DP IDs;
- 28) FPIs making MIM Applications using the same PAN, and different beneficiary account numbers, Client IDs and DP IDs, are required to submit a confirmation that their Applications are under the MIM structure and indicate the name of their investment managers in such confirmation which shall be submitted along with each of their Application Forms. In the absence of such confirmation from the relevant FPIs, such MIM Applications shall be rejected;
- 29) Retail Individual Applicants using the UPI Mechanism who have revised their applications subsequent to making the initial Application should also approve the revised UPI Mandate Request generated by the Sponsor Bank to authorize blocking of funds equivalent to the revised Application Amount and subsequent debit of funds in case of Allotment in a timely manner and
- 30) Ensure that the Demographic Details are updated, true and correct in all respects

The Application Form were liable to be rejected if the above instructions, as applicable, were not complied with. Application made using incorrect UPI handle or using a bank account of an SCSB or SCBSs which is not mentioned in the Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 were liable to be rejected.

**Don'ts:**

- 1) Do not apply for lower than the minimum Application size;
- 2) Do not submit an application using UPI ID, if you are not a RII;
- 3) Do not Apply for an Amount exceeding ₹ 2 Lakh (for Applications by Retail Individual Applicants).
- 4) Do not pay the Application Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest or any mode other than blocked amounts in the bank account maintained with SCSB;
- 5) Do not send Application Forms by post; instead submit the same to the Designated Intermediary only;
- 6) Do not Apply at Cut-off Price (for Applications by QIBs and Non-Institutional Applicants);
- 7) Do not instruct your respective banks to release the funds blocked in the ASBA Account under the ASBA process;
- 8) Do not submit the Applications for an amount more than funds available in your ASBA account.
- 9) Do not submit Applications on plain paper or on incomplete or illegible Application Forms or on Application Forms in a colour prescribed for another category of Applicant;
- 10) In case of ASBA Applicants, do not submit more than one ASBA Forms per ASBA Account;
- 11) If you are a Retail Individual Applicant and are using UPI Mechanism, do not submit more than one Application Form for each UPI ID;
- 12) If you are a Retail Individual Applicant and are using UPI Mechanism, do not make the ASBA application using third party bank account or using third party linked bank account UPI ID;
- 13) Do not submit the ASBA Forms to any Designated Intermediary that is not authorised to collect the relevant ASBA Forms or to our Company;
- 14) Do not Apply on an Application Form that does not have the stamp of the relevant Designated Intermediary;
- 15) Do not submit the General Index Register (GIR) number instead of the PAN;
- 16) Do not submit incorrect details of the DP ID, Client ID PAN and UPI ID, if applicable, or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue;
- 17) Do not submit an application in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;



- 18) Do not Apply if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 19) Do not submit an application / revise an Issue Amount, with a price less than the Issue Price;
- 20) Do not submit your Apply after 3.00 pm on the Issue Closing Date;
- 21) If you are a QIB, do not submit your application after 3:00 pm on the QIB Issue Closing Date;
- 22) Do not fill up the Application Form such that the Equity Shares Application for exceeds the Issue size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of this Draft Prospectus;
- 23) Do not Apply for shares more than specified by respective Stock Exchanges for each category;
- 24) Do not Apply, if you are an OCB;
- 25) Do not link the UPI ID with a bank account maintained with a bank that is not UPI 2.0 certified by the NPCI in case of Applications submitted by RIIs using the UPI Mechanism;
- 26) Do not Apply on another Application Form after you have submitted an application to any of the Designated Intermediaries; and
- 27) Do not submit Applications to a Designated Intermediary at a location other than Specified Locations. If you are a Retail Individual Applicant and are using UPI Mechanism, do not submit the ASBA Form directly with SCSBs.;

The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

Further, in case of any pre-Issue or post Issue related issues regarding share certificates / demat credit / refund orders / unblocking etc., investors can reach out to our Company Secretary and Compliance Officer. For details of our Company Secretary and Compliance Officer, see “**General Information**” on page 46 on this Draft Prospectus

For helpline details of the LM pursuant to the SEBI/HO.CFD.DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, see “**General Information - Lead Manager**” on page 46 on this Draft Prospectus

## **GROUNDS FOR REJECTIONS**

In addition to the grounds for rejection of Application on technical grounds as provided in the “*General Information Document for Investing in Public Issue*” Applicants are requested to note that Applications may be rejected on the following additional technical grounds.

1. Applications submitted without instruction to the SCSBs to block the entire Application Amount;
2. Applications submitted by Applicants which do not contain details of the Application Amount and the bank account details / UPI ID in the Application Form;
3. Applications submitted on a plain paper;
4. Applications submitted by Retail Individual Applicants using the UPI Mechanism through an SCSBs and / or using a mobile application or UPI handle, not listed on the website of SEBI;
5. Applications under the UPI linked Mechanism submitted by Retail Individual Applicants using third party bank accounts or using a third party linked bank account UPI ID (subject to availability of information regarding third party account from Sponsor Bank);
6. Application Form submitted to a Designated Intermediary does not bear the stamp of the Designated Intermediary;
7. Application submitted without the signature of the First Applicant or sole Applicants;
8. The ASBA Form not being signed by the account holders, if the account holder is different from the Applicant;
9. ASBA Form by the RIIs by using third party bank accounts or using third party linked bank account UPI IDs;



10. Applications by person for whom PAN details have not been verified and whose beneficiary accounts are 'suspended for credit' in terms of SEBI circular (reference number: CIR/MRD/DP/ 22 /2010) dated July 29, 2010;
11. GIR number furnished instead of PAN;
12. Application by Retail Individual Applicants with Application Amount for a value of more than ₹ 2,00,000/-
13. Applications by person who are not eligible to acquire Equity Shares in terms of all applicable laws, rules, regulations, guidelines and approvals;
14. Applications by Applicants accompanied by cheques, demand drafts, stock invest, money order, postal order or cash;
15. Applications uploaded by QIBs after 4.00 p.m. on the QIB Issue Closing Date and by Non-Institutional Applicants uploaded after 4.00 p.m. on the Issue Closing Date, and Applications by Retail Individual Applicants uploaded after 5.00 p.m. on the Issue Closing Date, unless extended by the Stock Exchanges; and
16. Application by OCB.

#### **Issuance of a Confirmation of Allocation Note ("CAN") and Allotment in the Issue**

1. Upon approval of the basis of allotment by the Designated Stock Exchange, the Lead Manager or Registrar to the Issue shall send to the SCSBs a list of their Applicants who have been allocated Equity Shares in the Issue.
2. The Registrar will then dispatch a CAN to their Applicants who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Applicant.

#### **INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM**

In addition to the instructions for completing the Application Form provided in the sub-section "*General Information Document for Investing in Public Issue – Applying in the Issue – Instructions for filing the Application Form / Application Form*" Applicants are requested to note the additional instructions provided below.

1. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule in the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal. Applications must be in single name or in joint names (not more than three, and in the same order as their Depository Participant details).
2. Applications must be made in a single name or in joint names (not more than three, and in the same order as their details appear with the Depository Participant), and completed in full, in BLOCK LETTERS in ENGLISH and in accordance with the instructions contained in the Prospectus and in the Application Form.
3. Applications on a repatriation basis shall be in the names of FIIs or FPIs but not in the names of minors, OCBs, firms or partnerships and foreign nationals.

#### **DESIGNATED DATE AND ALLOTMENT**

- (a) Our Company will ensure that the Allotment and credit to the successful Applicants' depository account will be completed within six Working Days, or such period as may be prescribed by SEBI, of the Issue Closing Date or such other period as may be prescribed.
- (b) Equity Shares will be issued and Allotment shall be made only in the dematerialised form to the Allottees.
- (c) Allottees will have the option to re-materialise the Equity Shares so allotted as per the provisions of the Companies Act, 2013 and the Depositories Act.

#### **Names of entities responsible for finalising the basis of allotment in a fair and proper manner**

The authorised employees of the Designated Stock Exchange, along with the LM and the Registrar to the Issue, shall ensure that the Basis of Allotment is finalised in a fair and proper manner in accordance with the procedure specified in SEBI (ICDR) Regulations.

### **Method of allotment as may be prescribed by SEBI from time to time**

Our Company will not make any Allotment in excess of the Equity Shares through the Issue Document except in case of over-subscription for the purpose of rounding off to make allotment, in consultation with the Designated Stock Exchange. Further, upon over-subscription, an allotment of not more than one per cent of the Issue may be made for the purpose of making Allotment in minimum lots.

The allotment of Equity Shares to applicants other than to the Retail Individual Applicants shall be on a proportionate basis within the respective investor categories and the number of securities allotted shall be rounded off to the nearest integer, subject to minimum Allotment being equal to the minimum application size as determined and disclosed.

The allotment of Equity Shares to each Retail Individual Applicants shall not be less than the minimum bid lot, subject to the availability of shares in Retail Individual Applicants portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis.

### **Impersonation**

**Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, which is reproduced below:**

**“Any person who:**

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
- c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447”*

The liability prescribed under Section 447 of the Companies Act, 2013 includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

### **Undertaking by our Company**

Our Company undertakes the following:

- 1) If our Company does not proceed with the Issue after the Issue Closing Date but before allotment, then the reason thereof shall be given as a public notice within two days of the Issue Closing Date. The public notice shall be issued in the same newspapers where the pre- Issue advertisements were published. The stock exchanges on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 2) That the complaints received in respect of the Issue shall be attended to by the Company expeditiously and satisfactorily;
- 3) That all steps for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges where the Equity Shares are proposed to be listed are taken within six Working Days of the Issue Closing Date or such other period as may be prescribed;
- 4) If Allotment is not made, application monies will be refunded / unblocked in the ASBA Accounts within the time prescribed under applicable law or such lesser time as specified by SEBI, failing which interest will be due to be paid to the Applicants at the rate of 15.00% per annum for the delayed period;
- 5) That where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within the time prescribed under applicable law, giving details of the bank where refunds shall be credited along with the amount and expected date of electronic credit for the refund;
- 6) That the Promoters' contribution in full, if applicable, shall be brought in advance before the Issue opens for subscription



- 7) That funds required for making refunds to unsuccessful applicants as per mode(s) disclosed shall be made available to the Registrar to the Issue by the Company;
- 8) No further Issue of Equity Shares shall be made until the Equity Shares offered through the Prospectus are listed or until the Application monies are unblocked in the ASBA Accounts on account of non-listing, under-subscription etc.;
- 9) That if our Company withdraw the Issue after the Issue Closing Date, our Company shall be required to file a fresh Issue document with the SEBI, in the event our Company subsequently decides to proceed with the Issue;
- 10) That our Company shall comply with such disclosure and accounting norms as may be specified by SEBI from time to time;
- 11) That the allotment of securities / refund confirmation to Eligible NRIs shall be dispatched within specified time;
- 12) That adequate arrangements shall be made to collect all Application Forms from Applicants; and
- 13) That our Company shall not have recourse to the Issue Proceeds until the final approval for listing and trading of the Equity Shares from all the Stock Exchanges.

### **Undertaking by the Selling Shareholders**

Only statements and undertakings which are specifically “confirmed” or “undertaken” by the Selling Shareholders in this Draft Prospectus shall be deemed to be “statements and undertakings made by the Selling Shareholders”. All other statements and / or undertakings in this Draft Prospectus shall be statements and undertakings made by our Company even if the same relates to the Selling Shareholders. The Selling Shareholders specifically confirms and undertakes the following in respect of himself and the Equity Shares being offered by him pursuant to the Offer for Sale:

1. The portion of the offered Shares shall be transferred in the Issue free and clear of any pre-emptive rights, liens, mortgages, charges, pledges, trusts or any other encumbrance or transfer restrictions, both present and future, in a manner prescribed under Applicable Law in relation to the Issue, and without any objection by it and in accordance with the instructions of the Registrar to the Issue.
2. The portion of the offered Shares have been held by the Selling Shareholders for a minimum period of one year prior to the date of filing this Draft Prospectus, such period determined in accordance with Regulation 8 of the SEBI (ICDR) Regulations.
3. They are the legal and beneficial owners and has full title of its respective portion of the offered Shares.
4. That they shall provide all reasonable co-operation as requested by our Company and the Lead Manager in relation to the completion of the Allotment and dispatch of the Allotment Advice and CAN, if required, and refund orders (as applicable) to the requisite extent of his portion of the offered Shares.
5. They will not have recourse to the proceeds of the Offer for Sale, until approval for final listing and trading of the Equity Shares is received from the Stock Exchanges.
6. They will deposit his respective portion of the offered Shares in an escrow account opened with the Share Escrow Agent prior to filing of this Prospectus with the RoC.
7. They shall not offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise, to any person for making an Application in the Issue, and shall not make any payment, whether direct or indirect, whether in the nature of discounts, commission, allowance or otherwise, to any person who makes an Application in the Issue, except as permitted under applicable law;
8. That they will provide such reasonable support and extend such reasonable cooperation as may be required by our Company and the Lead Manager in redressal of such investor grievances that pertain to the Equity Shares held by him and being offered pursuant to the Issue.

The Selling Shareholders has authorized the Company Secretary and Compliance Officer of our Company and the Registrar to the Issue to redress any complaints received from Applicants in respect of the Offer for Sale

### **Utilization of Net Proceeds**

Our Company specifically confirms and declares that:

- 1) All monies received out of the Issue of specified securities to public shall be credited / transferred to separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act, 2013;
- 2) Details of all monies utilized out of the Issue referred to in sub-item(i) shall be disclosed and continue to be disclosed till the time any part of the Fresh Issue proceeds remains un-utilised under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised and;
- 3) Details of all unutilized monies out of the Fresh Issue, if any shall be disclosed under the appropriate separate head in the balance sheet indicating the form in which such unutilized monies have been invested.



## **RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. The responsibility of granting approval for foreign investment under the Consolidated FDI Policy and FEMA has been entrusted to the concerned ministries / departments.

The Government of India has from time to time made policy pronouncements on FDI through press notes and press releases. The Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry (formerly Department of Industrial Policy and Promotion), Government of India (“DPIIT”) issued the Consolidated FDI Policy, which consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect prior to October 15, 2020. Up to 100% foreign investment under the automatic route is currently permitted in the sector of “Manufacturing”, which includes manufacture of cement and concrete products.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of RBI, provided that: (i) the activities of the investee company are under the automatic route under the Consolidated FDI Policy and transfer does not attract the provisions of the SEBI Takeover Regulations, (ii) the non-resident shareholding is within the sectoral limits under the Consolidated FDI policy, and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI / RBI

Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country (“Restricted Investors”), will require prior approval of the Government, as prescribed in the Consolidated FDI Policy and the FEMA Rules. Further, in the event of transfer of ownership of any existing or future FDI in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction / purview, such subsequent change in the beneficial ownership will also require approval of the Government. Furthermore, on April 22, 2020, the Ministry of Finance, Government of India has also made a similar amendment to the FEMA Rules. Each Applicant should seek independent legal advice about its ability to participate in the Issue. In the event such prior approval of the Government of India is required, and such approval has been obtained, the Applicant shall intimate our Company and the Registrar to the Issue in writing about such approval along with a copy thereof within the Issue Period.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue.

**The Equity Shares offered in the Issue have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and unless so registered may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, such Equity Shares are being offered and sold (i) outside of the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur; and (ii) to “qualified institutional buyers” (as defined in Rule 144A under the U.S. Securities Act), pursuant to the private placement exemption set out in Section 4(a) of the U.S. Securities Act.**

**The above information is given for the benefit of the Applicants. Our Company, the Selling Shareholders and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the applicable limits under laws or regulations.**



## **SECTION XII: MAIN PROVISIONS OF ARTICLES OF ASSOCIATION**

### **THE COMPANIES ACT 2013**

### **COMPANY LIMITED BY SHARES**

### **ARTICLES OF ASSOCIATION\***

### **OF**

### **GOEL FOOD PRODUCTS LIMITED# (Incorporated under Companies Act, 1956)**

\*The following regulations comprised in these Articles of Association were adopted pursuant to Special resolution passed at the Extra Ordinary General Meeting of the Company held on February 17, 2022 in substitution for and to the entire exclusion of the earlier Articles of Association.

# The Name of the Company changed from Goel Food Products Private Limited to Goel Food Products Limited pursuant to conversion of Company from Private Limited to Public Limited Company via Board Resolution dated February 16, 2022 and Shareholders Resolution at the Extra Ordinary Meeting of equity shareholders held on February 17, 2022

### **PRELIMINARY**

The Regulations contained in Table "F" in the Schedule I to the Companies Act, 2013, shall apply to the Company except in as far as otherwise expressly incorporated hereinafter.

#### **I. INTERPRETATION**

- (1) In these regulations
  - (a) "the Act" means the Companies Act, 2013,
  - (b) "the seal" means the common seal of the company.
- (2) Unless the context otherwise requires, words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the company.

The company is a public company within the meaning of Section 2(71) of the Companies Act 2013 and accordingly a public company means a company which-

- (a) is not a private company
- (b) has a minimum paid up capital as may per prescribed time to time

Provided that a company which is a subsidiary of a company, not being a private company, shall be deemed to be a public company for the purpose of this Act even where such subsidiary company continues to be a private company in its articles

- (3) As per Section-2 (55) of Companies Act, 2013, Member's in relation to a company, means:
  - (i) The subscriber to the memorandum of the company who shall be deemed to have agreed to become member of the company, and on its registration, shall be entered as member in its register of members;
  - (ii) Every other person who agrees in writing to become a member of the company and whose name is entered in the register of members of the company;
  - (iii) Every person holding shares of the company and whose name is entered as a beneficial owner in the records of a depository.

#### **II. SHARE CAPITAL AND VARIATION OF RIGHTS**

- (1) Subject to the provisions of the Act and these Articles, the shares in the capital of the company shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time-to-time think fit.
- (2)
  - (i) Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided:-
    - (a) one certificate for all his shares without payment of any charges; or
    - (b) several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.
  - (ii) Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon.
  - (iii) In respect of any share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders
- (3)
  - (i) If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity as the company deem adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of twenty rupees for each certificate.
  - (ii) The provisions of Articles (2) and (3) shall mutatis mutandis apply to debentures of the company.
- (4) Except as required by law, no person shall be recognised by the company as holding any share upon any trust, and the company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.
- (5)
  - (i) The company may exercise the powers of paying commissions conferred by sub-section (6) of section 40, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder.
  - (ii) The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40.
  - (iii) The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.
- (6)
  - (i) If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.
  - (ii) To every such separate meeting, the provisions of these regulations relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the class in question.
- (7) The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking pari passu therewith.

- (8) Subject to the provisions of section 55, any preference shares may, with the sanction of an ordinary resolution, be issued on the terms that they are to be redeemed on such terms and in such manner as the company before the issue of the shares may, by special resolution, determine.

### III. LIEN

- (9) (i) The company shall have a first and paramount lien-
- (a) on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and
  - (b) on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the company:

Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause.

- (ii) The company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.
- (10) The company may sell, in such manner as the Board thinks fit, any shares on which the company has a lien:

Provided that no sale shall be made-

- (a) unless a sum in respect of which the lien exists is presently payable; or
  - (b) until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.
- (11) (i) To give effect to any such sale, the Board may authorise some person to transfer the shares sold to the purchaser thereof.
- (ii) The purchaser shall be registered as the holder of the shares comprised in any such transfer.
- (iii) The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings in reference to the sale.
- (12) (i) The proceeds of the sale shall be received by the company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable.
- (ii) The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale.

### IV. CALLS ON SHARES

- (13) (i) The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times:
- Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the last preceding call.
- (ii) Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the company, at the time or times and place so specified, the amount called on his shares.
- (iii) A call may be revoked or postponed at the discretion of the Board



- (14) A call shall be deemed to have been made at the time when the resolution of the Board authorizing the call was passed and may be required to be paid by instalments.
- (15) The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.
- (16)
  - (i) If a sum called in respect of a share is not paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest thereon from the day appointed for payment thereof to the time of actual payment at ten per cent per annum or at such lower rate, if any, as the Board may determine.
  - (ii) The Board shall be at liberty to waive payment of any such interest wholly or in part.
- (17)
  - (i) Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these regulations, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable.
  - (ii) In case of non-payment of such sum, all the relevant provisions of these regulations as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified.
- (18) The Board-
  - (i) may, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and
  - (ii) upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate not exceeding, unless the company in general meeting shall otherwise direct, twelve per cent per annum, as may be agreed upon between the Board and the member paying the sum in advance.

#### V. TRANSFER OF SHARES

- (19)
  - (i) The instrument of transfer of any share in the company shall be executed by or on behalf of both the transferor and transferee.
  - (ii) The transferor shall be deemed to remain a holder of the share until the name of the transferee is entered in the register of members in respect thereof.
- (20) The Board may, subject to the right of appeal conferred by section 58 decline to register-
  - (a) the transfer of a share, not being a fully paid share, to a person of whom they do not approve; or
  - (b) any transfer of shares on which the company has a lien.
- (21) The Board may decline to recognise any instrument of transfer unless
  - (a) the instrument of transfer is in the form as prescribed in rules made under sub-section (1) of section 56;
  - (b) the instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and
  - (c) the instrument of transfer is in respect of only one class of shares.
- (22) On giving not less than seven days' previous notice in accordance with section 91 and rules made thereunder, the registration of transfers may be suspended at such times and for such periods as the Board may from time to time determine:

Provided that such registration shall not be suspended for more than thirty days at any one time or for more than forty-five days in the aggregate in any year.

## VI. TRANSMISSION OF SHARES

- (23) (i) On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognised by the company as having any title to his interest in the shares.
- (ii) Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.
- (24) (i) Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either-
- (a) to be registered himself as holder of the share; or
- (b) to make such transfer of the share as the deceased or insolvent member could have made.
- (ii) The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.
- (25) (i) If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the company a notice in writing signed by him stating that he so elects.
- (ii) If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.
- (iii) All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.
- (26) A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the company:

Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.

## VII. FORFEITURE OF SHARES

- (27) If a member fails to pay any call, or instalment of a call, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or instalment remains unpaid, serve a notice on him requiring payment of so much of the call or instalment as is unpaid, together with any interest which may have accrued.
- (28) The notice aforesaid shall-
- (a) name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and
- (b) state that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.
- (29) If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.

- (30) (i) A forfeited share may be sold or otherwise disposed of on such terms and in such manner as the Board thinks fit.
- (ii) At any time before a sale or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit.
- (31) (i) A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay to the company all monies which, at the date of forfeiture, were presently payable by him to the company in respect of the shares.
- (ii) The liability of such person shall cease if and when the company shall have received payment in full of all such monies in respect of the shares.
- (32) (i) A duly verified declaration in writing that the declarant is a director, the manager or the secretary, of the company, and that a share in the company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share;
- (ii) The company may receive the consideration, if any, given for the share on any sale or disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of;
- (iii) The transferee shall thereupon be registered as the holder of the share; and
- (iv) The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.
- (33) The provisions of these regulations as to forfeiture shall apply in the case of non-payment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

#### VIII. ALTERATION OF CAPITAL

- (34) The company may, from time to time, by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount, as may be specified in the resolution.
- (35) Subject to the provisions of section 61, the company may, by ordinary resolution:-
  - (a) consolidate and divide all or any of its share capital into shares of larger amount than its existing shares;
  - (b) convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination;
  - (c) sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum;
  - (d) cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person.
- (36) Where shares are converted into stock:-
  - (a) the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit:  
Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose.

- (b) The holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.
  - (c) such of the regulations of the company as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stockholder" respectively.
- (37) The company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law
- (a) its share capital;
  - (b) any capital redemption reserve account; or
  - (c) any share premium account.

#### IX. CAPITALISATION OF PROFITS

- (38) (i) The company in general meeting may, upon the recommendation of the Board, resolve-
- (a) that it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the company's reserve accounts, or to the credit of the, profit and loss account, or otherwise available for distribution; and
  - (b) that such sum be accordingly set free for distribution in the manner specified in clause (ii) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.
- (ii) The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (iii), either in or towards-
- A. paying up any amounts for the time being unpaid on any shares held by such members respectively;
  - B. paying up in full, unissued shares of the company to be allotted and distributed, credited as fully paid-up, to and amongst such members in the proportions aforesaid;
  - C. partly in the way specified in sub-clause (A) and partly in that specified in sub-clause (B);
  - D. A securities premium account and a capital redemption reserve account may, for the purposes of this regulation, be applied in the paying up of unissued shares to be issued to members of the company as fully paid bonus shares;
  - E. The Board shall give effect to the resolution passed by the company in pursuance of this regulation.
- (39) (i) Whenever such a resolution as aforesaid shall have been passed, the Board shall-
- (a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all allotments and issues of fully paid shares if any; and
  - (b) generally, do all acts and things required to give effect thereto.
- (ii) The Board shall have power-
- (a) to make such provisions, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares becoming distributable in fractions; and

(b) to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be entitled upon such capitalisation, or as the case may require, for the payment by the company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalised, of the amount or any part of the amounts remaining unpaid on their existing shares;

(iii) Any agreement made under such authority shall be effective and binding on such members.

#### X. BUY-BACK OF SHARES

(40) Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the company may purchase its own shares or other specified securities.

#### XI. GENERAL MEETINGS OF THE BOARD

(41) All general meetings other than annual general meeting shall be called extraordinary general meeting.

(42) (i) The Board may, whenever it thinks fit, call an extraordinary general meeting.

(ii) If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the company may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board.

#### XII. PROCEEDINGS AT GENERAL MEETINGS

(43) (i) No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business

(ii) Save as otherwise provided herein, the quorum for the general meetings shall be as provided in section 103.

(44) The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the company.

(45) If there is no such Chairperson, or if he is not present within fifteen minutes after the time appointed for holding the meeting, or is unwilling to act as chairperson of the meeting, the directors present shall elect one of their members to be Chairperson of the meeting.

(46) If at any meeting no director is willing to act as Chairperson or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall choose one of their members to be Chairperson of the meeting.

#### XIII. ADJOURNMENT OF MEETING

(47) (i) The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.

(ii) No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.

(iii) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.

(iv) Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.

#### XIV. VOTING RIGHTS

(48) Subject to any rights or restrictions for the time being attached to any class or classes of shares:-



- (a) on a show of hands, every member present in person shall have one vote; and
  - (b) on a poll, the voting rights of members shall be in proportion to his share in the paid-up equity share capital of the company.
- (49) A member may exercise his vote at a meeting by electronic means in accordance with section 108 and shall vote only once.
- (50) (i) In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders.
- (ii) For this purpose, seniority shall be determined by the order in which the names stand in the register of members.
- (51) A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.
- (52) Any business other than that upon which a poll has been demanded may be proceeded with, pending the taking of the poll.
- (53) No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the company have been paid
- (54) (i) No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.
- (ii) Any such objection made in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.

#### XV. PROXY

- (55) The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.
- (56) An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.
- (57) A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:

Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used

#### XVI. BOARD OF DIRECTORS

- (58) The names of the first directors are as follows: -
1. Ms. Bimla Devi Goyal
  2. Mr. Rajesh Goyal
- (59) (i) The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day
- (ii) In addition to the remuneration payable to them in pursuance of the Act, the directors may be paid all travelling, hotel and other expenses properly incurred by them

- (a) in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the company; or
  - (b) in connection with the business of the company
- (60) The Board may pay all the expenses incurred in getting up and registering the company.
- (61) The company may exercise the powers conferred on it by section 88 with regard to the keeping of a foreign register; and the Board may (subject to the provisions of that section) make and vary such regulations as it may think fit respecting the keeping of any such register.
- (62) All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.
- (63) Every director present at any meeting of the Board or of a committee thereof shall sign his name in a book to be kept for that purpose.
- (64) (i) Subject to the provisions of section 149, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the articles.
- (ii) Such person shall hold office only up to the date of the next annual general meeting of the company but shall be eligible for appointment by the company as a director at that meeting subject to the provisions of the Act.

#### **XVII. PROCEEDINGS OF THE BOARD**

- (65) (i) The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings, as it thinks fit.
- (ii) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.
- (66) (i) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.
- (ii) In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.
- (67) The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.
- (68) (i) The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.
- (ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the directors present may choose one of their number to be Chairperson of the meeting.
- (69) (i) The Board may, subject to the provisions of the Act, delegate any of its powers to committees consisting of such member or members of its body as it thinks fit.
- (ii) Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board.
- (70) (i) A committee may elect a Chairperson of its meetings.

- (ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.
- (71) (i) A committee may meet and adjourn as it thinks fit.
- (ii) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.
- (72) All acts done in any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.
- (73) Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the members of the Board or of a committee thereof, for the time being entitled to receive notice of a meeting of the Board or committee, shall be valid and effective as if it had been passed at a meeting of the Board or committee, duly convened and held.

#### **XVIII. CHIEF EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY OR CHIEF FINANCIAL OFFICER**

- (74) Subject to the provisions of the Act, -
  - (i) A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;
  - (ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.
- (75) A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.

#### **XIX. THE SEAL**

- (76) (i) The Board shall provide for the safe custody of the seal.
- (ii) The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorised by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

#### **XX. DIVIDENDS AND RESERVES**

- (77) The company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.
- (78) Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.
- (79) (i) The Board may, before recommending any dividend, set aside out of the profits of the company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the company or



be invested in such investments (other than shares of the company) as the Board may, from time to time, think fit.

- (ii) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.
- (80) (i) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the company, dividends may be declared and paid according to the amounts of the shares.
- (ii) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.
- (iii) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.
- (81) The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the company on account of calls or otherwise in relation to the shares of the company.
- (82) (i) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.
- (ii) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.
- (83) Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.
- (84) Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.
- (85) No dividend shall bear interest against the company.
- (86) No unclaimed or unpaid dividend shall be forfeited by the Board and dividends unclaimed or unpaid will be dealt with as per the provisions of Section 123 and 124 or other provisions if any of the Act as may be applicable from time to time.

## XXI. ACCOUNTS

- (87) (i) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of them, shall be open to the inspection of members not being directors.
- (ii) No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorised by the Board or by the company in general meeting.

## XXII. WINDING UP

- (88) Subject to the provisions of Chapter XX of the Act and rules made thereunder-
  - (i) If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.

- (ii) For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.
- (iii) The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability

### **XXIII. INDEMNITY**

- (89) Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favour or in which he is acquitted or in which relief is granted to him by the court or the Tribunal.

## **SECTION XIII: OTHER INFORMATION**

### **MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION**

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of the Draft Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of the Draft Prospectus will be delivered to the ROC for filing and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at 76/1/2, Golaghata Road, Kolkata- 700048, West Bengal, India from date of filing the Draft Prospectus with ROC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

#### **A. Material Contracts**

1. Memorandum of Understanding dated March 05, 2022 between our Company, the Selling Shareholders and the Lead Manager.
2. Registrar Agreement dated March 05, 2022 between our Company, the Selling Shareholders and the Registrar to the Issue.
3. Underwriting Agreement dated March 05, 2022 between our Company, the Selling Shareholders, the Lead Manager and Underwriters.
4. Market Making Agreement dated March 05, 2022 between our Company, the Selling Shareholders, Lead Manager and Market Maker.
5. Bankers to the Issue Agreement dated March 05, 2022 between our Company, the Selling Shareholders, the Lead Manager, Banker to the Issue / Sponsor Bank and Registrar to the Issue.
6. Share Escrow Agreement dated March 05, 2022 between our Company, the Selling Shareholders, the Lead Manager and the Share Escrow Agent.
7. Tripartite agreement among the NSDL, our Company and the Registrar dated March 10, 2022.
8. Tripartite agreement among the CDSL, our Company and the Registrar dated March 03, 2022.

#### **B. Material Documents**

1. Certified true copies of the Memorandum and Articles of Association of our Company, as amended from time to time.
2. Certificate of incorporation dated January 31, 1996 issued by RoC and Fresh certificate of incorporation dated February 25, 2022 issued by the RoC pursuant to conversion into a public limited company.
3. Resolution of the Board of Directors dated February 26, 2022 in relation to the Issue.
4. Resolution of the Shareholders of our Company, passed at the Extra Ordinary General Meeting held with a shorter notice on February 28, 2022 relation to the Issue.
5. The Statement of Possible Tax Benefits dated March 07, 2022 issued by the Statutory Auditor.
6. Statutory Auditor's report for Restated Financials dated March 07, 2022 is included in this Draft Prospectus.
7. Consents of the Directors, Promoters, Company Secretary and Compliance Officer\*, Chief Financial Officer, Statutory Auditor, Selling Shareholders, Lead Manager to the Issue, Legal Advisor to the Issue, Banker to our Company Banker to the Issue, Registrar to the Issue, Share Escrow Agent, Underwriters and Market Maker to include their names in the Draft Prospectus to act in their respective capacities.  
*\*The aforesaid will be appointed prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.*
8. Due Diligence Certificate dated [●] addressed to SEBI from Lead Manager.



9. Approval from BSE Limited vide letter dated [●] to use the name of BSE in this Offer Document for listing of Equity Shares on SME Platform of BSE Limited.

Any of the contracts or documents mentioned in the Draft Prospectus may be amended or modified at any time if so, required in the interest of our Company or if required by the other parties, with the consent of shareholders subject to compliance of the provisions contained in the Companies Act and other relevant provisions.



## DECLARATION

We, the undersigned, hereby certify and declare that all the relevant provisions of the Companies Act, 1956 / Companies Act, 2013 and the rule, guidelines or regulations issued by the Government of India or the guidelines or regulations issued by Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992 as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, 1956 / Companies Act, 2013, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992 or rules framed or guidelines or regulations issued, as the case may be. We further certify that all statements in this Draft Prospectus are true and correct.

### SIGNED BY ALL THE DIRECTORS OF OUR COMPANY

NAME AND DESIGNATION	SIGNATURE
<b>MR. DINESH GOYAL</b> <i>Managing Director</i> DIN: 00881868	Sd/-
<b>MS. RASHMI GOYAL</b> <i>Executive Director</i> DIN: 05253256	Sd/-
<b>MR. YATHARTH GOYAL</b> <i>Non-Executive Director</i> DIN: 08708033	Sd/-
<b>MR. GOUTAM GUPTA</b> <i>Independent Director</i> DIN: 06740979	Sd/-
<b>MR. PRAVIN PODDAR</b> <i>Independent Director</i> DIN: 09003659	Sd/-

### SIGNED BY THE CHIEF FINANCIAL OFFICER AND COMPANY SECRETARY & COMPLIANCE OFFICER OF OUR COMPANY

Sd/-

**MR. DINESH GOYAL**  
*Chief Financial Officer*  
PAN: ADQPG1810M

[•]  
*Company Secretary & Compliance Officer*  
PAN: [•]

**Place:** Kolkata

**Date:** March 22, 2022



### **DECLARATION BY THE SELLING SHAREHOLDERS**

The undersigned Selling Shareholders hereby certifies that all statements and undertakings made in this Draft Prospectus about or in relation to itself and the Equity Shares being offered by it in the Issue are true and correct, provided however, that the undersigned Selling Shareholders assumes no responsibility for any of the statements or undertakings made by the Company or Selling Shareholders or any expert or any other person(s) in this Draft Prospectus.

Sd/-  
**MR. DINESH GOYAL**  
**PAN: ADQPG1810M**

Sd/-  
**MS. RASHMI GOYAL**  
**PAN: AFHPG7380K**

**Place: Kolkata**  
**Date: March 22, 2022**

**DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY GRETEX CORPORATE SERVICES LIMITED**

Sr. No.	Issuer Name	Issue Size (Cr)	Issue Price (In Rs.)	Listing Date	Opening Price on Listing Date	+ / -% change in closing price, [+ / - % change in Closing benchmark] 30th calendar days from listing	+ / -% change in closing price, [+ / - % change in Closing benchmark] 90th calendar days from listing	+ / -% change in closing price, [+ / - % change in Closing benchmark] 180th calendar days from listing
1	B & B Triplewall Containers Limited	19.99	36.00	October 15, 2018	38.75	42.66, [0.61]	34.43, [2.69]	31.69, [10.76]
2	BCPL Railway Infrastructure Limited	17.01	35.00	October 29, 2018	36.00	-1.52, [4.84]	-10.47, [5.75]	-0.83, [14.68]
3	Misquita Engineering Limited	1.93	27.00	October 04, 2019	27.85	41.78, [6.61]	102.05, [10.49]	122.60, [-24.97]
4	Anuroop Packaging Limited	2.64	13.00	November 21, 2019	13.25	-8.91, [2.73]	-17.97, [1.84]	-20.92, [-25.58]
5	Billwin Industries Limited	2.46	37.00	June 30, 2020	36.90	11.86, [8.08]	1.08, [8.78]	7.68, [34.53]
6	G M Polyplast Limited	8.09	159.00	October 14, 2020	160.00	4.48, [6.49]	0.30, [21.38]	5.55, [17.38]
7	Niks Technology Limited	2.01	201.00	March 31, 2021	202.10	5.42, [-1.47]	71.06, [6.14]	-0.99, [21.35]
8	PlatinumOne Business Services Limited	3.89	82.00	September 16, 2021	99.95	144.42, [3.66]	77.31, [-2.29]	57.29, [-5.69]
9	Markolines Traffic Controls Limited	39.99	78.00	September 27, 2021	62.20	4.13, [1.77]	-9.65, [-4.92]	N.A.
10	Clara Industries Limited	3.02	43.00	December 29, 2021	43.20	68.75, [-1.05]	N.A.	N.A.

Sources: All share price data is from [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com).

**Note:**

- The BSE SENSEX and CNX NIFTY are considered as the Benchmark Index.
- Price on BSE / NSE are considered for all the above calculations.
- In case 30<sup>th</sup>, 90<sup>th</sup> and 180<sup>th</sup> day is not a trading day, the price / index of the immediately preceding working day has been considered.
- In case 30<sup>th</sup>, 90<sup>th</sup> and 180<sup>th</sup> day, scripts are not traded then the share price is taken of the immediately preceding trading day.

As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect maximum 10 issues (Initial Public Offers) managed by the Lead Manager. Hence, disclosure pertaining to recent 10 issues handled by the lead manager are provided.

**SUMMARY STATEMENT OF DISCLOSURE**

Financial Year	Total no. of IPOs	Total Funds Raised ('in Cr.)	No. of IPOs trading at Discount-30 <sup>th</sup> calendar day from listing day			No. of IPOs trading at Premium-30 <sup>th</sup> calendar day from listing day			No. of IPOs trading at Discount-180 <sup>th</sup> calendar day from listing day			No. of IPOs trading at Premium-180 <sup>th</sup> calendar day from listing day		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
2019-20	*2	4.57	--	--	1	--	1	--	--	--	1	1	--	--
2020-21	**3	12.56	--	--	--	--	--	3	--	--	1	--	--	2
2021-22	***3§	--	--	--	1	1	--	1	--	--	--	1	--	--

Upto March 22, 2022

\*The scripts with Listing date - Misquita Engineering Limited (October 04, 2019) and Anuroop Packaging Limited (November 21, 2019).

\*\* The script with Listing date Billwin Industries Limited (June 30, 2020), G M Polyplast Limited (October 14, 2020) and Niks Technology Limited (March 31, 2021).

\*\*\*The script with Listing date PlatinumOne Business Services Limited (September 16, 2021), Markolines Traffic Controls Limited (September 27, 2021) and Clara Industries Limited (December 29, 2021)

§ The script of Markolines Traffic Controls Limited and Clara Industries Limited have not completed 180 Days from the date of listing.